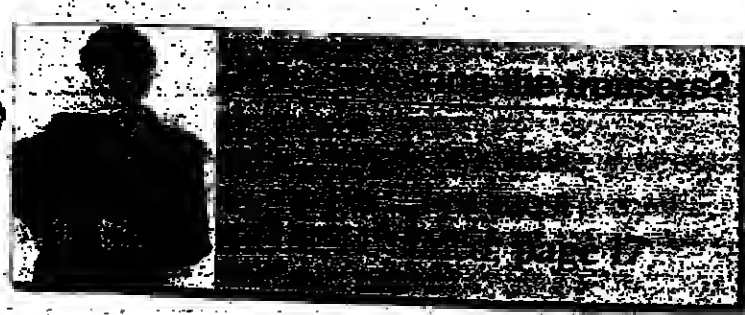


الطبعة 1520



Hamlet by Hall
Sir Peter on
princes past
and future, page 35



Can forgery be justified?
Paul Johnson (page 18) and
John Diamond (page 23)
argue the pros and cons

20P

inson le
eshuffle
as injur
Dorig

THE TIMES

No. 65,101 WEDNESDAY NOVEMBER 2 1994

Clarke and George to meet today

Bank signals that rates may go up again

By JANET BUSH, ECONOMICS CORRESPONDENT

THE Bank of England signalled yesterday that loan rates will have to rise again if the Government is to hit its inflation target. The warning comes less than two months after rates were increased half a percentage point to 5.75.

The warning was given in spite of the fact that the Bank admitted that inflation is likely to stay at 2.5 per cent until mid-1996, close to the next election. It has yet again been caught out by the good news on inflation, which fell to another 30-year low in September. In yesterday's *Inflation Report*, it revised its forecasts for inflation substantially downwards from those published in August.

This provided a fillip late yesterday to the financial markets, which saw strong reasons in the report to leave interest rates unchanged for the time being in spite of the Bank's longer-term caution.

There is still uncertainty about what will be decided today when Eddie George, the Bank Governor, and Kenneth Clarke, the Chancellor, meet for their regular monthly session to discuss interest rates.

The Bank said yesterday that it believes that underlying inflation, which excludes mortgage interest payments, will be at 2.5 per cent in two years' time instead of the 3 per cent it estimated in August.

This is exactly in the middle of the Government's target range of 1 to 4 per cent. The Bank and the Treasury are committed, however, to inflation in the bottom half of that range by the end of this parliament — below 2.5 per cent. Hence its warning on rates.

City economists were clear that the Bank will push for another base-rate rise soon, but were unsure whether Mr George will risk asking for one today, given the Chancellor's reluctance to decide one in September when base rates were raised from 5.25 per cent to 5.75 per cent.

John Sheppard, chief economist at Yamaichi International Europe, said: "The Chancellor took two days' thinking to agree to the last base rate rise. It could take him a bit longer this time." The downward revision in

inflation contained in yesterday's report may mean that Mr George has a tough time persuading Mr Clarke to agree to another rate rise today.

Roger Bootle, at Midland Bank, said: "I would be surprised if the authorities decided to raise rates again so soon, given the latest forecast. But it depends on their determination to push inflation down to the bottom half of its target range."

He conceded that today's meeting may be the last chance to raise rates this year. The next opportunity would come just after the Budget and a rate rise then could be construed as a thumbs down

to the Chancellor's efforts. A rate rise in December would, he said, invite unwelcome comparisons with Scrooge.

The wild card in today's decision-making is how much the Chancellor and the Governor want to win praise from the financial markets for another early pre-emptive strike against inflation.

There has been much self-congratulation in Whitehall and Threadneedle Street about the anti-inflation credibility built up with the markets by raising interest rates on September 12. With the markets yesterday betting against a rate rise this time, the credibility brownie points could be even greater.

Michael Saunders, chief economist at Salomon Brothers, said that the Bank's latest inflation estimate was sufficiently close to the Government's target to weaken the case for an immediate rate rise. But he added: "If they do it, it would send an extremely powerful signal to the markets that they mean business on inflation."

The Bank outlined a number of changes in economic behaviour — some of them arguably lasting — which have kept prices under pressure during the recovery and have, with September's rate rise, accounted for the downward revision of its inflation forecast.

It highlighted fierce high street competition, which may be a permanent feature, as well as the behaviour of wages which have been surprisingly subdued despite falling unemployment.



Freed hostages, left to right, Paul Ridout, Miles Croston, American Bela Joseph Nuss, and Rhys Partridge, talking to the press in Delhi yesterday

Kashmiris' British hostages free after gunfight

FROM CHRISTOPHER THOMAS IN DELHI

THREE Britons lured into captivity by a Kashmiri separatist group were rescued yesterday after a pre-dawn gun battle in which two policemen and a kidnapper died.

Five of the kidnappers — two Afghans and three Kashmiris — were arrested after the fierce battle in Saharanpur, 120 miles north of Delhi. Police said three men escaped. On Monday, another man from the group was killed in a gun battle in a village outside Ghaziabad, 12 miles east of Delhi, where an American, Bela Joseph Nuss, 43, had been held in chains.

Last night, Paul Ridout, 26, of Dorset, Rhys Partridge, 27, of Suffolk, and Miles Croston, 28, of Buckinghamshire, told journalists that they had been befriended at different times by the same man. "We were lured into going to Saharanpur by an Indian who had befriended us, on September 29 in the case of Rhys and

October 16 in the case of Miles and myself," Mr Ridout said. "Our friend" turned into our captor. We were held at gunpoint from then on."

He said that they were treated "as well as you can be when you are chained to the floor. I mean you are treated like an animal". Mr Ridout added: "When the fighting began we were able to tell the police where we were." They thanked the Indian authorities for rescuing them and expressed their sorrow "for the families of the police officers who were killed".

The captors, who described themselves as members of Al-Hadid, a small, extremist Islamic faction, had demanded the release of ten Kashmiri militants held in Indian jails and had earlier threatened to behead their hostages.

Yesterday Mr Partridge's mother, Pamela, said at her home in Marlesham, Suffolk: "It was such a wonderful relief when they told me he was alive and well."

At Mr Ridout's family home, near Verwood, Dorset, mother Diana and father Michael said: "Yesterday we were completely and utterly numb. Today we're delighted."

Delhi triumph, page 13
Leading article, page 19

Pope-Hennessy dies at 80

Sir John Pope-Hennessy, the Italian Renaissance authority who was director of the Victoria and Albert Museum from 1967-73 and the British Museum from 1974-76, died yesterday at his home in Florence. He was 80.

From 1971 to 1986 he was chairman of the department of European painting at the Metropolitan Museum in New York. *Obituary, page 21*

AA manager gets £10,000 payout

Christine Hill, 33, a £20,000-a-year Automobile Association shop manager, dismissed from her post to make way for a boss's mistress, left an industrial tribunal in Exeter yesterday with £10,000 from her former employers. *Page 3*

Births, marriages, deaths	20
Bridge	6
Chess	6, 48
Crossword	24
Leading articles	19
Letters	23
Media	21
Obituaries	21
Weather	24
TV & Radio	46, 47

Review The Times overseas
Austria 40p, Belgium 40p, Denmark 40p, France 40p, Germany 40p, Greece 40p, Ireland 40p, Italy 40p, Japan 40p, Korea 40p, Luxembourg 40p, Netherlands 40p, Norway 40p, Portugal 40p, Spain 40p, Sweden 40p, Switzerland 40p, Taiwan 40p, Thailand 40p, USA 40p, Yugoslavia 40p

Disarray as parties bicker over public Commons sleaze inquiry

By PHILIP WEBSTER, POLITICAL EDITOR

THE Commons cash-for-questions inquiry was thrown into disarray last night as Conservative and Labour MPs failed to agree on whether it should sit in public or private. At the same time Tony Benn's threat to report its proceedings raised fears over whether the MPs being investigated would get a fair hearing.

As the Commons prepared to order an investigation by the Privileges Committee into the behaviour of the *Guardian* in the Jonathan Aitken affair, the committee's inquiry into allegations that two Tory MPs were ready to take £1,000 to table parliamentary questions broke up without any progress being made.

David Tredinnick and Graham Riddick, who had stood outside the committee room waiting to be interviewed, were called in after two hours to be told that they should seek advice about their positions after the warning by Mr Benn, the senior member of the committee, that he would defy any secrecy order.

But Labour members failed to make any headway in their attempt to make the hearings public, and no further meetings will be held until after the State Opening of the new parliament on November 16.

The fresh question-mark over the Privileges Committee proceedings comes as MPs vote today to refer to it. The *Guardian*'s methods in gaining information about Mr Aitken. An emergency debate on the use by the *Guardian* of the logo of Commons notepaper on a fax it sent to the Ritz

Hotel in Paris will be held this afternoon. It will result in a full-scale inquiry by committee, with Peter Preston, the editor of the newspaper, being called to explain himself.

The announcement of the inquiry came after John Major led a fierce Conservative assault on *The Guardian*. The Prime Minister told MPs that if it were commonly accepted in journalism that the end justified any means, it would regret "stooping to that particular standard". To cheer from the Tory benches, he declared that systematic deception, fraud and collusion were not what was expected of a free press.

Conservative MPs will use today's debate to seize the opportunity given them by the newspaper to continue their

offensive against the methods and standards of the press. There were clear indications yesterday of a sharp improvement in Tory morale as *The Guardian* provided a focus for a united attack in which the Prime Minister readily became involved.

The developments came amid signs of deadlock within the Privileges Committee over its investigation into the cash-for-questions affair.

After the Commons vote on Monday against automatic public hearings, but in favour of the committee deciding the

Continued on page 2, col 4



Tottenham sack Ardiles

Tottenham Hotspur yesterday sacked their manager Ossie Ardiles (above), who succeeded the controversial Terry Venables. He will be replaced in the short term by his assistant Steve Perryman.

Alan Sugar, the club chairman, said the decision to let the former Argentinian international go was "one of the most difficult decisions I have ever had to make in my life". *Page 48*

Britain's seven-second hangman dies at 73

By KATHRYN KNIGHT

BRITAIN's last surviving hangman, Syd Dernley, died yesterday aged 73 — 41 years after his five-year career ended. As assistant to Albert Pierpoint, Dernley helped to hang 25 people, including Timothy Evans, who was posthumously pardoned.

Evans was found guilty of murdering his wife in 1950, but was found to be innocent when John Christie was blamed for the crime. Dernley also helped Pierpoint to hang George Riley in 1961 for the murder of a 62-year-old widow. It was his proud boast that he was Britain's fastest hangman, having assisted in

sending James Inglis, who murdered a prostitute in Hull, on his way in just seven seconds.

Joyce Dernley, 73, his widow, said at their home in Mansfield, Nottinghamshire, where he died of a heart attack: "We were just a normal married couple. A lot of

younger folk now think it must have been queer, but far from it. My husband was a very unassuming man, fond of a joke and a pint of beer. He was very popular."

In 1989 Dernley published his memoirs, *The Hangman's Tale*, in which he described how he decided to become a hangman at the age of 11 after reading an Edgar Wallace novel. Interviewed before publication he said: "I was a professional and I wanted to achieve the fastest hanging ever. I did one chap in seven seconds. They should place that in the Guinness Book of Records."

Mrs Dernley said her husband never spoke to her about

individual hangings. "He'd come home and I'd say 'Is everything all right?' and he'd say 'yes' and that was it."

Dernley believed his penchant for gallows humour ended his career when Pierpoint was offended by a crude joke he made. But he never explained to his wife why he and the chief executioner had fallen out. "Something happened, but it wasn't like him to have a quarrel with anybody," she said.

Because of the Official Secrets Act, colleagues at his full-time job — he was a welder — never knew why he occasionally missed work. He was paid three guineas for each hanging.



Syd Dernley, left, and Timothy Evans, one of his victims

SHOW YOUR FACE!



AND STOP A THIEF FROM USING YOUR CREDIT CARD.



CALL NOW ON
0800 80 80 80
NO FEE WITH N&P'S
VISA PHOTOCARD.

N&P
No-one's busier on your behalf

Gremlins ensure cut and thrust occasionally falls below the belt

Are there gremlins inside politicians? Does some dark side of an MP's nature beckon him into the very trap which will embarrass him most? Can it be only coincidence that on the day when Labour got cold feet about the sleaze frenzy, Tony Blair should commence his question to the Prime Minister by declaring "there is more than a whiff of retreat in the air"? Tories fell about. Can it be just coincidence that, with Opposition MPs shouting "Ritz! Ritz!", Mr

Major should tell Geoffrey Hoon (Lab, Ashfield) that "housing benefit is more generous here than you will find anywhere on the Continent"? Cries of "room service" were audible amid the din. Labour fell about. And what malign inner voice advised Paddy Ashdown to couch his complaint to Major (about low standards in political life) in the phrase "accuracy and frankness"? Ashdown's own personal difficulties are still in MPs' minds. Major's riposte

was below the belt. Tories and Labour fell about. It seemed the session had been pre-ordained by some Higher Choreographer — the political parties organised to dance in accordance with an overall plan. As Labour fell back, silent on sleaze, the Tories advanced upon the editor of *The Guardian*. Tory whips were behind the spectacle of four ex-ministers leaping, one behind the other, to the anti-*Guardian* cause, but who had whipped the Labour Party behind its



MATTHEW PARRIS
POLITICAL SKETCH

synchronised backstep as the Tories advanced? Had one misdeed by one journalist wholly reversed the moral balance, turning a rout one way into a rout the other? It seemed unlikely. The dramatic U-turn made a fine spectacle, but hardly reflected the ambiguities still felt on all sides. It seems that press and

politicians unconsciously conspire to force elements of the news into the mould of a simple dance routine. If individuals or party fortunes are not rising then they are falling. If a cause is not advancing it is retreating. Words like "mounting", "plummeting", "growing" and "shrinking" dominate

the vocabulary of politics. Indignation comes in "waves", complaint in "crests", anger in "sides" and, as storms "gather", the air is full of surges, climb-downs, comebacks and setbacks — with the occasional stalemate or standoff. The truth — that little is happening — is easily lost. Certainly it is lost on Parliament lost on David Evans (Welwyn, Herts), the Tories' most volcanic backbencher, who was offered almost the last sound-bite of

the exchanges. Evans turned it into a sound-bite. Turkey-purplish, he yelled allegations of sleaze at Mr Blair: "that lot over there" who were "a bunch of fiddlers". At one point he paused to glance at his notes. "Reading!" shouted Labour. "He can't," shouted Tony Banks. It made a contrast with questions to the Education Secretary, the mummy Gillian Shepherd. With her band of backbench helpers she resembles Mrs Rabbit assisted by Popsy and Mopsy. Cotton-

tail was played by John Whittingdale, 35 (C, Colchester S & Maldon) who hoped Mrs Rabbit shared his views on the evils of drugs and would never legalise soft drugs, like the Liberals. Can this really be the John Whittingdale who stood with me at the Lyceum, 15 years ago, balancing our pints of lager and roaring our support for the punk groups 999 and *Stiff Little Fingers*, as the audience pogo-danced and shook fists in unison to the strains of *Police Oppression*?

Heseltine in fight to save Post sell-off

By NICHOLAS WOOD, CHIEF POLITICAL CORRESPONDENT

MICHAEL Heseltine was desperately trying to salvage something last night from the wreckage of his plans to sell off the Royal Mail.

The President of the Board of Trade was working on a compromise designed to give the Post Office greater commercial freedom while selling off only a minority stake. But at the same time Treasury limitations on its scope for borrowing would be eased to enable the organisation to compete internationally.

Under one option being canvassed, the Government would sell some 40 per cent of the shares — compared with the 51 per cent sale favoured by Mr Heseltine — 40 per cent would remain in the public sector and another 20 per cent would be hived off into an independent trust for Post Office employees.

According to ministers this would mean that, officially, it would not be part of the public sector and would not fall within the public sector borrowing requirement. It would therefore have greater freedom to borrow on the financial markets.

The Cabinet's industrial, commercial and consumer affairs committee is due to meet today in an attempt to resolve the affair and minimise the political fallout from what will be widely seen as a Government climbdown in the face of a threatened backbench Tory rebellion. A full meeting of the Cabinet tomorrow is expected

to kill Mr Heseltine's proposal and endorse a compromise solution.

But Mr Heseltine's friends are livid about the way the Government has crumpled. They are dismayed that a proposal Mr Heseltine has fought to get through the Cabinet now looks like being scuppered by what they regard as no more than a dozen diehards. "It is a classic case of the tail wagging the dog," said one.

Yesterday Mr Major laid the ground for a government retreat. Under pressure from Tony Blair in the Commons, the Prime Minister refrained from mentioning the Government's preferred option of a 51 per cent sale of its stake in the Royal Mail and highlighted the "success" of measures already taken to make the business more competitive.

Mr Major struck a cautious note as Mr Heseltine privately conceded that his original proposals were dead and embarked on an effort to sell his compromise scheme. He was seeing individually some of the 20 Tory MPs who have signalled their opposition to a public flotation of a majority of the shares in the business.

Mr Heseltine's fall-back position would go part way towards the Government's favoured formula of joint ownership and enable him to argue that he had averted total defeat in his crusade to equip the Royal Mail for the next century.



An American Eagle ATR-72 commuter plane of the type that crashed in Indiana

Methodist workers among seven Britons killed in US air crash

By HARVEY ELLIOTT, AIR CORRESPONDENT, AND TOM RHODES IN WASHINGTON

TWO Church workers returning home to Lancashire were among seven Britons who died in a commuter aeroplane crash near Chicago on Monday evening that killed 68 passengers and crew.

As crash investigators continued to trawl the wreckage of the American Eagle ATR-72 turbo-prop, which fell from 8,000ft into a cornfield 40 miles short of its destination, a build-up of ice on the wings was believed to be the most likely cause of the crash. Ken Leech, a Free Methodist minister and former policeman, of Preston, and his assistant Alan Ramm, of Garstang, both 55, were going to catch a connecting flight from Chicago after a church conference in Indianapolis. Mr Leech's widow Joan was being comforted by relatives last night. The couple had three grown-up sons.

Mr Ramm, who was also married and had one son, was Mr Leech's full-time ad-

ministrative assistant and started working for the church six years ago after leaving his job as a teacher in Prescarr, Lancashire.

The other British victims were Betty Tweedie, 61, of Renfrew, Strathclyde, and her friend Elizabeth McKay, 63, of nearby Hillington, who were on holiday. Jo Parnar, 63, of Sutton Coldfield; Ian Garbutt, 31, of Hartlepool, Cleveland; and William

Reading, 34, from Binfield, Berkshire, who was a professor at Montreal University.

Mrs Tweedie, a widow, sang in the choir at Renfrew Trinity Church. The minister, the Rev Stuart Seel, said Mrs Tweedie, an elder of the church, was a "tower of strength to many people".

Last night Miss McKay's brother Tom said: "They had been having a wonderful holiday. I had just spoken to

her on Sunday night."

Mr Garbutt, an electrician for British Steel, was on a tour to watch American football games. Gary Flounders, who played rugby with Mr Garbutt in Hartlepool, said: "Ian was a great club player but in recent years he had become involved in American football. He went nearly every year to America to watch some games."

At Mr Parnar's home last night, relatives were gathered to his wife. One neighbour said: "Jo was a very charming man. The news came as a devastating shock."

Flight 4184 was the fifth journey the nine-month old aircraft had made yesterday and the second flown by the crew. They had left Indianapolis an hour late because of a build up of traffic at Chicago.

The crash will once more focus attention on the safety of commuter airlines in the United States where the accident rate is twice as high as among major airlines.



Victims: Ken Leech and Alan Ramm

Backpackers ignore advice in search for adventure

By HARVEY ELLIOTT, TRAVEL CORRESPONDENT

MORE than four million backpackers will head for the world's most remote and dangerous regions this year in what for many will be their last chance of adventure before the burdens of adulthood.

The Foreign Office issues warnings about travelling overseas, but such advice acts as a lure rather than a discouragement for some. There are risks even away

from known troublespots, as the three Britons kidnapped in Delhi found.

The latest travel advice notes from the Foreign Office say that visitors to India "are strongly advised to avoid the state of Jammu and Kashmir". They say that in the Kashmir Valley there has been "some militant activity including robbery, kidnapping and murder".

Of Cambodia, where it was confirmed yesterday that the British hostage Mark Slater had been killed, the notes say: "British visitors are strongly advised not to travel outside Phnom Penh."

About 20 per cent of students take a "gap" year before going to university and many of these go abroad simply to travel or to work.

Young Britons are among the most widely travelled in

the world according to *Lonely Planet*, the guidebook publisher. While parents fret at home over their safety and well-being, the youngsters head for areas where they believe they are likely to find the most adventure and often the most risk.

With discount air fares now readily available, it is possible to visit countries that seemed impossible to reach only a few years ago. Accommodation is also cheap in these underdeveloped areas, with many rooms in India available at well under £3 a night.

The Association of Independent Tour Operators said there had been a 500 per cent increase in the number of "adventure" travellers in the past five years.

Delhi triumphs, page 13
Leading article, page 19

MPs in sleaze inquiry row

Continued from page 1
precise form of its inquiry. Labour and Tory committee members engaged in a lengthy wrangle about procedure when it met last night.

Betty Boothroyd, the Speaker, announced that today's debate would cover "the alleged action of *The Guardian* newspaper in representing that a letter sent by it to the Ritz Hotel in Paris was sent in the name of a Member of this House". It followed a co-ordinated assault on the newspaper during Prime Minister's question time, with Conservatives lining up to criticise Mr Preston and several calling on him to resign from the Press Complaints Commission.

One former Tory minister, Sir Wyn Roberts, protested: "So-called investigative journalism has sunk to a new all-time low. If a newspaper is found to have used the name of this House to give false authority to its activities, that newspaper deserves to lose the respect and confidence of this

House." Mr Major said that a diverse and wholly independent press was an important protector of democracy. "What is particularly sad is the casual abuse of what were previously once high expected standards. If it is commonly accepted in journalism that the end justifies any means, then I believe journalism will regret stooping to that particular standard."

"I hope that is not the case. I hope honest, factual journalism remains important to our democratic system. But systematic deception, fraud and collusion is most certainly not what we expect from a free press."

Mr Major, who has left friends in no doubt over his anger at the recent spate of allegations, surprised MPs with a fierce and personal put-down for Paddy Ashdown.

The Liberal Democrat leader asked him whether he was satisfied with the promptness, accuracy and frankness with which Mr Aiken had responded to questions. Conser-

vative and Labour MPs bayed as Mr Major told Mr Ashdown that he and other MPs "may be wholly satisfied with your own blameless pasts in every respect".

The Prime Minister said that over many years *The Guardian* and the present editor had from time to time thundered against general standards in public life. "That is the right of the press to do that," he said. "I simply invite them to observe their own standards themselves."

The motion calling for *The Guardian* affair to go before the committee will be moved by David Wiltshire, Conservative MP for Spelthorne, who had lodged a formal complaint. It is likely to be supported by the Labour front bench, but some Labour left-wingers are expected to oppose the motion.

Paul Johnson, and
Politics, page 10
Simon Jenkins, page 18
Letters, page 19
John Diamond, page 23

Shepherd sets up new nursery team

A task force is being set up to implement the Prime Minister's commitment to provide nursery education for all four-year-olds. Gillian Shepherd, the Education Secretary announced yesterday. Mrs Shepherd said a team of her department officials would consult widely to develop plans for the expansion of pre-school education.

The decision indicates the difficulties facing Mrs Shepherd as she attempts to implement Mr Major's "cast-iron" commitment made at last month's Conservative Party conference. The National Union of Teachers has estimated it would cost almost £400 million to provide nursery classes for the 273,000 unplaced four-year-olds. Education ministers are anxious that the Treasury may require the extra cash to be found from the department's own budget.

Peace line gates open

Nationalists and Unionists yesterday welcomed the opening of security gates along the most prominent "peace line" in Belfast. The gates at Lisnark Way, which separate the Protestant Shankill area from the Roman Catholic Springfield area, will be open from dawn to dusk. Alex Atwood, an SDLP councillor, said the opening was symbolically important.

Barbican chief may go

Baroness O'Cathain, the managing director of the Barbican Centre, may not see out the three years of her contract (Dalya Alberge writes). The Corporation of London said yesterday in a statement that it was looking for a deputy managing director who "will be groomed to take over the post of managing director in due course".

Fans arrested in Spain

Seventeen British football fans were arrested yesterday in Barcelona, where Manchester United play in the European Cup tonight. Police said 6,700 United fans were expected but at least 2,000 had no ticket, and some had nowhere to stay. Those arrested are to appear in court on charges of causing damage, creating a public scandal and fighting.

Chief Justice's warning

The Lord Chief Justice last night highlighted the dangers of using psychological profiling of offenders in criminal trials and called for urgent action on the use of expert evidence. Lord Taylor of Gosforth, right, delivering the Lund Lecture to the British Academy of Forensic Science, attacked the Government's failure to bring in proposals made last year by the Royal Commission on Criminal Justice.



Boy has brain surgery

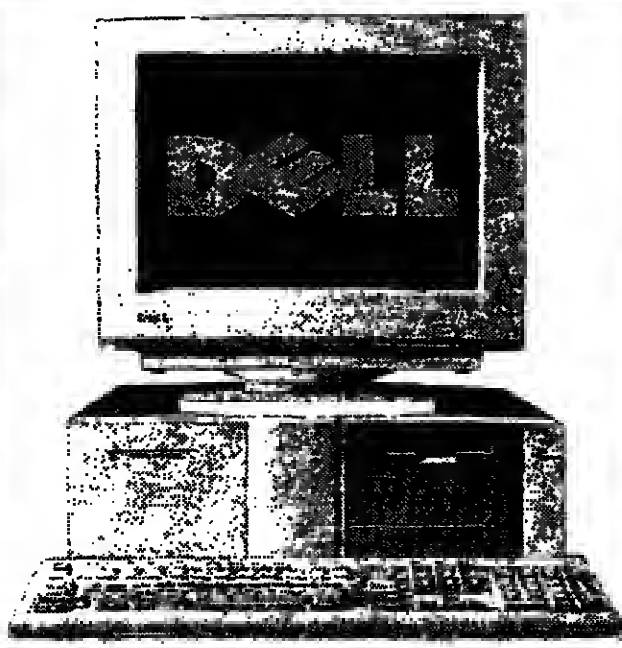
A leading American surgeon carried out a complex brain operation yesterday on four-year-old Ashley Rowle, from Northfleet, Kent, which is the boy's only hope of survival. Dr Fred Epstein said he was very pleased with Ashley's progress after he removed between 70 per cent and 95 per cent of a tumour at the New York Medical Centre.

Shetland wreck boarded

Pollution experts yesterday boarded the Russian fish factory ship *Pionersk*, wrecked off Shetland, as a two-mile oil slick streamed from it. An oil recovery vessel, the *Forth Explorer*, was heading for the scene. The Scottish Office and Transport Department agreed last night to consult on new arrangements for licensing ships operating in British waters.

Heller talk cancelled

The Times/Dillons forum at Central Hall, Westminster, tonight, at which Joseph Heller was to speak about *Closing Time*, his sequel to *Catch 22*, has been cancelled.



£1,599 + VAT excl. delivery

A serious business package for £1599.* Are we serious?



pentium

At only £1599 (*excl. VAT and delivery), the Dimension XPS P60 from Dell® is a seriously good buy for your business. This Pentium powered PC comes ready loaded with Microsoft Office Professional software and is backed up by our award winning Technical Support Hotline and our one year 'Collect and Return' warranty covering all parts and labour. It's through listening to our customers that we've built our business. If you want to get on with yours, order the XPS P60 today.

- DELL DIMENSION XPS P60 • INTEL® 60MHz PENTIUM PROCESSOR • 8Mb RAM • 256Kb CACHE • 3.5" DISKETTE DRIVE
- 525Mb HARD DRIVE • #9 64-BIT PCI GRAPHICS CARD WITH 1Mb VIDEO MEMORY • 15" COLOUR SVGA DISPLAY
- MID-SIZED DESKTOP CHASSIS • 3 PCI AND 4 ISA EXPANSION SLOTS (1 SHARED) • MS-DOS 6.2 / MOUSE / KEYBOARD / WINDOWS
- FOR WORKGROUPS 3.11 • MICROSOFT OFFICE PROFESSIONAL (LOADED AND ON CD) • DOUBLE SPEED CD-ROM DRIVE

Dell is a registered trademark of the Dell Computer Corporation Ltd 1992. Intel Inside, Pentium are trademarks or registered trademarks of Intel Corporation. MS-DOS and Windows are trademarks of the Microsoft Corporation. Delivery is charged at £20 + VAT per hour. Prices correct at 11.00 AM. Dell Retail is a direct customer to manufacturer trading 1 year or more. The standard product may not always match the specifications in this advertisement. Delivery is subject to change without notice. The prices listed reflect our information available at the time of going to press. Prices change frequently. All prices and specifications are subject to change without prior notice or explanation.



0000 000000

BETWEEN 9AM & 8PM WEEKDAYS 10AM TO 4PM SAT.

A woman r
by boss's m
wins £10,000



Female... ..

Boy... ..
would... ..



... ..
... ..
... ..

AA woman replaced by boss's mistress wins £10,000 payout

BY A STAFF REPORTER

AN award-winning shop manager, who was sacked from her job with the Automobile Association to make way for a boss's mistress, left an industrial tribunal with a £10,000 cheque from her former employer yesterday.

Less than two hours after Christine Hill, 33, was ousted from her job at the AA's shop in Plymouth, Paul Matthews, the regional sales manager, replaced her with Louise Bunney, 27.

Anthony Donne, QC, counsel for Mrs Hill, said the behaviour of Mr Matthews, 34, from Wedmore, Somerset, gave a whole new meaning to the AA's catchphrase, "but I know a man who does".

He said it was about time the AA, which advertised itself as the fourth caring service, started to treat loyal employees "in the same way as they claim to treat the stranded motorist".

Having opened the case to the Exeter tribunal, the AA settled the matter after legal discussion. Mr Donne told the tribunal that the AA admitted Mrs Hill was unfairly dismissed, had agreed to give her a signed reference, and to pay an extra £10,000 to reflect the way she had been treated.

Mrs Hill, who earned nearly £20,000 a year and is now looking for a job, had already received £31,500 in redundancy payment from the AA, for whom she had worked for 12 years, he said.

Earlier, Mr Donne had said that Mrs Hill, from Higher Compton, Plymouth, was the Plymouth shop manager for



Christine Hill, left, replaced by Louise Bunney

more than seven years, in charge of 16 staff. In 1992, she won the senior shop manager of the year award.

However, Mr Matthews was "the very opposite of the 'very very nice man' referred to in the AA advertisements. He is ambitious, arrogant, aggressive and self-opinionated," Mr Donne said.

Last year she applied for the vacant post of area sales manager, but the job went to Clive Martison, a friend and

colleague of Mr Matthews. This year, when the AA began seeking voluntary redundancies, Mr Martison "purported" to carry out a performance assessment of Mrs Hill which amounted to "dishonest downgrading of the most blatant kind", Mr Donne said.

In June this year, Mr Matthews handed her a letter making her redundant. The claim that her post was redundant was a "blatant lie", Mr Donne said. "Her position was filled within two hours by Mr Matthews's mistress, a rather aptly named lady called Miss Bunney... who had always coveted the Plymouth manager's job."

Mrs Hill appealed to head office at Basingstoke, but "she might as well have spoken to a brick wall".

The AA said last night that the compensation payment to Mrs Hill recognised "a regrettable breach of its redundancy procedures" and had nothing to do with "wholly unsubstantiated" allegations against Mr Matthews, which it had already investigated.



Matthews: not the 'very very nice man'

Los Angeles gives warm welcome to 'Prince Charming'

FROM GILES WHITTELL IN LOS ANGELES

ANGELA Lansbury, the veteran English-born actress, led a chorus of approval for the Prince of Wales after receiving a CBE from him on his first evening in Los Angeles. Praising the Prince for his interest in "the common man", the 69-year-old star of the television series *Murder She Wrote* said: "My grandfather would have approved."

Whether George Lansbury, leader of the Labour Party from 1931 to 1935, would have approved of the four-Jaguar motorcade that swept the Prince from the airport to his first official engagement behind a phalanx of motorcycle outriders is open to question, but such displays are more admired than envied in California, and the start of the five-day royal visit was being seen yesterday as a modest but welcome public relations coup.

"Charming," "down to earth," and "misunderstood", were among initial impressions of the Prince offered by city leaders invited to meet him at a reception preceding the private investiture ceremony at the home of Merrick Baker-Bates, the British consul-general, on Monday night.

Talk of the Prince's marriage, as revealed in Jonathan Dimbleby's biography which went on sale in Britain yesterday, was strictly *sotto voce* as he chatted with 150 guests whose lapel badges reflected the two themes of the trip: meeting those involved with rebuilding South Central Los Angeles since the 1992 riots and supporting the two-month UK/LA arts festival now in progress.

In America, rumours that tickets to the two UK/LA events being attended by the Prince had failed to sell out were strenuously denied by festival organisers. The Prince himself nevertheless seemed anxious about attendance at tonight's Royal Shakespeare Company performance of *Henry VI Part 3* in the suburb of Cerritos. "I hope all the tickets have been sold because it's rather an obscure play," he told a former mayor of Cerritos. The mayor assured the Prince that the performance was "the hottest ticket in town".

In stark contrast to the meagre public attendance at many of the Prince's engagements at home, overflow crowds were expected for last night's world premiere of Mary Shelley's *Frankenstein* at the Odorco cinema on Avenue of the Stars, near



Americans who met the Prince of Wales described him as "misunderstood"

Beverly Hills. An American reporter who suggested that Angelenos were only "mildly interested" in the royal visit was shouted down by 14 women parking attendants at the consul-general's residence. "That's because you are a man," said 35-year-old Michelle Dzygutowicz. "He's misunderstood and misrepresented. I have a special place in my heart for him."

London bookshops reported brisk sales yesterday of *The Prince of Wales: A Biography*, Mr Dimbleby's 600-page book.



Angela Lansbury received the CBE

Aids plot denied by man on blackmail charge

BY CATHERINE MILTON

TWO blackmailers threatened to contaminate supermarket food with the Aids virus if they were not paid £12 million, the Old Bailey heard yesterday.

The men said that infected fluid would be injected into prepared food if their demands were not met. Bernard Phelvin said for the prosecution.

But the attempted extortion was thwarted by a police undercover operation. Officers, posing as representatives from Sainsbury, Safeway and Tesco, contacted the men behind the plot, secretly taped conversations with them and finally arrested them.

Alexander Taylor, 52, of Yeovil, Somerset, denies conspiracy to blackmail, but the jury was told that Michael Norman, 52, of Wrentham, Norfolk, who was not before the court, had admitted the offence. The court was told that Mr Taylor did not deny that he was involved, but says that he had no idea he was party to blackmail.

Mr Phelvin said both men were behind letters sent to the three supermarket firms in January this year. The letters demanded that the retailers pay a "tax" to support the small shops and businesses struggling to compete against them.

The letter said: "There are a small number of our members who are tested HIV positive. We can have the supply of infected fluid whenever and we can deliver this to the produce in your store."

The letters, which claimed to be from a group called Action in the Community, threatened to contaminate products and then alert the media unless the money was paid into an account set up at a National Westminster bank in Kensington High Street. The blackmailers ordered that a coded small ad should be put in *The Daily Telegraph* confirming this had been done.

Mr Phelvin said the conspiracy was a "fairly sophisticated and certainly unpleasant scheme" involving menaces of "a particularly unpleasant and sinister kind". The case continues.

Female bus drivers 'harassed'

BY A STAFF REPORTER

THREE female bus drivers were sexually harassed by a ticket inspector, an industrial tribunal was told yesterday.

Louise Clark, 28, Jane Weston, 25, and Helen Smith, 22, who are seeking compensation for harassment, claim that the Cambridge bus firm Cambus should have done

more to protect them by controlling the behaviour of Colin Hall, who allegedly touched them on several occasions. Miss Clark, a driver for five years, said she was sickened when Mr Hall once grabbed her in "a bear hug" as she was about to jump off her bus. "He carried me off with one

arm around my back and the other around my bottom," she told the hearing in Bury St Edmunds, Suffolk. Miss Clark told the tribunal she had decided to complain about his behaviour after Miss Weston told her she had also been touched. The hearing continues.

Boy, 14, thought killing widow 'would not cause much trouble'

BY STEWART TENDLER, CRIME CORRESPONDENT

A MENTALLY ill schoolboy was ordered to be detained indefinitely yesterday for a random attack on an 85-year-old widow as she walked to church in a Dorset town.

Winchester Crown Court was told that Phyllis Saville, of Wimborne, died in March because the 14-year-old boy thought that killing her would not cause much trouble. He went up behind Mrs Saville and stabbed her, then went home and put the knife back in a kitchen drawer. He was arrested that day after his parents became suspicious.

Yesterday the boy denied murdering Mrs Saville. The prosecution accepted his plea of guilty to manslaughter on

the grounds of diminished responsibility. Mr Justice Morison ordered that the boy, who was 13 at the time, be detained indefinitely. He said the boy should serve a minimum of eight years.

He told the boy: "I want to make it clear that you will never be released until you are no longer a danger to the public. I believe you are a considerable and serious risk to members of the public, particularly elderly women and young children."

The judge said Mrs Saville died "simply because she happened to be where you were that day. She did not deserve to die in that shocking way. I accept without hesitation that

at the time you pushed the knife into her your mind was substantially impaired."

John Spokes, QC, for the prosecution, said: "It appears he approached her from behind and chose an elderly lady, not to rob her, not because he knew her, not for any reason that can be readily understood, but because of her age it was thought by the defendant that killing her would not cause much trouble." He said it was clear the boy was suffering from Asperger's syndrome, which has similarities to autism. Days before the attack he had been seen by a psychiatrist.

Later when interviewed by psychiatrists, the boy told

them: "I was going down there on the off-chance of seeing an old lady and unfortunately there was one there. I did not think the knife had touched her. I did not think she could have felt it — she only realised when she saw the knife. If she was walking towards me it wouldn't have happened. I did not want to hurt anyone."

Professor Digby Tantum said that before the killing the boy had developed a fascination with horror stories, professional wrestling and lifts. Dr Eileen Vizard, a specialist in child psychiatry, said she believed the boy needed to be treated in secure accommodation for at least 10 years.

SATURDAY IN THE TIMES

He wears it well
ROBERT CRAMPTON MEETS ROD STEWART, SUPERLAD

IN THE
MAGAZINE

HOW TO SURVIVE AS A KENNEDY WOMAN

IN
WEEKEND

Old couple died from shock after break-in

BY ROBIN YOUNG

A COUPLE who had been married for 58 years died from shock after discovering a break-in at their home, police said yesterday.

Maud Essery, 86, collapsed after being told by her husband Philip, 83, on Monday evening that a window had been forced at their home in Sparkbrook, Birmingham. He called an ambulance, but when it arrived the crew found him dead in the living room. Mrs Essery died in hospital.

The couple, who recently had become great-grandparents, had been broken into three times before.

A neighbour, Harry Wilson, said: "They used to be so outgoing but over the last 18 months they became very poorly and I blame the burglaries for that. It was difficult to check up on old folk like the Esserys because they were afraid to open their door to you, even in broad daylight."

Detective Inspector Bob Ash said: "I am satisfied that the shock of discovering the break-in led to their deaths."

Fake coffee salesman jailed for six months

BY A STAFF REPORTER

A MAN who made £40,000 by selling counterfeit Maxwell House coffee from the boot of his Rolls-Royce was jailed for six months yesterday.

David McKay, 45, filled catering-size tins with a home-made blend of inferior Brazilian coffee and chicory and then stuck on fake Maxwell House labels. He sold the tins to market traders and lorry drivers who distributed it as far afield as France and Greece. Oxford Crown Court was told.

Nigel Daly, for the prosecution, said the scam came to light when customers complained about the "disgusting" beverage to Kraft Jacob Suchard, the manufacturer of Maxwell House, and to trading standards officers.

McKay had previously duped customers with a fake brand of Nescafé and netted £3,500 a week before Nestlé took out an injunction to stop him. McKay, of Watford, Hertfordshire, admitted conspiring to obtain property by deception.

WE DON'T HAVE A STYLE... WE HAVE AN ATTITUDE.

Lucille Levin
Founder of Whistles
Cardmember since 1988

That'll do nicely.

Call 0800 700 444 to apply for the American Express Card.

MPs demand revival of high street shopping

By ARTHUR LEATHLEY AND JONATHAN PRYNN

THE era of the giant out-of-town retail centre must end to save Britain's high street "shopping heritage", MPs said yesterday. In a strongly worded Commons report, ministers were roundly criticised for allowing the spread of huge shopping centres in spite of a decade of protest from retailers and shoppers.

The Commons Environment Select Committee demanded a two-pronged campaign to revitalise high streets by making them more attractive and imposing stricter planning controls on retail giants. The MPs pressed for an end to confusion over planning rules, which both encourage and discourage car parking in town centres.

John Gummer, the Environment Secretary, is expected to respond by pressing local authorities to increase the amount of town-centre parking for shoppers. The cross-party committee wants better and more secure town-centre parking to help high streets to compete with out-of-town facilities. Ministers are also called on to change planning

guidance to ensure that superstores are built in or on the edge of town centres.

The MPs dismissed as "baseless" the claims made by superstores that town-centre development would lead to higher carbon dioxide emissions by cars. A detailed review of shopping patterns and their environmental effect was needed in the absence of reliable research, the MPs said.

The recommendations were welcomed by environmental-



Simons: "Customers prefer high streets"

ists, consumer organisations and the Government, which has announced its intention to reverse the growth in out-of-town shopping and to make people less dependent on cars.

Somerfield, one of the leading food retailers, accused the MPs of "shutting the garage doors after the Volvo has bolted" because of the large number of out-of-town shopping centres that already had planning permission.

Evidence to the committee pointed out that out-of-town centres made shopping difficult for those without cars and the MPs pressed for all shoppers to have access "to a wide range and choice of convenient and attractive shopping facilities".

The committee said: "Regardless of what has happened in the past, the task now at hand is to regenerate and sustain the nation's shopping heritage, to ensure that future retail change takes place within a clear, consistent and strategic framework and to make shopping facilities available to all."

Mr Gummer said: "When I

first proposed that we had to ensure town centres remained the focus of town life, particularly shopping, the pundits proclaimed that the public were not with us. Now we have the vindication of widespread support from Parliament and the public."

David Simons, chief executive of Somerfield, which owns the Gateway chain that is based mainly in town centres, said: "For social, emotional and practical reasons, the millions of ordinary people who are our customers prefer shopping on high streets and town centres to out-of-town superstores."

The Civic Trust, which campaigns for the revitalisation of town centres, said the report was "excellent and timely". No more out-of-town developments should be allowed.

Michael Meacher, the shadow Transport Secretary, said the report showed many of the country's transport problems stemmed from the Government's over-reliance on market forces, which had "allowed a developers' free for all on out-of-town sites".



Merry Hill shopping centre near Dudley, West Midlands. The town has lost 70 per cent of its trade to the centre

Tesco defends out-of-town centres

By ROBIN YOUNG

TESCO defended the popularity of out-of-town superstores last night after the critical report by MPs.

The company has built 80 such stores in the past ten years. A spokesman said they were "essential for those carrying heavy shopping, or have young children. The average weekly family shopping at Tesco weighs 80lb and fills six bags."

Superstores and out-of-town shopping

centres, now out of favour with politicians and planners, sprang up all over Britain in the past two decades, often blighting traditional high streets. Welcomed as an answer to congestion in town centres, edge-of-town superstores were being built at a rate of 80 a year before John Gummer, the Environment Secretary, announced a reversal in government policy in February. Research by Verdict, the retail analyst, showed earlier this year that a quarter of

all retail sales were from out-of-town locations; in 1980 the proportion was 5 per cent. Many high-street shops had closed down. Those remaining were often taken on short leases by charities or discount traders. However, out-of-town development had slowed markedly before the shift in government policy. Leading food retailers were already realising that they were in danger of building more superstores than the public wanted.

Total Control for Mobile People

Thanks to Samsung ...

... Kerry's office contacted her on her Samsung mobile phone; the customer she was meeting that afternoon had faxed through some alterations for the presentation.

The fax had been received on a Samsung plain paper fax ... the information was clear, even the diagrams.

Kerry's office said they would re-work the presentation on their Samsung PC and high resolution monitor.

She was happy, while she was driving to the appointment ... the amendments were being made, everything was under control.

When Kerry arrived for the appointment, her office sent the new presentation to her Samsung NoteMaster PC via modem ... the customer was delighted with the amendments and Kerry made an excellent presentation, thanks to Samsung.

Whether on the move or in the office, Samsung products work for life, to make your life easier.

TECHNOLOGY THAT WORKS FOR LIFE

We invite you to join the world of Samsung. Enjoy the satisfaction of using equipment of exceptional quality, reliability and performance backed by superb service. Enjoy the security of a world leader dedicated to customer satisfaction.

Samsung is the 4th largest electronics company and 14th largest company in the world with sales of over \$64 Billion.

SAMSUNG

ELECTRONICS

Please send me more information on Samsung's range of:-

- ☐ Fax Machines ☐ Portable Phones
☐ Colour Monitors ☐ Notebook PCs

Photocopy & fax or return to:

Samsung Electronics (UK) Ltd.,
Samsung House, 225 Hook Rise South,
Surbiton, Surrey KT6 7LD
Tel: 081 391 0168 Fax: 081 397 9949

Name
Job Title
Company
Address
Post Code
Telephone
Type of Business/Ti

War of the Roses battlefield to be a housing estate

By ALAN HAMILTON

A PROPOSED register of historic battlefields drawn up by English Heritage has failed to prevent the go-ahead for a housing development on one of the most important sites of the Wars of the Roses.

John Gummer, the Environment Secretary, has given approval for 284 houses to be built by Bovis on a meadow at Tewkesbury, Gloucestershire, where the forces of Edward IV and Margaret of Anjou met in bloody conflict in 1471, close to the town's medieval abbey. The field is one of 41 listed on the English Heritage register.

Proposed development of the site was the subject of a planning inquiry in 1991. In an interim judgment last year, the Secretary of State announced that he was minded to grant approval for the homes, which are to be built on the south side of the town in an area known as Margaret's Camp. The site is close to the remains of a medieval manor house, an ancient monument.

The battlefield register, launched in September as a provisional list, is out for consultation with local authorities and other interested bodies. In his ruling, Mr

Gummer said that he had given the register little weight in his decision, as it was still liable to revision.

English Heritage said yesterday that it had been unable to use the battlefield register at the inquiry as evidence against development as it had not then been drawn up.

Objectors to the development expressed disappointment that English Heritage had not been more effective in preventing planning approval. Robert Gillespie, a Swindon planning consultant who has fought the scheme, said: "The Secretary of State's decision is premature, as the consultation process on the battlefield register is incomplete. It could well be that he has predetermined the outcome of that process. He is hiding behind procedures rather than addressing the merits of a battlefield against a housing proposal."

During the battle the Yorkist forces of King Edward slaughtered some 2,000 Lancastrians under Margaret, wife of the deposed Henry VI. Many traces of the battle remain, including memorials in the nearby abbey.



Tewkesbury Abbey, where 284 homes will be built

Poet's boots fetch £650

THE son of the war poet Siegfried Sassoon sold off the family heirlooms yesterday - including his father's boots - to pay his crippling Lloyd's debts.

George Sassoon, 59, could not bear to watch as bidding opened for Sassoon's hobnail boots, which he wore in the trenches during the First World War. Mr Sassoon left the room as Sue Cox, an historian, successfully bid

£650 for the battered hobnails, one of 560 prized possessions under the hammer. But after the sale raised £340,000, he said: "This should keep Lloyd's at bay for a bit."

A picture painted by Siegfried's friend William Roberts, depicting infantrymen alongside a trench, fetched £34,000 while the poet's grand piano, engraved with the initials SS, was sold for £2,000.

How to make money writing short paragraphs

Here is a little-known angle by which beginners often get paid five to ten times more per word than the rates paid to famous authors. Now anyone who can write a sentence in plain English can write for money without sacrificing time and money "learning to write". For years now, a relatively few people have had a "corner" on one of the most profitable authors' markets ever known. They've been quietly selling thousands and thousands of contributions. None of them had to be trained. None have been "big name" writers. Yet, in hundreds of cases, they have been paid from five to ten times as much per word as was earned by famous authors. A new, comprehensive guide, *How to Make Money Writing Short Paragraphs*, explains just how they do it - and how you can do the same. You learn why mag-

azines and other publications need you... why you should concentrate on short pieces... what are your options... how to present your work... what you can earn - in fact, everything you need to get started and keep making money, writing short paragraphs. PLUS you receive an invaluable "Markets Directory" listing over one hundred publications that regularly need, and buy short pieces. If you would like to see your writing in print and get paid for it, just send your name, your address, the book title and £15 (cheque or Visa/Access with exp. date) to: Carnell plc, Dept. WS19, Alresford, nr. Colchester, Essex CO7 8AP, asking them to send you a copy of *How to Make Money Writing Short Paragraphs*. You can return your copy for a full refund at any time within the next three months.

Lottery calls



THE TIMES Lottery Prize Draw

21 Nov 1994

THE TIMES Lottery Prize Draw

21 Nov 1994

THE TIMES Lottery Prize Draw

21 Nov 1994

THE TIMES Lottery Prize Draw

21 Nov 1994

Potter calls the tune at memorial service

BY ALAN HAMILTON

DENNIS Potter, the television playwright who died earlier this year, could well have written his own memorial service yesterday, blending the religious and the secular with an ambiguity reminiscent of his own controversial but widely admired work for the small screen.

Family, friends, actors and television executives filled St James's Church, Piccadilly, for a celebration that was part church service and part concert party. The clergy processed to a quinter that properly belonged to a Victorian hall of the 1950s playing the theme from one of Potter's most celebrated series, *Pennies From Heaven*.

Potter, as in all things, did not accept religion at its face value. He was an irritant to those who were comfortable in their beliefs, and just as much of an irritant to the unbelieving, the Rev Donald Reeves, vicar of St James's, said. Playwright regarded religion as one of life's wounds rather than a bandage.

The readings were from Potter's own work. Alan Rickman read from his autobiographical *Mesmer*, Cheryl Campbell and Freddie Jones re-enacted a scene from *Pennies From Heaven*, and the television executives Michael Grade and Alan Yentob, assisted by Kenneth Trodd, the producer with whom Potter fell out, performed another scene from the same, with Mr Trodd taking the part of the sheet music salesman.



Roy Hudd and Colin Welland after the service

words to Parry's *Jerusalem* are so obfuscatory that they might have been by Potter rather than Blake.

But there is nothing ambiguous about the words of *Roll Along Prairie Moon*, used in *Pennies From Heaven*, played in this instance on the organ and stopped halfway through by the vicar with an admonishment in true music-hall style that the audience could do better.

Memorial services are about nostalgia, an emotion that Potter appeared to tackle in *Blue Remembered Hills*, but which he stood on its head. His daughter Sarah, 33, said

in an address: "Nostalgia is a cheap and second-rate emotion far too readily at beckon." And, lest the congregation should be tempted to wallow in a life past, she added: "My father's work will come again, and all the happy highways where he went; he never chose the low road."

Literariness is clearly too cheap and second-rate for the Potter family but as the man himself once wrote, catchphrases and aphorisms were rarely the work of honest men.

Melvyn Bragg read from Potter's first work, *The Glittering Coffin*, written when he was at New College, Oxford. Imelda Staunton sang *Roses Of Picardy*, and Peter Jeffrey read words on death by Hazlitt: "To die is only to be as we were before we were born."

Among the congregation were the writer's mother Margaret Potter, 83, his sister June Thomas, and his other children Robert and Jane. Yesterday was All Saints' Day, a time for remembering those who have impressed or cheered us. The service closed with a final prayer for his wife Margaret Potter, who impressed and cheered the writer for much of his life, and who died nine days before him.

Memorial service, page 20



Alan Rickman and Sarah Potter, the playwright's daughter, at St James's Church

TGWU staff to strike over 3.5% pay offer

BY PHILIP BASSETT
INDUSTRIAL EDITOR

STAFF of the Transport and General Workers' Union are to strike tomorrow over pay.

Leaders of the TGWU are trying to limit their embarrassment by closing all the union's offices for the day, including its London headquarters, Transport House. Strikers are unlikely to picket the closed offices of the union.

More than 900 secretaries, cleaners, researchers, media officers, clerical and legal workers, employed by the TGWU and all members of the union, will go on strike after rejecting a pay offer worth 3 to 3.5 per cent after a claim for a "substantial" rise.

Danny Bryan, the union's national officer who negotiates on behalf of staff, said he regretted the strike but that it reflected anger that the union had not properly recognised the contribution made by staff in the last few difficult years.

Bill Morris, TGWU general secretary, said the offer was higher than inflation and greater than many of the union's members had received.

Drug firms asked not to use foetuses for vaccines

BY JEREMY LAURANCE
HEALTH SERVICES
CORRESPONDENT

THE Chief Medical Officer is to write to pharmaceutical companies asking them to explore ways of making the combined measles and rubella vaccine that does not involve using aborted foetuses.

The Health Department disclosed the move after Dr Kenneth Calman met religious leaders concerned over use of the vaccine because of ethical objections to abortion. Two Roman Catholic boarding schools have decided not to offer the vaccine to their pupils, and Muslim leaders in Leicester have advised parents not to allow their children to be immunised.

The Department of Health said Dr Calman's meeting with Roman Catholic, Muslim, Hindu, Jewish and Evangelical religious leaders produced "general agreement on the value of continuing childhood immunisation".

A department statement said those at the meeting would be issuing advice to their members shortly on the ethical issues raised. However, a spokesman said that the development of new vaccines was a matter for pharmaceutical companies.

Ruling puts solicitors' bills under spotlight

BY FRANCES GIBB
LEGAL CORRESPONDENT

MORE people will have the right to challenge a solicitor's bill under changes which came into force yesterday. For the first time, the main beneficiaries of estates where the executors are solicitors will be able to challenge the solicitor's bill and seek a certificate that it is fair and reasonable.

But under other changes, clients will usually have to pay half the solicitor's costs and all disbursements and VAT before the solicitor's bill can be challenged.

Nor will the procedure for challenging bills, known as asking the Law Society for a remuneration certificate, be available where a solicitor's costs are more than £50,000.

In those cases people will have to go to court for the bill to be assessed by a taxing officer. The remuneration certificate covers any bills except those relating to court work. It states that the amount charged by the solicitor is fair and reasonable. The service is free and takes about four months.

The Law Society said the new package of measures was aimed at reducing the scope for disagreement between solicitors and clients.

The CO-OPERATIVE BANK

Why bank with one that isn't?

Only one bank is prepared to put money here

If we don't live up to our promises we'll say sorry and give you £10

At The Co-operative Bank we've always believed in delivering the best service possible. So much so that we're now putting our money where our mouth is.

For instance, we promise to open your account without error. We also promise that we won't make any financial mistakes on your statements. Otherwise, we'll say sorry and give you £10. And that goes for all of our existing customers, as well as new ones. To help keep our promises we have the largest telephone banking service in the UK. We also have a nationwide network of high street branches and access to over 6,000 LINK cash machines. If you'd like to know more about these and our

other promises, just call our Freephone number **0800 90 50 90**

or post the coupon now.

Post to: The Co-operative Bank plc (SLG), Freepost (4335), Bristol BS1 3YX

Full name

Address

Postcode

Phone number

THE TIMES Lottery Prize Draw

21,000 National Lottery tickets to be won

Tickets for the National Lottery go on sale on Monday November 14, and with a top prize of £2m expected when the first draw takes place on Saturday November 19, lottery fever is starting to grip the nation. *The Times*, in association with *The Sunday Times*, is offering readers an additional chance to become overnight millionaires with our great lottery tickets prize draw.

Week four of our competition offers you the chance to win up to 10,000 lottery tickets to be purchased on your behalf. Each has a one in 54 chance of winning a prize.

Our teams of ticket buyers will purchase 21,000 official lottery tickets on behalf of our winning readers with randomly generated numbers for entry into the November 19 prize draw.

Continuing this week, we are publishing the last of 24 tokens. Collect 20 tokens and you can enter our prize draw twice. Collect all 24 from *The Times* and the 16 tokens appearing in *The Sunday Times* and you can enter the draw four times.

FIRST PRIZE 10,000 £1 tickets, second prize 2,000 £1 tickets, third prize 1,000 £1 tickets
Ten fourth prizes of 100 £1 tickets, 100 fifth prizes of 20 £1 tickets, 500 runners-up prizes of 10 £1 tickets

HOW TO WIN

TO enter the prize draw, simply collect 10 lottery tokens from *The Times* and *The Sunday Times*. The first token was printed in *The Times* on October 8 and further tokens are appearing each day this week in *The Times* and have appeared in *The Sunday Times*, giving you a total of 40 tokens and enabling you to make four individual entries in our 21,000 lottery tickets prize draw. When you have collected 10 tokens send them on the form below or save all 40 tokens and send them with the bonus entry form which will appear on November 5.

No purchase is necessary. Full terms and conditions will appear periodically in *The Times*.

	Name
	Address
	Postcode
	Phone

Send completed form and tokens to: *The Times/The Sunday Times* Lottery Prize Draw, PO Box 234, Colchester, Essex CO1 2QU.

Masons to vote on £20m sale of historic hospital

BY ANDREW PIERCE

LEADERS of Britain's Freemasons will meet next month to decide whether to sever a 60-year link with the Royal Masonic Hospital in London.

The independent hospital, which has been losing £2 million a year, could be sold on the open market for up to £20 million. But the sale can be sanctioned only if 75 per cent of the hospital's "governors" — innumerable Masons who have contributed at least £10.50 towards its upkeep — vote to wind up the registered charity that runs the hospital.

The hospital, which is set in eight acres of ground at Hammersmith, was opened in 1933 by George V. It was intended as a centre for sick Masons but only 10 per cent of the fees at the 200-bed hospital are derived from the movement.

The financial consultants Coopers & Lybrand were sent into the hospital by the Charity Commissioners earlier this year to draw up a rescue plan. Malcolm London, of Coopers

& Lybrand, who was appointed receiver and manager, has cut 60 jobs and the hospital has moved back into the black. A meeting will be held at Wembley Conference Centre on December 5 to which the governors of the hospital have been invited.

The last time the proposal was put to a vote in 1983 it was rejected. A committee chaired by Lord Justice Drake had recommended the sale of the hospital but thousands of governors of the hospital rejected the proposal.

In 1991, after another dispute about the constitution of the hospital, the Duke of Kent and Prince Michael of Kent resigned as president and vice-president.

Elaine Warburton, the hospital's director of marketing, said: "If the charity is dissolved, the hospital will have a viable future. We will be able to go ahead and market it at home and abroad. There is obviously a great sentimental

bond between some of the Masons and the hospital. A hard-core contingent wants the link to stay."

Commander Michael Higham, grand secretary of the Freemasons, said: "Many Freemasons are extremely fond of the idea of the hospital. But many also see that if it is not doing the job it was designed for, there is an argument that the charity should be wound up and the money applied to something else."

It is thought the hospital, which includes Grade II listed buildings, could fetch between £15 million and £20 million. If the vote is carried, a further meeting will be held in April at which a special committee would report on what to do with the proceeds of the sale. The hospital would also have to be renamed.

If the vote is lost the matter will be referred to the High Court. There are more than 300,000 Masons in Britain.



Sir Anthony: "Doctors should be aware of pitfalls"

Charity for doctors in trouble faces financial shortfall

BY ANDREW PIERCE

THE Royal Medical Benevolent Fund, founded in 1936 to aid doctors who have fallen on hard times, faces a £200,000 deficit by the end of the next financial year.

Sir Anthony Dawson, physician to the Queen from 1982 until last year, has laid part of the blame for the extra burden faced by the charity on the stress created by the Government's health reforms. The British Medical Association cited the extra workload on doctors as the principal factor for the drain on the charity.

In the first eight months of the year the fund handed out nearly £500,000 compared with £400,000 for the same period last year. Legacies are no longer sufficient to cover the deficit.

Sir Anthony, a new vice-chairman of the charity who has taken responsibility for fundraising, issued an urgent call for help from colleagues. "Doctors should be aware more than anyone of the pitfalls in medical life,"

he said. "A lot of doctors are not good business managers. They do not go into the profession to become a businessman."

The fund is the only one that provides continuous financial help to doctors and their dependents. It provides emergency payments and gives short-term support to cover school fees.

Sir Anthony said he was not asking the public to help. "The medical profession is wealthy enough," he said. "As professional people doctors should be prepared to covenant up to £100. It is vital that we review all possible resources to enable us to do our work as we must."

There are about 100,000 registered doctors in the country and only 10 per cent are members. The BMA, which represents doctors working in the health service, said: "In the last few years doctors' workload has increased considerably and perhaps attention to personal finances has suffered."

Consultants tell trust director to resign

BY JEREMY LAURANCE
HEALTH SERVICES
CORRESPONDENT

CONSULTANTS at an NHS trust hospital are demanding the resignation of the medical director after he told a specialist being made redundant to clear his desk in three hours.

A row about the management style of Burnley Health Care NHS Trust has been simmering for over a year. This week, the consultants said that if the medical director, Dr Sam Pickers, did not resign in 48 hours they would pass a vote of no-confidence in him. They say he has "forfeited the trust of his colleagues and the medical advisory committee" in backing the summary dismissal of Ian Mahady, a consultant gynaecologist.

Mr Mahady was made redundant in September because the trust said it did not have enough contracts to employ four gynaecologists.

Mr Mahady's colleagues said he had strongly opposed trust status for the hospital. The trust said there would be an inquiry into his dismissal.

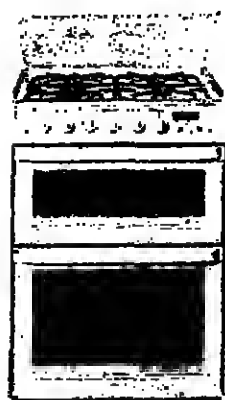
See the widest choice of gas and electric cookers in Britain.

Exclusively at COMET



At Comet we're specialists in gas and electric freestanding and built-in cookers, cooker hoods and microwaves.

Every product has been selected to combine high performance with value for money. Those that excel are awarded the Good Housekeeping Recommendation.



PARKINSON COWAN
6006LX GAS COOKER. GOOD HOUSEKEEPING WINNER
"Consistently good performance from main oven"



SHARP R4615B
GRILL MICROWAVE
EXCLUSIVE TO COMET



CRED A
CONCEPT HALOGEN
SLOT-IN ELECTRIC COOKER



ASK FOR A COPY OF THIS
FREE COOKING BROCHURE
IN-STORE

And to help you make the right choice, our in-store displays are designed for easy comparison of features and styling.

Come in and see for yourself. There's a lot more cooking at Comet.

COMET

BETTER ADVICE, BETTER CHOICE, BETTER COME TO COMET.

All items subject to availability. Ring Free on 0500 580570 for your nearest Comet store.

SHEEHAN on BRIDGE

Dealer South

Love all

♠ 10
♥ 7 7 3 2
♦ 9 5 4 3 2
♣ A K 10

♠ 8 8 8 5 4
♥ 10
♦ J
♣ J 9 8 6 3 2

W

N

E

S

Pass

3♠ (1)

Pass

2NT

Pass

3NT

All pass

3♠

Opening lead: ♠K

(1) Stayman, asking for four-card major suit

By ROBERT SHEEHAN
BRIDGE CORRESPONDENT

The declarer ducks the first heart and wins the continuation. How should he continue? Answer: I have put in this elementary hand as a filter for my Thursday articles. If you find it difficult, your game may need a little coaching.

As always, the first stage in deciding how to play a hand is to count up your tricks. On this hand South has eight tricks on top.

It is a simple matter to

develop a ninth by leading low to the ten of spades. The trap is to try the diamonds first. If you do that, West will have enough tricks to beat the contract when he gets in with the queen of spades.

In Thursday's articles I will be running a refresher course. I hope to remind those who have forgotten, or never understood, of the logical way to think about bridge. My first reminder will be on how strong do you have to be to open the bidding, and what is the reasoning behind it.

KEENE on CHESS

By RAYMOND KEENE
CHESS CORRESPONDENT

Salov's win

Valery Salov, the Russian grandmaster, scored a triumph in the Sicilian Defence thematic tournament in Buenos Aires, finishing ahead of many of the strongest players of the day including Viswanathan Anand (India), the Fide champion Anatoly Karpov (Russia), Judit Polgar (Hungary), Alexei Shirov (Latvia) and Gata Kamsky. America's top player, in the following game, Salov dispatches the world ranked number five player Vassily Ivanchuk.

White: Valery Salov
Black: Vassily Ivanchuk
Buenos Aires, October 1994

Sicilian Defence

1 e4 c5
2 Nf3 Nc6
3 d4 exd4
4 Nxd4 Nf6
5 g3 g6
6 Bg2 Bg7
7 h3 Qc8
8 Nc3 O-O
9 Bb2 Re8
10 Bc2 a6
11 Bb2 Re8
12 a3 Re8
13 Bb1 Re8
14 Nf4 Re8

15 Nc5

16 Nc5

17 Rb2

18 bxc4

19 Nc6

20 Nc5

21 Qd2

22 Rb4

23 O-O

24 Ra1

25 a4

26 Qc6

27 Ne3

28 Rd1

29 Qd8

30 Rxc8

31 a5

32 Rxc8

33 Kg2

34 Nc4

35 f4

36 g4

37 Nd6

Nc5

Bxb2

a4

Nc6

Qc7

Qc8

Ne5

Bxa4

Bc8

Nd7

Qd8

a6

Qc6

g5

Nd5

Re8

Bg2

Re8

Nd7

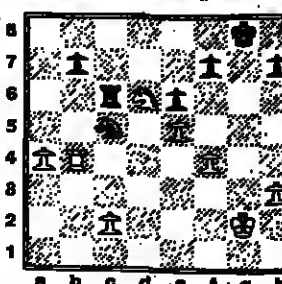
Re8

g4

Nc5

Black lost on time

Diagram of final position



Winning Move, page 48

VOLVO OWNERS COMPREHENSIVE INSURANCE FROM £100

Extra Safety = Lower Insurance
Exclusive Scheme for Volvos

Tel: 081 367 5151 or
0727 844422 NOW!

Hill House Hammond
The Motor Insurance Specialists

RATES UTILIZED UNTIL 5TH APRIL 1991 ARE GROSS EQUIVALENT RATES; THEREAFTER, GROSS RATES ARE USED. PRIOR TO APRIL 1991 INTEREST WAS PAID NET OF TAX. GROSS EQUIVALENT RATES HAVE BEEN USED TO APRIL 1991 FOR COMPARISON PURPOSES ONLY. INFORMATION PROVIDED BY BUNY & CO. USE. RATES LISTED ARE THE MAIN INSTANT ACCESS ACCOUNTS AVAILABLE ON 1 SEPTEMBER 1990. NO ADDITIONAL INVESTMENTS OR WITHDRAWALS ARE ASSUMED AND ALL INTEREST RE-INVESTED. **R. DEPT. GOLD TRANSFERRED TO INSTANT ACCESS ON 16 JANUARY 1991. ***A. & P. BOND INVESTMENT IN INTEREST AT 100% HAVE TAKEN PLACE ON 1 SEPTEMBER 1990.

Pupils must resit 11-plus after heads leak papers

By NICHOLAS WATT, IRELAND CORRESPONDENT

MORE than 18,000 children in Northern Ireland will have to resit their 11-plus tests after pupils at four schools saw the papers before sitting their examinations.

Michael Ancram, the Northern Ireland education minister, said the decision was the fairest way of resolving the problem which he blamed on a "grave error of judgment" by one school principal.

The minister scrapped the test yesterday after teachers at four schools inadvertently used the paper for a trial run before pupils sat the real examination last month. The schools were handed the paper after a principal, who had been asked by the Northern Ireland Office's education department to comment on the questions, passed the papers to another head teacher.

Mr Ancram, who did not name the two principals, said: "It would appear that the person who was shown the papers did not appreciate the status of the documents, and believed that the questions were merely examples. Consequently, the second person felt free to copy the papers and to make available further copies to other schools as examples of practical materials." Up to a

hundred pupils saw the paper, and there were reports that other schools obtained copies.

The minister said he would not be taking action against the two principals because he was satisfied there had been no malicious intent. But he added: "I believe that a grave error of judgment has been made. I am very angry."

Mr Ancram said that the blunder had given a small, but unquantifiable, number of pupils an unfair advantage. All 18,400 pupils taking the 11-plus in Northern Ireland would therefore resit the examination on December 7. A second test on November 25 is also to be rewritten.

The minister said in a letter to parents yesterday: "I wish to reiterate my regret for the extra pressure that has been put on your child and my anger at what has occurred... In the interests of fairness no other course is open to me."

Parents and teachers, who were furious with the two principals for leaking the examination, said they feared that children would be unsettled by having to resit tests. Gordon Andrews, of the Parents Action Group for Education, said: "They are going to have to sit three tests instead of the two they were expecting. This will put even more stress and strain on them."

David Allen, of the Northern Ireland Teachers' Council, said the principals should be disciplined. "I regard it as gross misconduct. They are a discredit to the teaching profession. They should be dismissed." The National Association of Schoolmasters and Union of Women Teachers said Mr Ancram had made the only fair decision.

Pupils sit the 11-plus tests for entry to grammar schools. They normally sit two main tests in the autumn term.



Ancram: "Very angry" at principals' blunder



Crawley and Horsham Hunt in pursuit of the fox yesterday, the first day of the season. No saboteurs were in sight, despite police concerns that they might obstruct the hunt

Foxhunts welcome new law against saboteurs

By MARIANNE CURPHEY

THE fox-hunting season officially opened yesterday with sportsmen claiming the new Criminal Justice Bill would "put an end to the hunt saboteurs' reign of intimidation".

The British Field Sports Society said the legislation, which is about to be enacted, would allow groups to hunt without obstruction and

violence. Alastair Jackson, of the society, said: "We have lobbied long and hard for this law and we are pleased with the result."

"Previously, police have been unable to intervene even if protesters were wearing balaclavas and holding sticks and clearly trying to intimidate us. They had to commit an offence before they would be removed. The new law will mean

that many hunts will no longer need stewards to keep people off private land."

Clause 63 of the Bill makes it an offence for a trespasser in the open air or a non-trespasser on a highway to attempt to disrupt or obstruct an activity taking place in the open air.

Mr Jackson conceded that hontsmen sometimes did hit out at

saboteurs, but "only under extreme provocation". He said hunting was more popular than at any time in history after a campaign last year.

However, the League Against Cruel Sports says that each of the country's 200 hunts attracted only about three new members, while 4,000 people joined the anti-hunting lobby.

Kevin Saunders, the league's

spokesman, said: "We are not involved in the actions of saboteurs, and have always believed laws provided adequate protection against assault." The new Act would drive extremists underground, he said.

"The real issue is the cruelty of the sport and although the season is now officially open, hounds have been hunting fox cubs since early August."

Laura Davies cash unspent

By NIGEL HAWKES

ABOUT £300,000 collected to help Laura Davies, the five-year-old who died after multiple transplant operations in America, remains unspent a year after her death.

Billy Reay, a publican who launched the Laura Davies appeal with his wife Gail from their pub in Eccles, Greater Manchester, said yesterday: "I am angry and upset that nothing has been done with

the money. It's really annoying. All my customers keep asking what's happened to it and I have to keep telling them we've got no say in it."

The fund raised more than £1 million and enabled Laura to travel to Pittsburgh for two multiple transplants. Since she died, the appeal fund has paid for a £600 plaque in her memory at Eccles Library, but the rest of the money remains

unspent. The cash is in the hands of Salford and Trafford Health Authority, which helped to run the appeal.

Dr Ian Groatorex, chief executive of the authority, said: "We have to fulfil our public responsibility, and we will. But it has taken time, because of the reorganisation of the authority and because we had to be sure that we had paid all Laura's bills."

BT brings back letter dials

By A STAFF REPORTER

LETTERS are returning to telephone numbers in a move that has less to do with any nostalgia for Scotland Yard's Whitehall 1212 than with canny commercialism.

After seeing the Driver and Vehicle Licensing Agency milk money out of selling prized personal number plates, British Telecom has found more than 100 companies willing to pay £1,200 a

year for personalised telephone numbers. The numbers, when translated into letters, spell the company's name or slogan.

The success of the venture depends on callers having letters on their phone dials, something BT abandoned 15 years ago. But the company is bringing them back and new phones now bear the letters ABC for 2, DEF for 3, and so

on. BT's fee for special letter numbers is £300 a quarter, instead of the usual £50.

The use of letter codes in America is widespread and has helped thousands of firms to make their numbers more easily remembered — such as 0800 WRENCH for a plumber or 0800 GARAGE.

An airline is believed to be one of the companies that has bought a special number.

THE NEW PEUGEOT 306



The new luxury 4-door Sedan is everything you would want from a Peugeot 306, and more. 16.3 cubic feet more, to be precise.

The extra space is an extended boot that conveniently opens to bumper level.

And the 306 Sedan measures up just as impressively at the front.

We offer you a choice of three smooth-running petrol engines: the 1.6,

the 1.8 and the 2 litre, as well as Peugeot's renowned 1.9 turbo diesel.

The driving experience is made even smoother by power assisted steering, a tilt adjustable steering wheel, tinted glass, an electric sunroof* and a multi speaker audio system with remote control and RDS.

You can also rest secure in the knowledge that the Sedan's long list of standard features includes a driver's side airbag, steel

side impact bars, infra-red remote control central locking with deadlocks and an engine immobiliser. While at the back there is a comfy central arm rest and split folding seats.

And of course, a lot more space to boot.

For further information, call free on 0500 306 306

or pay a visit to your local Peugeot dealer.



PEUGEOT

*ELECTRIC SUNROOF OPTIONAL AT EXTRA COST

1525 من الال

Forgers fool art world with Moore sculptures

By DAIVA ALBERGE, ARTS CORRESPONDENT

THE art market is being flooded with forgeries of sculptures and drawings by Henry Moore. The Hertfordshire-based Henry Moore Foundation, which looks after the artist's estate, has filed a lawsuit with as many as 350 different cases of fakes.

They represent only a small proportion of what is circulating on the market, according to Julie Summers, the foundation's deputy curator, writing in the *Art Newspaper* yesterday.

The foundation knows of 150 fake sculptures, which cost the forger a few hundred pounds to cast and can sell for tens of thousands, and almost 200 fake drawings and a handful of fake graphics. "It is particularly worrying to see that they are being purchased and sold by innocent parties," Mrs Summers said.

Even during the artist's lifetime, forgers were faking his work. Moore, who died in 1986, expressed concern about its effect on his market. He would be shocked by the scale of the forgers' activities today.

Mrs Summers explained that fake Henry Moore sculptures fall into various categories. Apart from misattributed works, there are sculptures

deliberately made in the style of Moore — but not actually based on a known work — which make up some 30 per cent of all fakes. The fakes causing greatest concern to the foundation are the copies of known and recorded casts. "These are difficult to spot and have been known to slip through the net and to be sold as genuine Moors."

She said: "Some are quite convincing and it is only when they are compared with a cast of the genuine sculpture that it becomes obvious that the fake is of a different quality." A cast of a cast is slightly smaller than the original as bronze shrinks as it cools.

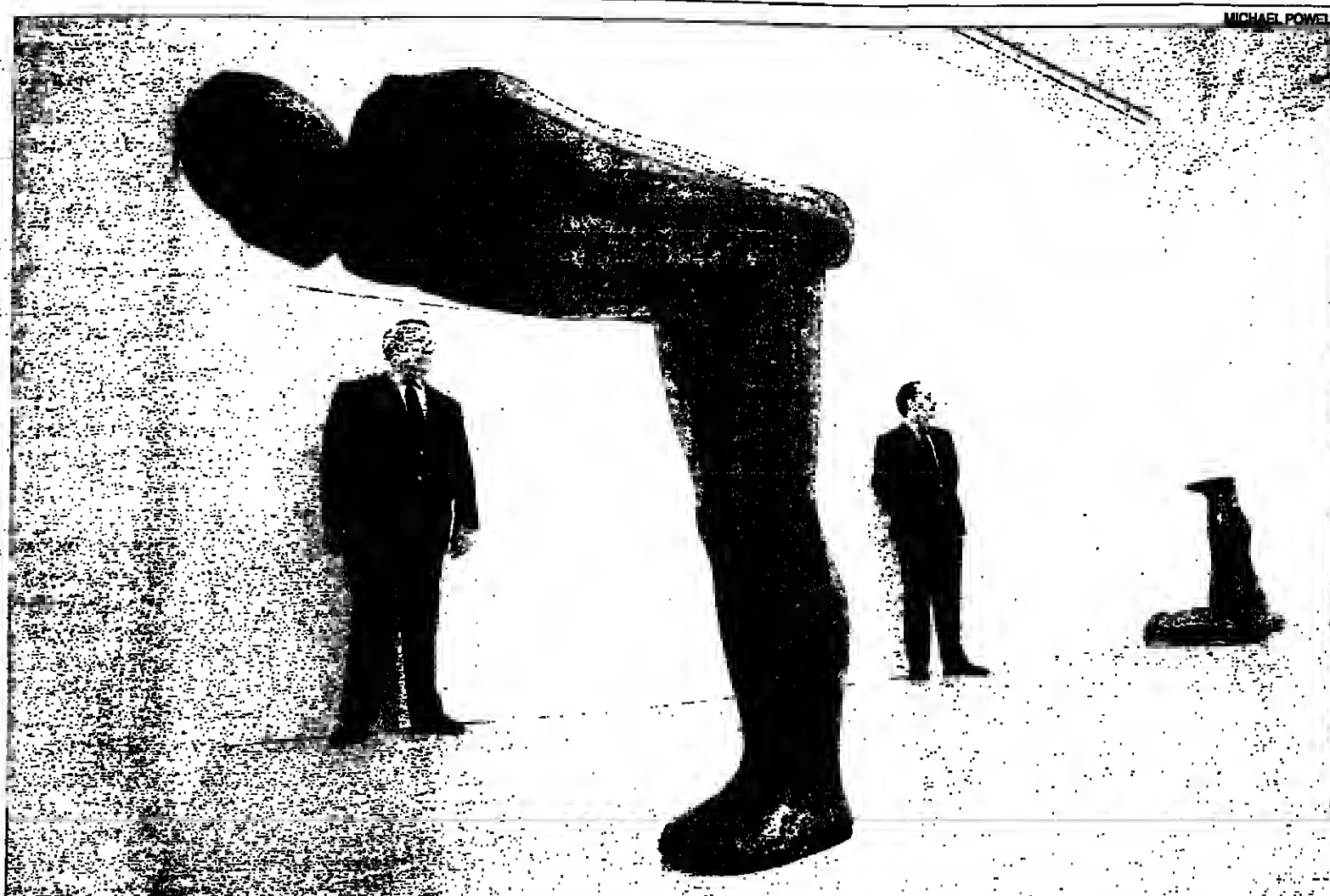
"Redding Figure Circle", 1983, seems to be the most widely reproduced piece. In 1989, the foundation was approached by a Swiss auction house asking for a certificate of authentication for a work it was to sell. Its 33cm size, against the 15cm maquette and the 80cm larger version, gave it away. Not only was the signature wrong, but the edition number did not match Moore's working methods.

In another case, an authentication certificate was dated four years before Moore conceived the piece. A third example concerned a sculpture donated to an American museum and subsequently bought by a Massachusetts dealer. He managed to claim back his money from an auction house from whom he bought the work, but reported later that the same auction house was selling the same cast again.

The foundation provides a free authentication service. Members of the committee are Alan Bowness, director of the foundation; Bernard Meadows, who worked as an assistant to Moore; and David Mitchinson, who worked for Moore from 1968.



Moore was worried by spread of fakes



Tate Gallery staff among Antony Gormley's sculptures. "Testing a World View", iron casts that the artist has modelled on his own body

Tate unveils entries for Turner Prize

By OUR ARTS CORRESPONDENT

SCULPTURES, paintings and a video by the four artists shortlisted for the 1994 Turner Prize will be unveiled today at the Tate Gallery. Willie Doherty, Peter Doig, Antony Gormley and Shirazeh Houshiary are competing for a £20,000 prize.

The winner will be announced on November 22. Mr Doherty will be showing two 30-minute films of a night-time car journey and the view from a stationary car. The artist said that his soundtrack, in which a man imagines being both victim and perpetrator of a violent terrorist act, was about "anxiety, fear and paranoia".

Mr Doig is showing a series of paintings inspired by housing blocks designed by Le Corbusier. Mr Gormley's display includes five iron casts of his own body. He said: "I don't see them as being mine. Once out there, they become everybody. It is not about self-



Finalists for the Turner Prize: Peter Doig, left, Antony Gormley, Shirazeh Houshiary and Willie Doherty

portraiture, but me using the body as a dance might — as an instrument."

Ms Houshiary's contribution is a series of five lead cubes that illustrate geometric space and reflection. The exhibition, which runs until

December 4, is likely to boost attendance figures which last Sunday broke the gallery's record. Within four hours, the Tate had 19,468 visitors. Its previous record, achieved in February 1993, was fewer than 15,000. Nicholas

Serota, director of the Tate, said: "These artists test our responses to the world that surrounds us. Their work enhances our perception and makes us reflect on what it means to be alive at the end of the 20th century."

NEWS IN BRIEF

Youth dies after blood is refused

A teenage Jehovah's Witness died because he refused to have a blood transfusion after breaking a leg in a motorcycle accident. Doctors wanted him to have a transfusion so that they could operate.

David Smith, 17, and his family refused permission and he died 12 hours later. His parents, George and Pat Smith, of Redcar, Cleveland, refused to talk about their son's death. Middlesbrough General Hospital said: "We do not discuss individual cases but a patient is allowed to decline treatment."

Escaper injured

A remand prisoner aged 17 was seriously ill after falling 40ft from a motorway bridge in an escape attempt. He jumped from a slow-moving prison van on the M32 in Bristol as he was being returned to Horfield Prison.

Small sting

Police in the Operation Bumblebee crackdown on burglary arrived at a suspect's home to find he was only 10. The boy was taken with his parents to Broadbury Road police station, Bristol, where he admitted two offences of burglary.

Case adjourned

Wyn Jones, 51, the former Metropolitan Police assistant commissioner accused of stealing food and wine worth £24, had his case adjourned in his absence for three weeks at Bow Street Magistrates' Court.

Girl dies in fire

A girl aged four died in a fire believed to have been caused by a Halloween lantern. Firefighters pulled Angela Dimery from the living room of her home in Plymouth but attempts to revive her failed.

£1m bond win

This month's £1 million National Savings Premium Bond jackpot winner is the holder of bond number 2287 567204, who lives in Walsall, West Midlands, and has a holding of £1,350.

SEDAN

30

Arise Sir Peter Preston, saviour of the Tory party whips

Peter Preston, the editor of *The Guardian*, deserves a knighthood in the next round of honours for Fleet Street editors (if there is one), for services to the Tory whips' office. The affair of the House of Commons writing paper and the bogus fax has given the whips an ideal opportunity to distract attention from the central questions of the conduct of MPs and appointments to public bodies. The Labour leadership has consequently shifted its public attack to Post Office privatisation and tax increases.

RIDDELL ON POLITICS

When MPs are united in furious indignation, it is time to wonder what they are trying to hide. The Tory whips rather overdid their diversionary tactics yesterday as former minister after former minister jumped up at Prime Minister's questions to denounce Mr Preston in vitriolic terms.

The objections of MPs to the letter and Mr Preston's explanations are genuine and widely held, as will be clear from this afternoon's debate — and are shared by Labour leaders. Mr Preston's tactics, contorted logic and bizarre association with Mr Al-Fayed are open to question. And nothing has emerged in *The Guardian* or elsewhere that should affect Jonathan Aitken's ability to remain as Chief Secretary to the Treasury.

The issue is more one of proportion. The affair has excited the Tories' hyperactive tendency, such as Dame Jill Knight and Roger Gale, who regard the media as being as treasonable as Guy Fawkes, and with similar intentions.

The Tories' buffoon tendency has been to the fore with the boorish David Evans making one of his all too familiar crassly self-indulgent interventions citing his wife's views. If anyone is demeaning the House of Commons, it is the likes of Mr Evans, whose vulgarity makes the populist Geoffrey Dickens seem like a fastidious recluse.

The behaviour of *The Guardian* over the Commons writing paper is a secondary matter, however questionable it may appear. Asking the Privileges Committee to investigate it, as the Commons will

certainly decide today, will assuage MPs' feelings of outrage and give some Tories a sense that they are getting their own back on the media. But Mr Preston's tactics have enabled the Tory whips to steer public discussion into this self-righteous cul de sac.

MPs delude themselves if they believe, as some evidently do, that this is all that matters. The excesses of some tabloids have given the public little reason to respect the press. But the public has little time for politicians either. According to a Harris poll for ITN last week, two-thirds of the public believe that

MPs' standards have declined severely since 1979 and a similar proportion think that MPs should not be permitted to take any paid employment other than their parliamentary salary.

Parliament has to regain public confidence. That requires tightening up its rules over outside interests, together with more open monitoring of such procedures if self-regulation is to be maintained. Parliament also has to show that it can monitor the executive and hold ministers to account.

At present, the Commons can easily be by-passed and it is largely

irrelevant in discussing new European proposals or Budget options. The shift last year to a unified Budget combining tax and spending measures has further reduced the scope for parliamentary debate about the main choices on fiscal policy.

These are all real priorities for the Commons. Attacking *The Guardian* is a largely irrelevant sideshow. Mr Preston's approach has made such scapegoating easier. Many editors have done much less for their knighthoods.

PETER RIDDELL

Benn's threat casts questions inquiry into confusion

BY ARTHUR LEATHLEY, POLITICAL CORRESPONDENT

TONY BENN's threat to report private meetings of the Commons cash-for-questions inquiry forced the Privileges Committee to break up in confusion last night.

A meeting that was planned to decide whether the inquiry should be held in public was dominated by Mr Benn's warning, issued on Monday, that he would publish his own reports of proceedings held in private.

David Tredinnick and Graham Riddick, two Tory MPs accused of being prepared to accept £1,000 for asking Commons questions, were called into the committee after waiting for nearly two hours to give evidence.

The committee then adjourned until next month to decide on whether to meet in private. Tony Newton, the chairman, said in a statement: "The committee did not feel able to interview the witnesses today without giving them the opportunity to consider and, if necessary, take advice, upon the position created by Mr Benn's statement. It will meet at the earliest practicable time to consider further how to proceed."

The committee's lengthy private meeting continued a day in which both sides were determined to hold to their respective lines over the high-profile investigation. Labour

MPs insisted that they would not withdraw their threat to boycott the inquiry unless hearings were held in public except when there were "clear and compelling" reasons to meet in private.

Tory MPs, who form the majority of the committee, appeared to be hardening their line, having been buoyed by Monday's Commons vote in favour of the committee deciding how to proceed.

Although both sides said they hoped to reach a compromise, neither of the main parties was willing to shift its ground substantially. Doug Hoyle, chairman of the Labour parliamentary party, and a committee member, rejected Tony claims that a public hearing would lead to wild allegations being made. "We are talking about senior members of the House of Commons, responsible people who are asking questions. There are not going to be wild allegations."

At the heart of the argument between the two parties is whether there should be a change to the Commons precedent that has led to all previous Privileges Committee inquiries being held in private.

The secrecy in which MPs' and outsiders' alleged misdemeanours are investigated has given the committee a unique

influence within Parliament. However, the committee's bark has rarely been matched by its bite as MPs have frequently backed away from imposing tough punishment.

The present 17-strong committee, which includes two Cabinet ministers and four Privy Counsellors, has not sat since it was formed after the last general election. Although the committee has power to imprison offenders, the sanction has not been used for 162 years.

In recent years, the most common breaches of parliamentary privilege have been committed by journalists publishing details of select committee reports that had not been published formally. In 1986 Richard Evans, then a lobby journalist for *The Times*, escaped punishment when the Commons voted against his suspension after he leaked a draft select committee report on radioactive waste.

In 1957, the columnist John Junor was also spared by the Commons after the Privileges Committee pressed for a reprimand over his criticism of MPs for voting in favour of supplying extra petrol rations to party organisations.

Simon Jenkins and Paul Johnson, page 18
Leading article and Letters, page 19



Among the MPs to win promotion in Blair's reshuffle are, from left, Gavin Strang, Dawn Primarolo, Joan Ruddock and Andrew Smith

Tony Blair's new front-bench team

Tony Blair, the Labour Party leader, completed his first reshuffle of the Opposition front bench this week. This is the full list, with members of the shadow Cabinet in bold

Labour Leader	Tony Blair
Deputy Leader	John Prescott
Foreign Affairs	Robin Cook Joyce Quin Ann Chay (also assistant to John Prescott) Jim Cousins
Health	Margaret Beckett Nick Brown Eric Heley David Hinchcliffe
Children and Families	Lin Golding
Treasury	Gordon Brown Andrew Smith
Shadow Chief Secretary	Hilary Armstrong Alistair Darling Dawn Primarolo
Social Security	Donald Dewar Keith Bradley Adam Ingram

Employment	Harriet Harman Ian McCartney Kevin Barron
Environment and London	Frank Dobson Tony Lloyd Keith Vaz Nick Haysford
Environmental Protection	Joan Ruddock
Scotland	George Robertson John McFall Maria Fyfe John McAllister
Northern Ireland	Marjorie Mowlem Paul Murphy
National Heritage	Chris Smith Graham Allen Mark Fisher Tom Pendery
Trade and Industry	Jack Cunningham Brian Wilson Stuart Bell Lewis Moonie Nigel Griffiths
Energy	Martin O'Neill
Transport	Michael Meecher Henry McLeish Joan Walley

Wales	Ron Davies Win Griffiths Rhodri Morgan
Defence	David Clark Derek Fitchett John Reid Eric Marlow
Home Affairs	Jack Straw Alan Michael George Howarth Kim Howells
Education	David Blunkett Bryan Davies Peter Kilroy
Overseas Develop.	Joan Lester George Foulkes
Agriculture	Gavin Strang Elliot Morley Marilyn Jones
Shadow Leader of the House and spokeswoman on Citizen's Charter	Ann Taylor
Civil Service	Doug Henderson Jeff Hooker John Battle Kevin McNamara
Disabled People's Rights	Tom Clarke Robin Corbett

Law Officers	John Morris Donald Anderson
Lord Chancellor's Department	Paul Bostang
Women's Issues	Clare Short
Chief Whip	Derek Foster Don Dixon
Deputy Chief Whip	Stephen Turner Ray Powell
Other whips	Gordon McMaster John Cummings Jim Dowd Jon Owen Jones Dennis Byers Eric Clift Geoff Hoon Tessa Jowell Peter Mandelson Estelle Morris George Muela Barbara Roche
Chairman of the parliamentary party	Doug Hoyle
Shadow Leader of the House	Lord Richard
Chief Whip (Lords)	Lord Graham
Chairman of back-bench peers	Lord Dornand

Clarke urged to cut spending and taxes

BY JILL SHERMAN, POLITICAL CORRESPONDENT

KENNETH Clarke is being pressed by senior Tory backbenchers to shave £4 billion off public-spending plans to allow a cut in the tax burden for the poorest groups in this month's Budget.

MPs believe that Jonathan Aitken, the Chief Treasury Secretary, can easily undercut next year's planned expenditure total of £263 billion, partly due to low inflation and a faster than expected fall in unemployment.

Senior members of the Tory backbench finance committee

argue that the Chancellor should use this month's Budget to raise the threshold for personal allowances, removing some groups, including poorer pensioners, out of tax altogether. "There are no Cabinet ministers briefing against cuts," Mr Aitken is aware of this, one MP said.

Mr Clarke is also being urged by some MPs to widen the 20 per cent tax band and to introduce more measures to remove poverty traps such as the "back-to-work bonus" announced by Peter Lilley, the Social Security Secretary, at the Tory conference.

Some backbenchers argue that Mr Clarke should pre-empt Labour by also announcing tax relief on child care costs. Others are even calling on him to stop the second increase of VAT, which is to rise to 17.5 per cent next April. One of the main areas of contention during this year's public-spending round is over

benefit. Mr Aitken is pressing for significant savings in the £8 billion budget but Mr Lilley has so far failed to come up with a solution.

Yesterday Donald Dewar, his Labour shadow, stoked the flames by publishing a letter from Mr Aitken that pointed out that nearly half of all council house tenants had spare rooms provided at the taxpayers' expense.

Mr Dewar immediately raised the spectre of the Government forcing council house tenants out of their houses or cutting their benefit if they had spare rooms. Social security sources pointed out that no such proposals were on the table. Nevertheless, John Major sprang to Mr Aitken's defence during Prime Minister's questions.

"The system of housing benefit we have in place is more generous than you would find anywhere else in the Continent," he said.

Lib Dems seek poll re-run

BY ALICE THOMSON, POLITICAL REPORTER

THE Liberal Democrats begin a High Court challenge today to try to overturn the European Parliament election result in Devon and East Plymouth.

The party, which narrowly lost the seat to the Conservatives in the June elections, claims voters were misled by the appearance on the ballot paper of Richard Huggett, standing as a Liberal Democrat candidate. Mr Huggett polled 10,203 in spite of apparently not campaigning, or putting out any literature. Giles Chichester won the seat for the Tories with a majority over Adrian Saunders, the Liberal Democrat, of just 700.

The Liberal Democrats claim that hundreds of their supporters rang their offices afterwards, some in tears, to apologise for voting for the wrong man. Paddy Ashdown, the Liberal Democrat leader, hopes the High Court will ask for the poll to be re-run.

ADVERTISEMENT Learn French in a week or pay us nothing

If you tried to learn French in a classroom without success... if you don't have time to study a lengthy course... here's a short-cut method that can quickly teach you basic French for everyday use. Just listen to these specially programmed tapes and repeat what you hear. This new short-cut method teaches you the words, simple phrases and sentences you need for everyday communication in French.

The complete programme comes in two cassettes recorded in both French and English. All you have to do is listen — no reading, no study and no 'homework' to do! Discover for yourself just how easy it is to listen and learn real life everyday French while you drive, travel or just relax in the comfort of your favourite armchair — order your copy of *Shortcut Everyday French* direct from the publisher and save. So confident are we that you can learn basic French in only one week, we offer you this unique guarantee — play these tapes just five times, follow the instructions on them and if then you still can't speak and understand simple everyday French, return the tapes for a full refund. To order, send your name, address, tape course title and £15 (cheque or Visa/Access with exp. date) which includes postage and packaging to Carrell plc, Dept. 999, Alresford, Colchester, Essex CO7 8AP. You can return your copy for a full refund at any time within the next three months.

Off-licence curbs may be lifted

THE Government may allow off-licences to stay open all day on Sundays, Baroness Blatch, a Home Office minister, said yesterday. At present, they may not open on Sundays until noon and must close from 3pm to 7pm.

Lady Blatch told the Lords at question time: "The Government is considering whether to consult publicly about further reforms of liquor licensing law in England and Wales, including possible changes in the hours during which shops with off-licences may sell alcohol on Sundays."

She was responding to a call from Lord Brabazon of Tara to allow off-licences to change their opening hours under the new Sunday Trading Act. Lord Brabazon welcomed the move, saying it was "rather strange" that supermarkets, which could now open at 10am on Sundays, had to wait another two hours before selling alcohol.

The Friends of the Elderly need your support. (But it's not the same old story.)

A lifetime of service to others does not guarantee a secure old age. Many elderly people from professional backgrounds find themselves alone and financially insecure, but that's where the Friends of the Elderly can help. Providing a permanent home, companionship and professional nursing care, we give our residents lifelong security without compromising their independence. To continue our vital work we need your support now. Please send a donation, or for more information call us on 071 730 8263 or return the coupon.

To: The General Secretary, Friends of the Elderly, 42 Henry Street, London SW1A 1PU

Name: _____

Postcode: _____

SEND YOUR SUPPORT TO THE FRIENDS OF THE ELDERLY

BREITLING
1884
INSTRUMENTS FOR PROFESSIONALS

CHRONOMAT
Close cooperation with pilots and aviation experts enables Breitling to continue improving its chronograph designs all the time. The Chronomat features a self-winding mechanical movement, a rotating bezel and a screw-locked crown. This instrument is water-resistant down to 100 meters.

AVAILABLE FROM SELECTED JEWELLERS THROUGHOUT GREAT BRITAIN AND IRELAND. FOR YOUR NEAREST STOCKIST TELEPHONE 071 637 5167.

ramid con
chief decla
shares inv.

THE NE

500 3

Quote T5, or com

Pyramid company chief declares shares invalid

FROM ANATOL LIEVEN IN MOSCOW

TWO days after winning a seat in the Russian parliament, Sergei Mavrodi, the businessman who runs the controversial MMM "investment fund", delivered a humiliating rebuttal to shareholders who had helped to get him elected.

A message, broadcast yesterday from loudspeakers outside his main Moscow office, declared to a waiting crowd that their shares were now invalid. Although it said that this was only a temporary measure, until January 1, the latest twist in the get-rich-quick saga finally appeared to have cracked his hardcore supporters' faith.

The crowd erupted in catcalls, boos and sardonic laughter. Most of them had assembled there in response to announcements that MMM, after closing for three months while Mr Mavrodi was in jail under investigation for fraud and tax evasion, would reopen yesterday to resume trading in its shares.

Gennadi Alexeyev, a garage manager, standing glumly in the pouring rain, said: "Right up to today, I believed in Mavrodi, but now I see I was fooled. I demonstrated to get him released from prison, but the moment he was elected and got immunity from prosecution he didn't need us anymore, so he just turned round and spat on us."

Mr Mavrodi has again shown his contempt for Russia's muddled legal system that seems powerless to prevent his sort of pyramid operations. As Mr Alexeyev vented his anger, the oily voice of an MMM spokesman repeated Mr Mavrodi's statement that the suspension of the old shares was due to "purely technical problems", and that the company's "reserve fund" was quite capable of paying back everybody. The announcement also promised that, after January, existing shareholders would once

again be able to sell their shares at ever-rising profits.

Mr Mavrodi has admitted that his motive in contesting the byelection in the Moscow suburb of Mytishchi was to gain parliamentary immunity from prosecution. He was supported by Vladimir Zhirinovskiy, the nationalist leader.

But the businessman has also portrayed himself, with some success, as a little man being persecuted by the bureaucracy. The infuriated shareholders also levelled attacks at the Yeltsin administration yesterday. "The government are criminals too. Why didn't they warn us in time?" Alla Samoilova, a stu-

dent, demanded. "We have no experience of this kind of thing. How were we to know?"

Economists describe MMM as a classic pyramid scheme which uses money from new investors to pay back a handful of old shareholders; eventually, the bubble bursts. Several other such schemes have already collapsed this year, but more are springing up all the time.

Mr Mavrodi is also starting all over again, yesterday's announcement stated that a completely new set of shares would be issued. MMM also announced in advance a fixed rising price for purchasing the new shares, from 1,000 roubles (18p) today to 1,270 on Friday.

A line of buyers immediately formed. A closer investigation revealed that, far from being the simple folk who lost their money in the first share issue, the new takers were predominantly hard-faced men, apparently from other commercial structures or outright criminal groups, as well as professional speculators who were able to pressure Mr Mavrodi into giving them their money back.

Miss Samoilova observed: "When we were queuing in July to try to sell our shares, you could see those people going in freely and carrying our money away in sacks, because Mavrodi was afraid of them. Now they are going to try the same again."

But not all the new speculators were thugs. Some ordinary Russians are also beginning to understand the rules of the game, if rules there are. Svetlana Krutikova, a pensioner holding her grandson by the hand, said: "Yes, I am going to buy again. In June, I saw what was coming... I got out and I made a lot of money. I bought this coat on the strength of it. But this time, I'll only buy a few shares. After what's happened, you'd be a fool to do anything else."



Colonel-General Matvei Barilakov, above, the Russian Deputy Defence Minister, was dismissed yesterday by President Yeltsin. General Barilakov, who until the end of August commanded the former Soviet Western Army Group in eastern Germany, has been accused by the Russian press of corruption. Last month, a reporter was killed by a bomb, days before he was to testify at an inquiry at which he was to show documents that he said would prove illegal weapons trading by group officers. (Reuters)



An angry shareholder burning an MMM share certificate, bearing a portrait of Sergei Mavrodi, outside the firm's main Moscow office yesterday

Backpack case defendant claims police framed him

FROM ROGER MAYNARD IN SYDNEY

THE Australian roadworker charged with killing seven backpackers broke his silence yesterday with an angry outburst in which he accused police of trying to frame him.

Ivan Milat, 49, yelled from the dock as a police witness produced a rucksack, identical to one owned by Simone Schmidt, a German alleged to have been one of his victims, which had a label painted with the initials I.M. "You put it there yourself," Mr Milat shouted at Andrew Grosse, a forensic investigator.

Rocking with fury, he leapt to his feet and raised his hands to Michael Price, the chief

magistrate, asking permission to speak again. "Your honour — I am very sorry, your honour," the defendant added before sitting down.

During the fifth day of committal proceedings at Campbelltown court, near Sydney, it was alleged that a water bottle found in Mr Milat's home bore the name Siml, a nickname for Fraulein Schmidt. Attempts had been made to scratch it out, but a special light showed the outline of the letters.

Inside Mr Milat's home in a Sydney suburb, police also discovered a hunting knife, a camouflage mask and a book

entitled *Violent Crimes That Rocked a Nation*.

Later the court adjourned to the remote bushland where the bodies of all seven backpackers were found, including Caroline Clarke, from Saley, Northumberland, and Joanne Walters, of Maesteg, Mid Glamorgan. Mr Price was accompanied by officials to the Belanglo State Forest in the Southern Highlands of New South Wales. A plan to allow Mr Milat to join the party was abandoned as the magistrate feared the exercise could turn into a media circus.

Leading article, page 19

Convict recaptured in chase across Germany

FROM REUTER IN DRIEDORF, HESSE

POLICE yesterday captured one of two escaped convicts who had gone to ground in a wooded holiday village after a 24-hour crime and hostage-taking spree across Germany.

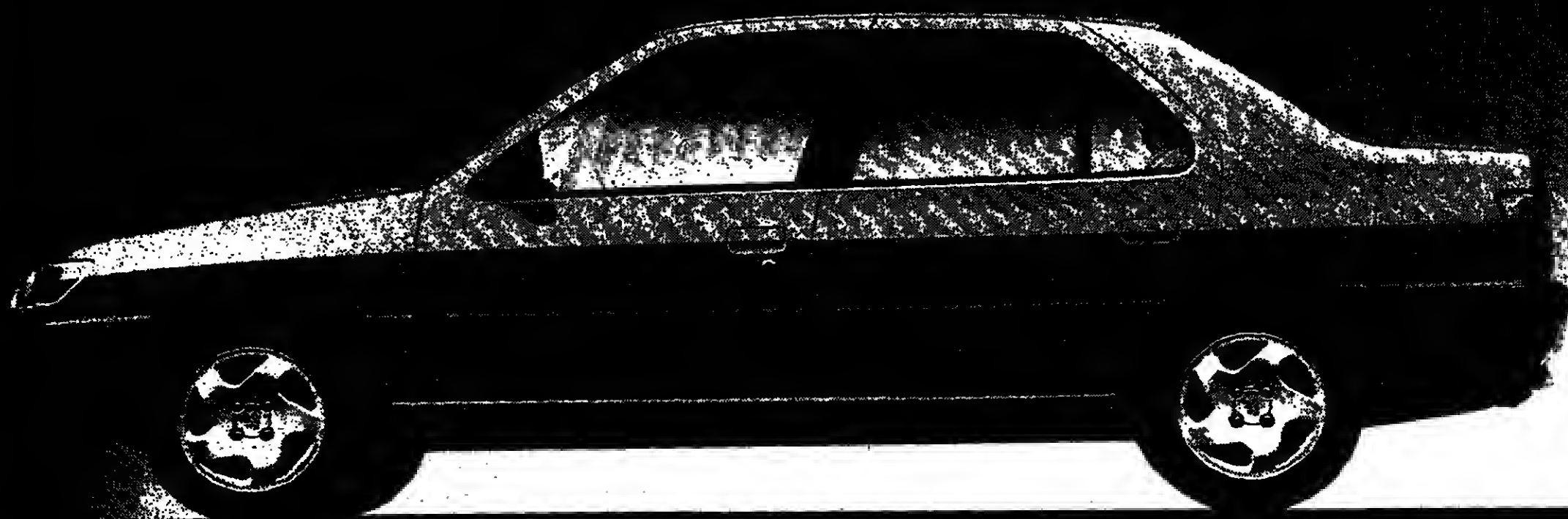
Hesse state police said that Gerhard Polak, 35, who had been serving time for armed robbery, had been caught running through the woods at the holiday resort of Heisterberg, north of Frankfurt, while trying to escape the dragnet.

"He lay down on the ground and offered no resistance when he was apprehended," police said, adding that Herr Polak had a grenade and a gun when he was captured. The other suspect, Raymond Albert, 32, who had been

convicted of murder and sentenced to life, was still at large but police said they were closing in. Hundreds of police officers, backed up by armoured cars, GSG9 commandos, helicopters and dogs, had poured into the picturesque valley just outside Driedorf. The two convicts, who escaped three weeks ago from a Hamburg prison, released three hostages they had held on their high-speed crime spree across Germany.

The pair had shaken off pursuers during the night after a chase which took them from Hesse in the west to Saxony, Brandenburg and Thuringia in the east and then back to Hesse.

THE NEW PEUGEOT 306 SEDAN.



If you would like more information on the new 306 Sedan or a brochure on the 306 range, call free on:

0500 306 306

and quote T5, or complete the attached coupon.

For more information and a brochure about the Peugeot 306 call free on 0500 306 306, or return the coupon to: Peugeot 306 Sedan Information, Freepost, Mitre House, Canbury Park Road, Kingston-Upon-Thames, Surrey KT2 6BR.

Mr/Mrs/Miss/Ms Initials _____ Surname _____

Address _____

Postcode _____ Telephone No. _____

Current car make _____ Model _____

Petrol ☐ Diesel ☐ Reg. Letter _____ Was your car: New ☐ Used ☐

Intended replacement date: Month _____ Year _____

To be purchased: Company ☐ Private ☐



PEUGEOT

**“A Golf GTi
for just £12,995?**

**They must have
a screw loose.”**

(That'll be the day.)



We're talking £1,303 off our 3-door model. Added to which, we've tightened up our prices across the range.

There's over £1,000 off our GTi 16v (now from £15,290) and VR6 (now from £17,545).

Serious savings on 1994 Golfs, Ventos and Passats, too. With 0% finance* on selected Golfs and Ventos.

Call 0800 333 666 for your nearest Volkswagen dealer. He'll give you the nuts and bolts.

*WRITTEN QUOTATIONS AVAILABLE ON REQUEST FROM VOLKSWAGEN FINANCIAL SERVICES. *LTD. *EDMUND'S DRIVE. *STATIONARY. *LTD. *FINANCE MAY BE 5.91% SUBJECT TO STATUS. INDEMNITIES MAY BE REQUIRED.

Delhi triumph

Militants kill
five children
in Algerian
bomb attack

Fashion



Want

هذه هي الامم

Delhi triumphs in Kashmir kidnap farce

KASHMIRI militants are desperate for some sort of victory. They are demoralised, unpopular, discredited and weak. India, with the world's third largest army, has killed, jailed or driven out nearly all important armed separatist leaders by saturating the region with soldiers.

The latest kidnapping farce gives Delhi a propaganda victory. It demonstrates the extent to which armed militancy in the valley has abandoned its nationalist aspirations and become a fiasco of conflicting objectives. Rival groups spend as much time fighting each other and running extortion rackets as they do battling with security forces. Once popular, they are now widely despised.

No significant armed group in the valley supports the hopes of the majority of Kashmiri Muslims — namely, for independence from both Pakistan and India. Muslims of the valley are disgusted by the political exploitation of religion in Pakistan,

■ Islamic extremists are hankering for a holy war in Kashmir, but do not have the support of Muslims, who want to be independent of both India and Pakistan, Christopher Thomas writes from Delhi

and few would want to join it, despite Islamabad's claims to the contrary. There is scant support for Hizbul Mujahidin, the Pakistani-backed fundamentalist group that has the greatest firepower in the Kashmir valley and poses the most significant threat to Indian troops. Hizbul hijacked the uprising from poorly funded secular groups, injecting an unpopular Islamic dimension into it. The secular Jammu and Kashmir Liberation Front, which started the uprising by exploding a small bomb in Srinagar in 1989, laid down its weapons this year because it was too weak to fight. Politically, it remains

strong because it advocates independence — the so-called "third option", which is unacceptable to both Pakistan and India. In a genuinely free election, the front would doubtless win overwhelming Muslim support. The former independent kingdom of Kashmir, variously ruled in its more distant past by Afghans, Moghuls, Sikhs and others, was carved up between India and Pakistan in a brief war in late 1947. Neither country has shown the slightest willingness to relinquish its slice, and the Kashmiri Muslims' hope of gaining independence seems an impossible dream. Al-Hadid, the group that kidnapped

the three Britons and an American backpacker, said in notes to the BBC, the Voice of America and Indian newspapers that it was based in "Afghan tribal territory". This identified it as another leftover faction from the war in Afghanistan against the former Soviet Union. Such groups hanker for another jihad (holy war).

A number of them train young Kashmiris in Afghanistan in guerrilla tactics. India overstates this Islamic threat because it plays well internationally: there is, in fact, no tradition of Islamic extremism in the valley, and people are unresponsive to attempts to Islamise the conflict.

After five years of bloodshed, the valley is exhausted and people seem desperate for a political compromise with India. Pakistan's Kashmir policy is aimed at ensuring this does not happen: peace between India and the Muslims of the valley would be disastrous for Islamabad, for whose leaders Kashmir is a potent political

tool. India recently released several of the valley's most popular leaders from jail in the hope of improving the atmosphere before planned elections in Kashmir in spring.

Delhi is trying to coax Farooq Abdullah, the immensely unpopular former Chief Minister and leader of the defunct National Conference, to become politically active again. He says he may co-operate if India promises substantial autonomy to Kashmir: this has been refused.

But if the National Conference can be revived, if Dr Abdullah can be re-invented, if the militants can be controlled, if Pakistan fails to cause trouble, and if Kashmiri Muslims can be convinced that elections would not be rigged, then the valley just might get a taste of limited and somewhat flawed democracy.

On the other hand, the government may be forced to abandon the idea and continue with de facto martial law.

Militants kill five children in Algerian bomb attack

BY CHARLES BREMNER AND CHARLES RICHARDS

A BOMB killed five children and wounded 17 in an Algerian cemetery yesterday as fundamentalist leaders poured scorn on a promise by President Zoual to hold presidential elections next year.

The bomb exploded in the midst of a group of Scouts at the town of Mostaganem, 160 miles west of Algiers, as they attended a service marking the 40th anniversary of the start of the country's eight-year rebellion against French colonial rule. A former independence fighter was wounded in another blast at Chlef, 90 miles southeast of the capital.

The Mostaganem bomb was the first aimed directly at children in the campaign that has killed at least 10,000 people since the Islamic Salvation Front (FIS) declared war on the military-backed government in 1992. There was no claim of responsibility, but blind terrorism is a standard weapon of the FIS and the more extreme Armed Islamic Group. The junta is said by French officials to be also guilty of atrocities.

Yesterday's attacks carried a symbolic charge, coming on the anniversary of "Bloody All Saints" in 1954, when the Front de Libération National (FLN), now the country's ruling party, shot and bombed French personnel in the opening of its offensive. That war killed 300,000 people and gave birth in 1958 to the French Fifth Republic.

Three days after conceding that he had failed in an attempt at peace talks with the FIS, President Zoual used the national day to announce that he would call Algeria's first direct presidential election before the end of 1995. "Algeria deserves better than the civil war towards which certain people want to push it," he said. It was the army's cancellation of parliamentary

elections in early 1992 that sparked the underground war. FIS officials yesterday dismissed General Zoual's offer as meaningless, and promised to intensify the fighting. Anwar Haddam, head of the FIS parliamentary group, said from New York that the President's call was a symptom of desperation.

President Zoual said FIS leaders had been responsible for the collapse of talks. Abassi Madani and Ali Belhadj, who were transferred from prison to house arrest in order to negotiate, had encouraged further violence, he said.

Analysts said President Zoual was partly playing for time as he seeks fresh capital from the International Monetary Fund and presses his harsh drive against the FIS and its sympathisers. Although the FIS was poised to win parliamentary power in 1992, its murderous campaign in pursuit of Islamic conformity is said by some Algerians to have undermined its popular strength.

With the "Second Algerian War" causing heavy anxiety in Paris, France yesterday took nostalgic and sorrowful stock of the chaotic nation whose destiny was once so closely bound with its own. Most media blamed the FLN for rejecting France and the West in favour of three decades of Marxist-style dictatorship and economic bungling.

In London, one of the *new* *historiques*, the nine original leaders of the liberation movement, made an impassioned plea to the West to suspend aid to the junta until human rights are improved.

Hocine Ait Ahmed, said sanctions could help force a transition. He balanced this appeal with a plea that "measures be taken against countries supporting Islamic armed groups."

Islamic radicals find haven in London

BY MICHAEL BRYNOR
DIPLOMATIC EDITOR

LONDON has become one of the world's most important havens for Islamic fundamentalist dissidents. Whereas Paris used to offer sanctuary to opponents of communist and other totalitarian governments, Britain is now the main centre where radical opponents of moderate Muslim governments are plotting their overthrow.

Under liberal asylum laws that do little to curb the political activities of those allowed to stay in Britain, an increasing number of hard-line groups intent on combating Western values and influence and setting up Islamic republics in their countries, are operating from London offices, protected by the democratic institutions they are intent on overthrowing at home.

Members of many of the world's most notorious extremist groups have arrived in London recently to take advantage of the good communications and media concentration, knowing that the only restriction is that they must not break British law.

They include men such as Ahmed al-Massari, a Saudi fundamentalist who heads the so-called Committee for Defence of Legitimate Rights which is working for the overthrow of the Saudi monarchy; Rashid Ghannouchi, leader of the banned Tunisian Islamic party an-Nahda, who has been accused of masterminding a bomb attack that injured several British tourists in Tunisia; supporters of the Algerian Islamic Salvation Front (FIS) which has ordered the killing of foreigners in Algeria and is engaged in a civil war that has taken up to 25,000 lives; and members of Hamas, the radical Palestinian group which claimed responsibility for the Tel Aviv bus bomb that killed 26.

Most of the radicals are working against Muslim governments that Britain considers friendly and moderate. Angry and frustrated, these governments are urging Brit-



Rashid Ghannouchi, leader of an outlawed Tunisian Islamic party, in Britain

ain to outlaw or expel these groups, and have taken up the cases of individual dissidents at the highest level, with the Prime Minister or Foreign Secretary. Concerned at the damage this could do and the setback to peace in the Middle East, Britain is stepping up its surveillance of fundamentalists operating here. But the Home Office is unwilling to change the criteria for admission and is loath to undermine Britain's reputation for fair dealing by making asylum dependent on politically acceptable views.

Nevertheless, the Government is pondering an idea that goes against the entire tradition of political asylum: whether it should attempt to deport "undesirable" applicants even at the risk of subsequently having the order overturned in the courts.

Although it does have the rarely-invoked power to deport foreigners on grounds that their presence would hurt national security, the Home Office has traditionally been reluctant to make deportation orders it could not uphold in court. Douglas Hurd, as Foreign Secretary, knows that an attempt, even

if unsuccessful, to deport political activists would reassure worried foreign governments, and would allow the Government to point to the independence of the courts. But as a former Home Secretary, he is reluctant to suggest such a thing to Michael Howard.

Some attempt has been made to tighten restrictions. After protests from France,

6 Fundamentalist groups are protected by the institutions they are intent on overthrowing

the Government has looked carefully at the activities of FIS members here: applications for asylum by Algerians are routinely referred to MI5. Those granted asylum are now given an explicit warning that if they support or conspire to cause violence whether in Britain or abroad and so endanger national security or public order, their stay may be curtailed or they

may be deported. The attempted deportation of Kani Yilmaz, a leader of the Kurdish PKK group, underlines the explicit link to violence — though not necessarily to Islamic fundamentalism — of these groups. More than 60 members of the PKK were deported last year after being accused of intimidating Turks in Britain. However, Britain turned down a request from Ankara to outlaw the PKK, as Germany has done.

Another group active in Britain is the Iranian People's Mujahidin, known in the West as the National Council of Resistance and linked to the Iraq-based National Liberation Army. The State Department in Washington, despite poor relations with Iran, yesterday issued a report saying this group was not a viable alternative to Tehran, was "fundamentally undemocratic", had murdered at least six American citizens and supported the takeover of the American Embassy in Tehran. It said the group, which lobbies MPs and the media in Britain, had fostered a "cult of personality" around its leader, Masud Rajavi.

Fashion houses take scissors to supermodel fees



Campbell: was being paid \$10,000 a day

From James Bone in New York

THE fashion industry is under investigation in America for possible price-fixing that has denied free-market fees to some of the world's top models at this week's New York catwalk shows.

The Federal Trade Commission inquiry got under way as New York's leading designers began unveiling their spring 1995 collections in the city's annual fashion week.

Until last year, supermodels such as Naomi Campbell, Claudia Schiffer and Linda Evangelista could earn \$10,000 (£6,700) or more for a day parading the latest designer wear along a catwalk in New York. But the organisers of this year's fashion week

have tried to limit the models' fees to \$750 an hour, with typical bookings running four or five hours.

"You don't make as much money here as London or Milan," the waif-like supermodel Kate Moss complained to one reporter.

The trade commission's bureau of competition has already sent letters to many of the top designers participating in the fashion week, including Calvin Klein, Donna Karan and Nicole Miller, asking for detailed records of past payments to models. Similar requests have gone out to leading modelling agencies, including Ford Models.

According to a trade commission letter obtained by *The Wall Street*

Journal, the focus of the agency's investigation is whether fashion designers "may be engaging in, or may have engaged in, unfair methods of competition or unfair acts and practices... in the process of collectively negotiating modelling fees".

Talk of possible anti-competitive practices in the fashion industry began to circulate last year when the Council of Fashion Designers of America formed "Seventh on Sixth" to stage fashion shows in New York.

The leading designers from New York's Seventh Avenue fashion district agreed to work together to cut soaring costs by staging all events at a single venue in Bryant Park on 42nd Street and Sixth Avenue. Seventh on Sixth

initially proposed to put a cap on models' fees to give smaller designers equal access to modelling superstars.

But when model agencies objected, a "compromise" agreement was reached in which models would be paid between \$250 and \$750 an hour. The designers say that the agreement is non-binding and each fashion house is free to pay models as much as they please.

Relative unknowns are leaping to fill the shoes of the famous who choose to withdraw their labour, seeing this week's New York shows as a springboard to success and, they hope, huge fees.

Wearing the trousers, page 17

Want to be able to

Phone 0800 000 000.

Talk to Prudence.

change direction?

PRUDENTIAL

PEPs • Unit Trusts • Life Assurance • Savings • Investments • Insurance • Pensions

Democrats rush to cash in on revived Clinton fortunes

FROM MARTIN FLETCHER IN PHILADELPHIA

A MONTH ago a presidential visit was the last thing Harris Wofford wanted as the Democrat battled to retain his Pennsylvania Senate seat, but not any more. Bill Clinton, his standing boosted by a rush of good news on the foreign and economic fronts, is suddenly in demand.

On Monday, Mr Wofford and eight Pennsylvania congressmen welcomed Mr Clinton to their state. Yesterday, Bob Carr and Joel Hyatt, Democrat Senate candidates who had spurned the President on his earlier visits, eagerly shared platforms with him in Michigan and Ohio.

Right up to election day next Tuesday, Mr Clinton will be barnstorming across the North and the West, and the key question is whether his sudden resurgence can, even at this late stage, deprive the Republicans of the seven Senate and 40 House gains they need to capture Congress.

"This President is on a roll," declared Ed Rendell, Mayor of Philadelphia, as he introduced Mr Clinton at a City Hall rally for Mr Wofford — and indeed, Mr Clinton was in ebullient mood. "The sun has begun to shine in this election," the President insisted. "Americans were beginning to see through the Republicans' 'snake oil' promises of pain-free tax cuts, and to understand that his Administration had taken the hard decisions required for a lasting economic recovery. This election represents a simple choice between going forward and going back. The country is in better shape than

it was 21 months ago. We've got a lot to do, but don't let's turn back now."

Mr Clinton's luck has also improved. Michael Huffington's \$25 million (£15 million) bid to unseat Dianne Feinstein, California's Democratic senator, has been rocked by the discovery that he employed an illegal immigrant as a nanny. Texas floods have given Ann Richards, the state's endangered Democratic Governor, a timely chance to show leadership. Above all, a string of prominent Repub-

licans have chosen this critical moment to break ranks.

Richard Riordan, Republican Mayor of Los Angeles, has endorsed Ms Feinstein over Mr Huffington. Rudolph Giuliani, the Republican Mayor of New York, has endorsed Mario Cuomo, the Democratic state Governor. Nancy Reagan has denounced Oliver North, the Virginia Senate candidate, and Teresa Heinz, widow of Pennsylvania's former Republican senator, has rounded on Rick Santorum, the right-wing Republican seeking to oust Mr Wofford.

For good measure, Jack Kemp and William Bennett, both former Bush Cabinet members, have condemned Proposition 187, the draconian anti-immigrant measure on

California's ballot paper that Pete Wilson, the Republican Governor, has made a centerpiece of his re-election bid.

New polls suggest that Mr Cuomo and Edward Kennedy, the Massachusetts senator, are almost out of danger, and show Chuck Robb, Virginia's Democratic senator, edging ahead of Mr North. Lawton Chiles, Florida's Democratic Governor, has drawn level with Jeb Bush, the former President's son.

However, the broader outlook still remains ominous for the Democrats: at least ten Senate and 100 House races remain too close to call.

Pundits seeking to forecast early next Tuesday night how the country has voted will seize on Mr Wofford's Pennsylvania result. In 1991, he exposed the depth of anger at President Bush's domestic apathy by winning an astounding Senate byelection victory over Richard Thornburgh, then the Attorney-General.

Using that campaign as a blueprint, James Carville, Mr Wofford's campaign strategist, went on to mastermind Mr Clinton's presidential victory the following year. But both Mr Wofford, 68, and Mr Clinton later plummeted in the polls as they failed to deliver radical reform, particularly in healthcare.

Pennsylvania is politically centrist, a demographic microcosm of America, and its decision to reject or re-elect Mr Wofford will offer a clear indication not only of whether the Republicans have captured the Senate but of whether Clintonism has a future.

Bush sons on course to renew a dynasty

FROM TOM RHODES AND IAN BROOMIE IN WASHINGTON

TWO sons of George Bush, the former President — George W. and Jeb — are on target to continue a political dynasty in America as Republican Governors of Texas and Florida. Yet in their campaigns, each has dealt differently with the critical question: what to do about Dad?

George W., 46, has kept his father at arm's length, allowing him to appear only at private fund-raising events in Texas. By contrast, Jeb, 41, has invited him along for rallies in Florida.

The younger George was candid about his decision. He was worried that if his father appeared with him voters would say he needed the parental backing because he was too unknown to campaign on his own. "My dad understands fully," he said.

Jeb insists that he, too, is his own man, but enjoys having his father and his mother, Barbara Bush, in the background. He answers his critics: "Can you imagine what would happen if my parents didn't come and graciously help their son?"

At a rally in Orlando, he compared his mother with Mother Teresa, adding: "She's the greatest woman I've ever met." Mrs Bush called Jeb "this remarkable young man that we're lucky enough to call our son". Mr Bush senior, noting that his wife's memoirs are a runaway hit, took the podium to say: "I have the most difficult job of all, following the next Governor of Florida and the number one best-selling author in the US."

The family outings with



Jeb Bush, above, facing his opponent, Lawton Chiles, and, below, George W. Bush — sons of the former President

George W., their eldest son, are more restrained. At one fund-raiser, George W. turned and said: "Mr President — Dad — we're glad you're here. After two years, our country understands how bad we miss you."

Both sons are trading on nostalgia for their father's presidency and both have tapped into his database of wealthy contributors. The Bush dynasty began with Senator Prescott Bush, the ex-President's father. The family lacks the Camelot aura of the Kennedys or the wealth of the Rockefellers. Rather, it offers

a succession reliant on energy and drive. Jeb is tall and thin with the unmistakably lopsided grin that marks him out as his father's son. George is stockier but has a closer facial resemblance. Both are affable and courteous in the family tradition. Jeb concedes that the name means political doors are opened that might not be otherwise. This celebrity factor infuriates their opponents.

"I'm sure he's a perfectly nice young man, but can you imagine anyone voting for him if he used the name George Walker?" asked Ann

Richards, the Democratic Governor of Texas who is struggling in the polls. Lawton Chiles, Florida's Democratic Governor, also fighting for political survival, was even more scathing. "John Ellis," he said, using Jeb's seldom-used Christian name, "when are you going to stop having Momma and Daddy come to raise another million dollars?"

The Bush brothers have both fashioned a conservative message. George W. advocates a tougher approach to crime. Jeb has singled out welfare cuts.



Pyongyang to halt reactors

FROM JONATHAN MIRSKY IN HONG KONG

LI PENG, China's Prime Minister, yesterday told Lee Yungduk, his South Korean counterpart: "China will play a constructive role in promoting peace on the peninsula."

On the same day in Peking President Jiang was telling a North Korean delegation that the bilateral relationship between the two countries was "cemented by blood and fostered by revolutionaries of the older generation".

Despite Peking's protestations of unabated comradeship with Pyongyang, the South is seen as a friendly and prosperous neighbour and China has been irritated by what it has seen as the North's self-imposed isolation.

The Chinese will be gratified therefore by Pyongyang's announcement yesterday that it will immediately halt construction of two graphite reactors which Western experts suspected were intended to produce fuel for atomic weapons. Washington had offered light-water reactors instead, which could generate energy but not help produce weapons.

Soldier rescued behind Iraq lines died in crash

BY MICHAEL EVANS, DEFENCE CORRESPONDENT

THE tragic story of an American special forces soldier who was rescued from behind Iraqi lines during the Gulf War, only to be killed in a helicopter crash in a sandstorm as he was being flown back to Saudi Arabia, was revealed yesterday. He was one of eight members of the special forces killed in the incident.

Details of the tragedy were disclosed in London by General Wayne Downing, commander-in-chief of US Special Operations Command, who was in charge of a joint special operations task force during the war. He said that American and British special forces

carried out joint covert operations behind the Iraqis' lines, sabotaging Scud missile launchers, disrupting military communications, and launching diversionary raids.

British Special Air Service units had infiltrated behind enemy lines a week to ten days before their American counterparts, he added. It was during this early stage that an eight-man SAS patrol was discovered by Iraqi troops and tried to escape on foot across the desert towards the Syrian border. Two died of hypothermia, one was killed in a firefight with Iraqi soldiers, four were captured and tortured, and one escaped. The four who were captured were released after the war.

General Downing said the SAS had given invaluable help to the US special forces when they went into Kuwait and Iraq. "They shared with us everything they knew, like the sort of clothes to wear because it was so cold," he said at the Royal United Services Institute for Defence Studies.

He said none of his special forces soldiers was taken pris-

oner by the Iraqis, but between 25 and 30 were "in danger" of being captured and had to be rescued. The helicopter disaster occurred after a special forces search-and-rescue team had gone in to find a soldier who had fallen down a cliff and hurt his back. A specially adapted Black Hawk helicopter picked him up safely.

On the way back, the helicopter flew into a sandstorm and crashed, killing the eight soldiers. General Downing said that the pilot was the most experienced in operations behind Iraqi lines.

The contrast between American and British rescue capabilities during the war was also highlighted yesterday. Whenever there was an SOS from American soldiers on covert missions, the message was first picked up by a special forces team on board an early warning aircraft patrolling over the war zone.

US bombers were then sent in to divert the Iraqis' attention in the area, while Black Hawk helicopters flew in low to rescue the soldiers.



Harrison in Killers

Murder link to violent screen role

SALT LAKE CITY: A manhunt was on yesterday for a 17-year-old youth with an obsession for the gory box-office hit *Natural Born Killers* suspected of killing his stepmother and half-sister. Nathan Martinez shaved his head and started wearing tinted granny spectacles in an apparent emulation of the character played by Woody Harrison, in the Oliver Stone film which has been criticised for being overly violent. Mr Martinez is suspected of shooting Lauren Martinez and Alexis, aged ten, in their beds. (AFP)

West Point embarrassed by charge of sexual harassment

FROM JAMES BONE IN NEW YORK

ROWDY members of the American football team at the West Point military academy have embroiled the US military in another embarrassing sexual harassment scandal.

Female cadets at the elite officer-training school in New York state complain that they were "groped" by football players when they ran past the West Point team at a rally.

Stung by bad publicity over the "Tailhook affair", in which male US Navy aviators molested about 80 of their female colleagues at a 1991 convention in Las Vegas, senior military officials insisted yesterday that the latest incident was minor by comparison. But the

West Point charges underscored the difficulties the US military has had in integrating women into the armed forces.

Lieutenant-General Howard Graves, the superintendent of West Point, said 18 women had complained of abuse after the so-called "spirit run" on October 20 in which about 600 cadets streamed past a line of about 200 football players in the academy's sports stadium.

The women — who are among 473 female cadets in the current student population of 4,055 — said some of the sportsmen had reached out and touched their breasts. So

far, three football players have come forward and said they inadvertently brushed against the women's chests. Altogether, five players are under investigation after being turned in by team-mates.

The charges are to be heard by a West Point officer, and it has already been decided that the maximum penalty will be a three-month suspension from the football team plus extra time marching and doing drill.

But West Point is so scared of the damage the incident might do to its reputation that it has notified the Pentagon and Congressional oversight authorities.



GRRREAT MINDS DRINK ALIKE



GRRRAHAM'S

Just roll it
round your tongue.



W. & J. GRAHAM'S PORT

Guardian Direct

Better insurance for the worldly wise

TAKE
up to £50
OFF
your motor insurance

- We only offer comprehensive insurance but we're selective about the kind of driver and vehicle we insure. That's why our prices offer real value for money.
- If you have at least 3 years' No Claims discount and own an average family car, you could save up to £50 or more by calling us today.
- Top quality cover includes FREE Motor Legal Protection, guaranteed repairs and one month's free cover in Europe.
- No hassle claims service over the phone.
- We insure home contents and buildings too. Call us on 0800 28 28 20 8am-8pm Monday to Friday and 9am-12 noon Saturday.
- Make one call now and you could be covered instantly. Your first payment will need to be made by credit or debit card.

CALL FREE
0800 28 28 20

A Guardian Royal Exchange Group Company. Not available in Northern Ireland, Channel Isles and Isle of Man. Please quote ref. 001 TIM145

Use letter in
Serbs he v
to avoid air

BRITAIN'S
SECURITY
PACKAGE
£495



Rose letter informs Serbs he wants to avoid airstrikes

By EVE-ANN PRENTICE, DIPLOMATIC CORRESPONDENT

THE tone of a letter from Lieutenant-General Sir Michael Rose, commander of the United Nations troops in Bosnia, to General Ratko Mladic, the Bosnian Serb military commander, is likely to cause outrage in Washington, where the rift between Nato and the UN, and renewed Bosnian government calls for the British general's resignation.

The letter, obtained by *The Times*, will be interpreted as demonstrating General Rose's reluctance to call for Nato airstrikes against the Bosnian Serbs, an attitude diametrically opposite to Nato's demands for tougher action. "I would like to confirm that the UN always regrets the need to use force in its peacekeeping mission," General Rose says.

"As commander BH (Bosnia-Herzegovina) Command, I fully agree with you that we must, in the future, avoid all situations which necessitate the use of force, whether it be applied from the ground or the air."

The letter, dated September 30, also asks for closer liaison and co-operation between the Bosnian Serbs and UN peacekeepers.

The reaffirmation of General Rose's reluctance to call airstrikes will increase friction between Washington and Nato, and the fact that his reluctance is made clear in a letter to the Bosnian Serb military chief is certain to further alienate the Muslim-led Bosnian government. These strains come at a perilous time in Bosnia, with fighting threatening to spill back into Croatia, with Serbs there threatening to support their Bosnian brethren in the face of a surge by Muslim-led troops around Bihac, near the Croatian border.

The rebel Serbs in Croatia have missed their forces and threatened to advance into northwest Bosnia, UN observers said yesterday. About 2,000 Serb soldiers from the Krajina region have been mobilised since Bosnian government troops broke out of the mainly Muslim enclave of Bihac last week and smashed deep into Bosnian Serb territory.

The government troops have overrun nearly 100 square miles in their onslaught.

General Rose has in the past called for Nato to consider airstrikes against Bosnian Muslims as well as against the Serbs, and his letter to General Mladic was disclosed as it became clear that Washington is vehemently opposed to this. Warren Christopher, the American Secretary of State, yesterday rejected a suggestion by General Rose that Nato warplanes might attack Bosnian government forces.

The policy of keeping "safe havens" clear of conflict applies equally to the mostly Muslim army as well as to the Serbs, but Mr Christopher said "we don't see any occasion for it at the present time".



Rose says UN always regrets use of force

because the United States still considered the Bosnian Serbs the main aggressors in the war.

Although General Rose wants to be able to call airstrikes against all sides in the conflict if necessary, he is opposed to any large-scale increase in Nato action because he fears for the safety of peacekeepers on the ground and worries that more outside intervention in the Balkan conflict may destroy delicate and complicated international diplomatic efforts to forge a negotiated settlement. In his letter, General Rose urges

restraint on General Mladic. He writes: "If our troops are deliberately engaged by fire, then we have to respond, no matter who it was that opened fire. I am sure that as a soldier you will understand this point of view."

"These are difficult times for everyone, and we must not allow local tactical-level incidents to undermine the road to peace. I urge you now to give orders accordingly." The letter is signed by hand "Yours sincerely, Michael Rose". Colonel Tim Spicer, spokesman for General Rose, said in Sarajevo last night: "I am not prepared to discuss the whys and wherefores of why the letter was sent. It is a letter written privately to General Mladic."

In a separate letter to *The Times* today, General Rose emphasises that the UN mission in Bosnia is "principally one of peacekeeping, not peace enforcement". He says that Bosnia is "fast returning to reality", and that "injurious use of force would take the mission across that line which divides peace from war".

Russia last night called for measures to halt the government-led attacks on Serbs around Bihac. The attack by Bosnian forces is "a challenge to the UN" which "shows that the Muslims have decided to resolve the conflict by arms", Grigori Karasin, a Foreign Ministry spokesman, said in Moscow. "It would be catastrophic if nothing were done to stop it."

In Bonn, Germany's chief prosecutor was quoted as saying that the authorities are investigating 51 Serbs accused of war crimes in former Yugoslavia.

If the Yugoslav war crimes tribunal in The Hague asks to take over the cases, Germany is likely to grant the request, although first it will have to amend its laws, Kay Nehm, the chief prosecutor, said in an interview with *Stern*. The magazine said that all 51 suspects were ethnic Serbs, but did not say if they were all Bosnian Serbs.

Letters, page 19



Pietro Pacciani, a convicted serial killer, holding up a picture of Christ as he protests his innocence in a Florence court

Elderly peasant gets life term for 'Monster of Florence' killings

FROM JOHN PHILLIPS IN ROME

A COURT found guilty and sentenced to life imprisonment an elderly peasant yesterday on charges of being the sadistic "Monster of Florence" who killed and mutilated 14 people in the hills around the Tuscan city.

The eight Assize court jury members — two judges and six popular jurors — began their deliberations on Saturday on the case against Pietro Pacciani, 69, and crowds of curious citizens gathered outside the court building yesterday anxious to learn the outcome. The trial divided Italians between those who believed in his guilt or innocence.

Pacciani vigorously protested his innocence and wept as the sentence was read out and beamed to millions of Italians watching on television. He said he had had a premonition in a dream that he would be cleared and planned to work as a gardener in a monastery if released. He brandished a saint's picture

in court last Saturday when he told judges in a final plea he was "as innocent as Christ on the cross".

In the killings, the murderer left his mark on women victims by cutting off their pubic hair and one breast. The prosecution had asked for a life sentence to be handed down to Pacciani for eight

double murders carried out on seven courting couples and two German male campers between 1968 and 1985. The court found him guilty of all the killings except for those of Barbara Locci and Antonio Lo Bianco at the village of Signa in 1968. Another suspect, Stefano Mele, admitted carrying out those killings.

Forensic experts believe that all 16 murders were carried out with the same Beretta pistol but police said it was possible that Pacciani had been passed the pistol by Mele. Foreigners killed by the "Monster" included two Germans, Horst Wilhelm Meyer and Uwe Rusch Sens, both 24, killed in their caravan at the village of Glogoli in 1983. A French couple, Nadine Mauriot, 36, and Jean Michel Kraveichvill, 25, were killed in a tent in 1985. The assassin mutilated the woman's breast and sent a piece of it to a woman magistrate investigating the string of murders.

PLO hails Jordan's pledge on Jerusalem holy sites

FROM CHRISTOPHER WALKER IN JERUSALEM

A POTENTIALLY violent dispute between Jordan and the Palestine Liberation Organisation over control of the Muslim holy sites in Israeli-occupied East Jerusalem was partially defused yesterday by a switch in Jordan's policy.

The venerated sites in the walled Old City, captured by Israel from Jordan in 1967, include the golden-domed Dome of the Rock, recently refurbished at King Hussein of Jordan's personal expense, and the Al-Aqsa mosque, Islam's third holiest shrine after Mecca and Medina.

Speaking at the close of a Middle East economic conference in Morocco, Jordan's Crown Prince Hassan announced that Amman would hand over control of the sites to the Palestinians once they

Casablanca: Arabs and Israelis left a landmark business conference here without clinching deals but confident they had taken the first step to rebuild the economy of the Middle East and end the emerging peace. The three-day conference of nearly 2,000 business executives and government officials from 61 countries issued a "Casablanca Declaration", but outlined only the barest details on how its aims would be achieved and paid for. (Reuters)

had completed their peace talks, due to begin in 1996, on the final status of the holy city. The talks will be complex and fraught with difficulty and could last several years.

Jordan's about-turn on the future custodianship of the sites, sacred to Muslims, was welcomed by Faisal Husseini, the PLO representative in East Jerusalem. "I salute Crown Prince Hassan for his clarification," he said.

But the move came as a blow to Israel, which had been hoping to play off Arab rivalries over the sites to boost its claim to political sovereignty over the whole city.

BRITAIN'S BEST VALUE SECURITY PACKAGE £495

COMPLETE HOME SECURITY
£495
INSTALLED

- ✓ 40,000 SYSTEMS INSTALLED IN U.K.
- ✓ ONE OF BRITAIN'S LARGEST SECURITY COMPANIES
- ✓ SAME DAY INSTALLATION WITH ABSOLUTELY NO HISS OR HASSLE
- ✓ STATE OF THE ART DESIGN AND TECHNOLOGY
- ✓ SMOKE DETECTION INCLUDED
- ✓ UNIQUE HOME MOVIE POLICY - YOU MOVE HOUSE - WE MOVE YOUR SYSTEM FREE!

- ✓ ONE OFF SERVICE CONNECTION CHARGE £45
- ✓ MONITORING & MAINTENANCE SERVICE PLAN AT £4.95 PER WEEK INCLUDES:
- ✓ 24 HOUR, 365 DAYS A YEAR MONITORING OF YOUR HOME
- ✓ COMPREHENSIVE ON-GOING MAINTENANCE PACKAGE
- ✓ 24 HOUR SERVICE & EMERGENCY CALL-OUT FACILITY

PHONE FREE NOW
0800 525484

24 HOURS A DAY, 7 DAYS A WEEK OR PDST THIS COUPON TODAY

Please send me my free Extrawatch Information Pack

Name

Home Tel.

Work Tel.

Address

Postcode

Post free, no stamp needed to: Extrawatch Security Systems, FREEPOST, Salford M6 3GL

EXTRAWATCH
SECURITY SYSTEMS

† Full details on application. Subject to status.

MARKS & SPENCER

PRODUCT RECALL TRADITIONAL ROASTED HAM

Marks & Spencer has established through routine testing that some sliced Traditional Roasted Ham does not meet their required Health and Safety standards. All remaining stock has been removed from display and destroyed.

PRODUCT	USE BY DATES	PRICE
StMichael READY TO EAT Traditional ROASTED HAM (Red label)	ALL DATES	£1.99

In the interest of public health and safety, Marks & Spencer advises customers who have purchased the above product to return it to the Food Section of their local store where a full refund will be given.

StMichael

Why do
blue chips
like
getting
into bed
with us?



Judging by the plethora of awards heaped upon us, London's most desirable hotels are Radisson Edwardian. To date, our accolades include World's Best New Business Hotel, RAC Blue Ribbons 90, 91, 92 and 93, and Hotel of the Year.

This has not escaped the attention of discerning companies such as British Airways, Northwest, Delta, US Air, Hertz or American Express Card. Each of whom has chosen us as their Preferred London Hotel Partner.

Is it all thanks to our elegant country house atmosphere, our unstuffy service or our surprisingly modest rates? Apparently, yes, to all three.

(What's more, we're currently giving Triple Air Miles to members of British Airways Executive Club).

For reservations in London, or any of Radisson International's 344 hotels worldwide, telephone us free on 0800 19 1991.

RADISSON EDWARDIAN
ESTD 1825

London's country houses.

THE HAMPSHIRE, THE BERKSHIRE, THE MOUNTBATTEN, THE RADISSON EDWARDIAN HEATHROW, THE CRAYTON, THE KENILWORTH, THE MARENGO, THE LYNDHURST, THE SAVOY COURT

Slap a patent on that cliché immediately

GOOD NEWS, I thought, that the Patent Office has extended its responsibilities to cover the patenting of sounds and smells. The law now says that so long as you can define, on paper, a silly beeping noise advertising insurance, or the civet and aldehyde notes of Chanel No 5, you can claim it forever as your own.

This is a great week for those who have devised a particularly artful "boing!", and those who sell synthesised nostalgia smells to theme parks. These range from "Viking latrine" to "Bakery in cobbled street with little boy riding up it in flat hat", and no doubt are now being protected by the full majesty of the law.

The principle must, of course, be extended. There is altogether too much imitation, plagiarism, sincere flattery, witty derivation and downright robbery in public life. We dance a slavish conga behind the few people with original ideas. Patents would help to enforce fresh thinking and discourage the random spread of half-baked fashionableness. Think of the confusion that would have been averted if the first publisher to invent big, gold-embossed shiny letters on paperbacks had slapped a patent on the idea.

But now that noises and smells come under the copyright laws, the scope is excitingly wide. Tones of voice, for example, could be protected. Remember the way John

Fortunes would be made if we had to pay a price for plagiarism

Humphrys, after a year on BBC's *Today*, started to sound so like Brian Redhead that Brian used to observe that sometimes he listened to tapes and couldn't tell if it was he or his partner asking the questions. The rot could never have set in if there was a strict patent on *fau-naif* neo-Geordie lifts at the end of sentences. Nor would we have Pannanitis, in which every other local radio report-



LIBBY PURVES

er practises pained incredulity in the mirror and starts questions "So are you telling me...?" Programme planners could be forced into freshness, too. No longer would one television company, crazed with envy of the other for having thought of putting a married couple on a sofa, be so pathetic as to cobble up a fake married couple of their own. No longer would networks behave like covetous

siblings, desperate in turn to possess the other's treasures: a blonde weathergirl, a yooof presenter with a bad attack of mange, a big, warm Jewish chat hostess, a play about lesbians. They could think up their own ideas.

IN politics, we should patent a lot of things, if only to stop them proliferating. No longer need we watch the dread Portillo haircut spreading across the Conservative backbenches. Never again would anyone, like Peter Lilley, revive the idea of doing a laboured rewrite of "to be or not to be" at conference.

Journalists, of course, would be hard hit. Where would we be without gim-

micks stolen shamelessly from other journalists? How would the Sunday papers survive without such tricks as the profile interview in which the first half consists of a knock-about account of how hard it was to get hold of the chap? Or if *The Tatler*, back in the 1970s, had thought to copyright the idea of party pictures with sneering comments underneath?

As for the Patent Office proviso that before you can claim something as your own, it must be capable of being described in words, that poses no problem. Anything can be described if the writer is desperate enough; and there would be a lot of us desperate backs out there, for hire.

'I used to call myself a socialist — now I don't know what it means'

Arnold Wesker tells Julia Llewellyn Smith of the problem of being a cultural icon when the National won't perform your plays

Arnold Wesker is the Mick Jagger of the literary world. In the 1960s, he was the king of the swingers, a dark, intense working-class hero; one of the beautiful people who marched to ban the bomb and who, along with Osborne and Pinter, produced a string of mould-breaking plays that snatched British drama away from the country mansions and into the tenements.

But like Jagger, Wesker, 62, refused to go gracefully. Instead of retiring on the proceeds of his trilogy, *Chicken Soup with Barley*, *Roots* and *I'm Talking About Jerusalem* — A level set texts that are regularly revived — he is insisting on a place in the spotlight. He continues to write prolifically and embarrasses directors who reject his latest work by demanding that they spell out their reasons for refusal.

He has been grumbling softly for years, but now in his autobiography *As Much as I Dare* he has exploded, stridently attacking Richard Eyre, the National Theatre's director, for ignoring him. "I sense within the profession a nervous terror of me," he writes. "What is this plague which I fail to recognise but obviously marks me like Cain? I search around as one does for stains on a shirt."

So Eyre, who has been soft-soaping Wesker for years with replies along the lines of "not for us old boy, but do keep in touch", has had to come out and say: "What I meant... was, I don't like the play sufficiently to do it." How terribly, embarrassingly frank. And how glib of Wesker not to know a "get lost" when he sees one.

Not only has Wesker been exiled

professionally, in *Dare* he reveals that he has also been cast out by his family, not altogether unreasonably, given that four years ago he fell in love with a Norwegian friend. "Though I didn't fall out of love with Dusty [his wife] our 35-year-old marriage went reeling... I know neither love affair can be sustained."

As a result of this, "my beloved first born", Lindsay Joe, a DJ for the radio station Kiss FM, refused to talk to him or to let him see his grandson. Wesker wrote his autobiography alone in the Welsh hills.

He is back in London now to promote it and is staying at his large, pretty house in an unfashionable corner of north London. A tantalising postscript to the book says that his son has forgiven him. Does this mean, I wonder, that Dusty — the model for the immortal Beatie, the heroine of *Roots* and, in my eyes, a saint — has too?

To my delight, Dusty — every bit as blonde and jolly as I hoped — opens the front door. Wizzie (her name for him) will be here any second. And here is the man I have been reading about for the past week, small and stocky, all in black with round, gold specs: the very model of left-bank chic, nothing like the flailing Old Testament prophet I had imagined.

Wesker had hoped to surprise me. "Didn't you expect me to be different? People always do," he says, in his quiet, slightly camp voice that belies his East End origins. "They say: 'I read that you are very difficult, that directors have a hard time with you.' It begins as a small snowball and runs down the hill. But I'm lovely to work with. People think I am difficult, because I actually listen to



Arnold Wesker — today he looks the very model of left-wing chic

them. So then when you disagree, they are hurt."

His reputation as a cantankerous prima donna is only equalled by his image as a wild-eyed leftie. "It's the problem of the frozen image that many writers suffer from," he sighs, playing with his silvery chest hairs.

In any case, the image was never accurate. Even Wesker's earliest

plays are politically ambiguous, otherwise they could not have endured. In *Chicken Soup with Barley*, Sarah's commitment to the party cannot prevent her family dispersing and the Bryant family in *Roots* are too kumpen to even begin to appreciate their daughter's enlightenment.

Nonetheless, Wesker was firmly allied with the left, marching from

Aldermaston, going to jail as part of the Committee of 100's civil disobedience campaign and founding Centre 42, an organisation with the lofty aim of making culture accessible to the masses. But he has never joined a political party and confesses to being a *Telegraph* reader who supported the Falklands War.

"Was I ever really a socialist?" he muses now, sipping tea in the pot-planted conservatory. "I called myself one in those days because there was no other way to describe the values I believed in. I wouldn't now because I don't know what it means." Is he disenchanted, then, with the Blairite designer socialism? "I don't really know much about it, partly because I have no television in Wales. There's a Fabian pamphlet by Blair that I keep meaning to read but I haven't got round to it."

In fact, Wesker's concerns are far more personal than political. He is overjoyed to have made things up with Lindsay Joe and is now, as I hoped, working on Dusty, who is clattering in the kitchen to the strains of Kiss FM. "I'm trying to persuade her to come to Paris with me where the trilogy is in rehearsal." And are you succeeding? "75 per cent of the

"I'm lovely to work with. People think I am difficult because I actually listen"

way," he says coyly. He clings to the belief that posterity will reward him, reminding readers that "Mozart's inability to believe he might be a failure... was an essential part of his genius".

Abroad, at least, he always had a following. But here there are plans to stage his *Letter to a Daughter* and to turn *The Kitchen*, recently revived to huge acclaim at the Royal Court, into a musical.

If anything can restore his reputation, it will be *As Much as I Dare*, a beautifully written book, which works as both a Jewish family history and a disarmingly personal memoir. In the book, Wesker comes across not so much as an aggressive upstart, but as touchingly naive and genuinely bewildered that his honesty is perceived as arrogance.

It is this inability to play the game, to tell white lies, to be understated, that puts British backs up. Wesker agrees, but he also thinks there is a simpler solution. "I'm pigeon-chested and I think that gives an air of cockiness." I hadn't noticed, because he has been sitting down, but later, standing in the kitchen drinking vodka, I see that he does indeed swagger unintentionally. Poor Wesker, scorned for so long because of his posture. Perhaps next time he meets Richard Eyre, he should remain slouched behind a desk.

● *As Much as I Dare* is published by Century (£18.99).

Last week's fatal jet fighter crash has given America's military conservatives the ammunition they wanted

Top Gun types take aim at women flyers

THE F-14 Tomcat is not the easiest fighter jet to fly. On average, one American pilot dies each year when the Tomcat fails or crashes on training missions. This year, however, the American navy lost its first woman fighter pilot. Lieutenant Kara Hultgreen, when her Tomcat crashed into the sea.

Although much of the nation gave Lt Hultgreen the heroic obituary she deserved last week, for some military traditionalists her death has provided an excuse to attack, once again, the very concept of allowing women in the cockpit. The navy opened the job to women in April 1993, but with Lt Hultgreen's death, the service has just one remaining female combat pilot.

Days after Lt Hultgreen's accident, Californian newspapers and television stations started receiving angry faxes from male aviators stationed at her base near San Diego, questioning 29-year-old Lt Hultgreen's abilities and her scores in flight tests. Conservative radio presenters across the country cited her death as proof that "women are better fitted to serve drinks on a plane than pilot one".

The *Top Gun* fraternity, as portrayed in the Tom Cruise film, is an exclusive one, and some male pilots are still less keen on having monstrous women invade their regiments. Others seem supportive. Lt Matthew Kernish, the radar intercept officer who was a passenger in Lt Hult-

green's plane and successfully ejected into the sea, says: "She was very highly regarded." Lt Hultgreen tried to stay at the controls to right the plane and ejected seconds later. Her body has not yet been found. The navy has suggested there were "engine difficulties" with the plane, but full details will not be known until it is salvaged.

The navy is desperate to improve its standing after a sexual harassment scandal forced some senior officers to resign, and having a



Kara Hultgreen died when her F-14 stalled

few female faces up front is good public relations. But male pilots, who all wish to remain anonymous, have complained that the first women allowed into combat have been given preferential treatment.

In Lt Hultgreen's case, she was narrowly rejected in her first attempt to qualify as a fighter pilot, along with 25 per cent of the men who applied. She passed the same test easily in July and was assigned to Fighter Squadron 213. Her

commander, Captain Tom Sobiek, told *The New York Times*: "We were a little apprehensive at first, but she knew what she was doing. She was a really fine aeroplane driver."

Ironically Lt Hultgreen, who has a degree in aerospace engineering, was one of the officers who testified at the Congressional hearings three years ago on whether all the forces should allow women in combat. At the same time, generals including Merrill McPeak, the US Air Force Chief of Staff, made it clear the ride was not going to be easy. "I am not eager to increase exposure of our women to additional risk," he said, and confessed he would rather have a less qualified man flying a combat aircraft than

a better qualified woman. The fact is, had Kara Hultgreen been a man, her death would have merited a brief paragraph and no debate. Instead, it has been blown out of all proportion into a huge black mark against women in the military frontline, with the added irritation that the exact circumstances of her death are not yet known. Suddenly there are implications even in Britain, where the RAF has a dozen or so female pilots in training, none of whom is qualified yet to fly fighter jets. Meanwhile, in America, one woman who no longer has a voice is shouldering the burden for her whole sex.

KATE MUIR

GUARANTEED FOR LIFE.

How else will your business gifts create a lasting impression?

Phone 0582 422793 or Fax 0582 456097/22941



CROSS
SINCE 1856

When no one can decide where the hemline should fall, there is one seductive solution: a velvet trouser suit

What's slick, sexy and shimmering?



Fashion
IAIN R. WEBB

THE NAGGING question about the return of glamour is how to make it work in the real world. Naturally, the fashion world has embraced the changes with open arms. Out have gone the Birkenstocks, replaced by high-rise Blahnik heels. They have stripped away the layers, and have eased themselves into sleek suits, and smart frocks, without missing a beat. They now look ultra-shiny, their bodies clad in glossy satin, their faces polished and painted. But what about those women who live outside the world of fashion?

Whenever fashion refocuses itself, it becomes necessary to pick through the deluge of images and information, and decide what is viable. To pinpoint the crucial changes.

Studying the new language fashion pundits are using can help. A flick through the issues of *Vogue*, *Elle* and *Marie Claire*, devoted to the autumn/winter international collections, reveals a preponderance of S-words: shiny, slick, sexy, seductive, sharp, sumptuous. What better way to describe one of this season's must-have items, the velvet trouser suit?



With the hemline issue still being debated (the knee-length skirt, touted as the future-of-fashion, has been described as both *frumpy* and *funky*), the trouser suit makes real sense. Cut in plush velvet, it adapts to the mood of all-out glamour, without looking scary. The fabric shimmers rather than shines, but is still enough to fit fashion's desire for all-things-lustrous.

The look is a touch nostalgic for the languid leading ladies of Noël Coward — artfully androgynous yet fearfully elegant. However, the clean lines and uncomplicated silhouette project an image of modernity. Easy yet refined.

In black, chocolate brown, or deep damson shades, the velvet trouser works day and night. Dressed down in the daytime, with a polo neck sweater or, for the adventurous, a shiny satin shirt, it slides effortlessly into evening with just the addition of red lipstick. This is how the designers Richard Tyler, in New York, and Jil Sander, in Milan, showed the look on their catwalks, and is perhaps the best example of the blurred gender-bending of this season. Accessorise with little other than a perfectly applied coat of make-up.

On the international circuit, the velvet trouser suit was a staple in the designer collections. The interpretations were as varied as the designers who created them. At its simplest, a Marc Bolan blazer-style by Roland Klein, Paul Smith and Jil Sander. More dressy are the double-breasted versions by Vivienne Westwood, Mulberry, Bella Freud and Dolce & Gabbana (who also produced some gorgeous crushed velvet suits).



Selina Blow, famous for her Highwayman jackets, has continued to flirt with the theatrical with her inky blue, embossed frock coat with fluted cuffs. Giorgio Armani featured the look in both his mainline and Emporio collections — sumptuous and roomy, or neat and cropped respectively. MaxMara's shawl-collared tuxedo jacket and matching pants took their

inspiration from Las Vegas lounge lizard crooners.

The added bonus of the velvet trouser suit is that it can be taken apart. The jacket can be teamed with a tweedy A-line mini skirt, an on-the-knee slipper satin version, or even worn over a little shift dress. Wear it casually at the weekend with a sweater and jeans. The trousers (cigarette thin or wide and flapping) look especially good with a big mohair or angora tie-belt cardigan, particularly if they are wide Oxford bag style, or with a classic white shirt.

The velvet trouser suit epitomises the modern ideal of glamour — 1994 style. It has the look of something truly special, without the fuss and bother.

ABOVE: Brown velvet jacket, £350; matching trousers, £165, Margaret Howell (071-584 2462). Pink satin shirt, £49.99, Aridza Bross, Dickens & Jones, Regent St, W1. Black mesh opaque tights, £4.75, Elbeo, major department stores. Brown satin lace-up boots, £75. Red or Dead, branches nationwide, (mail order: 081-808 3602).

LEFT: Brown velvet jacket, £209; matching palazzo pants, £139, Episode, (071-569 5724). Purple satin shirt, £29.99, Miss Selfridge, major branches.

ABOVE LEFT: Black velvet jacket, £110; matching trousers, £69.95, Laura Ashley, (0628 770345). Silver chiffon shirt, £325, Edina Ronay, 141 Kings Rd, SW3. Black patent lace-up mules, £165, Patrick Cox, 8 Symons St, SW3.

FAR LEFT: Brown crushed velvet waistcoat, £35; matching pants, £49.50, Complete Essentials, Freemans, (mail order: 0800 900 200). Plum satin shirt, £135, Paul Smith Women, 40 Floral St, WC2. Photographs by MARTYN THOMPSON. Hair by Kerry Wain at John Freida. Make-up by Charlie Green.

HOTLINE

● Harrods is hosting a British glamour week, starting next Monday, when leading evening-wear designers will give customers advice on the ultimate Christmas party dress. Jenny Packham will be on hand at 3pm on Monday, Amanda Wakeley at 3pm on Tuesday, Ben de Lisi throughout the day on Wednesday and David Sassoon and Loran Mullany at 3pm on Thursday. Glamour workshops take place on Friday and Saturday. Details: 071-225 5661.

● Artist David Begbie, master of the steelmesh torso, has been invited by Giorgio Armani to stage an exhibition in his Brompton Road shop. Begbie has created a new series of figures, including a steel jacket, to complement the store's collection. The collection of more than 30 pieces will be on show until November 13 at Emporio Armani, 191 Brompton Road, London SW3. Prices start at £700 and 10 per cent of each sale will be donated to the Terrence Higgins Trust.

● Visiting the Gallery of Antique Costume and Textiles is like climbing inside a treasure chest. Textile expert Lionel Segal has amassed a huge stockpile of vintage fabrics and clothing from all over the world. In addition to the collection, there is a new range of clothes faithfully recreated from old classics. Using authentic patterns, slightly modified, customers can choose from slinky bias-cut dresses, silk shirts and pyjamas, tailored riding jackets and waistcoats you won't want to take off. For the next two Sundays the gallery, at 2 Church Street, London W8 will be open for browsing from 3.00pm-4.30pm. For an invitation call 071-723 9981 or 071-437 5654.

RACHEL COLLINS



Elan McCready's Lilies for EHRMAN TAPESTRY

Elan's Lilies are a shaft of summer sunshine that would cheer up any room. Her colours are intoxicating. Lemon, primrose and sandy yellow, sulphurous orange, apricot, burnt sienna and glowing Indian reds set her lilies ablaze. Their twisting leaves and stems stitched in malachite, emerald and faded peppermint green shine out against a tropical sky. Scattered puffs of cloud and pale powder blue merge into the intense cobalt of the sea beneath. Shaded and blended with a painter's eye, this cushion is a tour-de-force.

Measuring 16" x 16" the design is printed in the full 21 colours on 10 holes to the inch canvas. It can be worked in half-cross or tent stitch and enough 100% pure new wool from the Appleton range is included for either. The kit comes complete with canvas, wool, needle and instruction leaflet and costs £37.50 including postage and packing. When ordering use FREEPOST — no stamp is needed.

FOR QUERIES ABOUT DESPATCH TELEPHONE 0932 770342. EHRMAN KITS Ltd, 14-16 Lancer Square, London W8 4EP. Registered no. 1975935. Please allow 28 days for delivery. Money back if not returned unused within 14 days.

To: EHRMAN, FREEPOST, LONDON W8 4BR

Please send me _____ tapestry kits at £37.50 each

I enclose cheque/P.O. made out to EHRMAN for £ _____ (total)

Name _____

Address _____

SNORING PROBLEMS?

The answer for most people: a short series of laser treatments by ENT consultants. No disruption to normal activity. No hospital stay, and no more sleepless nights for you or your partner. For all the details please phone: 071 631 5494

THE HARLEY MEDICAL GROUP

6 Harley Street, London W1N 1AA. Birmingham: 021 495 4334. Tel: 0273 334001. Manchester: 061 839 2527.

Alan Coren



■ Rare finds like these cannot just be kept beneath the rug

I am sitting on a goldmine. You can't see that it's a goldmine, of course, because like all good goldmines it lies far below the surface, almost a full inch, at a guess. In order not to have to guess, you would need to pick up the carpet, and if you did that you would find yourself standing on the gleaming ore itself, and get into no end of trouble. English Heritage would have you out of there so fast your feet wouldn't touch the ground, because the ground they risked touching is very precious to English Heritage. The ground is lino.

The scene now shifts to Newcastle-upon-Tyne's Trinity House, where the Brotherhood of Mariners, charged with keeping the place shipshape and Bristol-fashion, wants to do a spot of redecorating. This involves taking the old lino up, because it is full of holes and little casts a bigger blight on maritime knees-ups than having honoured guests suddenly going down by the stern during a hornpipe, but it cannot be taken up, because English Heritage has slapped a preservation order on it. For this is not any old lino, it is rare old lino, and "historic decoration", says EH's Andrew Saidi, "is no less important than bricks and mortar".

Tell me, do you catch that unmistakable whiff of worm which tells you that a can of them has just been opened? Can what we are looking at here be anything less than a watershed in the history of domestic refurbishment? Are we not standing at the crossroads of doing up? Beneath the carpet on which I am jostling this lies the stuff we covered 20-odd years ago, original to the house 50 years before that, a fetching ochre base patterned, as I recollect, in blue and red rectangles, very Mondrian, very Bauhaus, a prime example of 1920s Art Lino: were it to turn up (any day now, if I know my canny BBC) on the *Flooring Road Show*, the experts would turn cartwheels. And I have three concealed floorfuls of similar vintage. Should I not be a happy man?

I am a petrified man. If EH finds out, I am done for. They will be round here with a restore-or-die warrant in a trice, they will have my snug Axminster off, they will leave me with floors you stick to in summer, freeze to in winter, and break your neck on when hurrying between bath and phone. But that is not the half of it, for if lino has come into its inheritance, can linocut be far behind? To save you trawling the OED, its etymology is *linum* (flax) + *crusta* (rind), but that is not because, in 332, the Romans did their premises out in tasteful flax-rind, it is because, in 1882, a Mr Walton, not content with inventing linoleum for floors, went on to invent linocut for walls, so that when my house was built some 40 years later it could be lined with an embossed paper so impervious to the chisel that the only course open to those not wishing to live with mud-brown Maltre crosses was to overpaint or overpaper, but never so successfully that an English Heritage prodigee could not spot its subcutaneous ghost, list it, and insist that it be stripped back to pristine funerality.

He might suffer a crux, mind, in the one room where the linocut has been hidden, thanks to the strips of polychrome hessian gummed to it in 1972. Hessian was very big, in 1972. It was everywhere. It was what wall-covering was all about. Strip it off, and a mural era would be expunged from the heritage. So there is a nub, here, is there not? Can any of us ever confidently redecorate again? It is not merely a matter of thinking carefully before we crassly bang in low-flush suites when it means enskipping lofted cisterns, their charming charms, their jolly squashball grips, or fill fireplaces with slimline radiators, or replace stone kitchen sinks with aluminium, or conceal halogen pin-poins in bare ruined ceilings where late the sweet bulbs hung, or perpetrate any of the other ravages involved when progress supervenes tradition, it is also a matter of thinking carefully what we do when yesterday's progress becomes today's tradition, and then tomorrow's Grade I listing. How long will it be before it is an offence to remove a speltite dish? There is a gum-tree here, and English Heritage is perforce stuck in its branches. I have no answer, but my heart bleeds for those who go down to the sea in Newcastle: for they occupy their business in greater waters than they could have imagined.



In praise of secrecy

Benn-style openness would mean anarchy and government paralysis

Tony Benn declared on Monday that he would publish the proceedings of the Commons Privileges Committee whether or not a majority of its members agreed. He said he was acting in the tradition of Hansard and Cobbett. He did not give a fig for the conventions of the House of Commons. He was Honest Tony, answerable only to the people.

The catalyst for Monday's argument was bizarre. The House of Commons cannot meet nowadays without falling foul of Parkinson's Law of Triviality. In a week that must decide the future of the Post Office — and with it the last shreds of Tory radicalism — MPs were stamping their feet over who faxed what to whom. The suits involved were so paltry as to defy the word corruption. Students of the absurd were left to the exquisite spectacle of Jonathan Aitken and *The Guardian's* editor wrestling with each other and their consciences over a brunette and a Paris hotel bill. A Parliament that yields such gems is not worthless.

But who should police this nonsense? Mr Benn raises a point of order. "My first responsibility," he says, "is to those who have elected me to Parliament, who are entitled to know what is being done in their name. In my judgment, that duty must take precedence over any conventions of the House." He will therefore take notes of confidential meetings of the Privileges Committee, on which he sits. These he will publish. Followers of Mr Benn's career know that this is no idle boast.

I think we can set aside, as Mr Benn would say, the unworthy reflection that he is currently promoting his breach of Cabinet secrets on radio. I also pass over, as Mr Benn would say, any thought of an undeclared interest. Let alone an invitation to the media to bid for the publishing rights. I am sure "The Secrets of Committee Room 16" have already been promised to *Viz* or perhaps *The Big Issue*. Given the committee's future agenda this could mean serious money.

The case for more openness is, as always, superficially strong. A Privileges Committee that meets in private has so far proved inadequate in regulating the abuse of Parliament by MPs lobbying for commercial, trade union and other interests. But there are other ways of calling the committee to account than by turning its members into television stars and its witnesses into victims. (For instance, the two front benches could collude to sack the members.)

This would be no timid select committee pretending to scrutinise government policy under the eagle eye of the whips. It would be an American-style bear garden, with lights, cameras and expensive lawyers. It would deal not with "issues" but with a far more explosive commodity, famous people at bay. Media pressure would feed the committee a constant diet of sexual and financial scandals, dodgy bailouts, petty bribery and corruption. The media would, in effect, be judging each case as it went along — as they did the Scott inquiry into arms-for-Iraq.

Openness is meant by its supporters to project Parliament as stern self-regulator, its fierce discipline made manifest on prime-time television. Subpoenas would speed on their way to capture such exotic fruit as Max Clifford's kiss-and-tell girls. Mr Aitken's franc-fisted brunette, millionaire lobbyists, *Guardian* editors and gossip columnists. They would come running, Parliament would have a dash of glamour. The tabloid ethos would have percolated the inner sanctums of the Palace of Westminster. The public would be vastly entertained. But for Sir Edward Heath to believe, as he said yesterday, that the Commons would thus "re-establish itself in the higher standing of the public" is a joke.

Two dubious principles are here in play. One is that justice must always be open to be fair. The other is there is no such thing as bad publicity. The best cure for bad democracy, said Menckens, is more democracy. Blow away the cobwebs. Pull down the veils. Reveal all. If televising the Commons did no good, then why not televise the Cabinet? That way the public would really appreciate the care and effort that goes into government. Ministers would be more popular and their decisions "better". Indeed, go further and publish minutes of Cabinet committees, of bilateral, of ministerial briefings. Why should Mr Benn's electors be cheated of anything? They have a right to know "what is being done in their name".

Such good intentions pave every road

to hell. The Leader of the House, Tony Newton, was justified this week in pointing out that holding privileges hearings in public would deny the "accused" and witnesses a fair hearing. Under the cover of parliamentary privilege, MPs would be able to repeat any gossip or rumour, and the press would eagerly report it under the same privilege. Those accused would feel obliged in self-defence to hire expensive lawyers. Some sessions might be *in camera*. But why not all? This is not a law court. It is a club administering its rules. Public hearings would inflame what is a domestic tribunal into a national show trial.

MPs should worry about the spreading stain of this sort of "virtual justice". In the case of arms-for-Iraq, Lord Justice Scott has turned an administrative inquiry into an attenuated public trial, with himself as prosecuting counsel, judge and jury. The same goes for the Westminster district auditor. I carry no brief for Lady Porter and her Westminster Council colleagues, but they are currently at the mercy of a kangaroo court. They are being "tried" in public by a man who has already found against them at an earlier investigation. This is the accountability equivalent of lynch law.

To Mr Benn, all this must be benign, because openness in public administration is an absolute good. Secrecy is the cardinal sin of democratic government. But he is wrong in supposing that openness is itself a cure. Secrecy and openness are opposite extremes. They are thesis and antithesis. In a democracy they require a synthesis and Mr Benn has none. He is not an institutional reformer. He is an anarchist, an enemy of political institutions, a believer in government by spontaneous public action. His heroes cannot be the conservatives Samuel Johnson or William Cobbett. They must be Proudhon and Bakunin.

The reason for Walpole's opposition to the reporting of Parliament was not spurious. He felt ministers should be able to share some of the confidences of government with supporters and oppo-

nents and not be vulnerable to selective reporting. When Parliament became open, those confidences did not suddenly become public property. They vanished into the Cabinet Room. In recent years, that room has been exposed to leaks and memoirs. As a result, confidences have retreated yet further, to kitchen cabinets, private cabals and conversations within Downing Street. Confidence is the glue of government, as of any organisation committed to decisive action. Without it, decision freezes.

Modern Washington is much lauded by British enthusiasts for open government. I cannot think why. Public hearings on congressional ethics have been held for decades. I know of no evidence that they have improved either the ethics or the public reputation of Congress. The steady disclosure of White House secrets has not made the presidency more decisive or courageous. As Bob Woodward's recent exposure of Bill Clinton's team makes plain, the opposite is the case. When asked to make a decision, American presidents are like rabbits caught in headlights. They dare not move.

I know that more openness in government has the best tunes, and journalists are expected to sing them at every opportunity. Certainly the executive must be accountable, actions must be explained, the press must be vigilant and MPs must be passably honest. But how much openness this requires before it undermines decisiveness and group accountability is unclear. Democracy depends on political institutions, and institutions collapse if not bound by agreed rules. Those rules take the form of codes, protocols, conventions — the messy, maddening disciplines that keep people working in concert without tearing at each other's throats.

Mr Benn's chosen institution is Parliament. Parliament has a quaint rule that when a majority of MPs decide something, the rest accept that decision. It is the basis on which Mr Benn and his colleagues were elected. Yet when he got beaten on Monday he did not resign his seat. He tore up the rule. That is why he is an anarchist.

Or perhaps, as I suspect, there is really a tabloid journalist inside Mr Benn longing to break free. He knows he has a scoop burning a hole in his knapsack. On Monday he exploited it brilliantly. When he retires, I bet he writes a column for the *Mirror*.

Paper thin morality

Paul Johnson on Peter Preston's act of turpitude

Last week I was in New York, where the natives are fascinated and appalled by the enormities of the British media. I was asked "Is there nothing to which your newspapers will not stoop?" "Oh," I said airily, "they draw the line at murder and forgery."

Well, I was wrong. One of them, *The Guardian*, does not draw the line at forgery. Its editor, Peter Preston, calls it by a convenient euphemism, "subterfuge", defends it hotly, presents it as just part of a journalist's daily work, and accuses anyone who dares to criticise him of raising "a bit of a red herring".

I have a photocopy of the "subterfuge". It is as plain a piece of forgery as any prosecuting counsel could wish to present to a court. It is a piece of Commons writing-paper with the printed superscription: "From: Jonathan Aitken MP". So the paper was misused by *The Guardian* in the first place, a point which has incensed the Speaker, Betty Boothroyd, and other MPs. But the breach of parliamentary privilege is a minor issue. For the letter itself, asking the accounts department of the Paris Ritz to forward a copy of Jonathan Aitken's bill, purports to have been written by Aitken himself. It is a tissue of lies: "My bill was debited to the account of my friend, Mr Ayas... Regrettably I seem to have mislaid my copy which I require for personal accounting reasons." The object was to obtain a copy of the document which Preston needed to make his case against Aitken. The letter concludes with a forged handwritten signature: "pp Jeremy Wright, private secretary". Wright is a senior civil servant at the Ministry of Defence, so the letter is a double forgery.

Preston defends his conduct on three grounds. He says the forgery did not involve misrepresentation since it was "an internal exchange of faxes between people who both knew the true situation". In that case, why resort to a fraudulent letter? Plainly, it was intended to deceive someone, then or later. Next Preston tries to laugh off the forgery, saying it was crude. But most forgeries are crude when examined in retrospect. Any City solicitor can tell you that.

Preston's third defence is that *The Guardian* was only seeking "to protect its sources". This is a frequent and glib self-justification by a newspaper which is doing something it knows to be wrong. Sometimes — rarely in my experience — the explanation is justified. In this case it is obviously false. Preston's source for his story was none other than the owner of the Paris Ritz, Mohamed Al-Fayed. Al-Fayed is a masterful employer, who is plainly in no need of protection from his service staff. The only reason *The Guardian* forged the letter was that Al-Fayed asked it to.

Mohamed Al-Fayed has been involved for many years in a bitter row with "Tiny" Rowland over the innamer in which the Fayed brothers got possession of Harrods. The upshot was that Mohamed Al-Fayed was branded a liar by the report of a DIT inquiry. Al-Fayed was so embittered by the charge that he has thirsted for revenge against the Government ever since. One way he has tried to settle the score is to corrupt Conservative MPs and then expose them, on the humbugging grounds that he is "concerned" by the decline of public standards in Britain. Another way is to entrap journalists and so oblige them to help his vendetta. If Rowland had *The Observer* in his pocket, why should not he, Al-Fayed, have *The Guardian*?

Why and how Preston, who is an editor of long experience, fell into Al-Fayed's yawning and obvious elephant trap is hard to explain. But he is in it right up to his neck. Forgery is a serious crime. In 18th-century Britain it was held to be, in a commercial nation, one of the most dangerous of all crimes, and was punished by death. This was the penalty paid by Dr Johnson's acquaintance, the Rev William Dodd, chaplain-in-ordinary to George III, who got into financial difficulties and in desperation forged the name of his former pupil, Lord Chesterfield, on a bond. But if forgery is especially wrong in a clergyman, is it not equally outrageous — perhaps more so — in a newspaper which has a particular responsibility to publish the truth? Forgery ceased to be a capital offence in the 19th century, but the law continues to punish it heavily. And Preston's peril does not end here, for he appears to have engaged not just in forgery but in conspiracy to commit forgery.

It will be interesting to see how Preston proposes to extricate himself from the almighty mess into which he has plunged himself and his honourable newspaper. Defending Dr Dodd, Dr Johnson argued that his offence "has no very deep dye of turpitude. It corrupted no man's principles; it attacked no man's life". Preston's forgery, it seems to me, was an act of turpitude. It gave him the chance to harm a democratically elected Government and destroy, if not the life, then the reputation and career of a minister.

I do not know what the Director of Public Prosecutions intends to do about this deplorable case, but manifestly the public needs to be reassured that the newspaper cannot commit forgery and get away with it. As for Preston himself, I do not see how he can be allowed to continue as editor. Readers of *The Guardian* are famously loyal to their paper, and if Preston continues to refuse to recognise the extent of his folly, and the trustees to whom he is answerable fail to act, then the readers themselves should make their feelings plain.

No sex please

NOT CHASTITY-BELTS exactly, but moves are afoot to protect Cambridge's first-year *ingénues* from the sexual depredations of their elders. The authorities of Christ's College, I learn, are taking the lead. After rumblings, the JCR president, Annisee Miskimmon, has advised second and third-year undergraduates to stay away from freshmen.

Aids and the risks of teenage girl students suing the college for sexual harassment, apparently provoked the "hands-off" orders. But Annisee insists that this is not a killjoy measure. "We did not mean to be entirely serious about it, but we do have a 'big brothers and sisters' scheme, which is intended to protect freshmen's interests."

But an optimistic undergraduate at Trinity College tells me: "All the colleges are cracking down on student behaviour this year — but love and beer will find a way."

● Merriest lunch table yesterday at the china retailer Thomas Goode's new Mayfair restaurant was strictly female. Ivana Trump, Mona Bauwens and girlfriends were supping champagne and Chablis. "We are talking about

THIS HAS GOT TO END... I CAN'T AFFORD IT

men," giggled Bauwens. "And we are still celebrating Ivana's engagement."

Saving face

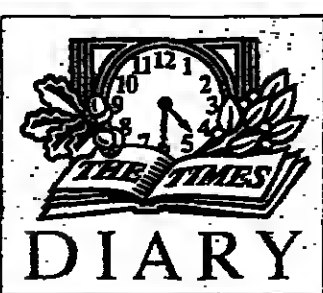
RESPLENDENT in an enormous Garrick Club bow-tie, Judge Stephen Tumim was hovering proudly over his daughter Maïda's paintings — scenes of the Orkney Islands painted on pieces of driftwood — at the Contemporary Art Society fair at the Festival Hall on Monday night. "She doesn't get her talent from me," he chorled. "Must be from her mother."

A large, rather abstract portrait of the judge himself by chain-smoking artist Maggi Hambling caused his judicial brow to wrinkle, however: "I can see my bow-tie and my wig. But what is going on where my face should be?"

Hands on

THE CZECHS may benefit from an unexpected bonus as our new man in Prague, Sir Michael Burton, settles in — especially if they suffer sore limbs or similar maladies. Sir Michael's wife, Henrietta, hopes to practise on them her skills in oriental massage.

On Sir Michael's transfer from



our mission in Berlin, Lady Burton stayed in London to complete her examinations in Shiatzu and Chinese medicine. After scoring more than 90 per cent in most categories, she's ready to start work professionally. That is, she says "when my diplomatic duties are taken care of".

Bottled up

TUT-TUTS at the Ric on Monday at the launch of Selina Hastings's biography of Evelyn Waugh. Guests were rationed to one glass of champagne. Lords Gowrie, Longford and Jenkins and Baroness (P.D.) James gallantly moved onto wine, but Sir Robin Day snorted: "The champagne has run out! I only got one glass. What would Evelyn have made of that?"

Sir Peregrine Worsthorpe reported: "He would have gone straight behind the bar and demanded more. He wouldn't have put up with it."

● John Major was not the only European leader to suffer a difficult moment with his EC Commissioners. In the final hours, Silvio Berlusconi named the flamboyant Signora Emma Bonino as Italy's second commissioner. Aides dispatched to deliver the news eventually found her dead in sandwichboards in front of New York's United Nations HQ, touting for funds for her Radical Party.

Raise a glass

CHOKING BACK the odd nostalgic tear, Sir Edward Heath will return to Chequers today for the first time since he left office. He is visiting the Prime Minister's country home with Lord Callaghan to study the new stained-glass windows bearing their coats of arms in the Long Gallery. All former Prime Ministers are commemorated in a window once a heraldic crest has been devised. Only Baroness Thatcher's is now awaited. The two elder statesmen will lunch with Norma Major, who is still beavering away writing her



Arms of Edward Heath

book on the house's history. "I will be very interested to see what they have done to it," rummates Heath. "I completely restored it, of course. I entertained so many people there. When President Nixon came, the Queen flew down from Balmoral — the first and only time the Sovereign has visited the house."

● Labour's old hands have coined an acronym for members of the 1992 intake promoted by Tony Blair as party whips in preparation for ministerial office: YTS (yuppie training scheme).

P.H.S

سنة ١٤١٥ هـ



JUST SAY NO

Clarke should reject calls for higher rates from the Bank

The summary of yesterday's quarterly inflation report from the Bank of England was headlined "inflation outlook improves further". To be more precise, inflation at the end of 1996 is now projected at 2.5 per cent, exactly meeting the Government's most ambitious promise, which was to get inflation into "the lower half of a 1 to 4 per cent target range" by the end of the present Parliament. Better still, inflation is falling while the country's economic structure is shifting in exactly the way the Bank and the Government had hoped: consumption, housing and public spending have all been relatively weak and are getting still weaker. Exports, plus the first signs of a revival in investment, are the economy's main source of strength.

A rational economist from Mars might well conclude from all this good news that businessmen and homeowners could finally heave a sigh of relief and forget the dire predictions of ever-higher interest rates they hear from the City. The rational observer would be wrong. Eddie George, the Governor of the Bank of England, seems likely to recommend a further increase in interest rates to the Chancellor, if not at their meeting this morning, then next month.

The reason why the Bank is pressing for higher base rates would delight a medieval schoolman: the Government has promised to reduce inflation to the lower half of its 1 to 4 per cent target range, that is to 2.5 per cent or less. Ergo, says the Bank, the present stance of policy, which implies 2.5 per cent inflation, is not tough enough. Why not? Because any forecast of inflation involves a considerable margin of error. Therefore a government which follows the policy most likely to produce 2.5 per cent inflation (which the Bank concedes the Government is now doing) could quite possibly end up with a slightly higher inflation rate. The Bank's advice to the Chancellor is therefore likely to

run along the following lines: if you want to establish your anti-inflationary "credibility" you must raise interest rates and go on raising them. This self-flagellation must continue until the economy is so weakened that nobody can imagine inflation rising above 2.5 per cent.

The Bank has done the country and the Government an unexpected service by making this approach to monetary policy so explicit. In arguing for ever-higher interest rates, regardless of the broader impact on the economy, Mr George is only doing the job allotted by the Government to the Bank. Unlike the Bundesbank and the American Federal Reserve Board, which are constitutionally required to support broader national economic objectives, the Bank has been instructed solely to control inflation and ignore all such distractions as employment, investment, exports and growth.

The Bank's single-minded focus on inflation is fine as long as it is merely a policy adviser, adding its voice to others in developing a balanced economic policy. In principle, that is the Bank's role. Monetary decisions are ultimately made by the Chancellor. He must balance the nation's need for a strong and well-structured recovery against the Bank's institutional desire for ever-lower inflation, regardless of economic circumstances and costs.

The trouble is that Kenneth Clarke, despite his robust reputation, may not have the courage or the experience to do this. Two months ago, when the Bank pressed for the last half-point increase in base rates, Mr Clarke came up with no fewer than 11 reasons against it. Nevertheless, after an extra 24 hours' reflection, the Chancellor let the Bank have its head. At some point Mr Clarke will have to pluck up the courage to listen politely to Mr George's deflationary imprecations and then simply ignore them. That time may not be far off.

CARDINAL VIRTUES

The men to lead Roman Catholicism into the next century

The nomination of Monsignor Thomas Winning, the Roman Catholic Archbishop of Glasgow, as one of 30 new cardinals will bring joy to many Scots. Roman Catholicism, especially in the west of the country, is still a powerful force and the new cardinal — only the third to come from Scotland since the Reformation — is a man whose lively intelligence and unimpeachable views will make him a valuable addition to the Sacred College of Cardinals. Cardinal Winning regards his nomination as an honour to the "nation" of Scotland. In joining Cardinal Hume as the two most senior Catholics in Britain he will take in Rome some of the rugged individualist qualities for which his country is renowned.

This does not mean that the Pope has chosen an Archbishop who is at odds with the Pontiff's firmly traditional views. On the defining issues of contraception, abortion, the ordination of women and deference to Church tradition, Cardinal Winning, like almost all the new cardinals, is a man comfortable with the prevailing conservative climate in Rome. The Pope indeed has now appointed 100 of the 120 members of the college; not surprisingly, comparisons have been made with the United States Supreme Court, where presidents can and do try to ensure that their political philosophy lives on beyond their term of office by appointing justices who reflect their own views and values.

In failing health, and increasingly concerned by what he sees as the debilitating amorality of a secular world, the Pope knows that it will not be many years before the college undertakes its most momentous task: the election of a new Pope who will set

the future doctrinal compass for the world's 960 million Roman Catholics. Talk of a line-up between conservatives and progressives is, however, simplistic. Most cardinals are men of profound and individual views; how each would interpret the spiritual authority of the papacy cannot be defined in advance, as the exuberant example of Pope John XXIII made clear. What can be said with certainty is that the Pope has widened the college's range of experience, although there is still a preponderance of Europeans. The Pope has been influenced by his own experience in rewarding men who have stood as Christian witnesses against Communist oppression, notably Monsignor Mikel Koliqi, the 92-year-old Albanian priest who spent 42 years in labour camps. One appointment of clear political significance is that of the Cuban Archbishop, Jaime Ortega y Alamino, a man who has long advocated closer dialogue between Havana and Washington and is therefore well placed to reassert Catholic influence in Cuba once Fidel Castro's brand of Communism is overthrown.

For some Catholics, however, the choice is still too narrow. They want to see more cardinals from Africa and Latin America, and miss especially the appointment of Monsignor Helder Camara, the towering former Archbishop of Recife. For Pope John Paul, however, Brazil and much of the Third World has become dangerously associated with liberation theology and the challenge to Vatican doctrine on priestly celibacy and other fundamentals. The 30 new men represent a powerful repository of spiritual strength; at this stage in the Papacy it would be unrealistic to look for any change in doctrinal balance as well.

TOURIST TRAPS

Where a little learning may be a less dangerous thing

The swift rescue of the three Britons and an American lured into captivity by Kashmiri militants is a profound relief to their families. So, despite the loss of two policemen's lives, will it be to the Indian government. But it does nothing to lessen the sorrow of the news from Cambodia that the three Western tourists captured in July were killed a month ago by the Khmer Rouge. At the same time the grisly details now being given to an Australian court of the murder of seven backpackers in the bush underline the fact that "adventure" tourism is, by definition, risky.

So, of course, is most travel. Your handbag is more likely to be snatched in Rome than in Bombay. Many American cities are more "dangerous" than most Third World countries. But the Westerner's antennae are often poorly attuned to detect trouble in unfamiliar environments. Before the advent of mass tourism, every voyage to distant lands was an adventure. But travellers voyaged slowly, by boat, train and even mule. They had time to acclimatise themselves to different cultures, different expectations. They listened to local guides, and knew which towns were lawless, which tribes were hostile. Nowadays tourists can get themselves to the remotest parts of the globe in less than 24 hours. And when they arrive, their initial impressions may be misleadingly reassuring: airports and taxis look much the same the world over.

Tourists in search of novelty will push ever deeper into countries avoided by mass-market companies. But though they may

seek the frisson of risk and the sense of discovery, they are often unequipped to deal with the disruption and sometimes violence their presence may cause. In particular, they may be naive about the extraordinary temptation for terrorists, hijackers and all those seeking to confront their governments to use Westerners as pawns.

Western governments now issue regular travel advisories, warning tourists which countries or regions to avoid. The countries concerned object strongly, and not only because they resent the inference that their societies are unsafe. Tourism is now a vital earner of foreign currency: a single warning, let alone a kidnapping, can scare away millions of dollars. Egypt, whose booming industry has been devastated by Muslim extremist attacks on Western tourists, has tried and largely failed to get across the message that tourists are at greater risk from the random violence of Miami.

But travel advisories are issued for good reason. No parents should lightly discourage the growing practice of using the gap year between school and university to broaden horizons. American tourists who steered clear of Europe during the Gulf War carried clear aversion to absurd lengths. But guerrilla groups know how to exploit publicity and Western outrage. The ruthlessness of recent attacks on tourists should make those planning adventures in the world's outback take more trouble to learn something about the country before setting off.

LETTERS TO THE EDITOR

1 Pennington Street, London E1 9XN Telephone 071-782 5000

Aspects of 'sleaze' inquiry and standards in public life

From Mr Mohamed Al Fayed

Sir, Woodrow Wyatt seems a jolly old cove but he would do better to stick to the demi-monde of horse racing, which suits him so well, rather than comment upon standards of probity in public life ("Not fit to be British", November 1) which after all is what the current controversy is about and not just a question of personalities.

Amid the shot and shell that has been exploding lately, I have told the truth and I am determined to continue to do so until all the facts are aired surrounding the politically motivated decision to investigate my acquisition of House of Fraser in 1985 and everything that happened afterwards, particularly how a copy of the inspectors' report got to *Lancet* 11 months before it was published by the Government.

Seekers of the truth are not universally popular but then I do not court the admiration of politicians. I am genuinely behind the Prime Minister's drive for open government and share his commitment to the highest standards; from the voluminous post-bag I am receiving and the many telephone calls of encouragement it is clear that ordinary people do not readily believe those politicians whose explanations of their conduct have been incomplete or inconsistent.

Writing in *The News of the World* Lord Wyatt called for the deportation of me and my brothers and in your columns he says we are not fit to be British because we "aim to destroy Mr Major and his Government". Leaving aside the fact that this is utterly untrue and absurd, can the truth really be so damaging? I am in no doubt that fresh air is healthy and invigorating for a nation and before long I trust that my intervention will be recognised as having brought only benefits to the way in which we conduct public life in this country.

My family name is Fayed and to suggest otherwise is puerile. I am proud of my heritage and applied for British citizenship for the simple reason that my four youngest children are British citizens and this is my second home. As I often have cause to remember, the ancient Egyptians were building pyramids and studying the stars at a time when the ancient Britons were clothed in furs and daubing their bodies with blue dye.

Yours faithfully,
M. AL FAYED,
Chairman, Harrods,
87-135 Brompton Road, SW1.

From Mr Geoffrey H. Lloyd

Sir, Sir Geoffrey Cox (letter, October 29) is concerned about the damage which is being done to Parliament by the setting up of the Nolan committee. I fear he has not grasped the extent of the growing unease in the nation. The present areas of interest, together with others in recent years, are enough *prima facie* evidence that "the Commons lays itself open to the charge that those elected to regulate the actions of the rest of us are not capable of determining, by themselves, how to regulate their own actions".

Even if the transparent hypocrisy of certain sections of the press is heavily discounted many people, I suspect, share the feelings of Lord Nolan himself, whom you report (October 29) as saying that standards in public life have fallen. Moreover, it is baffling when, in attempting to arrest the disease, the Prime Minister sacks a minister against whom nothing has been proved and another keeps his job when the explanations are far from convincing.

It has been suggested that Britain's malaise is not in the same league as the corruption in Italy or France (Riddell on Politics, October 21). Why should we assume that? In local government the present "homes for votes" inquiry in Westminster Council is a separate and worrying issue which adds to my belief that politicians and the public alike have been complacent.

Sir Geoffrey is right to alert us to the implications of an inquiry. However, whether the inquiry will be more damaging than the nation's unease being left to fester remains to be seen; I am in no doubt that the risk is worth taking because confidence in Government needs to be re-established urgently.

Yours sincerely,
GEOFFREY H. LLOYD,
Longacre, 73 High Street,
Little Wiltbraham, Cambridge,
October 29.

From Mr H. D. Epstein

Sir, To read (report, November 1) of the unconvincing attempt by the editor of a once-illustrious newspaper to justify the uttering by fax to the Ritz hotel in Paris of a forged document was of itself an unpleasant experience. There is however, a more serious, and broader, issue here.

Those who live by the fax machine have no wish to die by it. To reinstate the *prima facie* veracity of documents

received by fax a prosecution is essential. Not to do so would set a dangerous precedent, encouraging others to try their hand at hard-to-detect forgery by fax.

Yours sincerely,
H. D. EPSTEIN,
Epstein, Grower and
Michael Freeman (solicitors),
1 Great Cumberland Place, W1,
November 1.

From Sir Richard Storey,
Chairman of Portsmouth &
Sunderland Newspapers

Sir, Subterfuge by newspapers, like treason, "doth never prosper", for if it prosper, none dare call it subterfuge, as Sir John Harrington (1561-1612) might have written in his *Epigrams*.

Yours faithfully,
RICHARD STOREY,
Chairman, Portsmouth & Sunderland
Newspapers,
Buckton House,
39 Abingdon Road, W8,
October 31.

From Mr L. U. Borenus

Sir, Mr R. V. Bryan is incorrect in stating (letter, October 29) that under the provisions of section 2 of the Prevention of Corruption Act 1916 a gift is "deemed *prima facie* to have been given and received corruptly" where it is proved that it has been received by a person in the employment of Her Majesty or a public body.

The *prima facie* presumption of corruption created by section 2 only arises where a gift is given "by or from a person or agent of a person holding or seeking to obtain a contract from Her Majesty or any Government Department or public body".

Yours faithfully,
LARS ULRIC BORENIUS,
Karelia, Stocksbridge Lane,
Coombe Bisset, Salisbury, Wiltshire,
October 29.

From Mr N. T. Farrow

Sir, I am getting rather bored with the current topic of Tory sleaze. How much, for instance, did Robert Maxwell (or the companies which he controlled) contribute in his day to Labour Party funds? Do Labour MPs not take private consultancies?

Yours faithfully,
N. T. FARROW,
13 Chapter Street, Westminster, SW1.

Booker dispute

From Dr Alastair Niven

Sir, The last time Simon Jenkins vinticated on the topic of a literary prize, the proposed UNICEF award for women writers ("Now a prize of one's own", July 9), his intervention led to the loss of the £30,000 sponsorship promised by the Mitsubishi Pencil Company UK. I think he was horrified at Mitsubishi's behaviour and later on quite expressed regret for what he had brought about.

Fortunately his comments on this year's award of the Booker Prize ("An explosive of a winner", October 15; see also letters, October 17, 20, 21) cannot lead to its withdrawal from James Kelman. Hopefully readers will make up their own minds about *How Late It Was, How Late*, and I have no doubt that some will agree with every smooth metropolitan word which Mr Jenkins writes about it.

However, as one of the judges implicated in Mr Kelman's victory (although his was not the novel I sought to win), I must express bewilderment at Mr Jenkins's utter misreading of the book. Perhaps he should have listened to the Glasgow "ally" who pestered him in a railway carriage years ago, for if he had he might have responded to the accuracy of Kelman's language of dispossession.

There are no doubt many thesaurical alternatives to the F word which appears so frequently in *How Late It Was*... but they are not much used by the likes of Kelman's Sammy or Mr Jenkins's intruder on the train.

What amazed me about the novel, apart from its authentic voice, was its real sense of poetry in a firmly deprived urban setting, its humour and its bleak compassion. At the time of the judging I also felt the novel to be too long, undercharacterised at the edges, and worryingly hard to read for those unfamiliar with its accent; but now that I have read Simon Jenkins on it I believe more strongly that we must have made a good choice.

I hope that in their day *Uses and Women in Love* would have won the Booker, despite the condemnation they faced, for similar reasons to Kelman's, from those with Jenkins' Ear.

Yours faithfully,
ALASTAIR NIVEN,
Eden House, 29 Weathercock Lane,
Woburn Sands, Buckinghamshire.

Motoring speeds

From Mr Alan E. Bryett

Sir, Captain Eric Starling's letter (October 26) on the value of expressing motoring speeds in feet per second rather than miles per hour brings to mind my first lesson when learning to drive in central London many years ago. The instructor's comment made a lasting impression: "It's not miles per hour but feet per second in the last fifth of a second which can kill."

Yours faithfully,
ALAN E. BRYETT,
6 Alpine Close, Bromley, Kent.

China and Hong Kong

From the Ambassador of the People's Republic of China

Sir, Your paper's article (October 27) on Hong Kong by William Rees-Mogg contains gross misjudgments on at least two vital points.

First, the trouble between Britain and China over Hong Kong began in 1992 when the new Hong Kong governor unilaterally decided to speed up the wheel of democracy by devising a constitutional package for Hong Kong. It did not begin in 1989 by what happened in Tiananmen Square, as alleged by the writer of that article.

For one thing, the Chinese and British foreign ministers still managed to reach an agreement early in 1990 on, among other things, the number of directly elected seats for Hong Kong's legislature for the first three terms after 1997. For another, the two countries agreed on the building of a new airport in Hong Kong and signed the memorandum of understanding in 1991. The momentum of co-operation would have continued had the governor not aborted it with his "reform package" in violation of the past agreements.

Second, it is not China, but Britain, that does not want to have a "through train". Admittedly, a provisional legislature is not the best choice. The best choice is the "through train" envisaged in the relevant China's National People's Congress decision but derailed by the unilateral action of the Hong Kong governor.

The only viable option left to China is the setting up of a provisional legislature. China has said that this caretaker legislature is to be formed by election, with a short term of office. And its powers are to be restricted to areas that have to be dealt with before the first post-1997 legislative council is formed. This is done with a view to ensuring a smooth transition for Hong Kong. Any charge about China in breach of the 1984 Joint Declaration is wide of the mark.

Yours sincerely,
MA YUZHEN,
Embassy of the People's Republic of China,
31 Portland Place, W1,
October 31.

Preventing suicide

From Mrs Joan Guénault

Sir, In his article, "How to stop suicide" (Body and Mind, October 23), Dr Kieran Sweeney portrays poignantly but very appropriately the emotional impact that the death of a patient by suicide may have on a GP.

His observation, with particular reference to patients with a history of psychiatric illness, that "careful listening by GPs" and easy access to other services in their crisis might just prevent this tragedy, is one which the Samaritans would endorse. Indeed we would extend this view beyond those with a history of mental illness to all who may be considering suicide.

Care for suicidal people must involve effective partnership of all those who can offer them support, which surely must include the whole of our society. The Samaritans' view is that

GPs do indeed play a significant role, but must not be made to feel they bear the entire responsibility.

Consequently we have been working with Dr André Tylee, the Royal College of General Practitioners' senior mental health education fellow, to produce a training pack for GPs on suicide awareness, which is to be offered to all GPs as part of the mental health education programme.

This package explores both the aspects of the value of good listening and the partnership of all appropriate sources of assistance. May it play its part in reducing the extent to which, in Dr Sweeney's words, "the possibility of having prevented his death lingers" with any GP.

Yours faithfully,
JOAN GUÉNAULT,
(Director of Training),
The Samaritans,
10 The Grove, Slough, Berkshire.

Indonesian rights

From the Reverend P. W. H. Davies

Sir, Further to the letters from Mr Patrick Nicholls, MP (October 4), and Mr Jonathan Humphreys (October 11) and to Bernard Levin's article, "Stop exercising tyranny" (October 25), I had the opportunity last month of talking with Bishop Belo, leader of the Catholic Church in East Timor. On asking him whether reports that the human rights situation had improved a little were correct, he replied that some things were better but others were worse.

Actual instances of the worst human rights atrocities, he said, were fewer, and he firmly ascribed this to the restraint exercised on Indonesia by the international attention East Timor has recently received.

Prime mission of UN in Bosnia

From Lieutenant General Sir Michael Rose, Commander, Bosnia-Herzegovina Command, Sarajevo

Sir, Your leading article today headed "UN irresolution" is so seriously flawed that I feel bound to reply in order to put the record straight. Such a correction may also cause you to modify your call for a greater degree of enforcement to be used in the UN peacekeeping mission in Bosnia.

Much of your argument revolves around differences between Nato and the UN regarding the use of air power and reveals a total misunderstanding of the true nature of the debate. The mandate, and therefore the mission, is principally one of peacekeeping, not peace enforcement. The primary mission of the UN in Bosnia remains that of assisting UNHCR and other humanitarian agencies to sustain the lives of millions of suffering people in the midst of a war.

It is not within the mandate or capability of Unprofor to impose a military solution on the country. Indiscriminate use of force would take the mission across the line which divides peace from war. This would hazard the lives of not only those engaged on the peacekeeping mission, but the mission as a whole.

If this happened, the enclaves of eastern Bosnia would fall, Sarajevo would return to the horrors of the last two winters and the future of the Croat Muslim Federation would be put into doubt.

First, it was not in February 1994 but in August 1993 that the Secretary General of Nato first committed his air forces in support of the peacekeeping mission in Bosnia to prevent the strangulation of Sarajevo. At that time it was decided that air power would only be called for by Unprofor as a last resort.

This use of force would act mainly as a deterrent and would follow all the normal principles for the use of force in any peacekeeping operation. Force used was to be limited to that necessary to achieve a specific aim. Effort would be made to avoid collateral damage, and strong warnings would be given where possible.

These principles continue to provide the guidance for both air and ground commanders involved in Bosnia, although there have inevitably been some subsequent adjustments to the original co-ordinating arrangements that were established at that time.

Since August 1993, the support given by Nato to the UN mission in Bosnia has been indispensable to the success of the peacekeeping mission as the presence of air power has ensured that UN Security Council resolutions and other agreements are backed by credible force.

To dismiss the destruction of an M18 tank destroyer and T55 tank by airpower as a pinprick or signifying apparent paralysis is to confuse peacekeeping with warfighting. It is interesting to note that if no warning had been given in the latter air strike, a number of children who were playing around that tank would have been killed. This would not have been in the interests of Nato or the people of this country.

Meanwhile, it is not the case that Sarajevo is without utilities. Gas, electricity and water are currently running at an all-time high. Trams run daily. Nor is it the case that Bosnian Serb shelling has resumed in the way implied. Indeed the only serious case of shelling within the Sarajevo exclusion zone since the airport agreement of February 9, 1994, was carried out by government forces.

Aid continues to reach those in need and, more importantly, central Bosnia is fast returning to normality, with the numbers of those dependent on aid significantly decreasing.

All this is being done because of the tireless and often hazardous work of many thousands of young men and women who have been voluntarily contributed by 16 different nations. It is not right that their work should be undermined by ill-informed comment.

Yours etc,
MICHAEL ROSE,
Commander,
Bosnia-Herzegovina Command,
The Presidency,
Sarajevo, Bosnia-Herzegovina,
November 1.

Mysterious ways

From Mr Antony de Fonblanque

Sir, Your brief item (October 28) recording that the book *Crossing the Threshold of Hope* by His Holiness the Pope lies second in the bestseller lists to Alan Bennett's *Writing Home* appears under the headline "God and Bennett".

If this is a subtle way of suggesting that His Holiness collaborated with a ghost writer (however holy), may I point out that in his book the Pope is not speaking *ex cathedra*, and lays no claim to infallibility.

Yours faithfully,
ANTONY DE FONBLANQUE,
Clare Priory Farm House,
Clare, Sudbury, Suffolk,
October 27.

Letters to the editor that are intended for publication should carry a daytime telephone number. They may be sent to a fax number — 071-782 5046.

SIR JOHN POPE-HENNESSY

and their control is as fluctuating as the twists and turns of the story from technicolor actuality to the monochrome hallucination which goes on in the mind of a pilot, a mine-burster and sides with the forces of evil in the end (the Doctor, I think, should be dead but is not, and when Conductor No. 71, a French ex-quisite of the Revolutionary period, comes to explain that there is a mistake in the auditing of the other world the fantasy seems to be a kind of wistful joke). The Doctor is not-or-nar-was, however, and, in the solid technicolor dimension, Mr. Roger Livesey appears to make medical argument exciting. The interest he takes in the cast Peter is convinced he is conducting with other-world authority on his right to live communicates itself to the audience. The other-worldly individuals are not so impersonal a source of authority, but Messrs. Powell and Pressburger are not above introducing a number of irrelevant victimisms, and at times the general argument is lost in a particular feud between Prosecuting Counsel (Mr. Raymond Massey) and Involuntary Eighteenth-century America) and Defending Counsel (Mr. Charles Laughton). The latter is a superbly, a wireless speaking comeliness of lords, the other with a wireless wailing in cowering martyr, in the effort to prove the decadence of the other's country.

The shape, then, is formless, but at least: it has room for ideas not only to turn round but to chase the tails and, if it is not profaned, it has a use which is not to be despised.

Mr. Michael Powell, *A Matter of Life and Death* the first showing, was a "It took me an hour and most of that time through the crowd." Mr. Antlee, the Prince through the crowd until before the royal party.

Over 100 first aid cases

TO ADVERTISE
CALL: 071 481 4481

MEDIA SALES & MARKETING

FAX
071 782 7107

To our members we're the 4th emergency service... To you we're a first class marketing challenge

The AA's new positioning achieved through its advertising campaign has won widespread acclaim, improving retention and attracting a host of new members - pushing our membership towards the eight million mark. It typifies the dynamic approach we take to developing our membership business in an increasingly competitive marketplace. It also represents merely the tip of the marketing iceberg - the most visible element of a strategy that embraces a broad range of promotional techniques, product initiatives and a customer database with massive marketing potential.

Working from our position of strength, we want to give added impetus to our growth through these newly designed key roles in market and product development, marketing communications, market planning and marketing database management. The new management appointments represent first-class opportunities for visionary graduate-calibre professionals to join a blue-chip marketing team and ensure the products and services we provide never cease to improve. That is our aim, and we invite you to set your sights on an exciting new challenge.

DIRECT MARKETING

AA cover is now incorporated into most of the new-car warranty schemes of the major manufacturers. Your brief is to manage and develop innovative marketing programmes for converting scheme members into AA Personal Members. This will involve a variety of marketing techniques working closely with the manufacturers and the AA account management team.

A creative thinker with a proven track record in direct/database marketing and excellent presentation skills, you will need to be a good team builder and an effective manager of projects. Any experience in automotive marketing or account management would be an advantage but not essential. Ref: MV083.

MOTORING ASSISTANCE SERVICES DEVELOPMENT

The AA's range of services has expanded dramatically in recent years, but motoring assistance - in its many forms - remains the core product. It is the management and development of this product portfolio that will be the focus of your brief - from gathering and generating ideas for enhancements to the evaluation of new opportunities and involvement in configuring the marketing mix for new and existing motor assistance services.

A skilled reader of market intelligence and an effective manager of projects from evaluation to implementation, you will have a relevant product development or product management background with a large consumer services organisation. Ref: MV087.

MARKET PLANNING

To manage the collection, interpretation, analysis and communication of quality information in support of all product marketing and development activity. From forecasting and intelligence gathering to the evaluation of political, economic, social and technological factors, this key role will impact on the entire product portfolio and will demand consummate report writing skills. A proven background in market research and planning is crucial, along with an instinct for the processes of new product development. Ref: MV088.

The AA is both a dynamic and a caring organisation, offering continual challenge, first class training, exceptional scope for career development and attractive rewards and benefits.

If any of the above match your ambitions and abilities, please send full career details, including current salary, quoting the appropriate reference, to Sue Dunn, Membership Personnel, at the address below. Closing date for applications: 11th November 1994.

THE AUTOMOBILE ASSOCIATION FANUM HOUSE BASING VIEW BASINGSTOKE HAMPSHIRE RG21 2EA



ADVERTISING DEVELOPMENT AND DESIGN

Your co-ordinated approach to advertising and design will be a key element in the production of an integrated marketing communications plan for private membership. Specifically, you will control all aspects of advertising: undertaking creative research, identifying advertising objectives and creative strategies, co-ordinating creative briefings and producing consistent imagery across all membership advertising campaigns.

Professionally qualified, you will have proven experience of large campaign development, of managing third party suppliers and of agency selection and design co-ordination. Your knowledge and creativity will extend through printed material to television and film production. Ref: MV086.

The continuous growth of database marketing since the delivery of an advanced customer database is the reason behind these two new roles:

DATABASE OPERATIONS

You will be responsible for the delivery, and the quality, of data required for an ever expanding range of marketing activities. You'll need to understand the nature of each request and the aim of the marketing exercise in order to make your own impact on the method of selection, quality assurance and timely delivery. Your brief will be to maintain a vision of evolving user needs, propose systems changes and exploit new opportunities for data capture. It is a challenge which calls for expertise in database management within a marketing context, excellent interpersonal skills and extensive PC package knowledge. Ref: MV084.

DATABASE DEVELOPMENTS AND INFORMATION

From the analysis of response to marketing campaigns, you will make recommendations on how the selection and targeting of customer communications can be improved, and how the functionality of different database systems can be further developed and integrated. A leader of a small team, you will also have a major impact on the shaping and development of the next generation of AA marketing systems. The role interfaces between business users and IT developers, and calls for in-depth knowledge of database models and analysis packages combined with an understanding of marketing processes. Ref: MV085.

SENIOR MARKETING POSITIONS EUROPE

- 1. Vice President Marketing**
Responsibilities to cover Europe, and M/East
- 2. Corporate Marketing Directors**
Responsibilities for European Territories, including Germany, France, Holland and U.K.
- 3. Regional Marketing Managers**
5 Regional Managers required for London (2), Manchester (1), Birmingham (1), Bristol (1).

Klondike International Limited is a dynamic international investment company which is about to relocate its corporate headquarters to the U.K., the company's very successful network marketing programme is about to be launched into Europe. Proven marketing skills, together with strong and proven leadership qualities and the strong determination to succeed will be recognised. The successful applicants can expect to exceed their highest personal career and earnings expectations. The company's Asian, American and S/Pacific interests also offer further overseas opportunities. The company's CEO and Director of Corporate Development will be in Frankfurt 7-9 November and London 11/14 November to meet with prospective applicants who are invited to send their applications in writing to:-

Sales Personnel (MLM)

Are you looking for an attractive extra income? We need part-time sales people to handle the sales of financial instruments via our unique and successful investment concept. A concept developed by Oliver & Co., law cons., in Chicago.

You must expect to work approx. 3 hours a week on this concept. Possible earnings: £1,500 a month.

Previous sales experience is not necessary as full training will be provided. Prior experience with MLM can be an advantage. No investment required; training is provided by Andersen & Partners. You must be 21 years or above.

Does this sound exciting to you, then make a few words about yourself and send it to us by 10th Nov at the latest. You can also call us and speak with our interviewers. Interesting applicants will be invited to a 1 day seminar, 12/11 or 14/11, at a hotel in central London.

Andersen & Partners
8 Great Russell St., London, WC1B 3NH
Tel: 071-240 2244
- a company specialised in US investment companies.

Thistle Books

Part of an established international publisher, selling educational material to schools, colleges and universities. If you're self-motivated, results-oriented and preferably with sales experience, we want you to join our team. In addition to a basic salary, you will enjoy:

- full training
- generous commission
- quarterly bonus opportunity
- pension scheme
- professional qualifications support
- mileage allowance
- contributions to home ownership
- other fringe benefits

To apply please write with CV to: Education Division, Carew House, Station Approach, Wallington, Surrey SM6 0DA.

Sales Executives

£25,000 OTE + Car + Benefits

An opportunity for self-motivated, sales executives, with proven track record in computer systems, education, or local government direct sales.

Dealing in educational software solutions, S.I.E. are pioneering new areas of computerised learning systems, and require a number of experienced sales executives with a proven track record in Computer Systems Sales, Education or in a related field.

A unique opportunity to become involved at an early stage in a new and developing market area. With the potential to develop rapidly, the individual should demonstrate the following attributes:

- The ability to develop new markets.
- Show a flexible approach to selling.
- An ability to manage time and resources both effectively and efficiently.
- To be able to communicate at all levels in all situations.

In the first instance apply in writing, enclosing a full CV, to Phil Meredith, Sales Manager, S.I.E. Plc, 4th Floor, East Mill, Bridgefoot, Belper, Derbyshire, DE56 1DQ.

Marketing Consultant (P/T)

Medium sized company located in South of England. You will have at least 10 years experience in the heavy electrical, rotating machines or transformer industry and will assist with formulation of strategy. Ideal for someone 60+ years, retired candidate will be considered. Salaried position. Please send full CV to PO Box 1079, Farnborough, West Sussex GU14 0FS.

swatch

General Manager - Sales and Marketing

Southampton

£55,000 - £70,000 package

With an enviable reputation for quality, style and value for money, Swatch is one of the most powerful consumer brands to emerge over the last 15 years. More than 150 million watches have been sold worldwide and the appointment of Swatch as official timekeeper of the 1996 Olympic Games in Atlanta emphasises its position as a truly global brand.

Swatch is part of the SMH Group, a \$33bn turnover company responsible for the manufacture, marketing and distribution of an impressive collection of watch brands, including Blancpain, Omega, Radio, Longines, Tissot and Flak.

SMH now wishes to recruit a General Manager - Sales and Marketing, reporting on a matrix basis to the Vice-President, Sales in Switzerland and to the Managing Director, SMH UK, with full P&L responsibility for the distribution, sales and marketing of Swatch in the UK.

Key tasks will include:

- increasing UK brand awareness and market share, whilst also contributing to global brand strategies;
- maintaining and developing key

- account relationships with principal distribution channels;
- providing effective and motivational leadership to a small team covering sales, marketing and stock management.

The successful candidate will be a dynamic, highly motivated sales and marketing professional, able to demonstrate a solid academic background and a successful track record of marketing branded products through a wide-ranging distribution network. Empathy with a young, fashion-oriented product is vital, and should be combined with some direct sales and account management experience. The General Manager - Sales and Marketing must be a first class communicator with excellent leadership skills and entrepreneurial flair.

The remuneration reflects the importance of this position and will include a high base salary and a generous incentive scheme.

Please send a full CV in confidence to GRS at the address below, quoting reference number 3391 on both letter and envelope, and including details of current remuneration.



SEARCH & SELECTION

CLAREBELL HOUSE, 6 CORK STREET, LONDON W1X 1PB. TEL: 071 287 2820
A GKRS Group Company

SALES DIRECTOR (Desirable)

£45,000

Car, Benefits

This is an excellent opportunity to develop your career with one of the key players in the domestic heating sector. Baxi Heating Ltd is the principal subsidiary of the employee-owned Baxi Partnership, a £77m company with an enviable reputation for technical excellence, innovation and quality. It is currently embarking on an ambitious programme of growth involving new products and strategic international alliances. Since the Sales Director is shortly to retire we need to find a high-calibre successor, someone who can implement the sales strategy and contribute strongly to the general management of the business.

You are probably aged 35-45, a graduate and with a proven track record of success in a professional and growth-orientated company, preferably one selling branded consumer durables to the builders merchant sector. You must have first hand experience of sales at national account level and experience of managing a team of c40 sales representatives. You must be self-motivated and focused and have the managerial and personal skills necessary to work successfully in a team culture.

The remuneration package includes an attractive salary, bonus, car and benefits. Relocation assistance, to an attractive part of North West England, is available if required.

Please send your CV, quoting current remuneration and ref: 3789 to Ross Monro, Theaker Monro and Newman, Regency Court, 62-66 Deansgate, Manchester, M3 2EN (061 832 0033). All replies will be handled in strict confidence.

BIRMINGHAM • CHESTER • LEEDS • LONDON • MANCHESTER
Sole UK Member of INTERSEARCH 58 Offices Worldwide



THEAKER
MONRO
NEWMAN

RECRUITMENT & PERSONNEL
CONSULTANTS

Product Marketing Managers

Food and Drink

to £27,500 + Car

North Herts

ROBERT
WILKINSON
ASSOCIATES

EXECUTIVE SEARCH AND SELECTION

Our client, a newly established subsidiary of a successful high technology group, is set to achieve rapid growth by exploiting a new and exciting concept in the field of comparative analysis. Based on conducting polymer sensing technology their products have wide ranging quality control applications, although initially they are intent on addressing the food and drink industries.

To spearhead the initiative they wish to recruit a Product Marketing Manager for each market who can manage the marketing mix. This will involve establishing the product promotional plan, developing product requirement specifications and constant liaison with customers to exploit commercial openings. Contributions to on-going product development and new concept implementation will also be a vital element of the role.

The successful candidates will be qualified to degree level in a relevant discipline and possess sound product marketing experience gained within the food or drink industries. Previous technical or sales experience within those industries would also be an advantage. Additionally candidates will need to demonstrate well developed interpersonal skills and the ability to influence at all levels and are likely to be highly motivated by the visibility of their contribution on the growth of the business.

Interested candidates should initially write, enclosing a full CV and current salary details, to Robert Wilkinson at Robert Wilkinson Associates, 36-40 Liverpool Road, Luton, Beds. LU1 1RS. Tel: 01582 487687.

NETWORKS PLUS SALES PROFESSIONALS CONSULTANCY

£55K+
Car & BUPA

Networks Plus is an Independent I.T. Consultancy specialising in Networking and Integration. Our dramatic growth over the past five years to a multi-million pound turnover company, has been based on the high calibre and skills of staff in addition to our attention to Quality. All of our clients are blue chip organisations with high expectations of professionalism and service. We are seeking Sales Professionals to join this forward looking and successful company.

THE APPOINTMENT

Reporting to the Sales Director this is a high level position demanding Energy and Focus. The role involves selling Networks Plus Consultancy services to both new and existing clients. Working as part of a team you will need to liaise closely with our consultants in order to understand the complex business and technical opportunities which arise.

THE REQUIREMENTS

- At least 5 years experience selling to high level I.T. Management
- Professional Approach and Image
- Experience in Selling Consultancy or Services
- Good Knowledge of I.T./Communications Technology
- Financial Sector Experience an Advantage

If you have the Ability, Drive and Flair to succeed then please send full personal and career details including current remuneration level in strictest confidence to:
Mrs Liza Viney, Networks Plus Ltd, Etongate, 110 Windsor Road, Slough, Berks. SL1 2JA.
Alternatively call 0374 278794 on Sunday after 2pm or 0753 799400 during office hours

Why are legislative inquiries into alleged corruption not automatically shown on television as they are in other countries?

Nothing to hide? Let viewers decide



BRENDA MADDOX

IN THE current Hollywood thriller, *Clear and Present Danger*, when Harrison Ford, as a CIA agent betrayed by his bosses and his President, staggers back from the jungles of Colombia, enters a television-lit Senate committee room and raises his right hand, even a London audience knows that the happy ending has arrived. The truth will out.

It could happen here, but it hasn't yet. Britain is still virgin to one of the deepest experiences television can provide: live, uncut and continuous coverage of a legislative investigation into corruption in high places. This country has not had its counterpart to the Army-McCarthy hearings which transfixed America in 1954.

Then the national network ABC cleared its daytime schedules for nearly two months while witnesses appeared for and against Senator Joseph McCarthy's charge that the Army had harboured spies. On the thirtieth day of the hearings, after McCarthy had blackened the name of a young man on

the staff of the defence team, the chief defence counsel, an elderly Boston lawyer, wiped his eyes. "God may forgive you, Senator," said Joseph Welch, or words to that effect. "But I cannot." Nor did the public. McCarthy had demolished himself, on camera.

Ever since, the televised hearing that brings the country to a standstill has been part of the American political process. I was in Wood's Hole on Cape Cod, Massachusetts, three years ago when the Senate Judiciary Committee was investigating Clarence Thomas's fitness for appointment to the Supreme Court. Every TV set in town — from motel to conference centre to fried-clam shack — appeared to be tuned to the same room in Washington where Professor Anita Hill was charging Thomas with sexual harassment. The spectacle was no

"media circus". It did not demolish Thomas. He got his lifetime seat on the highest judicial bench. But it opened a national debate, which continues, about the credibility given to the female voice.

Britain, too, can come to a halt while the whole country is glued to the screen. But for a World Cup final, a Moon landing, a royal wedding. Not for politics.

The Scott inquiry might have provided the moment of initiation for this idea whose time came 40 years ago. But Scott barred television. Instead, for the drama of the present and former Prime Minister being questioned about what they knew about arms sales to Iraq, we had to make do with Victorian-style artists' impressions. And for the forthcoming examination of the extent to which MPs are for sale, we shall apparently have nothing livelier than

Tony Benn's notes to help us to imagine the scene.

Now the Tory arguments for keeping the cameras out of the Privileges Committee's hearings on cash for questions come fast and smooth. As well they might. The same arguments were mustered successfully for 25 years to prevent the televising of Parliament itself: dignity would suffer, members would play to the gal-

lery, the public would not understand the proceedings, and innocent people might be hit by mud that would stick.

Even the last of these is hollow. The Privileges Committee, and the forthcoming Nolan committee on ethical standards in public life, will undoubtedly take evidence from all named parties. And because they are not courts of law, anyone who wishes to say more in his or her defence has recourse to the same medium from which the scandals started in the first place: the press.

The Privileges Committee fails to recognise the truth which in 1989 finally got the cameras into Parliament. This is (according to a House of Commons fact sheet) "the House did not have the right to deny access to its proceedings to the millions of people unable to attend the public gallery" and

"that a large proportion of the general public relied exclusively on television for information about politics".

Instead of citing precedent, the committee should listen to the clamour for a change in political culture. The public may have put up with secrecy in government for centuries. Now it wants to see how Parliament regulates itself. The absurdity is that all the legal, financial and technical barriers to televising select committees disappeared when the cameras were allowed into Parliament. There even exists, on cable, a Parliamentary Channel, offering gavel-to-gavel coverage of both Houses.

So far, few committee moments have warranted live, extended broadcasting: among them, the questioning of the Maxwell brothers on pensions. Much of the fault lies within the committee's struc-

ture: composed of backbenchers, ill-supported by research and staff. The result too often (like Prime Minister's question time itself), produces only predictable results. Most viewers get all they want, and probably more, from edited snippets in the main news bulletins.

What has been missing is a subject with the plot and the characters that would compel the network controllers of ITV, BBC2, Channel 4 and Sky to shout "Clear the schedules!" That day would surely come were Mr Al-Fayed to take the stand.

But that is unlikely. A "senior source" close to Tony Newton, the Leader of the Commons, says protectively that if cameras are allowed in, "you will get the equivalent of an O.J. Simpson trial in the Palace of Westminster".

You would not. What you would get is a country paying rapt attention to serious questions of how it is governed. It might even ask itself whether it is paying MPs the rate for the job it expects of them.

When subterfuge is justified

MPs are baying for the blood of *The Guardian's* editor — but it is in the public interest for journalists and newspapers to expose the truth, argues John Diamond

The honest truth is that we journalists sometimes pretend to be who we are not; we sometimes imply that our conversation is more casual than it is, and we sometimes slip and tell the truth. It is like a husband complaining about his wife steaming open his mail to discover details of his affair.

It is like a husband complaining about his wife steaming open his mail to discover details of his affair.

That noble end may sometimes justify the means, even if the code of the Press Complaints Commission allows for subterfuge "in the public interest". And although defining that interest is notoriously difficult, even the most outcast backbencher has not yet had the neck to suggest that determining whether a minister had his hotel bill settled by a mysterious Arab is not a legitimate pursuit of journalism.

That the hotel bill which landed in the fax tray of *The Guardian's* editor, Peter Preston, was, indeed, a facsimile of the real thing, and that the annotation noting that Said Mohammed Aysa had picked up Jonathan Aitken's tab was anything but accurate, isn't up for argument. Nor, come to that, is the method by which

yet made clear who Mr Al-Fayed was protecting himself from, apart from the manager of the Ritz Hotel in Paris, and so Preston faxed a request for a copy of the bill on House of Commons headed paper — he pretended to be, in other words, someone who he isn't.

If he'd used the notepaper of any other institution there would have been no row. As one *Guardian* writer says: "There are two problems with using Commons paper. The first is that nobody receiving a request written on it would turn down that request and the second is that the

Commons is full of people prepared to defend their own interest against any outside interest.

The third problem is that the Commons is notoriously paranoid about the way its writing paper is used. The House will tap its nose and wink indulgently if a member or minister runs a part-time plumbing and heating business from his Westminster office or if he installs his mistress as his secretary, but if he dares to use his Commons paper to quote for a new central heating boiler or, worse, for party rather than parliamentary business, then it's a matter for the Privileges Committee, and no arguments.

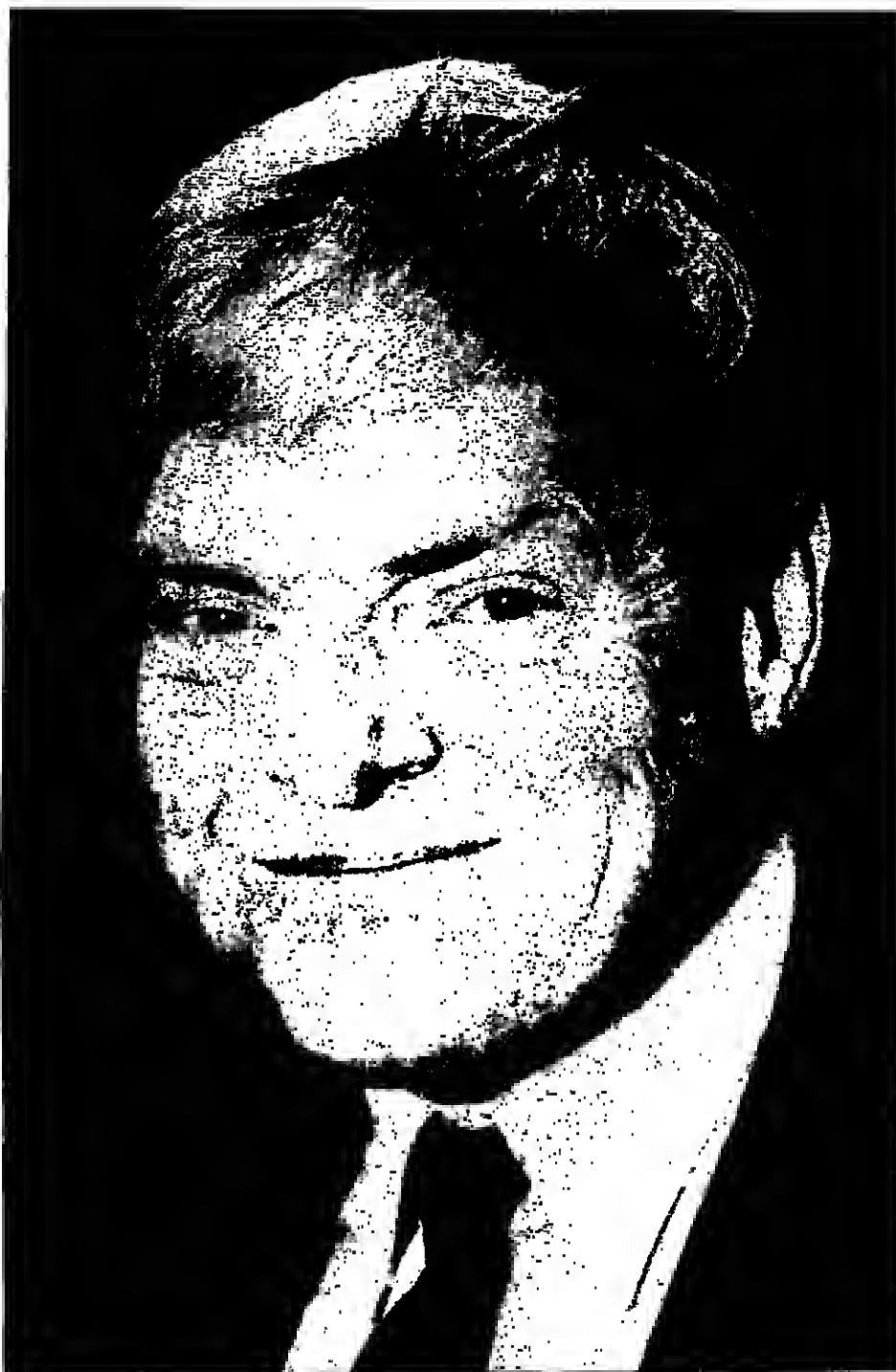
The pride and vested interest of parliamentarians aside, should Preston have faked the fax?

Certainly he needed the fax to make the story work. The various sleaze stories had been kicking around *The Guardian* newsdesk for months waiting for hard facts to confirm the word of Mr Al-Fayed. And certainly Preston needed to be seen to protect his source: it's just over ten years since Preston's *Guardian* colleague, the wretched Sarah Tisdall for leading Defence Ministry secrets in his direction and the newspaper has been trying to vindicate itself ever since.

In terms of means and ends, then, Preston had no real choice, even though he must have known that when the story eventually ran somebody would notice the fax number at the head of the notepaper was his own. Preston now says that, on reflection, he should have used somebody else's headed paper; Mr Al-Fayed has said that he was party to the scam which suggests that any notepaper would have done the job. This suggests that using Commons paper might not have been necessary: it doesn't say anything about whether it was acceptable or not.

Certainly the Tory backbenchers, their eyes on their shrinking majorities and the next election, ought to think that the scam was not only unacceptable but that it was even more unacceptable than any alleged impropriety on Mr Aitken's part, which is rather like an errant husband complaining about his wife steaming open his mail to discover details of his affair.

Within hours of the leak to *The Sunday Times* and *The Sunday Telegraph* any num-



Peter Preston: the sleaze stories had been kicking around *The Guardian* for months

ber of them were willing to turn arguments about ministerial integrity into one about press ethics. Alan Duncan, the member for Rutland and Melton, called for the Privileges Committee to investigate Preston personally. *The Guardian* generally and, just in case any other sleaze is pending, every other newspaper too.

Other MPs called for Preston to be brought to the Bar of the House to apologise to the Speaker. Peter Thurnham, the member for Bolton North-East, told me: "It's complete nonsense for Preston to claim that he used the notepaper to cover his source."

But surely his use of the paper didn't affect the facts of the Aitken case. "It doesn't matter. It's deception. He should be brought to the Bar

and made to apologise." Coincidentally, as two Sundays were receiving the leaked details of the Preston fax on Saturday, 200 members of the Guild of Editors were listening to a panel discussion on newspaper ethics at their annual conference in Cumbria. Robert Satchwell, lately an assistant editor on *The News of the World* and now editor of the *Cambridge Evening News*, was on that panel and is less certain than many of his colleagues of the propriety of the tactic. "I'd think it's a rather difficult one to defend within the [Press Complaints Commission] code of practice. When a story has so many twists and turns as this one has, it seems a very peculiar way of going about things."

Satchwell's is, if not a lone

voice, then a rare one, for almost every journalist I've spoken to, and regardless of political stripe, takes it for granted that the faked fax is no more than a sideshow to the real event. On the other hand Satchwell sums up the real worries of those journalists who are concerned about Preston's tactics: "The press is already under attack by Parliament and there are still some there who want to shackle us."

Indeed, the often-promised White Paper on the press and privacy has yet to appear and although there are those who think it never actually will, others in Fleet Street are certain it will pop up when the Government needs it most, which, the way things are going, could be any day now.

Durex aims for youth in MTV deal

Britain's biggest condom maker plans to use rock music to sell to youngsters. Alan Mitchell reports

The condom, it should have everything going for it. The twin spurs of contraception and protection from Aids, plus fears about the long-term health consequences of the pill, should be quite enough to make it a "must buy" for the sexually active. Add a huge government marketing subsidy — in the UK, a £10 million a year Health Education Authority (HEA) campaign has "use a condom" as one of its core messages — and condom marketers should be able to sit back and watch their sales rise with the tide.

They did in the late 1980s, when condom sales increased by 25 per cent after the first scares about Aids. But now, according to Minnel, the market researchers, total UK purchases are rising by less than 3 per cent a year. (They should reach an estimated 165 million in 1994.) Nick Hodges, the chief executive of London International Group (LIG), the world's biggest condom producer and owner of Durex, the leading UK brand, says that only two out of ten sexually active young adults consistently use condoms. LIG is now staking its future on Durex

brand such as Durex need intensive marketing. Partly because few marketers have such a sensitive sell to make. Insecure, rebellious 16 to 24-year-olds, the core target market, are notoriously difficult for marketers to reach. And trying to influence the conduct of these sex lives comes close to trespassing on the epicentre of their angst.

The question, says Mr Kitchener, is "how do you make protection more acceptable?" Somehow, his marketing has to overcome consumer barriers over such intimate issues as loss of sensitivity, interruption of the sex act, smell, and image. "Condom normalisation", as the HEA calls it, is a real challenge. So far, five of its sex education campaigns since 1986 have tried to break down embarrassment associated with condoms and encourage a positive and open climate. But so far the results are ambiguous. Two thirds of those asked, said that they would definitely use a condom with a new partner, but indications are that only about half did, a figure that has remained unchanged since the campaigns began.



Why? When new partners are moving towards sex, all the cues are behavioural, not verbal, suggests an HEA spokeswoman. Nobody actually talks about whether they are going to have sex, let alone stopping to mention condoms. "We are trying to alter the social script," she says.

Furthermore, according to Mr Hodges, Durex's research indicates that in many countries government-backed education campaigns alienate their target audiences. They sell fear of death rather than fun and enjoyment. And young people "do not like being preached to".

LIG is now conducting worldwide consumer research to see if it can unlock the keys to these social scripts. Should the marketing emphasis be on protection and safety, on sensuality, or fun and enjoyment? Technology may be part of the answer. Early next year the company introduces a revolutionary new condom in the United States. Called Avanti, it is made out of polyurethane rather than latex, which means it is half the width, twice as strong, odourless and colourless.

Yet until some genius finds a way of using mass marketing to influence the intimate psychology and sociology of sex, the condom may remain frustratingly short of fulfilling its true potential — just like so many of the encounters it is concerned with.

Yet, with governments and health professionals around the world all encouraging condom use, why should a

Children switch on to soaps

If more than a quarter of Britain's children live in homes that have satellite or cable television, why do so few of them count satellite and cable programmes among their favourites? In the children's top ten compiled by the Broadcasters' Audience Research Board, BBC1 and ITV share the honours with five programmes each.

Even when the focus is narrowed to the British homes which have satellite (2,685,000), according to a survey last month for the Independent Television Association) and cable (841,000), programmes on terrestrial channels count for nine of the top

ten. The one satellite programme to make it into this list is Sky One's *The Simpsons*.

What our four to 15-year-olds otherwise enjoy is soaps

(*Neighbours* on BBC1 is top of both the charts and *EastEnders*, also BBC1, is third); flesh and blood superheroes (ITV's *Gladiators* is number two in both charts); sit-com

(BBC1's *2Point4 Children*; video nasties (ITV's *You've Been Framed*); hospital nasties (BBC1's *Casualty*); modern romance (ITV's *Blind Date*) and Thursday night fever (BBC1's *Top of the Pops*).

But although soaps appear to be this market's favourite fodder, there is no mention here of Channel 4's "young person's soap", *Brookside*, or of BBC2's new Aussie teen buy-in, *Heartbreak High*. Nor are any programmes on the Cartoon Network, Children's Channel or Nickelodeon mentioned.

BRIGID CALLAGHAN

TV FOR TEN: CHILDREN'S VIEWING

ALL HOMES VERSUS SATELLITE AND CABLE HOMES

October 10 to 16, 1994

Programme	Date	Time	Channel	Producer	Genre	TVR	All 4+ 4-15yrs
All Homes							
1. <i>Neighbours</i>	Thu	17.37	BBC1	Grundy International	Soap	17.8	21.9
2. <i>Gladiators</i>	Sat	18.12	ITV	LWT	Entertainment	19.2	18.8
3. <i>EastEnders</i>	Thu	19.21	BBC1	BBC	Soap	28.4	19.3
4. <i>2Point4 Children</i>	Mon	20.29	BBC1	BBC	Soap	23.9	18.4
5. <i>You've Been Framed</i>	Sun	20.30	ITV	Campbell	Soap	28.6	18.2
6. <i>Casualty</i>	Sat	20.01	BBC1	BBC	Drama Series	24.9	17.2
7. <i>Home and Away</i>	Mon	18.00	ITV	Seven Network Aust	Soap	18.4	16.7
8. <i>Coronation Street</i>	Fri	19.28	ITV	Granada Television	Soap	31.0	15.2
9. <i>Blind Date</i>	Sat	18.14	ITV	LWT	Entertainment	24.5	13.9
10. <i>Top of the Pops</i>	Thu	18.01	BBC1	BBC	Music	13.5	13.7
Satellite and Cable Homes							
1. <i>Neighbours</i>	Wed	17.36	BBC1	Grundy International	Soap	19.0	27.3
2. <i>Gladiators</i>	Sat	18.12	ITV	LWT	Entertainment	21.4	20.3
3. <i>EastEnders</i>	Thu	19.21	BBC1	BBC	Soap	26.5	28.4
4. <i>2Point4 Children</i>	Mon	20.29	BBC1	BBC	Soap	28.5	20.9
5. <i>You've Been Framed</i>	Sun	20.30	ITV	Campbell	Soap	33.1	18.4
6. <i>Casualty</i>	Sat	20.01	BBC1	BBC	Drama Series	26.6	18.6
7. <i>Home and Away</i>	Mon	18.28	ITV	Granada Television	Soap	23.5	17.0
8. <i>Coronation Street</i>	Fri	19.28	ITV	Campbell	Entertainment	21.0	17.0
9. <i>Blind Date</i>	Sat	18.14	ITV	LWT	Entertainment	12.4	18.0
10. <i>Home and Away</i>	Mon	18.00	ITV	Seven Network Australia	Soap	13.7	18.8

THE TIMES DILLONS FORUM

Sir John Harvey-Jones

IN business, people are the most powerful resource we have, but still the most under-exploited. We underestimate their intelligence and their initiative and we fail to get the best out of them for business. So argues John Harvey-Jones, one of Britain's best-known and most admired businessmen, in his new book *All Together Now*.

John Harvey-Jones will put forward the blueprint for people management that he believes could put the UK at the forefront of world business at this Times/Dillons Forum. The forum will take place in the Logan Hall, Institute of Education, 20 Bedford Way, London WC1 on Wednesday November 9 at 7.30 pm. John Harvey-Jones will be signing copies of his new book after the event.

Tickets to this event, priced at £10 (concessions £7.50), are available by calling Dillons on 071 915 6613 or by completing and posting the form below.

THE TIMES DILLONS FORUM

Sir John Harvey-Jones

Please send me tickets at £10 each (concessions £7.50) for the John Harvey-Jones lecture at the Institute of Education, 20 Bedford Way, London WC1 on Wednesday November 9 at 7.30 pm.

NAME _____

ADDRESS _____

POSTCODE _____

DAY PHONE No _____

I enclose my cheque made payable to Dillons the Bookstore (Please write your name and address on the back of the cheque)

Or please debit my Credit / Bank Debit / Dillons-Hatchards card. Number _____

Expiry date _____

Please post coupon and remittance to:

The Times / Dillons-Harvey-Jones Lecture

Dillons, 32 Gower Street, London WC1 4EQ

Tel: 071-915 6613 (24 hours), Fax: 071-580 7650

FOR OFFICE USE ONLY

Ticket number _____ Date sent _____

TIMES MEDIA AND MARKETING AWARDS

Nestle's Gold Blend advertising won *The Times* award for media in the British and European Sales and Marketing awards presented in Birmingham last week. The Mercury One to One campaign won *The Times* award for marketing.

Full Moon Tomorrow

TIMES NEWSPAPERS LIMITED, 1994. Published and printed by Times Newspapers Ltd at Virginia Street, London, E1 9NN, telephone 071-784 5000 and at Park Industrial Estate, Kitting Road, Prescot, Merseyside, L34 9EN, telephone 051-546 2000. Wednesday, November 2, 1994. Registered as a newspaper at the Post Office.

ARTS 35-37

Carly Simon is set to perform live, even if it kills her

HOMES 39

Give them the bricks and they'll do the job

SPORT 43-48

Venus takes her place among the stars

THE UK
ABROAD: HOW
IT WORKS
Page 33

THE TIMES

BUSINESS EDITOR Lindsay Cook

WEDNESDAY NOVEMBER 2 1994

CBI urges Chancellor to rule out tax cuts

Premature rate rise could cause 'permanent harm'

By PHILIP BARRETT
INDUSTRIAL EDITOR

THE Government should reject tax cuts in the run-up to the next election, the leader of the Confederation of British Industry said. In advance of today's monthly meeting between Kenneth Clarke, the Chancellor, and the Bank of England, the CBI also argues that interest rates should not be raised too quickly, for fear of "permanently" damaging Britain's economic outlook. Company directors also say there is no economic evidence to justify a further rate rise.

In an interview with *The Times*, Howard Davies, the CBI's director general, urged Mr Clarke not to run

the economic risk of tax cuts. Though Mr Davies broadly supports the Government's strategy, his suggestion is likely to irritate some on the Conservative right, who believe tax cuts are vital to the Government's re-election chances. The CBI leader, who also believes that business will look more favourably on the Labour Party now that it is led by Tony Blair, said the Government's policy mix on the economy was about right. But he forecast that the next six months to a year would be difficult for the

Government as it came under pressure to cut taxes.

He said: "There is a risk that the Government will seek to cut tax sharply ahead of the election." He urged ministers to resist that temptation, and to maintain the current relatively tight fiscal stance. Business, he said, did not want any major switch in policy. But Mr Davies accepted that that would not deliver "short-term popularity" for the Government in electoral terms.

A policy document prepared for the CBI's annual conference, which

starts in Birmingham at the weekend, says, though, that further tax rises are "out of the question" — partly for political reasons, but also because of their likely impact on pay and competitiveness.

The CBI paper says the Government and the Bank face a dilemma over interest rates. While business would not wish to see a repeat of the late 1980s, when failure to raise rates served to make the subsequent recession worse, the paper says there are dangers in raising rates too quickly and too high. This would

slow short-term demand and output growth unnecessarily, and could "damage the economic outlook permanently by discouraging business expenditure on fixed investment and on training."

The Institute of Directors also argues against any rate rise in its latest bi-monthly business opinion survey. This shows that lack of demand is still a major concern for company directors, and that confidence in the economy has fallen slightly. Forty-three per cent of directors are more optimistic than

they were when last surveyed, in August; then, 46 per cent were more optimistic than at the time of the previous bi-monthly survey.

Tim Melville-Ross, the IOD's director-general, said business was "riding out" September's rate rise. But there was no indication of overheating in the economy, and therefore no case for any further rate increase.

He said: "We fully support the Chancellor's determination to control inflation and should evidence emerge that inflationary pressures were building up, then interest rates would have to rise — but that evidence does not exist at present."

Fears for good times, page 29

BUSINESS TODAY

STOCK MARKET INDICES			
FT-SE 100	3096.3	(-1.1)	
Yield	4.11%		
FT-SE All share	1238.51	(+0.20)	
Nikkei	19916.48	(-73.12)	
New York	3876.83	(-31.29)	
Dow Jones	468.60	(-3.75)	
S&P Composite	468.60	(-3.75)	
US RATE			
Federal Funds	4.75%	(4.75%)	
Long Bond	8.50%	(8.50%)	
Yield	8.00%	(7.97%)	
LONDON MONEY			
3-month Interbank	6.75%	(6.75%)	
Life long gilt	10.12%	(10.12%)	
STERLING			
New York	1.6630*	(1.6634)	
London	1.6615	(1.6635)	
DM	2.4222	(2.4201)	
FF	6.5228	(6.4225)	
Sfr	2.0389	(2.0530)	
Yen	158.07	(158.42)	
S Index	80.3	(81.0)	
DOLLAR			
London	1.4958*	(1.5033)	
DM	5.1267*	(5.1485)	
Sfr	1.2476*	(1.2565)	
Yen	96.79*	(96.90)	
S Index	60.3	(61.0)	
Tokyo close Yen	96.82		
NORTH SEA OIL			
Brent 15-day Jan	\$16.90	(\$16.70)	
GOLD			
London close	\$383.90	(\$384.65)	

Retailer repays

French Connection, the fashion retailer, is raising £4.5 million in a share placing to repay loans that Stephen Marks, its founder and chief executive, pumped into the group to rescue it during the recession that swept Britain's high streets. Page 31

Brussels aid

Bureaucrats in Belgium have decided that Merseyside, a once rich and proud region fattened with the profits of North Atlantic trade, is a pauper and a deserving recipient of massive amounts of aid from the European Community. Page 29

HMC chiefs share £8m in sale to Abbey

By PATRICIA TEHAN, BANKING CORRESPONDENT

EIGHT directors and managers of the Household Mortgage Corporation will receive bonuses of £3 million over the next three years after the £56.3 million sale of their company to Abbey National.

Abbey yesterday emerged as winner in the battle for HMC, one of the UK's biggest centralised mortgage lenders, with an agreed takeover offer. Other bidders are believed to have included building societies including the Halifax, Britannia, Yorkshire and Birmingham Midlands, as well as Allied Irish Banks.

Three directors — Maxwell Packe, managing director; Robert Weir, treasury director; and Brian Whitfield, marketing director — and five managers will receive the payments under an incentive scheme set up by the firm's institutional shareholders.

HMC is owned by 13 institutions, including Sun Life, 3i, the venture capital group; and American Insurance Group, which has a 20 per cent stake. They set up the scheme in June to encourage the management to achieve a successful sale.

The three directors will be paid over three years and the five managers over two years. The payments are subject to an agreement by them not to leave and set up in competition, or to work for any competitor for three and two years respectively.

HMC, one of Britain's biggest centralised mortgage lenders, put itself up for sale in

July, after the abrupt departure of Duncan Young, its chief executive, and appointed Baring Brothers to manage the sale.

Since its formation in 1986, it has grown quickly through acquisition, having bought the mortgage books of Allied Dunbar, Chase Manhattan, Westpac — the Australian banking group — and Boston Safe Deposit & Trust. Its mortgage book is worth £1.6 billion and has 28,000 customers.

However, while the acquisitions increased the size of HMC's mortgage book, they were not enough to add significantly to its profitability. Like many centralised lenders, HMC has suffered heavy pro-

Pennington, page 27

vided mortgage lender in order to help boost its share of the UK residential mortgage market. It acquired the Canadian Imperial Bank of Commerce's £900 million book for an undisclosed amount in February.

Mr Birch said the main advantage for Abbey in taking over HMC would be its ability to provide cheaper funding to HMC, at below the London Inter Bank Offered Rate, making HMC's mortgage rates more competitive than those of other centralised lenders.

HMC employs 300, with its headquarters in High Wycombe, Buckinghamshire. Mr Birch said there will be no job cuts as a result of the takeover.

An HMC spokesman said that had the acquisition not happened, the company had intended to float in about two years' time. "The fact that we now have a large backer means we do not have to go through all that, and it gives us low-cost funding to expand the business faster than we would have otherwise been able to."

Mr Packe said the acquisition "will enhance our ability to offer separately branded products with the support of a financially and commercially strong parent company". The acquisition is dependent on the passing of a special resolution by the shareholders to waive their rights to bid for HMC. Abbey said 96 per cent of the shareholders had accepted the offer and the others had indicated they would do so.

The acquisition is dependent on the passing of a special resolution by the shareholders to waive their rights to bid for HMC. Abbey said 96 per cent of the shareholders had accepted the offer and the others had indicated they would do so.

Pennington, page 27



Maxwell Packe, HMC's managing director, left, and Peter Birch, chief executive of Abbey National, outside HMC's headquarters in High Wycombe, Buckinghamshire, yesterday after Abbey's £56 million takeover

Two confirm bids for Navy yards

By ROSS TIEMAN, INDUSTRIAL CORRESPONDENT

THE Government faces an uphill battle in its efforts to achieve a decent price for the Royal Navy's refit yards, after only two groups would confirm yesterday that they had made bids for either.

Babcock International, owner of Babcock Rosyth Defence, revealed it had bid for the Rosyth dockyard, on the Firth of Forth, which it runs under contract to the MoD. Devonport Management Limited (DML), the consortium that runs the Devonport facility at Plymouth, said it had made an offer for the yard. But the General Electric Company, which is known to have considered an approach, declined to indicate whether it had bid.

The future of the facilities is intimately interwoven with the bid battle between GEC and British Aerospace for VSEL, the Barrow-in-Furness warship builder.

VSEL has joined DML's backers — Brown and Root, BICC and Weir Group — in their bid to acquire the Devonport assets. The suc-

cessful bidder may therefore also acquire an interest in the yard that has won the contract to refit Britain's Trident nuclear missile submarines. The boats were built by VSEL. In the year ended March 31, DML recorded a profit before tax of £11.4 million on turnover of £273 million. The yard employs almost 4,000 workers.

Rosyth achieved a profit of £11.1 million on sales of £197 million, with 3,650 employees. Bidders for both yards are likely to seek contractual government pledges to provide billions of pounds of revenue through long-term refit contracts.

The MoD refused to say how many indicative bids were tabled by the Monday night deadline. Indicative bids are likely to be followed next April by formal invitations to tender. Completion of the sales has been earmarked for April 1996.

Vosper Thornycroft, the Southampton warship builder, said that it had not made an offer for either yard.

Arab peace dividend for UK

By COLIN NARBROUGH, WORLD TRADE CORRESPONDENT

THE economic boycott of Israel by Arab nations, which has hampered British trade with the Middle East, was effectively declared dead by King Hassan of Morocco yesterday.

The king made his remarks on the final session of the three-day economic summit between Arab states and Israel in Casablanca. They followed a call on Monday from Warren Christopher, the US Secretary of State, for an early and complete end to the Arab League boycott on trade with

Israel. British companies rejoiced at the news. Andrew Stone, joint managing director of Marks and Spencer, whose executive director, David Sieff, attended the conference in Casablanca, said "trade makes peace".

Cadbury Schweppes, which suffered from indirect boycott, saw signs of an end to the ban as "only for the good".

Saudi Arabia and five other Gulf States decided a month ago to drop their indirect boycott of companies dealing

with Israel. However, they failed to lift the direct ban on trade with Israel.

King Hassan said that the conference in Casablanca, attended by businessmen and political leaders from the region, marked the effective end of the boycott.

He added: "Only the resolution of the Arab League council remains. It will disappear one day, but this conference has made it meaningless."

Pennington, page 27

Channel 5 coming soon but not for South

By JON ASHWORTH

NEARLY three quarters of homes will be able to tune in to the Channel 5 television station, which is due to begin broadcasting no later than January 1997. But large tracts of southern England will initially be excluded and thousands of people will be required to fit new aerials if they want to receive the service.

The Independent Television Commission yesterday invited bids for the ten-year licence to run the channel. Up to 70 per cent of households should be able to receive the service in time

subject to international clearance of frequencies. Front-runners for the licence include Channel 5 Broadcasting, a consortium backed by Pearson, owner of Thames TV; MAL, the media group run by Lord Hollick and Time Warner. Bids are also expected from Yorkshire-Tyne Tees, a group led by NBC of America, Richard Branson's Virgin Group, White Rose, the consortium that lost out to Yorkshire TV, in the last ITV franchise round, and CanWest Global Communications, a Canadian broadcaster. Applications must be submitted by May. The ITC put the Channel 5 licence out to tender

in April 1992, but postponed its plans when it emerged that the allotted frequencies would have interfered with video recorders. Thousands would have had to have been returned at a cost of up to £75 million.

Sir George Russell, the ITC chairman, said: "There are more parties openly expressing interest in bidding for Channel 5 now than when we first advertised it in April 1992. Channel 5 is an opportunity to deliver new ideas and new programmes to millions of UK homes, extending choice."

The Government reduced the number of available frequencies for Chan-

nel 5 because of its desire to develop digital television technology. Gary Tonge, the ITC's controller of engineering, said the estimated percentage of the UK population who could receive Channel 5 had been increased from about 54 to 70 per cent, subject to international approval of frequencies. About 16 per cent of households would require a new aerial.

Clare Mulholland, the ITC's director of programmes, said the applicants must include programmes of "high quality". Beyond that, and an acceptable business plan, the licence will be awarded to the highest bidder.

Maine-Tucker
Recruitment Consultants

Losing A Senior Secretary Is No Joke!

It's not funny...

...when you have to organise a busy diary...by yourself!

It's not amusing...

...when you miss Clients, because your temp doesn't know who they are!

It's not a laugh...

...to watch your letters tray getting fatter & fatter every day!

And it's certainly no joke...

...when you realise that you've not only lost an excellent team player, but a hardworking colleague, who understood your every move, the way you worked & someone who could truly represent you in your absence.

There is only one Company to send out into the market place to replace a senior Secretary & that's Maine-Tucker. What's more we guarantee every Secretary we find for three months - a 100% refund guarantee for all three months!

We provide top drawer senior Secretaries up & down the country and for companies abroad. There is only one proviso - we will only recruit the best.

Have the last laugh...recruit a senior Secretary through Maine-Tucker!

18-21 Jermyn Street, London, SW1Y 6HP
Telephone 071 734 7341 Fax 071 734 3260

New chief named at the Pru

By Sarah Bagnall

SIR Martin Jacob, chairman of Postal Investment Management, is to take over as non-executive chairman at Prudential Corporation, the UK's biggest insurer, at May's annual meeting when Sir Brian Corby retires.

Sir Martin, 64, joined Prudential's board in March. He is a director of the Bank of England, a post that expires next February, and is to retire from the PostTel board at the end of the year.

An Oxford graduate, he was a barrister before joining Kleinwort Benson in 1968. In 1985 he became deputy chairman of Barclays Bank and then chairman of Barclays de Zoete Wedd, its stockbroker arm. He stepped down as deputy chairman of Barclays Bank and Commercial Union at the end of last year.

Sir Brian Corby, 65, joined Prudential in 1952 and was chief executive between 1982 and 1990. He was chairman of the Association of British Insurers from 1985 to 1987 and president of the Confederation of British for two years. Prudential shares fell 2p to 310p.

Optimism begins to grow in fragile construction industry

Confidence built on steady pace of recovery

By Ross Tieman, Industrial Correspondent

A STEADY recovery in workload and inquiries is building confidence in Britain's recession-battered construction industry, according to the latest state of the trade survey.

Nearly a third of the 200 quantity surveying firms responding to a quarterly inquiry from the Royal Institution of Chartered Surveyors (RICS) anticipate an increase in output over the next three months. For the coming 12 months, two out of three predict a rise.

Their improving confidence is based on a 1.5 per cent rise in workload during the three months from July to September, compared with the previous three months. During the same quarter last year, output fell 5.5 per cent.

The recovery of optimism among quantity surveyors is confirmed by forecasts of rising recruitment. One firm in five plans to recruit staff during the next three months, and two in five expect to do so over the coming year.

According to the institute, the upturn is based on a strong recovery in demand for shops and offices. Inquiries in the commercial sector rose 8 per cent in the latest quarter, the survey shows. But activity in the industrial sector, and among builders of private housing, remains flat.

Christopher Vickers, the institute's spokesman on construction, said the industry "looks set to see a continued increase in activity over the next nine months". But he cautioned that any severe cuts in public sector spending unveiled by Kenneth Clarke, the Chancellor, in his Budget this month could "undermine this

recovery". Although the overall picture across Britain is improving, the institute's survey shows strong regional variations in the construction industry's outlook. In the North, the Midlands, East Anglia and the South East, the industry's workload has risen considerably in recent months.

The biggest surge was in East Anglia, where surveyors recorded a 6.5 per cent increase in the workload. Firms in the North recorded a 5 per cent rise, while the South East, including London, showed a 4 per cent improvement.

Richard Houghton, the institute's representative in the South East, said that speculative developers were returning to the capital, but said activity appeared to be driven more by the availability of money than by tenant demand.

In Scotland, Wales and the South West, activity has weakened despite strong rises earlier in the year. In Northern Ireland, demand is little changed despite the ceasefire declared by paramilitary groups and apparent progress towards a period of economic reconstruction.

Mr Vickers said that despite the improvement in trading conditions, profit margins remain very tight, and any attempt to increase profits could knock the recovery off course. Evidence of increasing skill shortages was also mounting, he said. More than two thirds of the firms surveyed said scarcity of skilled workers was becoming a problem in some areas, an increase of a quarter on the figure recorded just three months ago.



Richard Fraser, right, with John Bennett, finance director

Westbury profits up 55% at half way

WESTBURY, the house-builder, said increases in house prices would be limited in the short term because of potential purchasers' uncertainty over interest rates and employment prospects (Sarah Baginall writes).

Geoffrey Maddrell, the chairman, said: "This is despite the fact that the economic indicators which should influence homebuyers are more favourable than at any time in the recent past."

Yesterday, Westbury, whose chief executive is Richard Fraser, announced a 55 per cent rise in pre-tax profits to £5.8 million in the six months to August 31 after a £10 million rise in turnover to £80 million, buoyed by higher private house sales of 1,185, up 22 per cent. The average selling price of private houses rose 4 per cent to £63,185, reflecting increased sales of detached houses rather than any general increase in selling prices.

Mr Maddrell said land prices were still moving ahead in spite of the lack of house price inflation. During the six months, Westbury acquired 1,164 plots at an average cost of £14,000, maintaining its stock of plots with planning consent at about 6,400, equivalent to about three years supply.

The dividend, to be paid on January 5, was lifted from 1.75p to 1.9p a share, paid out of earnings of 5.8p a share, up from 3.7p last time.

Call to end rate rise speculation

By Robert Miller

BRITAIN'S top two building societies called on the Government to end speculation over further interest rate rises after the Nationwide announced yesterday that house prices in the past 12 months had risen by only 0.7 per cent.

The Halifax house price index is expected to reveal a broadly similar picture of the housing market when it

is published tomorrow. Gary Marsh, a spokesman for the Halifax, Britain's largest mortgage lender, said: "We don't see any need for further rises in interest rates, and the continued speculation about the need for an increase is damaging the housing market."

The Nationwide said: "Confidence in the housing market is fragile and a period of

stability would be welcome." The small monthly increase recorded by the Nationwide house price index, also 0.7 per cent, follows September's 2.9 per cent fall in house prices.

At the start of the year, the Halifax and the Nationwide predicted that house prices would rise by up to 5 per cent during 1994. Both have since downgraded their forecasts to "broadly flat".

US purchasing index at seven-year high

FEARS of overheating in the US economy grew yesterday after its purchasing managers' index soared to its highest for almost seven years. Wall Street fell as analysts forecast US interest rates would have to rise. The Federal Open Market Committee meets next on November 15 and a 50 basis-point rate rise is expected to be sanctioned then.

The Dow Jones Industrial Average was down 32 points at midday and the dollar rose to DM1.4955 and Y96.75 in response to the National Association of Purchasing Management's announcement. In October its index rose to 59.7 per cent, the highest since the 61.0 per cent in December 1987. In September it was 58.2. Three components of the NAPM index showed manufacturers had to put up with longer delivery times from suppliers, a shorter supply of raw materials and higher prices. The percentage of firms saying they were paying more for raw materials rose to 70 per cent from 67 per cent in September, the highest since April 1988.

De Beers shares suffer

DE BEERS, the South African mining group that dominates the world market for diamonds, suffered a sharp share price fall in Johannesburg yesterday as market fears surfaced about a court case in Columbus, Ohio, where General Electric, the US conglomerate, is alleged to have rigged the world market in industrial diamonds in 1991 and 1992, in league with a De Beers subsidiary. De Beers has indicated that it sees no serious threat from the trial, as it has long had to cope with allegations of price-fixing.

Escort production cut

FORD is to halt production of its Escort model at Halewood on Merseyside for 12 days this month because output is running ahead of demand. The cutback, which will reduce output by 9,200 vehicles, comes in spite of apparently strong sales of Ford cars in the United Kingdom during the summer. A company spokesman blamed potential overcapacity for the decision. Jimmy Airlie, chief Ford negotiator for the Amalgamated Engineering and Electrical Union, said: "This shows that the recovery is still fragile."

Attwoods boosts defence

ATTWOODS, the UK waste management company, has seized upon a \$225 million acquisition of United States Pollution Control Inc by Laidlaw, to bolster its own defence against a £364 million hostile bid by Browning Ferris International. BFI acquired Laidlaw's near-30 per cent stake in Attwoods at 109p a share. Ken Foreman, Attwoods's chief executive, said: "How can you possibly base a meaningful valuation on a knock-down price obtained by a seller in need of ready cash for an acquisition?"

Astra in Merck venture

ASTRA, the research-based Swedish pharmaceutical company best known for Losec, its anti-ulcer drug, has agreed to pay \$820 million for a 50 per cent stake of a subsidiary of Merck, the leading American pharmaceutical group. The Merck subsidiary has sold Losec in America under licence since 1982 and Merck's sales of the medication last year totalled more than \$500 million.

TOURIST RATES

	Bank Buys	Bank Sells
Australia \$	2.33	2.14
Austria Sch	18.36	18.86
Belgium Fr	33.08	40.29
Canada \$	2.21	2.16
Cypriot Cyp	0.785	0.735
Denmark Kr	10.22	10.22
Finland Mk	8.13	7.43
France Fr	8.90	8.50
Germany DM	2.40	2.40
Greece Dr	384.00	389.00
Hong Kong \$	13.29	12.29
Italy Lit	1.06	0.98
Japan Yen	209.00	240.00
Netherlands Gld	173.50	156.50
Norway Kr	0.57	0.57
Norway Kr	2.03	2.67
Portugal Esc	11.26	10.46
Spain Ptas	332.00	245.00
Switzerland Fr	2.20	2.22
Turkey Lira	1.80	360.00
USA \$	1.75	1.65

Rates for small denomination bank notes only as supplied by Barclays Bank PLC. Different rates apply to travellers' cheques. Rates as at close of trading yesterday.

This notice is issued in compliance with the requirements of and has been approved by The International Stock Exchange of the United Kingdom and the Republic of Ireland Limited pursuant to Section 154(1)(a) of the Financial Services Act 1986 ("the FSA"). This notice should be read in conjunction with the listing particulars dated 1 November 1994 ("the Listing Particulars") which contain full details of The Fleming Natural Resources Investment Trust plc ("the Company") and the securities being offered.

Application has been made to the London Stock Exchange for the undermentioned Ordinary Shares and Warrants to be admitted to the Official List. Robert Fleming & Co. Limited is acting as sponsor to the Offer. It is expected that admission will become effective and that dealings in the Ordinary Shares and the Warrants separately will commence on 1 December 1994.

You should note that, in respect of the Placing and Offer for Subscription, Robert Fleming is acting for the Company and no one else and will not be responsible to anyone other than the Company for providing the protections afforded to customers of Robert Fleming or for providing advice in relation to the Placing and Offer for Subscription.

In applying for the Ordinary Shares with Warrants, you will be treated as applying on the basis of the Listing Particulars and in particular the Terms and Conditions of Application set out in that document. These together govern your rights and obligations. If you are in any doubt about the action you should take, you are advised to consult an independent financial adviser authorised under the FSA. Copies of the Listing Particulars have been delivered to the Registrar of Companies in England and Wales for registration in accordance with Section 149 of the FSA.

The Ordinary Shares and the Warrants have not been registered under the United States Securities Act of 1933 (as amended) and may not be offered or sold in the United States or to a US person.

Words and expressions defined in the Listing Particulars have the same meaning in this notice.



THE FLEMING NATURAL RESOURCES INVESTMENT TRUST PLC

(Incorporated and registered in England and Wales under the Companies Act 1985, No. 2979855)

**PLACING AND OFFER FOR
SUBSCRIPTION OF UP TO
50,000,000 ORDINARY SHARES OF 25P EACH
WITH WARRANTS ON A
1 FOR 5 BASIS AT 100P PER SHARE
PAYABLE IN FULL ON APPLICATION**

THE COMPANY

- The Company is a new investment trust whose objective is to provide attractive returns from investment in natural resource companies worldwide.
- The Company will invest in a diversified and international portfolio of shares in companies engaged in the extraction, cultivation and processing of natural resources. It may invest in the following industries: oil and gas, coal, base and precious metals, diamonds and other precious stones, forest products, agricultural products and other industrial raw materials. The Company may also invest up to 10 per cent of its assets in physical commodities or related instruments.

SHARE CAPITAL

Authorised	Number of shares	Issued and to be issued fully paid*	Number of shares
17,500,000	70,000,000	Ordinary Shares of 25p each	12,500,000
			50,000,000

*On the basis that the Offer is fully subscribed and ignoring any exercise of subscription rights under the Warrants

NOTES ON HOW TO COMPLETE THE APPLICATION FORM

1 Personal details

Fill in (in block capitals) the full name and address of the applicant. If this application is being made jointly with other persons, please read Note 3 before completing Box 1. For applications in the name of a company, please give the registered name of the company.

2 Application

Fill in (in figures) the number of Ordinary Shares (with Warrants) for which you wish to apply. Your application must be for a minimum of 2,000 Ordinary Shares (with Warrants). Applications for up to 5,000 Ordinary Shares (with Warrants) must be in multiples of 500 Ordinary Shares (with Warrants) and thereafter must be in multiples of 1,000 Ordinary Shares (with Warrants).

Amount payable

Fill in (in figures) the amount payable at 100p per Ordinary Share. This should be for the number of Ordinary Shares applied for multiplied by 100p.

Cheque or bankers' draft

Fill in (in figures) the exact amount shown in Box 2 to your completed Application Form. Your cheque or bankers' draft must be made payable to "Robert Fleming & Co. Limited a/c Fleming Resources" and crossed "a/c Payee only". Your payment must relate solely to this application. No receipt will be issued.

Your cheque or bankers' draft must be drawn in sterling on an account at a bank branch in the UK, the Channel Islands or the Isle of Man and must bear a UK bank sort code in the top right-hand corner. If you do not have a cheque account, you can draw a cheque from your building society or bank branch.

An application may be accepted by a cheque drawn by someone other than the applicant(s), but any monies returned will be sent by cheque crossed "a/c Payee only" in favour of the applicant named in Box 1.

Applications with a value of £10,000 or greater which are to be settled by way of third party payment, e.g. bankers' draft, building society cheque or a cheque drawn by someone other than the applicant, will be subject to the verification of identity requirements which are contained in the Money Laundering Regulations 1993.

For UK applicants, this may involve verification of names and addresses (only) through a reputable agency. For non-UK applicants, verification of identity may be sought from your bankers or from another reputable institution or professional adviser in the applicant's country of residence. If satisfactory evidence of identity has not been obtained within a reasonable time, then the transaction shall not proceed any further and the application monies (without interest) will be returned to the bank account on which the cheque was drawn.

Please ensure that you have sufficient funds in your bank account as cheques may be presented immediately.

3 Joint applicants

You may apply jointly with up to three other persons. Boxes 1 and 4 must be completed by one applicant. All other persons who wish to join in the application must complete and sign Box 3.

Another person may sign on behalf of any applicant if that other person is duly authorised to do so under a power of attorney. The power of attorney for a copy duly certified by a solicitor must be attached for inspection.

A company should sign under the hand of a duly authorised official, whose representative capacity must be stated.

Ordinary Shares and Warrant certificates, cheques and other correspondence will be sent to the address in Box 1.

4 Signature

The applicant named in Box 1 must date and sign Box 4.

The Application Form may be signed by another person on your behalf if that person is duly authorised to do so under a power of attorney. The power of attorney for a copy duly certified by a solicitor must be attached for inspection.

A company should sign under the hand of a duly authorised official, whose representative capacity must be stated.

AVAILABILITY OF LISTING PARTICULARS AND THE MINI-PROSPECTUS

Copies of the Listing Particulars and of the mini-prospectus, including Application Forms, can be obtained during normal business hours up to and including Wednesday, 23 November 1994 from the following:

The Fleming Natural Resources Investment Trust plc
25 Copthall Avenue
London EC2R 7DR

Macfarlanes
10 Norwich Street
London EC4A 1BD

Cazenove & Co.
12 Tokenhouse Yard
London EC2R 7AN

Barclays Registrars
5 Angel Court
Throgmorton Street
London EC2R 7HT

In addition, copies of the Listing Particulars, including Application Forms, can be obtained, by collection only, until 3 November 1994 from the Company Announcements Office, The London Stock Exchange, London Stock Exchange Tower, Capel Court Entrance, off Bartholomew Lane, London EC2.

APPLICATION FORM

Important — Before completing this form, you should read the accompanying notes.

All applicants must complete Boxes 1, 2 and 4.

1 Personal details

Please use block capitals.

Mr, Mrs, Miss or Title

Forename(s) (in full)

Surname

A/C Designation (if any)

Address

Postcode

Telephone (Daytime)

2 Application

Your application must be for a minimum of 2,000 Ordinary Shares (with Warrants).

1/We offer to subscribe for Ordinary Shares (with Warrants) in The Fleming Natural Resources Investment Trust plc at 100p per share subject to the Terms and Conditions of Application set out in the Listing Particulars.

1/We attach a cheque or bankers' draft for the amount payable of: £

2/We enclose a cheque or bankers' draft for the exact amount shown in the box above made payable to "Robert Fleming & Co. Limited a/c Fleming Resources" and crossed "a/c Payee only".

3 Joint applicants

Mr, Mrs, Miss or Title

Forename(s) (in full)

Surname

Signature

Mr, Mrs, Miss or Title

Forename(s) (in full)

Surname

Signature

Mr, Mrs, Miss or Title

Forename(s) (in full)

Surname

Signature

4 Signature

Signature

Date

November 1994

Stamp of Intermediary

SRO and Membership Number

INSTRUCTIONS FOR DELIVERY OF COMPLETED APPLICATION FORMS

Completed Application Forms should be sent by post or delivered by hand to New Issues Department, Barclays Registrars, PO Box 166, Bourne House, 34 Beckett Road, Beckenham, Kent BR3 4TH or, by hand only, to Barclays Registrars, 5 Angel Court, Throgmorton Street, London EC2R 7HT or Robert Fleming & Co. Limited, 25 Copthall Avenue, London EC2R 7DR. Application Forms, you are recommended to use first class post and to allow at least two days for delivery. Please note that the right is reserved to reject, in whole or in part, multiple and unsolicited applications.

2 November 1994.

□ Thames sets out its stall □ The rational approach to Britain's shipyards □ Trade relations thaw in Casablanca

Opening the dividend taps

□ TWO questions will already be concerning investors in water companies. What dividend rises can they expect management to achieve under Ian Byatt's tighter new price regime and, more hypothetically, what they might expect from an incoming Labour government? The two are evidently connected. The regulator did not see why price limits should make room for the average water utility to pay dividends above inflation. If most manage the 4 to 6 per cent rise widely predicted in the City, they have some explaining to do if the public is not to think Mr Byatt had the wool pulled over his eyes.

If there is to be competition among the big ten, Thames has made a high opening bid. That does not mean others will be tempted into politically eye-catching double figure rises. Thames made clear that it regards 1994-95 as the end of the old regime and not the start of the new. It had some catching up to do after the 7 per cent rise in its previous year, which was stricken by write-offs. It is also conscious that its share price is near the bottom of the league. Thames wants to send a signal that, as a less favoured inland operator, it does not intend to be at the bottom of the City's predicted dividend range under the new regime.

Unless the regulator got it wildly wrong, there are limited ways to beat the system. Management can redouble efforts to cut capital costs. Boards can run down dividend cover faster than the regulator assumed or raise new equity to finance operations. As envisaged five years ago, they could also use profit and cash flow from non-regulated businesses.

For Thames, like many others, the diversification route looks deeply unconvincing so far. For a further two years, it is likely to remain a dead weight. The company is working on better solutions to capital spending needs. One of its rivals reckons it can save so much that it can forgo permitted real price rises, which would really make Mr Byatt look silly. But much of the real impetus to dividends will come from taking a much more relaxed view about dividend cover and borrowing ratios.

This is not necessarily a blind. One of the industry's best-kept secrets is that most private shareholders take their dividends in extra shares rather than cash. This is saving Thames

about £20 million a year. In effect, it is regularly raising new equity without expecting to need a rights issue. In this sector at least, high dividends are not, in reality, draining so much cash from companies. If that argument applied elsewhere, and institutions could be persuaded to take scrip dividends too, the general soul-searching over dividends might be defused.

In the water industry, the dividend calculus will remain politically fraught. That perhaps explains why, after announcing an 11 per cent rise, Thames finds that its shares still yield a prospective 5.9 per cent.

Dockyard double act

□ THE apparent shortage of bidders for the Devonport and Rosyth royal dockyards will come as little surprise to those in Britain's defence industry.

Thanks to the contraction of the Royal Navy, and an admirable improvement in the efficiency of these establishments under their private sector man-

PENNINGTON



agers, either Rosyth or Devonport is entirely capable of servicing the remaining fleet.

During the hard-fought battle for the contract to service Britain's Trident submarines, patching up warships became an acutely political issue.

Instead of arriving at the most cost-effective answer for the taxpayer — a gradual transfer of work to a single yard, and seedcorn investment to redevelop the other — the Cabinet ran scared. Bravely, Malcolm Rifkind, the Defence Secretary, gave the Trident contract to Plymouth then promised the bulk of the remaining surface ship refit work to Rosyth, until 2005.

The result of that sorry compromise is that both Rosyth and

Devonport are struggling to maintain facilities with high fixed costs. They continue to shed employees, while bidding desperately for the tiny fraction of refits open for competitive tender. Diversification efforts, into railway coaches and yachts, have shown imagination but limited rewards.

Against such a background, bidding to buy a refit yard requires not only an intimate knowledge of the opportunities for cost cutting but an acute reading of the political weather vane. The incumbent managers inevitably have an inside track. Their bids will surprise no one. But even they have been taken aback by the apparent ambivalence of the Defence Ministry to the rival offers for warship builder VSEL by British Aerospace and GEC.

Britain's warship construction industry has been dogged by overcapacity for too long. Whoever wins the VSEL bid will still face tough competition to supply frigates, minehunters and the like from Vospers Thornycroft at Southampton.

If rationalisation makes sense

in warship construction, will the private sector be given a free hand to remove overcapacity in the refit yards too?

Narrowing the gulf

□ CASABLANCA brings to mind the Bogart movie classic of wartime intrigue and romance. But to judge from comments and commitments from the economic summit in the Moroccan port yesterday, the location may in future be remembered as the venue of an Arab-Israeli love-in that caused the barriers against economic ties with Israel to come tumbling down.

The conference, which brought together political and business leaders from the Arab world and Israel, ended with a final pledge to explore ways to overcome obstacles to trade and investment, "including boycotts". King Hassan of Morocco declared the Arab League boycott, in place since 1951, effectively dead. Now, it is up to the Arab League ministerial meeting in March to bury the matter. That they will

do so is by no means assured. After US pressure, Saudi Arabia and the Gulf states agreed in September to end their secondary and tertiary sanctions, which was good news for companies that wish to trade with Israel and the Arab world. But the primary boycott remained, preventing companies conducting trade across Israeli borders in the region. But the boycott has been crumbling for some time. UK exports to Israel are set to reach £1.1 billion this year, making it Britain's second biggest market in the Middle East after Saudi Arabia. Lingerings fears about sanctions appear unwarranted. As Arab nations feel the pinch from lower oil revenues, Israel's relative attraction as a trading partner is in the ascendancy.

World according to THARP

□ WE already have RPI, RPIX and RPI-X inflation measures. But in the Bank of England's latest, increasingly comprehensive Inflation Report, it offers us the new delights of THARP, a refinement of HARP. HARP adjusts underlying inflation for housing costs. THARP goes one further and adjusts for indirect taxes too. What next? Perhaps an inflation index which takes out ... inflation.

Thames Water splashes out with 11% payout rise

By GRAHAM SEARGEANT, FINANCIAL EDITOR

THAMES Water has started the water companies' reporting season with an unexpected 11 per cent rise in its interim dividend for the year to March 31. Sir Robert Clarke, the chairman, said the dividend rise should not be seen as an indication of what would happen under the tighter pricing regime set in July by Ian Byatt, the director-general of water services.

He said: "We see this as the last year of the old regime and we were expecting a good year. In the next five years, life will be tougher. We hope to continue real dividend growth but to expect 8½ per cent real dividend growth is not realistic."

The price review reduced Thames's permitted price rises for the five years starting in 1995-96 to 0.5 per cent above inflation.

The rise in dividend to 8.2p, payable on February 3, was in line with the results of the group's core utility business for the six months to September 30. Pre-tax profits at the utility rose 11 per cent, to £157 million, on turnover up 5 per cent, to £455 million. The profit rise was largely due to a standstill in operating costs.

For the group as a whole, pre-tax profits were only £151 million, because a further £7.2 million loss on the international water engineering business dragged non-core activities into a £5 million loss. But group profits were still 35 per cent ahead of last year's, which suffered £25 million of exceptional costs. Underlying earnings per share rose 11 per cent, to 36.6p.

Mike Hoffman, Thames's chief executive, said the process engineering and contracting business was unlikely to break even for two years. Contracts in Turkey, Mexico and Malaysia have been delayed but it is expected that they will be signed soon. Sir Robert said large sums needed to be spent on the world's water systems and only British and French companies had the expertise to compete glob-



Mike Hoffman, left, and Sir Robert Clarke at a new Thames water tower in west London

ally. Thames has appointed Tony Eckford, formerly of Amec, to run the business.

At home, capital spending in the utility fell from £182 million to £145 million, owing to a lull between completion of the London Ring Main and the build-up of work on sludge incineration plants. Sir Robert said the ring main, which the Queen will open next week,

had been one of the three leading projects of the time but, unlike the Channel Tunnel and Sizewell B nuclear power station, had been finished on schedule and to budget.

The spending lull helped to cut Thames's net debt by £34 million during the half year, to £637 million, a third of shareholders' funds. Over the next

five years, capital spending is scheduled to be £1.75 billion, against £1.9 billion in the first five years since privatisation.

The group has appointed two new non-executive directors: Roger Carr, the chief executive of Williams Holdings, and Tony Hobson, Legal & General's finance director.

Pennington, this page

Allied Domecq borrows more

By COLIN NARRBROUGH, WORLD TRADE CORRESPONDENT

ALLIED Domecq, the international drinks group, is to raise its borrowings substantially to increase its 73 per cent stake in Spain's Domecq group to nearly 100 per cent by the year end.

A statement yesterday said the Spanish minority shareholders in Spain-Aleaq, which owns Domecq, had said they wanted to exercise an option, originally priced at £280.4 million in sterling terms, to sell their 27 per cent Aleaq holding to Allied Domecq.

Currency fluctuations, since the option price, which comprises a dollar element, was set in March, meant that a downward adjustment of the sterling price will probably be needed, Allied Domecq said.

Allied Domecq, formed when Allied-Lyons gained control of Domecq for £739 million in March, said Ramon Mora-Figueroa and his family, had decided to sell their 27 per cent in Aleaq early for personal reasons. The option could have run for six years.

Señor Mora-Figueroa, who joined the Allied Domecq board in September, was in London yesterday for a board meeting. He will retain executive control of Domecq operations. An Allied-Domecq spokesman said the purchase of the remaining Mora-Figueroa family would be financed through borrowings, which would raise group gearing on the balance sheet standing of March from 70 to 80 per cent.

Tempus, page 28

BP defies trend with 23% advance

By CARL MORTISHEAD

BRITISH Petroleum raised its third-quarter profits by 23 per cent to £415 million from £339 million last year in the face of a weaker oil price and falling worldwide refining margins.

David Simon, BP's chief executive, attributed the strong performance to further cost reductions, a resurgence of demand in both oil and chemical volumes, and lower debt levels.

He said: "It's our best quarter since 1991 in the middle of the Gulf War when oil prices were \$20 per barrel."

BP said yesterday that reserves in lower-risk areas in the North Sea and the Gulf of Mexico would enable it to produce a million barrels per day, leaving two-thirds of its oil production secure to the end of the century.

The company said that a reassessment of its portfolio had shown a less steep drop in production from Alaska and the North Sea.

BP's total debt at the end of September was \$10.8 billion with cash from disposals, including the recent sale of BP Nutrition, expected to total \$1.25 billion.

Mr Simon said that, in future, cash flow would receive much less benefit from disposals, but the gap would be made up in cost reductions and margin improvement.

Higher oil and gas produc-



Simon: cost reductions

tion helped BP to achieve upstream profits of £499 million, similar to a year ago in spite of a slight fall in the oil price.

BP is maintaining the third-quarter dividend at 2.5p, but Mr Simon would give no indication of when a further increase could be expected.

Strong volumes helped to boost chemical profits from £45 million in the second quarter to £63 million in the three months to September.

Weak refining margins, particularly in South-East Asia, held back refining and marketing profits, which were £86 million ahead of the second quarter at £219 million, but below the comparable period last year.

Tempus, page 28

Clydeport heads for flotation

By ROSS TIEMAN

CLYDEPORT Holdings, a former trust port acquired by management and employees two-and-a-half years ago for £26 million, is heading for a stock market flotation that will value the business at more than twice as much.

Up to £25 million is expected to be raised by a placing of new and existing shares before the end of the year. The sale will raise about £5 million of new capital, while allowing employees and a leading venture capitalist to recoup part of their investment.

John Mather, executive chairman, said that a stock market listing would position Clydeport to expand by acquisition if the port industry entered a period of consolidation, as was widely expected.

Clydeport, one of four trust ports that converted to limited companies before the last election, owns and operates terminals at Glasgow, Greenock, Hunterston and Ardrossan. Together, they handle about 4.5 million tonnes of goods a year, ranging from containerised whisky exports to coal imports for power stations.

Last year Clydeport made a pre-tax profit of £2.45 million. The broker for the issue will be Allied Provincial, while the adviser will be Barry McKellar, of Edinburgh.

City Diary, page 29

Orion

ARE YOU LOOKING FOR FIRST CLASS REAL ESTATE INVESTMENTS IN USA?

Fort Myers, Florida
Office building (under construction) leased to
MERRILL LYNCH & CO., INC.

Price : \$ 1,700,000.-
Tenant : Merrill Lynch & Co., Inc., the world leader in brokerage and investment services
Shareholder's equity (1993): over \$ 5.5 billion

Lease : 10 years
NET (operating costs paid by tenant)

Rent : \$ 150,605 p.a. for years 1-5
Yield : 8.9%
\$ 163,800 p.a. for years 6-10
Yield : 9.6%

Financing : \$ 900,000 - at 9.375 % for 10 years available

Services : local property management, tax and legal advice by our specialists

OTHER INTERESTING OFFERS IN OUR SALES PROGRAMME

Orion Investments & Trust Ltd.
25, rue de Champs-Élysées
1211 Geneva 1, Switzerland
Tel: +41-22-732-4845
Fax: +41-22-731-4491

20 years experience in real estate investments

Fort Lauderdale, Florida
Retail facility (under construction) leased to
BLACKBUSTER CORPORATION

Price : \$ 2,170,000.-
Tenant : Blackbuster Corporation, the world leader in home video retailer
Shareholder's equity (1993): over \$ 2 billion

Lease : 10 years
NET (operating costs paid by tenant)

Rent : \$ 200,625 for years 1-5
Yield : 9.25%
\$ 224,700 for years 6-10
Yield : 10.4%

Financing : available in USA up to 75%

Orion Investment & Management Ltd. Corp.
One Duxton Center, 9180 Duxton Blvd.
Miami, Florida 33156
Tel: +1-305-678-4845
Fax: +1-305-678-1505

New PPP chief closes intermediary arm

By ROBERT MILLER

PPP, Britain's second-largest provider of private medical health insurance, is to close its intermediary arm after little more than two years in the business.

The decision was taken after a wide-ranging review of the company's business by Peter Owen, PPP's new chief executive, who took up his post on August 1. Previously, he had been group chief executive of Aer Lingus and operations director at British Airways, where he coined the slogan "Putting people first".

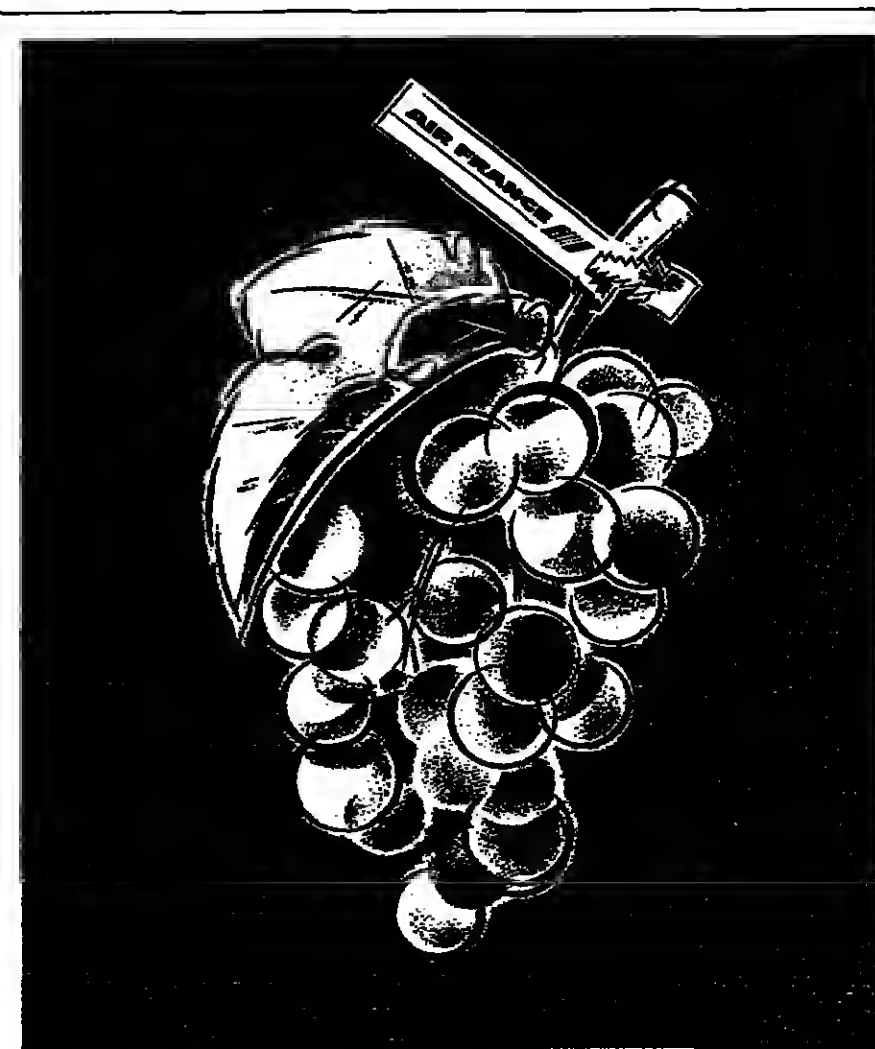
PPP staff were told of the changes at a meeting on Monday. Intermediaries had complained that the health insurer, which has an estimated 28 per cent share of the £2-billion-plus private medical insurance market, was operating a two-tier market with different health products being sold at different prices. They added that the standard of PPP's administration, which

had generally been rated among the best, had deteriorated dramatically.

In a recent survey on service standards among private medical insurers by *Insurance Age*, the magazine, PPP came bottom out of five, including Norwich Union, a comparative newcomer to the market.

PPP has been criticised for reluctance to join the Insurance Ombudsman's scheme. PPP said, however, that it belonged to the PIAS scheme run by the Chartered Institute of Arbitrators. However, unlike the widely recognised Ombudsman scheme, complainants need the consent of the insurer before they can complain.

Mr Owen said: "We are bringing together three different divisions and simplifying our products and prices. There will be no compulsory redundancies. This is not an admission of getting things wrong in the past."



TAKE YOUR PICK FROM 28 DAILY FLIGHTS TO PARIS.

As you'd expect from the French experts, Air France has got Paris covered from all directions. You can take off direct from London (Heathrow or City), Manchester, Birmingham, Edinburgh or Glasgow, and land in Paris Charles de Gaulle Terminal 2. You can also fly to Orly from Heathrow. Either way, you're not far from the centre.

Shouldn't you make it your business to fly Air France?

Vive la difference!

STOCK MARKET

PHILIP PANGALOS

Shares remain nervous as falls continue in US

A RELATIVELY upbeat Quarterly Bulletin from the Bank of England helped to lift some of the malaise gripping shares in London, though conditions remained nervous as stocks and bonds in America nursed heavy early losses. The Bank of England said it has lowered its forecasts on UK inflation following September's 1.2 per cent increase in UK base rates. It sees the underlying inflation in the UK rising toward 3 per cent in the first quarter of next year but easing back to 2.5 per cent by early 1996.

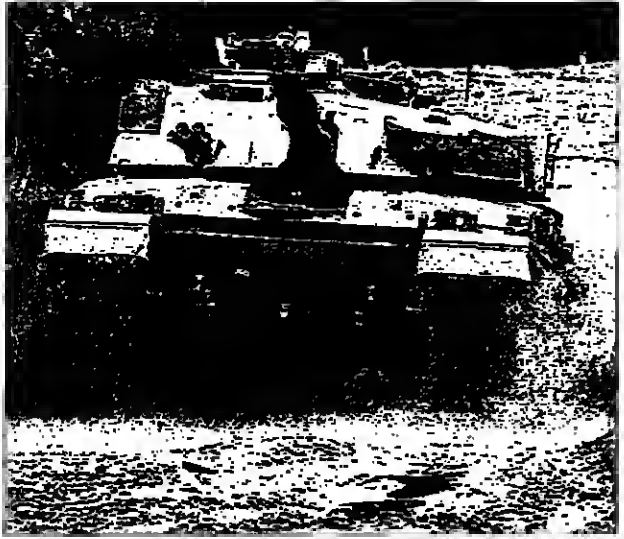
This sparked a late futures rally, which in turn provided support for the cash market, though traders remain anxious ahead of today's monthly meeting between Edie George, Governor of the Bank of England, and Kenneth Clarke, Chancellor of the Exchequer. Dealers, however, accept that the Bank's latest inflation forecast should lessen the chances of a short-term base rate rise.

A negative start on Wall Street, with the Dow Jones average sharply lower in early trading, did little to bolster sentiment in London. The FT-SE 100 index remained in negative territory all day, but managed to eliminate a one-time 19.2 point deficit to end near its best of the day at 3,096.3, down 1.1. Second-liners fared better, with the FT-SE 250 up 7.4 at 3,524.3. Volume only reached a lowly 472.2 million shares.

The market's recovery was helped by further sharp gains by the regional electricity companies. Electricity shares again brightened on broker recommendations and the prospect of special dividends if the jointly owned National Grid is divested through flotation or sale.

East Midlands was among the brightest performers, adding 35p to 721p. Eastern, 25p to 821p, London, 21p to 746p. Manweb, 23p to 830p. South Wales, 18p to 833p. Southern, 18p to 818p and Yorkshire, 24p to 759p.

Among water companies, Thames Water surprised the market by reporting a higher-than-expected 11 per cent interim dividend increase, prompting an initial rise to 545p, but the shares came in for some profit-taking, ending down 2p at 531p. In spite of a 35.3 per cent advance in first half profits. Among the day's



Vickers shares improved on speculation of Daimler-Benz link

best performing water shares. Severn Trent added 12p to 885p. Southern, 10p to 618p and Welsh Water gained 29p to 675p.

Hoare Govett, the stockbroker, also published research on the implications for utilities if there is a change on deferred taxation proposed by the Accounting Standards Board and if the Chancellor removes

lower international call charges. C&W's Mercury unit unveiled hefty cuts on certain prices from next month, bringing it into line with BT.

BT firmed 4 1/2 p to 398 1/2 p as Hoare Govett made positive noises, advising clients that BT was undervalued ahead of results due next week.

Hoare Govett is understood to be pushing BICC, up 2p to

338p, on the back of an attractive 7 per cent yield and 15 per cent underperformance in the past quarter. There was talk of interest in Chubb Security, up 7p to 330p, on volume of 170,134 shares, with market whispers that something may be afoot, while T Cowie also attracted speculative interest as the shares firmed 6p to 220p. BP, down 9p to 426p, came

capital allowances in this month's Budget. Elsewhere, Cable and Wireless retreated 11p to 410p, on volume of 4.81 million shares.

The market gave a muted response to a 15 per cent rise in interim net profits from C&W's Hong Kong Telecom unit, with the higher profits overshadowed by a slowdown in Chinese traffic growth and

FT all-share index (rebased) 3800 4000 4200 4400 4600 4800 5000 5200 5400 5600 5800 6000 6200 6400 6600 6800 7000 7200 7400 7600 7800 8000 8200 8400 8600 8800 9000 9200 9400 9600 9800 10000

Nov Dec Jan Feb Mar Apr May Jun Jul Aug Sep Oct

Share price

FT all-share index (rebased)

Cable and Wireless

REVENUE SLOWDOWN AT HONG KONG TELECOM UNIT

Nov Dec Jan Feb Mar Apr May Jun Jul Aug Sep Oct

Share price

FT all-share index (rebased)

Cable and Wireless

REVENUE SLOWDOWN AT HONG KONG TELECOM UNIT

Nov Dec Jan Feb Mar Apr May Jun Jul Aug Sep Oct

Share price

FT all-share index (rebased)

Cable and Wireless

REVENUE SLOWDOWN AT HONG KONG TELECOM UNIT

Nov Dec Jan Feb Mar Apr May Jun Jul Aug Sep Oct

Share price

FT all-share index (rebased)

Cable and Wireless

REVENUE SLOWDOWN AT HONG KONG TELECOM UNIT

Nov Dec Jan Feb Mar Apr May Jun Jul Aug Sep Oct

Share price

FT all-share index (rebased)

Cable and Wireless

REVENUE SLOWDOWN AT HONG KONG TELECOM UNIT

Nov Dec Jan Feb Mar Apr May Jun Jul Aug Sep Oct

Share price

FT all-share index (rebased)

Cable and Wireless

REVENUE SLOWDOWN AT HONG KONG TELECOM UNIT

Nov Dec Jan Feb Mar Apr May Jun Jul Aug Sep Oct

Share price

FT all-share index (rebased)

Cable and Wireless

REVENUE SLOWDOWN AT HONG KONG TELECOM UNIT

Nov Dec Jan Feb Mar Apr May Jun Jul Aug Sep Oct

Share price

FT all-share index (rebased)

Cable and Wireless

REVENUE SLOWDOWN AT HONG KONG TELECOM UNIT

MAJOR INDICES

New York (midday):
Dow Jones 5876.83 (+1,299)
S&P Composite 468.60 (+1.75)

Tokyo:
Nikkei Average 19916.48 (+7,132)

Hong Kong:
Hang Seng 9573.40 (+2,285)

Amsterdam:
BOE index 410.25 (+2.97)

Sydney:
AO 2028.0 (+16.8)

Frankfurt:
DAX 2069.73 (+1.93)

Singapore:
Straits 2364.19 (+44.8)

Brussels:
General closed

Paris:
CAC-40 closed

Zurich:
SIX Gen 642.90 (+1.30)

London:
FT 100 2360.0 (+4.1)
FT 100 2096.3 (-1.1)
FT 100 Mid 2360.0 (+4.1)
FT 100 Europe 100 2312.2 (+4.9)
FT 100 Asia 2360.0 (+4.1)
FT 100 Financial 2360.0 (+4.1)
FT 100 Mid 2360.0 (+4.1)
FT 100 Europe 100 2312.2 (+4.9)
FT 100 Asia 2360.0 (+4.1)
FT 100 Financial 2360.0 (+4.1)

FT 100 Mid 2360.0 (+4.1)

FT 100 Europe 100 2312.2 (+4.9)

FT 100 Asia 2360.0 (+4.1)

FT 100 Financial 2360.0 (+4.1)

FT 100 Mid 2360.0 (+4.1)

FT 100 Europe 100 2312.2 (+4.9)

FT 100 Asia 2360.0 (+4.1)

FT 100 Financial 2360.0 (+4.1)

FT 100 Mid 2360.0 (+4.1)

FT 100 Europe 100 2312.2 (+4.9)

FT 100 Asia 2360.0 (+4.1)

FT 100 Financial 2360.0 (+4.1)

FT 100 Mid 2360.0 (+4.1)

FT 100 Europe 100 2312.2 (+4.9)

FT 100 Asia 2360.0 (+4.1)

FT 100 Financial 2360.0 (+4.1)

FT 100 Mid 2360.0 (+4.1)

FT 100 Europe 100 2312.2 (+4.9)

FT 100 Asia 2360.0 (+4.1)

FT 100 Financial 2360.0 (+4.1)

FT 100 Mid 2360.0 (+4.1)

FT 100 Europe 100 2312.2 (+4.9)

FT 100 Asia 2360.0 (+4.1)

FT 100 Financial 2360.0 (+4.1)

FT 100 Mid 2360.0 (+4.1)

FT 100 Europe 100 2312.2 (+4.9)

FT 100 Asia 2360.0 (+4.1)

FT 100 Financial 2360.0 (+4.1)

FT 100 Mid 2360.0 (+4.1)

FT 100 Europe 100 2312.2 (+4.9)

FT 100 Asia 2360.0 (+4.1)

FT 100 Financial 2360.0 (+4.1)

FT 100 Mid 2360.0 (+4.1)

FT 100 Europe 100 2312.2 (+4.9)

FT 100 Asia 2360.0 (+4.1)

FT 100 Financial 2360.0 (+4.1)

FT 100 Mid 2360.0 (+4.1)

FT 100 Europe 100 2312.2 (+4.9)

FT 100 Asia 2360.0 (+4.1)

FT 100 Financial 2360.0 (+4.1)

FT 100 Mid 2360.0 (+4.1)

FT 100 Europe 100 2312.2 (+4.9)

FT 100 Asia 2360.0 (+4.1)

FT 100 Financial 2360.0 (+4.1)

FT 100 Mid 2360.0 (+4.1)

FT 100 Europe 100 2312.2 (+4.9)

FT 100 Asia 2360.0 (+4.1)

FT 100 Financial 2360.0 (+4.1)

FT 100 Mid 2360.0 (+4.1)

FT 100 Europe 100 2312.2 (+4.9)

FT 100 Asia 2360.0 (+4.1)

FT 100 Financial 2360.0 (+4.1)

FT 100 Mid 2360.0 (+4.1)

FT 100 Europe 100 2312.2 (+4.9)

FT 100 Asia 2360.0 (+4.1)

FT 100 Financial 2360.0 (+4.1)

FT 100 Mid 2360.0 (+4.1)

FT 100 Europe 100 2312.2 (+4.9)

FT 100 Asia 2360.0 (+4.1)

FT 100 Financial 2360.0 (+4.1)

FT 100 Mid 2360.0 (+4.1)

FT 100 Europe 100 2312.2 (+4.9)

FT 100 Asia 2360.0 (+4.1)

FT 100 Financial 2360.0 (+4.1)

FT 100 Mid 2360.0 (+4.1)

FT 100 Europe 100 2312.2 (+4.9)

FT 100 Asia 2360.0 (+4.1)

FT 100 Financial 2360.0 (+4.1)

FT 100 Mid 2360.0 (+4.1)

FT 100 Europe 100 2312.2 (+4.9)

FT 100 Asia 2360.0 (+4.1)

FT 100 Financial 2360.0 (+4.1)

FT 100 Mid 2360.0 (+4.1)

FT 100 Europe 100 2312.2 (+4.9)

FT 100 Asia 2360.0 (+4.1)

FT 100 Financial 2360.0 (+4.1)

TEMPUS

SHAREHOLDERS in Allied Domecq can take comfort that the envisaged reduction in the £280.4 million purchase price for the outstanding 27 per cent stake in Spain Aleq (the holding company for Pedro Domecq) involves a currency adjustment, reflecting the dollar content of the deal, rather than the discovery of some Hispanic black hole. Equally, it would appear that the decision by Ramon Mora-Figueroa, Domecq's chief, to exercise his share option on Allied within months of the deal being clinched, relates to his personal financial affairs.

Bearing in mind that the dividend flow from Spain Aleq to Carrizosa, Señor Mora-Figueroa's private company, was always deductible from the £280.4 million, there was arguably little incentive, leaving aside tax considerations, for Señor Mora-Figueroa to

hang on. Allied refuses to be drawn on the scale of the dollar adjustment, which will be modest: probably less than £10 million.

Although the speed of consolidation surprised analysts, they were not displeased and Allied's share price edged up 3p to 601p. Analysts at Warburg Securities are predicting pre-tax profits of £725 million (£636 million) for the year to end-February 1995, on earnings per share of 42.5p, indicating a p/e ratio of 14.1. In the inevitably divisive light of Señor Mora-Figueroa's unexpected "put", the pre-tax profit for 1995-96 has been shaded from £795 million to £775 million. What is now awaited is the divestment of Allied's food manufacturing division, where break-up value is estimated at some £830 million. The value of the shares will become clearer then.

BP

AFTER yet another set of sparkling results from BP, it seems that almost a generation has passed since the dark days of losses in 1992. Today, the company is in a more expansive mood and is beginning to talk about investment — disinvestment, of course — but a sea-change from last year, when the company's purse-lipped message was "cost-cutting" and not much else.

It can afford to feel confident. While oil prices and refining margins both fell, BP raised its profits by more than 20 per cent in the third quarter, against the previous year. The performance downstream was particularly impressive, profits from refining and marketing bounced back 60 per cent from the second quarter, despite a 10 per cent slump in

French Connection

FRENCH Connection is bound to raise a few eyebrows with its latest financial manoeuvre. How many companies organise an institutional placing to repay loans from their chief executive? The company's finances certainly look a touch incestuous, with Mr Marks being at one time the company's largest shareholder and largest creditor. Even after the institutional placing, Mr Marks will still own a comfortable controlling interest.

But French Connection's outside shareholders owe a vote of thanks to Mr Marks. Without his support, there would be little left of the company except a dog-eared receivers' bill. On two occasions during the recession Mr Marks provided funds for the company when its bankers clearly thought the proposition was too risky. Any with the faith to buy

the shares at their low point of 7p has been well rewarded.

Stripped to its core business, French Connection looks a thoroughly decent retail business, with two strong brand names. Gearing is low despite the store development programme.

Profits are forecast by brokers to reach £6.7 million this year, putting the shares on a p/e ratio of only nine at the 233p placing price. The company's return to the dividend list is also a welcome development and makes the shares look reasonable value.

Flemings

IF you believe OECD forecasts on economic growth, natural resources look a tempting stock market play. Several fund managers, joined yesterday by Flemings, have launched trusts offering a piece of the action.

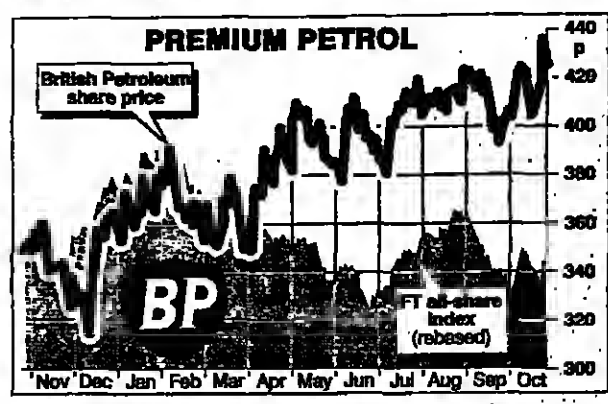
The rationale is simple: the price of commodities such as oil and base metals are at historic lows in real terms when

the world economy is picking up and, more important, the emerging Asian economies are demanding more energy and raw materials. The argument runs that the prospects look good for natural resources and many companies are recovering from heavy losses suffered in the recession leading to interesting recovery opportunities.

Flemings' trust is putting 30 per cent in oil shares where the bull scenario is based on growing demand but investors should be aware that long-term oil price trends have hitherto been poor. Saudi Arabia, the largest producer, has ample capacity to meet any sharp peaks in demand.

To get the biggest bang for their bucks, fund managers will need to target special situations and smaller companies as rising commodity price expectations have already boosted the prices of the more solid mining and oil groups.

EDITED BY NEIL BENNETT



COMMODITIES

ICE LONDON (London & 00pm)

CRUDE OILS (\$/barrel FOB)

Nov 17.15 (+0.40)

Dec 17.10 (+0.30)

Jan 17.05 (+0.25)

Feb 16.95 (+0.20)

Mar 16.85 (+0.15)

Apr 16.75 (+0.10)

May 16.65 (+0.05)

Jun 16.55 (+0.00)

Jul 16.45 (-0.05)

Aug 16.35 (-0.10)

Sep 16.25 (-0.15)

Oct 16.15 (-0.20)

Nov 16.05 (-0.25)

Dec 15.95 (-0.30)

Jan 15.85 (-0.35)

Feb 15.75 (-0.40)

Mar 15.65 (-0.45)

Apr 15.55 (-0.50)

May 15.45 (-0.55)

Jun 15.35 (-0.60)

Jul 15.25 (-0.65)

Aug 15.15 (-0.70)

Sep 15.05 (-0.75)

Oct 14.95 (-0.80)

Nov 14.85 (-0.85)

Dec 14.75 (-0.90)

Jan 14.65 (-0.95)

Feb 14.55 (-1.00)

Mar 14.45 (-1.05)

Apr 14.35 (-1.10)

May 14.25 (-1.15)

Jun 14.15 (-1.20)

Jul 14.05 (-1.2

THE
TIMESCITY
DIARYMillar aboard
at Clydeport

CLYDEPORT Holdings, the privatised port operator that is based in Scotland, will surely be a share to watch closely when it goes on the stock market later this year. For, appointed to the board yesterday, in a non-executive role, is none other than James Millar, the pugnacious Scottish industrialist who has attracted more than his fair share of corporate activity in the past. Millar was at the helm at Invergordon Distillers during its protracted takeover battle with Whyte & Mackay. The American-owned Whyte & Mackay launched its first bid in 1991 at 25p a share, a 38 per cent premium to the then market price, but Millar's men put up such stiff opposition that Whyte & Mackay had to wait two years to complete the takeover at 300p. More recently, Millar was to secure what was regarded as a phenomenally high price for Wm Low, the less-than-successful Scottish supermarket chain where he was also the chairman. Tesco won the bid, but at a price: the knockout offer was worth 360p, compared with a 169p pre-bid price.

On your mark

ALL speed to Mark Mortish, head of dealing at Hoening & Co, the American-owned soft commission broker, who has been hard at work training for this Sunday's New York City Marathon. Mortish, 34, has managed to square between £1,200 and £1,500 a sponsorship out of his City contacts, in spite of the fact that he is a two-time track record holder. He tackled the London Marathon in 1983. He flies out today. Funds raised will go to Shelter, the charity for homeless people.



Merging? Not us

SPECULATION about a possible merger between the Halifax Building Society and the Leeds Permanent, the United Kingdom's fifth largest society, refuses to die down. The rumour mill went into overdrive yesterday after the Halifax held a national conference for its senior and general managers — the first such event in four years. Mike Blackburn, the Halifax chief executive who occupied the same post at the Leeds until 18 months ago, is reported to have made a mission statement to staff, having toured the society's branches over the past year. A spokesman denied this included any talk of a merger, but industry observers still believe that the two societies are moving closer together.

Sugar suspense

WHAT does Alan Sugar have up his sleeve this time? The Amstrad chairman has summoned back to a press conference at the posh Regent Hotel opposite Marylebone station on November 11 — and steadfastly refuses to say what the whole business is about. Nothing like a bit of suspense.

JON ASHWORTH

CBI fears good times
are too good to last

Industry fears that
the Government
will cut taxes and
raise interest rates,
says Philip Bassett

Howard Davies has a problem. With the economy improving — growth, exports and investment all up, unemployment down and inflation still low — what has British business got to moan about? As the director-general of the CBI prepares for his organisation's annual conference in Birmingham, which begins at the weekend, he poses the dilemma himself. "The economy is doing well. So what has business got to complain about now?"

However, good things seem, businessmen, like farmers, always seem to want more. Charles Wardle, the industry minister, says of British industry: "There will always be more that people want from government — just as there is always a great deal more that industry can do for itself." Mr Davies is determined to solve the problem by offering the Government solutions to what he sees as looming difficulties.

He will try to deflect, too, the potential of the CBI gathering to be a blend of wish list and complaints by deploying a galaxy of star outside speakers — Kenneth Clarke, Michael Heseltine and Virginia Bottomley from the Government; Paddy Ashdown and Robin Cook from the Opposition benches; Ruid Lubbers and Padraig Flynn from Europe; Bill Jordan from the unions. (A few industrialists will be struggling in to speak, too.)

The CBI's leader likes to walk the line joining government and business — a line that has dominated the political agenda in recent days. Business is a natural supporter of the Conservative Party, and Mr Davies does not believe that allegations of Tory sleaze will have much changed that — though he acknowledges that Conservative ministers' hotel bills are as likely to be gossiped about in the boardroom as at Westminster.

"The only aspect on which it does have an impact," he said, in a pre-conference interview with *The Times*, "is that the longer the Government remains as unpopular as it certainly is in the polls, people will say the more they will have to do on the economy — the tax-cutting side — to recover."

Here lies the core of what Mr Davies and business have to "moan" about. CBI leaders believe the current policy mix on the economy is about right, and in its proposals for this month's Budget, the CBI suggests little more than some fine tuning of the present blend of a relatively tight fiscal policy and a relatively loose monetary policy.

"The politics and economics are roughly moving together," Mr Davies said. "Ken Clarke has taken the view that you have to maintain your tax increases whatever the political consequences, so what you would see as a virtuous economic policy is currently seen by Ken Clarke as a virtuous political policy."

The CBI is worried that that may not



Howard Davies wants a steady as she goes approach on the economy

last — so Mr Davies sees business's job as stressing the importance of the present policy mix for strengthening and sustaining economic recovery, without building in any elements — especially on inflation — that bode badly for the future.

But business leaders recognise that that mix is not necessarily politically popular, and that pressure will build up, probably next year, for changes ahead of the next election.

"It's fairly clear that there will be a

fiscal relaxation between now and the next election," Mr Davies says. "There is a risk that the Government will seek to cut taxes sharply ahead of the election." The CBI thinks it should not, but suspects that it will. Likewise, it sees no need for a further rise in interest rates, but believes more increases are on the way.

Mr Davies acknowledges that pressures appear to be building up on pay, and certainly on input prices, but says these are less homogeneous than they appear, with many sectors, such as energy and retailing, not showing any price rises yet at all.

In any case, the confederation doubts

whether a further interest rate rise would help much, and while its leaders concede that some shift in the value of sterling might do so, it is extremely unwilling to see any increase in the currency's real exchange rate.

If "steady as she goes" is broadly the message that will be relayed at the Birmingham conference, in one area of the economy, the CBI is set to make a highly unusual move. Tomorrow, it will launch a policy initiative aimed at

The CBI chief
thinks Europe
is almost as
big a problem
for Labour as
for the Tories

as business's responsibilities towards the unemployed, including the mismatch between how unemployed people might get jobs and where employers seek to hire people. It will also propose an extension of in-work benefits and greater concessions on earnings, to reduce the number of

people out of work for a long time.

If that all sounds like Tony Blair, Mr Davies is willing to acknowledge the greater attractiveness to business of a Labour Party under Mr Blair's leadership. The late John Smith was respected by business but thought — despite his one-member-one-vote victory over the unions last year — to be still too close, in policy terms, to the trade unions. Mr Blair is perceived, in Mr Davies's words, as someone who does not owe the unions "much, if anything, for his rise, and therefore is free to take an objective view."

The CBI leader thinks greater business support for the Blair-led Labour Party may be little more than a reflection of Labour's current standing in the polls. But he acknowledges that the Labour leader's move against clause four of the party's constitution — on common ownership — is "significant" for British industry's view of Labour. While few in the Labour Party believe that clause four is much more than talismanic, many industrialists acknowledge privately that its removal would considerably reduce the symbolic — and perhaps even the practical — threat of further nationalisation by a future Labour government. That would enhance Labour's acceptability for business.

The CBI leader believes Europe is almost as much of a problem for Labour as it is for the Government. But despite the social chapter, which industry resolutely opposes, European issues are less of a problem for business. As the CBI conference gets going on Sunday, Mr Davies will disclose two new surveys of business, which he will use in preparing a package of proposals for industry to put to the Government on the future direction of Europe, ahead of the inter-governmental conference in 1996.

The surveys — one of a general membership sample, the other covering 500 of the CBI's most senior individual figures — will show continued business support for the European Union (including a single currency and economic and monetary union), which so vexed CBI government relations this time last year, and little or none for the option of withdrawal, recently floated by Norman Lamont, the former Chancellor.

Mr Davies detects, too, support in business for a multi-track, multi-speed Europe, as sketched out by the Prime Minister — principally because business leaders probably have a greater sense of the differing economic strengths of individual EU member states than many Conservative backbenchers.

That economic sense will inevitably dominate the CBI conference. What worries business is the prospect that policies which, it feels, will lead to steady growth, might be undermined by short-term requirements that would plunge the economy back into traditional boom and bust.

Mr Davies and other business leaders want to see ministers keep their nerve, and maintain present policy, controlling public expenditure and pursuing a longer-term strategy for borrowing and taxation.

Holding steady sounds like easy

caution, but it is far from risk-free. And neither is it certain that the Government, gingered up by the CBI and others, can bring it off in the way British industry would like to see.

Abbey and its
rivals get the
buying habit

Increasing competition among UK mortgage lenders is forcing a consolidation of a highly fragmented market. Faced with tough competition, the need to cut costs and the pressure to lend at competitive rates, mortgage lenders are looking around at ways to maintain and increase their market share.

Abbey National's £56.3 million acquisition of Household Mortgage Corporation is one of a series of purchases of centralised mortgage lenders by traditional mortgage houses.

HMC's £1.6 billion mortgage book is modest in comparison with Abbey's £45 billion book and will lift its share of the domestic mortgage market only 0.4 per cent to 12.7 per cent. But traditional mortgage lenders are finding off growing competition from the banks in a market where there is little new mortgage business coming through their doors.

The Abbey acquisition is part of a growing trend for banks and building societies to boost their share of the stagnant domestic mortgage market through acquisition.

John Franklin, a corporate finance director of Fox-Pitt, Kelton, the merchant bank, said the HMC takeover was one of the few ways Abbey could get more assets on to its book. He said: "The mortgage market is so flat that the only way in which building societies and businesses like Abbey, which is really a quoted building society, can get additional mortgages on to their books is to make acquisitions."

He said the market was so flat, and there was so much competition for a small amount of business, that it was difficult and expensive for lenders to attract new business.

The HMC acquisition is Abbey's second this year. It bought the £900 million UK residential mortgage operation of the Canadian Imperial Bank of Commerce (CIBC) in February.

For building societies, whose regulations prevent mortgages from these books being merged with their mainstream mortgage business, there is the added attraction of increasing access to the wholesale funding markets — which is more of an advantage in times when interest rates are on the increase.

Last month, Halifax received clearance from the Department of Trade and Industry to proceed with its proposed acquisition of the £1.5 billion UK mortgage book of Banque Nationale de Paris.

In August, the Nation-

wide Building Society bought Lehman Brothers' £70 million mortgage book. Birmingham Midshires is acquiring the £600 million Crédit Agricole book, and last year bought the £75 million United Bank of Kuwait book.

However, for Abbey, which converted to bank status five years ago, the advantage is in being able to offer cheaper funding to HMC, making its mortgages more competitive. Mortgages from centralised lenders are typically more expensive than those from building societies and banks, particularly in a low interest rate environment.

Peter Birch, Abbey's chief executive, said Abbey looked long and hard at whether, by taking over HMC, it would encroach on Abbey's existing business. "We were satisfied that it would not," he said.

The acquisition will also increase its distribution channels. HMC's sales are all made through independent financial advisers, lawyers and accountants.

Mr Birch said HMC will complement the CIBC business, which does not have its own distribution channel. He said if Abbey had not been successful in its bid for HMC, it had plans, at an advanced stage, to distribute mortgages through Abbey National Mortgage Finance, which was set up to run CIBC.

Abbey is exploring how to link the two businesses. HMC is likely to be used as an administration centre for new products from ANMF, sold through independent mortgage advisers, as well as continuing to sell its own products. Abbey is also thinking of a systems link between the two.

The key advantage for Abbey in the acquisition is that it will be able to provide funding for HMC at sub-libor. "At the moment, HMC is paying Libor plus 50 basis points," he said. "The attraction for HMC is that it gives it long-term security, lower cost funding and the opportunity to develop and grow the business." He said that Abbey expects HMC to double its assets in the next five years.

The price, at a £26.3 million premium above net assets, or 1.6 per cent of the gross mortgage book, is probably higher than Abbey would have paid if it had been the only bidder. Nevertheless, Mr Birch said, it will be earnings-enhancing for this year.

PATRICIA TEHAN

Carl Mortished on a £1.6bn handout for struggling Liverpool

Merseyside grasps an Ecu lifeline

The great stone battle-ship that line Liverpool's waterfront — the Liver building, the Cunard building and other symbols of civic pride and corporate grandeur — would have turned pink with embarrassment yesterday had they known that Merseyside is a pauper and a deserving recipient of massive foreign aid.

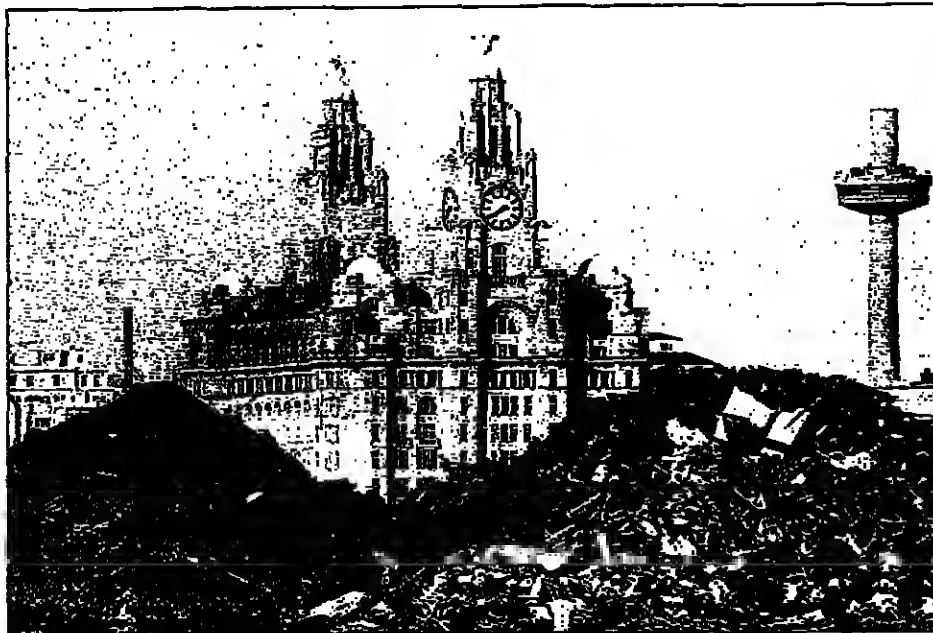
It is easy to forget that Merseyside was once rich: fattened with the profits of North Atlantic trade, Liverpool's merchants and financiers built a city that now contains an enviable collection of listed buildings.

Over the past three decades its reputation was shredded, initially by the loss of much of the traffic in the port to containerisation and union folly, later by the antics of its local government leaders and generally by media appetite for Liverpool stories of murder and mayhem.

Merseyside's monuments have in large part survived it all, offering a pleasant vista to the area's employed professionals who commute from leafy suburbs through largely empty streets to the financial district. For those in jobs, life is pleasant and inexpensive, but the lack of traffic jams tell another story of emigration and severe unemployment.

The loss of unskilled jobs in the docks and the closure of large manufacturing plants on Merseyside has created a chronic unemployment problem with pockets in Bootle where as many as half of the male adult population are out of work.

When KPMG Peat Marwick was asked to do research



Debris of the past: Liverpool, where the Liver building dominates, is to get European funding

for the European Commission, the region's gross domestic product per head had fallen to 75 per cent of the European average, a trigger-point that gave Merseyside access to structural funds. In Eurospeak, it was designated Objective 1.

What this means in practice is a massive injection of cash into Merseyside, £1.6 billion to be spent over five years in infrastructure improvements, support to business, training, new technology and leisure facilities.

Merseyside's infrastructure includes not just transport but professional services, universities and a sophisticated telecommunications network helped by the presence of companies like GPT and Ca-

ble Northwest, which is investing £400 million in the area. Christopher Gibaud, chief executive of the Mersey Partnership, an organisation aimed at promoting inward investment, argues that Merseyside's problems may be part of its salvation in the 1990s, offering low costs, both in wages and rents to foreign investors: "We missed out on the 1980s while others benefited, but we now start from a low base and we are pretty competitive."

Curiously, infrastructure is a focus for the Government, which is charged with doling out the cash from Brussels. It is a bias that irks some struggling private sector firms in Merseyside that want direct access to funds to develop their

businesses rather than glossy new premises. In the rush of enthusiasm that followed what seemed like Merseyside winning the pools, scores of firms applied for Objective 1 money, mostly to fall foul of the Government's unwillingness to be seen to be lining the pockets of the private sector.

Enthusiasm for Objective 1 is undiminished and Merseyside is blossoming with quasi-public bodies keen to find ways to get past the Whitehall red tape to the land of the golden Ecu.

There is, however, a lingering concern that the government is opposed to the philosophical background to Objective 1, based as it is on the notion of Europe of the regions with structural funds

seen as the backdoor to a federal Europe.

The Mersey Partnership sees its major obstacle, not in persuading foreigners of the region's merits, but credibility on the home front: "Merseyside is not yet an acceptable location for some fund managers and institutions. We are pushing at an open door in Brussels but although the door is not closed in London, it is difficult."

Much has changed since political turmoil of the last decade and Liverpool's council is now respectably dull compared to the flash theatricals of Derek Hatton. The city is proudly gearing up for its bid for City of Architecture in 1999.

Many people are also aware of the price paid for the city's heritage and eagerly await news of jobs and a better life.

In the recently restored Albert Docks the Merseyside Maritime Museum has mounted an exhibition on the transatlantic slave trade, telling in graphic detail how thousands of ships with press-ganged crews sailed to the west coast of Africa, exchanging guns for slaves and then taking their cargoes of misery to the West Indies, swapping slaves for sugar, tobacco and bills of exchange to finance the next voyage.

At the end of the exhibit, the public is invited to comment. On a scrap of paper pinned to a board a black woman asks: who will compensate us for this? Another piece of paper reads: white people were slaves too. The comments are small reminders that more than just the hopes of business are riding on the success of Objective 1.

TAKE THE
MOTORWAY

into

Two unique offers
from West Lancashire.

Your very own M58 motorway

speedlink to the national network. And the incentives

Lancashire's only Development Area can provide. Substantial

aid for approved larger scale capital projects boosting or saving

jobs. Fifteen per cent (to £15,000) of smaller companies'

eligible investment costs. Fifty per cent (up to £25,000)

towards innovative enterprises by smaller firms. Plus many

others...soft Euroloans for jobmaking investment...affordable

premises and sites of all sizes ready for occupation...and the

best financial/property 'package' to meet your needs from

the West Lancs Project.

Lancashire's only
Development AreaSTUART KITCHEN, The West Lancs Project, 1 Westgate, Pennylands,
Skelmersdale, West Lancashire WN8 6LP. Tel: 0695 50200 Fax: 0695 50112

NAME _____ POSITION _____

COMPANY _____

ADDRESS _____

TELEPHONE _____

WEST LANCASHIRE

Late rally cuts losses

TRADING PERIOD: Settlement takes place ten business days after the day of trade. Changes are calculated on the previous day's close, but adjustments are made when a stock is ex-dividend. Changes, yields and price/earnings ratios are based on middle prices.

High	Low	Company	Price	Change	Yield	PE
BANKS						
111.00	110.00	Barclays Bank	110.00	-0.50	4.5%	12.5
105.00	104.00	Bank of Scotland	104.00	-0.50	4.5%	12.5
100.00	99.00	Bank of Ireland	99.00	-0.50	4.5%	12.5
95.00	94.00	Bank of London	94.00	-0.50	4.5%	12.5
90.00	89.00	Bank of Montreal	89.00	-0.50	4.5%	12.5
85.00	84.00	Bank of New York	84.00	-0.50	4.5%	12.5
80.00	79.00	Bank of Paris	79.00	-0.50	4.5%	12.5
75.00	74.00	Bank of Spain	74.00	-0.50	4.5%	12.5
70.00	69.00	Bank of Tokyo	69.00	-0.50	4.5%	12.5
65.00	64.00	Bank of West	64.00	-0.50	4.5%	12.5
60.00	59.00	Bank of America	59.00	-0.50	4.5%	12.5
55.00	54.00	Bank of Canada	54.00	-0.50	4.5%	12.5
50.00	49.00	Bank of China	49.00	-0.50	4.5%	12.5
45.00	44.00	Bank of India	44.00	-0.50	4.5%	12.5
40.00	39.00	Bank of Japan	39.00	-0.50	4.5%	12.5
35.00	34.00	Bank of Korea	34.00	-0.50	4.5%	12.5
30.00	29.00	Bank of Russia	29.00	-0.50	4.5%	12.5
25.00	24.00	Bank of South Africa	24.00	-0.50	4.5%	12.5
20.00	19.00	Bank of Sweden	19.00	-0.50	4.5%	12.5
15.00	14.00	Bank of Switzerland	14.00	-0.50	4.5%	12.5
10.00	9.00	Bank of Taiwan	9.00	-0.50	4.5%	12.5
5.00	4.00	Bank of Thailand	4.00	-0.50	4.5%	12.5
0.00	0.00	Bank of Vietnam	0.00	0.00	0.0%	0.0
DISTRIBUTORS						
100.00	99.00	British Petroleum	99.00	-0.50	4.5%	12.5
95.00	94.00	Shell	94.00	-0.50	4.5%	12.5
90.00	89.00	Esso	89.00	-0.50	4.5%	12.5
85.00	84.00	Agip	84.00	-0.50	4.5%	12.5
80.00	79.00	Eni	79.00	-0.50	4.5%	12.5
75.00	74.00	Indesit	74.00	-0.50	4.5%	12.5
70.00	69.00	Whirlpool	69.00	-0.50	4.5%	12.5
65.00	64.00	Electrolux	64.00	-0.50	4.5%	12.5
60.00	59.00	Grundig	59.00	-0.50	4.5%	12.5
55.00	54.00	Philips	54.00	-0.50	4.5%	12.5
50.00	49.00	Sanyo	49.00	-0.50	4.5%	12.5
45.00	44.00	Toshiba	44.00	-0.50	4.5%	12.5
40.00	39.00	Sharp	39.00	-0.50	4.5%	12.5
35.00	34.00	Panasonic	34.00	-0.50	4.5%	12.5
30.00	29.00	Hitachi	29.00	-0.50	4.5%	12.5
25.00	24.00	Mitsubishi	24.00	-0.50	4.5%	12.5
20.00	19.00	Fujitsu	19.00	-0.50	4.5%	12.5
15.00	14.00	NEC	14.00	-0.50	4.5%	12.5
10.00	9.00	IBM	9.00	-0.50	4.5%	12.5
5.00	4.00	Apple	4.00	-0.50	4.5%	12.5
0.00	0.00	Microsoft	0.00	0.00	0.0%	0.0
BREWERIES						
100.00	99.00	Carlsberg	99.00	-0.50	4.5%	12.5
95.00	94.00	Heineken	94.00	-0.50	4.5%	12.5
90.00	89.00	Beck's	89.00	-0.50	4.5%	12.5
85.00	84.00	Adolf	84.00	-0.50	4.5%	12.5
80.00	79.00	Warsteiner	79.00	-0.50	4.5%	12.5
75.00	74.00	Bräu	74.00	-0.50	4.5%	12.5
70.00	69.00	St. Pauli	69.00	-0.50	4.5%	12.5
65.00	64.00	Flensburger	64.00	-0.50	4.5%	12.5
60.00	59.00	Holsten	59.00	-0.50	4.5%	12.5
55.00	54.00	Reinhold	54.00	-0.50	4.5%	12.5
50.00	49.00	Worms	49.00	-0.50	4.5%	12.5
45.00	44.00	Uffert	44.00	-0.50	4.5%	12.5
40.00	39.00	Beck's	39.00	-0.50	4.5%	12.5
35.00	34.00	Adolf	34.00	-0.50	4.5%	12.5
30.00	29.00	Warsteiner	29.00	-0.50	4.5%	12.5
25.00	24.00	Bräu	24.00	-0.50	4.5%	12.5
20.00	19.00	St. Pauli	19.00	-0.50	4.5%	12.5
15.00	14.00	Flensburger	14.00	-0.50	4.5%	12.5
10.00	9.00	Holsten	9.00	-0.50	4.5%	12.5
5.00	4.00	Reinhold	4.00	-0.50	4.5%	12.5
0.00	0.00	Worms	0.00	0.00	0.0%	0.0
BUILDING & CONSTRUCT						
100.00	99.00	British Steel	99.00	-0.50	4.5%	12.5
95.00	94.00	Corus	94.00	-0.50	4.5%	12.5
90.00	89.00	Arbed	89.00	-0.50	4.5%	12.5
85.00	84.00	Acron	84.00	-0.50	4.5%	12.5
80.00	79.00	Ilva	79.00	-0.50	4.5%	12.5
75.00	74.00	Acciaierie	74.00	-0.50	4.5%	12.5
70.00	69.00	Montedison	69.00	-0.50	4.5%	12.5
65.00	64.00	Acciaierie	64.00	-0.50	4.5%	12.5
60.00	59.00	Montedison	59.00	-0.50	4.5%	12.5
55.00	54.00	Acciaierie	54.00	-0.50	4.5%	12.5
50.00	49.00	Montedison	49.00	-0.50	4.5%	12.5
45.00	44.00	Acciaierie	44.00	-0.50	4.5%	12.5
40.00	39.00	Montedison	39.00	-0.50	4.5%	12.5
35.00	34.00	Acciaierie	34.00	-0.50	4.5%	12.5
30.00	29.00	Montedison	29.00	-0.50	4.5%	12.5
25.00	24.00	Acciaierie	24.00	-0.50	4.5%	12.5
20.00	19.00	Montedison	19.00	-0.50	4.5%	12.5
15.00	14.00	Acciaierie	14.00	-0.50	4.5%	12.5
10.00	9.00	Montedison	9.00	-0.50	4.5%	12.5
5.00	4.00	Acciaierie	4.00	-0.50	4.5%	12.5
0.00	0.00	Montedison	0.00	0.00	0.0%	0.0
DIVERSIFIED INDUSTRIALS						
100.00	99.00	British Airways	99.00	-0.50	4.5%	12.5
95.00	94.00	British Airways	94.00	-0.50	4.5%	12.5
90.00	89.00	British Airways	89.00	-0.50	4.5%	12.5
85.00	84.00	British Airways	84.00	-0.50	4.5%	12.5
80.00	79.00	British Airways	79.00	-0.50	4.5%	12.5
75.00	74.00	British Airways	74.00	-0.50	4.5%	12.5
70.00	69.00	British Airways	69.00	-0.50	4.5%	12.5
65.00	64.00	British Airways	64.00	-0.50	4.5%	12.5
60.00	59.00	British Airways	59.00	-0.50	4.5%	12.5
55.00	54.00	British Airways	54.00	-0.50	4.5%	12.5
50.00	49.00	British Airways	49.00	-0.50	4.5%	12.5
45.00	44.00	British Airways	44.00	-0.50	4.5%	12.5
40.00	39.00	British Airways	39.00	-0.50	4.5%	12.5
35.00	34.00	British Airways	34.00	-0.50	4.5%	12.5
30.00	29.00	British Airways	29.00	-0.50	4.5%	12.5
25.00	24.00	British Airways	24.00	-0.50	4.5%	12.5
20.00	19.00	British Airways	19.00	-0.50	4.5%	12.5
15.00	14.00	British Airways	14.00	-0.50	4.5%	12.5
10.00	9.00	British Airways	9.00	-0.50	4.5%	12.5
5.00	4.00	British Airways	4.00	-0.50	4.5%	12.5
0.00	0.00	British Airways	0.00	0.00	0.0%	0.0
ENGINEERING, VEHICLES						
100.00	99.00	British Airways	99.00	-0.50	4.5%	12.5
95.00	94.00	British Airways	94.00	-0.50	4.5%	12.5
90.00	89.00	British Airways	89.00	-0.50	4.5%	12.5
85.00	84.00	British Airways	84.00	-0.50	4.5%	12.5
80.00	79.00	British Airways	79.00	-0.50	4.5%	12.5
75.00	74.00	British Airways	74.00	-0.50	4.5%	12.5
70.00	69.00	British Airways	69.00	-0.50	4.5%	12.5
65.00	64.00	British Airways	64.00	-0.50	4.5%	12.5
60.00	59.00	British Airways	59.00	-0.50	4.5%	12.5
55.00	54.00	British Airways	54.00	-0.50	4.5%	12.5
50.00	49.00	British Airways	49.00	-0.50	4.5%	12.5
45.00	44.00	British Airways	44.00	-0.50	4.5%	12.5
40.00	39.00	British Airways	39.00	-0.50	4.5%	12.5
35.00	34.00	British Airways	34.00	-0.50	4.5%	12.5
30.00	29.00	British Airways	29.00	-0.50	4.5%	12.5
25.00	24.00	British Airways	24.00	-0.50	4.5%	12.5
20.00	19.00	British Airways	19.00	-0.50	4.5%	12.5
15.00	14.00	British Airways	14.00	-0.50	4.5%	12.5
10.00	9.00	British Airways	9.00	-0.50	4.5%	12.5
5.00	4.00	British Airways	4.00	-0.50	4.5%	12.5
0.00	0.00	British Airways	0.00	0.00	0.0%	0.0
FOOD MANUFACTURERS						
100.00	99.00	British Airways	99.00	-0.50	4.5%	12.5
95.00	94.00	British Airways	94.00	-0.50	4.5%	12.5
90.00	89.00	British Airways	89.00	-0.50	4.5%	12.5
85.00	84.00	British Airways	84.00	-0.50	4.5%	12.5
80.00	79.00	British Airways	79.00	-0.50	4.5%	12.5
75.00	74.00	British Airways	74.00	-0.50	4.5%	12.5
70.00	69.00	British Airways	69.00	-0.50	4.5%	12.5
65.00	64.00	British Airways	64.00	-0.50	4.5%	12.5
60.00	59.00	British Airways	59.00	-0.50	4.5%	12.5
55.00	54.00	British Airways	54.00	-0.50	4.5%	12.5
50.00	49.00	British Airways	49.00	-0.50	4.5%	12.5
45.00	44.00	British Airways	44.00	-0.50	4.5%	12.5
40.00	39.00	British Airways	39.00	-0.50	4.5%	12.5
35.00	34.00	British Airways	34.00	-0.50	4.5%	12.5
30.00	29.00	British Airways	29.00	-0.50	4.5%	12.5
25.00	24.00	British Airways	24.00	-0.50	4.5%	12.5
20.00	19.00	British Airways	19.00	-0.50	4.5%	12.5
15.00	14.00	British Airways	14.00	-0.50	4.5%	12.5
10.00	9.00	British Airways	9.00	-0.50	4.5%	12.5
5.00	4.00	British Airways	4.00	-0.50	4.5%	12.5
0.00	0.00	British Airways	0.00	0.00	0.0%	0.0
ELECTRICITY						
100.00	99.00	British Airways	99.00	-0.50	4.5%	12.5
95.00	94.00	British Airways	94.00	-0.50	4.5%	12.5
90.00	89.00	British Airways	89.00	-0.50	4.5%	12.5
85.00	84.00	British Airways	84.00	-0.50	4.5%	12.5
80.00	79.00	British Airways	79.00	-0.50	4.5%	12.5
75.00	74.00	British Airways	74.00	-0.50	4.5%	12.5
70.00	69.00	British Airways	69.00	-0.50	4.5%	12.5
65.00	64.00	British Airways	64.00	-0.50	4.5%	12.5
60.00	59.00	British Airways	59.00	-0.50	4.5%	12.5
55.00	54.00	British Airways	54.00	-0.50	4.5%	12.5
50.00	49.00	British Airways	49.00	-0.50	4.5%	12.5
45.00	44.00	British Airways	44.00	-0.50	4.5%	12.5
40.00	39.00	British Airways	39.00	-0.50	4.5%	12.5
35.00	34.00	British Airways	34.00	-0.50	4.5%	12.5
30.00	29.00	British Airways	29.00	-0.50	4.5%	12.5
25.00	24.00	British Airways	24.00	-0.50	4.5%	12.5
20.00	19.00	British Airways	19.00	-0.50	4.5%	1

A BUSINESS OPPORTUNITY NOT TO BE OVERLOOKED!

THE ~~SUN~~ TIMES

TODAY

Sunday

THE SUNDAY TIMES

The Magazine

TLS
THE TIMES LITERARY
SUPPLEMENT

TES
THE TIMES EDUCATIONAL
SUPPLEMENT

THE TIMES
HIGHER
EDUCATION SUPPLEMENT

News International announces a change to its sub-distributor arrangements.

At the beginning of next year News International will introduce changes to its distribution system.

Currently News International Distribution Ltd uses just over 200 sub-distributors to deliver The Sun, The Times, Today, The News of the World, Sunday Magazine, The Sunday Times, The Sunday Times Magazine and the Times Supplements to retail newsagents throughout the British Isles.

The newspapers are printed by News International at Wapping, Knowsley and Glasgow. Related supplements and magazines are either printed by News International or under contract on its behalf. Transportation of its publications is primarily undertaken by TNT Newsfast which delivers to numerous distribution points on News International's behalf.

Next year we are introducing a much simpler and more efficient system: a system that will service the retail newsagency trade in 109 areas operating seven days a week covering every publishing day of the year.

News International invites tenders from existing and potential sub-distributors. Tenderers must be able to demonstrate that they have the ability to satisfy the service requirements of News International and the resource to develop and increase business.

Tenderers can make an offer for more than one area. However a separate application must be made for each area. This is a fantastic opportunity to share in the success of News International.

HOW TO TENDER

Information regarding this tender is obtainable from the Distribution and Circulation Department, News International Distribution Ltd, PO Box 489, London, E1 9DN. On receipt of a non-returnable cheque made out for the sum of £50 payable to NIDL, the Information Memorandum and Terms of Tender document will be sent to you. If you have any queries or require clarification, further details can be obtained by phoning the Tender Helpline on 0171-762 3845.



Ove Arup, the British consultancy of the year, won the award for its work on the Kansai International Airport terminal, which is built on an artificial island at Osaka in Japan

High-flyers show the flag

The success of British consultancies handling foreign construction projects means more contracts for home-based companies. David Young reports

On almost every important construction project in the world there is a British consultant at work, bringing back valuable invisible earnings and helping to steer orders for materials, plant and equipment towards British companies.

The importance of the work by British consultancies in the world market was emphasised yesterday by the Duke of Gloucester, who presented this year's awards made by the British Consultants Bureau (BCB) to companies and individuals who have had outstanding successes.

The Duke, who is president of the BCB, said: "I believe that the bureau has played an important part in the great success that British consultants have had in the international market. I have been associated with the bureau for over 15 years and have constantly been impressed by the many ways it helps British consultants win more business overseas."

Last year there were only eight countries in the world where British consultancies were not operating. Overall, the consultancies brought in £1.5 billion in overseas earnings. The figures for 1994 are expected to top this.

The work of the consultancies is also an indicator of how the world economies are developing, with 41 British consultants in China, 41 in Russia, 40 in Malaysia, 39 in Germany, 37 in Indonesia and 36 in the United Arab Emirates.

In terms of fee income, Asia and the Pacific region accounted for 41.3 per cent of earnings.

Nigel Thompson, chairman of the BCB and a director of the consulting engineers Ove Arup Partnership, said: "More than 40 per cent of member firms' earnings are from overseas, which is far higher than for most manufacturing industries. Consultancy clearly remains a major contributor to Britain's overseas earnings and looks as if it will remain so."

Mr Thompson added that as British consultancies were often the first to be concerned with an overseas project, work frequently flowed to British construction and supply companies. "We estimate that the multiplier factor of the work which we undertake must be anywhere between ten and 25," he said.

Ove Arup was named yesterday as the consultancy of the year for its work on the Kansai International Airport terminal at Osaka in Japan.

The project, which was overseen for Ove Arup by Philip Dilley, a director, has captured the imagination of the public throughout the world, with its spectacular terminal built on an equally impressive artificial island.

Together, the island and terminal form one of the most extraordinary works of engineering and architecture of all time, though unlike other historical feats of engineering, such as the pyramids or medieval cathedrals which took decades to complete, the Kansai project was completed in six years.

The mile-long terminal is the world's largest building. Apart from the Great Wall of China, it is said to be the only man-made structure visible from space. The task of designing it was awarded to Renzo Piano's Building Workshop, based in Genoa and Paris.

However, Signor Piano insisted that Ove Arup must be appointed as his consulting engineers. The two companies had worked together in the past and Signor Piano, who also jointly designed the Pompidou Centre, made it clear to the Japanese authorities that without Ove Arup's expertise the problems faced during the Osaka project could be insurmountable.

This was to be a building, he insisted, where the work of architect and engineer is all but indistinguishable. The artificial island was created from the rock provided by removing an entire mountain near Osaka bay. It will never be fully stable, but passengers will be reassured to know that, through Ove Arup's expertise, the terminal is supported by hundreds of steel columns sunk into a raft of concrete and that each column can be jacked up or

down as the building flexes in response to shifts in the structure of the island. Such movements are constantly monitored by a computer, which controls every aspect of the building's services and structure.

Another bonus for Britain was the realisation that only here could much of the intricate structural steelwork be fabricated. It was supplied by Watson Steel of Bolton, Lancashire, with the raw materials coming from British Steel at a price that the Japanese steel industry could not match.

The Japanese engineers and architects working on the project were also impressed that the complex steel fabrications and forgings arrived from Bolton precisely on schedule and in the correct

order, enabling uninterrupted construction work — a fact which has not gone unnoticed and which bodes well for British companies chasing other big contracts in Asia and the Pacific region.

The involvement of Ove Arup in the Kansai project meant that £11 million of work was won by Watson Steel, and a British manufacturer won Japanese approval for the use of its fire-fighting systems, previously not permitted in Japan. This has opened a potentially vast new market for such systems, as many countries in the region adopt the rigorous construction Japanese standards.

As the Duke of Gloucester has pointed out, the great strength of the British consultancy sector is its vast experience and its independence. At the same time it has the ability to provide a market for other British goods and services in international projects.

Projects that test the best

Award-winning work involves both efficiency and diplomacy

The variety of the environments in which British consultancies have to work and the complex contractual arrangements they have to supervise was well illustrated by many of the entries in this year's British Consultants Bureau awards, including that of the winner of the individual award, Shidan Koucheh-Zadeh.

His company, Thorburn Colquhoun, was first appointed in 1979 by the government of Guinea to supervise the construction of wells, pumping stations and reservoirs to upgrade the water supply system for the rapidly growing capital, Conakry. In 1991, the company was appointed as the lead consultant to supervise the construction of the second phase of the project in a joint venture with Satege of France. This involved the supervision of seven separate contracts awarded to four different foreign firms.

The issue was further complicated in that the client for the contracts was the state water company, which was responsible for the investment programme, while a private French company was given responsibility for the management of water treatment and distribution. This decision effectively meant that Thorburn Colquhoun was working for two clients on one project.

Shidan Koucheh-Zadeh, who went to school in Bournemouth, Dorset, and then qualified as a civil engineer at UMIST, was appointed chief resident engineer largely because of his experience on similar projects in Sierra Leone, Ghana and Nigeria. He co-ordinated the work of the funding agencies, the clients

and the contractors. All communications were in French and all the contracts carried out under the French legal system.

The contract was completed ahead of schedule, \$10 million (about £6 million) below budget, with no claims being made by the contractors and with the completed water treatment plant operating at 25 per cent above its design loading. His success has meant that Thorburn Colquhoun has had its involvement extended to cover three more contracts.

The diversity of the consultancy industry is also illustrated by PTRC Education and Research Services, the company which has won the award for the small consultancy of the year. The company, in association with Steer Davies Gleave, of London, carried out a project financed by loans from the World Bank and the European Bank for Reconstruction and Development to help Mexico to develop its public transport in its growing medium-sized cities.

The award to the Ove Arup Partnership for consistent consultancy achievement rewards 48 years of contribution by the company to Britain's invisible earnings. The company is now one of the world's largest consultancies, with 4,000 staff working in 26 countries. Ove Arup has been involved in every type of project, from airports to zoos, with prestige projects such as the Sydney Opera House, and Qatar University. Its earnings have risen steadily during the past five years from £11 million to £51 million.

DAVID YOUNG



Consultant of the year: Shidan Koucheh-Zadeh

THE BRITISH CONSULTANTS 1994 AWARDS

Here are this year's awards presented by the British Consultants Bureau and sponsored by *The Times*.

● **Class 1: British Consultant of the Year 1994:** Shidan

Koucheh-Zadeh, of Thorburn Colquhoun, London, for his work on the Conakry water supply project in Guinea, West Africa. Commended: Mark Bostock, of Arup Economics and Planning, London, for a feasibility study into the hosting of the 2004 Olympic Games by Cape Town.

● **Class 2: British Consultancy Firm of the Year 1994:** Ove Arup Partnership, of London, for its work on structural building services and fire safety engineering at Kansai International Airport, Osaka, Japan. Very Highly Commended: Mott MacDonald Group, of Cambridge, for its work for the Shanghai Municipal Government, China, on a new water treatment and supply system for the city.

● **Class 3: British Small Consultancy Firm of the Year 1994:** PTRC Education and Research Services, of London, for its work in designing a training programme to support the Mexican medium-size cities urban transport project for the Mexican government.

● **Class 4: Consistent British Consultancy Achievement 1994:** Ove Arup Partnership, of London, for its involvement in civil, industrial and building projects overseas since 1946. Commended: PTRC Education and Research Services, of London, for its work over the past ten years in designing training projects in more than 25 countries for staff in government planning and transportation departments.

PTRC

The Consultant's Complete Proposal Manual by Harold Lewis

An essential reference for consultants and clients

Published by PTRC, winner of the British Consultants Bureau "small consultancy firm of the year" award, this book offers the only comprehensive guide to the whole process of winning and completing work through competitive proposals.

ISBN 0-86000-525-X Price £37.50

250 pages Postage £2.50

Available from PTRC, Gloucester House, Hammer Smith Grove, London W6 0LG. Tel: 081 741 1516, Fax: 081 741 5993

MANDERSTAM CONSULTING ENGINEERS

are rapidly expanding and we are actively seeking talented engineers with commercial awareness for partnership positions.

The Manderstam Group, formed in 1941, offers a full consultancy service in the fields of petroleum refining, petrochemicals and gas technology, pharmaceuticals, fertilisers and pesticides, chemicals and allied industries, metallurgical industries, processing and minerals, agriculture and agro-industries, pulp and paper, textiles, pollution control, project management and control, staff selection and training.

Applicants should write to: Manderstam Consultants Ltd, 208-211 Plaza, 535 Kings Road, London SW10 0SZ.

Mott MacDonald — For engineering solutions the world turns to us

- China - Shanghai's Environment Project
- The Channel Tunnel
- Hong Kong's Lantau Fixed Crossing and airport terminal building
- USA - Boston's Central Artery tunnels
- Pakistan - Karachi water supply
- Saudi Arabia - Shoaiba II power and desalination plant
- UK - Medway immersed tube tunnel
- Australia - Melbourne Cricket Ground's Great Southern Stand

Mott MacDonald
St Anne House
20-26 Wellesley Road
Croydon CR9 2UL

Telephone 0181 686 5041
Fax 0181 681 5706

m Mott MacDonald

BRITISH CONSULTANTS BUREAU

Your partner overseas

This year, Britain's consultancy firms will earn nearly £2 billion from projects abroad. Through the advice and assistance it offers, British Consultants Bureau helps expand this market, providing members with excellent opportunities for networking through wide-ranging sector and regional meetings. In addition members and non-members may access a unique collection of data bases on aid and public procurement providing timely information on forthcoming projects worldwide, and the opportunity to participate in:

- Meetings with EC and multi-national aid agencies and Government departments.
- Up to five high profile overseas trade missions every year.
- Top level contacts and expert insights into market opportunities, through meetings with ministers and officials of foreign governments as well as British ambassadors and embassy commercial staff visiting the UK.
- A unique project information service based on a comprehensive data base, including opportunities in the public sector from all international funding agencies.
- Training seminars on key subjects.

BCB's nearly 300 members, representing all that's best in all sectors of British international consultancy, range from large firms employing several thousands to small specialist consultancies employing only a few. All appear in the widely acclaimed BCB Directory, distributed worldwide.

British Consultants Bureau — your partner overseas

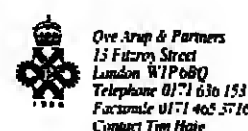
For information on how to benefit from membership, contact Tony Boun, Director, BCB, 1 Westminster Palace Gardens, 1-7 Arkley Row, London SW1P 1RL. Telephone: +44 (0) 71-222 3551, Fax: +44 (0) 71-222 3554

Ove Arup & Partners INTERNATIONAL CONSULTING ENGINEERS

British Consultants Bureau 1994 Awards to Ove Arup & Partners

British Consultancy Firm of the Year for Kansai International Airport Terminal

Consistent British Consultancy Achievement for its contribution to Britain's invisible earnings



Ove Arup & Partners
15 Fitzroy Street
London W1P 0BQ
Telephone 0171 462 1531
Facsimile 0171 462 5716
Contact Tim Hale

ARUP

Australia: Bouwman Brunei: Oronet Germany: Hochtief Hong Kong: Hochtief India: Hochtief Japan: Hochtief Malaysia: Hochtief Mauritius: Hochtief New Zealand: Hochtief Papua New Guinea: Hochtief Philippines: Hochtief Qatar: Hochtief Singapore: Hochtief South Africa: Hochtief Spain: Hochtief Turkey: Hochtief United Arab Emirates: Hochtief United Kingdom: Hochtief United States of America: Hochtief Zimbabwe: Hochtief

[illegible]

amle

and w

THEAT





Agnes Oaks takes the title role as Giselle gets a thoroughly Twenties updating from ENB

ARTS

The new-style Harry
Connick Jr leaves some
Albert Hall fans happy,
others disgruntled



Hamlet's Hall of fame

Play acting

1-3 Dec

is the stuff of Part Two.

KATE BASSETT

10

Black and white magic

1-3 Dec 5. 1944

0322 220000
0296 72190

of tickets (the normal single

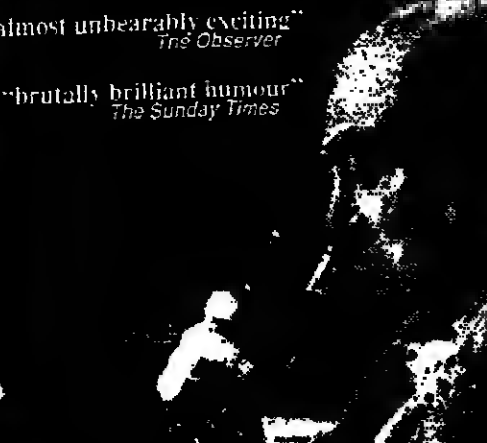
387 9673

personation of Dickens. This is the stuff of Part Two.

KATE BASSETT

Cinemas

Everywhere



ENGLISH TOURING THEATRE

"almost unbearably exciting"
The Observer

"brutally brilliant humour"
The Sunday Times

NO MAN'S LAND
HAROLD PINTER

1-2 & 4-6 Nov	Dart Bank Theatre, Dart	0270 69133
8-12 Nov	Hull Truck Theatre, Hull	0482 23663
16-19 Nov	The Lighthouse, Dartmouth	0322 220000
1-3 Dec	Burton Court Theatre, Burton	0296 72190

Produced by
**A
LETS
GO**

[illegible]

dramatisation of the actor-dramatist Esmyn Williams's autobiography: Part One. George, which was Williams's first name, is an account of his modest beginnings; of his scholarship schooldays as the protégé of a fearsome, devoted French mistress; and of his going up to Oxford, where he developed a passion for the theatre and had a gay old 1920s time, on and off.

The two-hour performance stops short of Williams's fame, which really took off when he trod the boards in Edgar Wallace's dramas in the early Thirties, and which doubled as he authored and appeared in *Night Must Fall*. This was followed in 1938 by his best-loved play, *The Corn Is Green* (about a Welsh miner encouraged by a teacher) and, in 1951, by his world-touring solo impersonation of Dickens. This

round: the piece ends just where Parris's Williams exits to give his first London performance in 1927.

The writing has considerable merits. The account of the village where Williams thinks "I shall never grow up but I shall lie on the grass for ever" can be like Dylan Thomas toned down: poetic and comic with local colour. However, all the detailing of outstanding school reports and exam results sounds self-regarding. Parris's warm Welshness covers up some overwritten passages, but his French accent is lffy, and the "backstage" set is shoddy; sightlines are bad, the lights fluctuate, and the auditorium's temperature rises high. This recently-opened theatre has improved since my first visit yet, like Williams's story, it is not a total success.

KATE BARNES

Paramount Pictures presents a Steve Seitz, Woody Fisterman production a Robert Zemeckis film
 Tom Hanks Forest Gump Robin Wright Gary Sinise Mark Rolston and Sally Field and Charles Newman
 and Bruce Campbell as Alan Scurlock and Ed Gel as Kevin Costner as Rick Carter as Walter Bonney
 as the young Winston Groom as Eric Roth as Woody Fisterman and Tom Hanks as Robert Zemeckis

Now Showing at
 Cinemas Everywhere

LONDON

EVERYBODY'S SHAKESPEARE The international festival of the month-long festival begins with a new production of *Romeo and Juliet* from the Dusseldorf Schauspielhaus. At the Aldwych, a colorful staging with lush costumes and sets of interpretation. Tonight's 1800 concert, conducted by Michael Rostropovich, opens the musical celebration. The programme includes Shostakovich's *Chimera* (Kemp), Shostakovich's *Suite for Hamlet*, Op. 35a, and, finally, Prokofiev's *Romeo and Juliet* (premiered tomorrow). Tickets: £10.50 (10.50), £12.50 (12.50), £14.50 (14.50), £16.50 (16.50), £18.50 (18.50), £20.50 (20.50), £22.50 (22.50), £24.50 (24.50), £26.50 (26.50), £28.50 (28.50), £30.50 (30.50), £32.50 (32.50), £34.50 (34.50), £36.50 (36.50), £38.50 (38.50), £40.50 (40.50), £42.50 (42.50), £44.50 (44.50), £46.50 (46.50), £48.50 (48.50), £50.50 (50.50), £52.50 (52.50), £54.50 (54.50), £56.50 (56.50), £58.50 (58.50), £60.50 (60.50), £62.50 (62.50), £64.50 (64.50), £66.50 (66.50), £68.50 (68.50), £70.50 (70.50), £72.50 (72.50), £74.50 (74.50), £76.50 (76.50), £78.50 (78.50), £80.50 (80.50), £82.50 (82.50), £84.50 (84.50), £86.50 (86.50), £88.50 (88.50), £90.50 (90.50), £92.50 (92.50), £94.50 (94.50), £96.50 (96.50), £98.50 (98.50), £100.50 (100.50), £102.50 (102.50), £104.50 (104.50), £106.50 (106.50), £108.50 (108.50), £110.50 (110.50), £112.50 (112.50), £114.50 (114.50), £116.50 (116.50), £118.50 (118.50), £120.50 (120.50), £122.50 (122.50), £124.50 (124.50), £126.50 (126.50), £128.50 (128.50), £130.50 (130.50), £132.50 (132.50), £134.50 (134.50), £136.50 (136.50), £138.50 (138.50), £140.50 (140.50), £142.50 (142.50), £144.50 (144.50), £146.50 (146.50), £148.50 (148.50), £150.50 (150.50), £152.50 (152.50), £154.50 (154.50), £156.50 (156.50), £158.50 (158.50), £160.50 (160.50), £162.50 (162.50), £164.50 (164.50), £166.50 (166.50), £168.50 (168.50), £170.50 (170.50), £172.50 (172.50), £174.50 (174.50), £176.50 (176.50), £178.50 (178.50), £180.50 (180.50), £182.50 (182.50), £184.50 (184.50), £186.50 (186.50), £188.50 (188.50), £190.50 (190.50), £192.50 (192.50), £194.50 (194.50), £196.50 (196.50), £198.50 (198.50), £200.50 (200.50), £202.50 (202.50), £204.50 (204.50), £206.50 (206.50), £208.50 (208.50), £210.50 (210.50), £212.50 (212.50), £214.50 (214.50), £216.50 (216.50), £218.50 (218.50), £220.50 (220.50), £222.50 (222.50), £224.50 (224.50), £226.50 (226.50), £228.50 (228.50), £230.50 (230.50), £232.50 (232.50), £234.50 (234.50), £236.50 (236.50), £238.50 (238.50), £240.50 (240.50), £242.50 (242.50), £244.50 (244.50), £246.50 (246.50), £248.50 (248.50), £250.50 (250.50), £252.50 (252.50), £254.50 (254.50), £256.50 (256.50), £258.50 (258.50), £260.50 (260.50), £262.50 (262.50), £264.50 (264.50), £266.50 (266.50), £268.50 (268.50), £270.50 (270.50), £272.50 (272.50), £274.50 (274.50), £276.50 (276.50), £278.50 (278.50), £280.50 (280.50), £282.50 (282.50), £284.50 (284.50), £286.50 (286.50), £288.50 (288.50), £290.50 (290.50), £292.50 (292.50), £294.50 (294.50), £296.50 (296.50), £298.50 (298.50), £300.50 (300.50), £302.50 (302.50), £304.50 (304.50), £306.50 (306.50), £308.50 (308.50), £310.50 (310.50), £312.50 (312.50), £314.50 (314.50), £316.50 (316.50), £318.50 (318.50), £320.50 (320.50), £322.50 (322.50), £324.50 (324.50), £326.50 (326.50), £328.50 (328.50), £330.50 (330.50), £332.50 (332.50), £334.50 (334.50), £336.50 (336.50), £338.50 (338.50), £340.50 (340.50), £342.50 (342.50), £344.50 (344.50), £346.50 (346.50), £348.50 (348.50), £350.50 (350.50), £352.50 (352.50), £354.50 (354.50), £356.50 (356.50), £358.50 (358.50), £360.50 (360.50), £362.50 (362.50), £364.50 (364.50), £366.50 (366.50), £368.50 (368.50), £370.50 (370.50), £372.50 (372.50), £374.50 (374.50), £376.50 (376.50), £378.50 (378.50), £380.50 (380.50), £382.50 (382.50), £384.50 (384.50), £386.50 (386.50), £388.50 (388.50), £390.50 (390.50), £392.50 (392.50), £394.50 (394.50), £396.50 (396.50), £398.50 (398.50), £400.50 (400.50), £402.50 (402.50), £404.50 (404.50), £406.50 (406.50), £408.50 (408.50), £410.50 (410.50), £412.50 (412.50), £414.50 (414.50), £416.50 (416.50), £418.50 (418.50), £420.50 (420.50), £422.50 (422.50), £424.50 (424.50), £426.50 (426.50), £428.50 (428.50), £430.50 (430.50), £432.50 (432.50), £434.50 (434.50), £436.50 (436.50), £438.50 (438.50), £440.50 (440.50), £442.50 (442.50), £444.50 (444.50), £446.50 (446.50), £448.50 (448.50), £450.50 (450.50), £452.50 (452.50), £454.50 (454.50), £456.50 (456.50), £458.50 (458.50), £460.50 (460.50), £462.50 (462.50), £464.50 (464.50), £466.50 (466.50), £468.50 (468.50), £470.50 (470.50), £472.50 (472.50), £474.50 (474.50), £476.50 (476.50), £478.50 (478.50), £480.50 (480.50), £482.50 (482.50), £484.50 (484.50), £486.50 (486.50), £488.50 (488.50), £490.50 (490.50), £492.50 (492.50), £494.50 (494.50), £496.50 (496.50), £498.50 (498.50), £500.50 (500.50), £502.50 (502.50), £504.50 (504.50), £506.50 (506.50), £508.50 (508.50), £510.50 (510.50), £512.50 (512.50), £514.50 (514.50), £516.50 (516.50), £518.50 (518.50), £520.50 (520.50), £522.50 (522.50), £524.50 (524.50), £526.50 (526.50), £528.50 (528.50), £530.50 (530.50), £532.50 (532.50), £534.50 (534.50), £536.50 (536.50), £538.50 (538.50), £540.50 (540.50), £542.50 (542.50), £544.50 (544.50), £546.50 (546.50), £548.50 (548.50), £550.50 (550.50), £552.50 (552.50), £554.50 (554.50), £556.50 (556.50), £558.50 (558.50), £560.50 (560.50), £562.50 (562.50), £564.50 (564.50), £566.50 (566.50), £568.50 (568.50), £570.50 (570.50), £572.50 (572.50), £574.50 (574.50), £576.50 (576.50), £578.50 (578.50), £580.50 (580.50), £582.50 (582.50), £584.50 (584.50), £586.50 (586.50), £588.50 (588.50), £590.50 (590.50), £592.50 (592.50), £594.50 (594.50), £596.50 (596.50), £598.50 (598.50), £600.50 (600.50), £602.50 (602.50), £604.50 (604.50), £606.50 (606.50), £608.50 (608.50), £610.50 (610.50), £612.50 (612.50), £614.50 (614.50), £616.50 (616.50), £618.50 (618.50), £620.50 (620.50), £622.50 (622.50), £624.50 (624.50), £626.50 (626.50), £628.50 (628.50), £630.50 (630.50), £632.50 (632.50), £634.50 (634.50), £636.50 (636.50), £638.50 (638.50), £640.50 (640.50), £642.50 (642.50), £644.50 (644.50), £646.50 (646.50), £648.50 (648.50), £650.50 (650.50), £652.50 (652.50), £654.50 (654.50), £656.50 (656.50), £658.50 (658.50), £660.50 (660.50), £662.50 (662.50), £664.50 (664.50), £666.50 (666.50), £668.50 (668.50), £670.50 (670.50), £672.50 (672.50), £674.50 (674.50), £676.50 (676.50), £678.50 (678.50), £680.50 (680.50), £682.50 (682.50), £684.50 (684.50), £686.50 (686.50), £688.50 (688.50), £690.50 (690.50), £692.50 (692.50), £694.50 (694.50), £696.50 (696.50), £698.50 (698.50), £700.50 (700.50), £702.50 (702.50), £704.50 (704.50), £706.50 (706.50), £708.50 (708.50), £710.50 (710.50), £712.50 (712.50), £714.50 (714.50), £716.50 (716.50), £718.50 (718.50), £720.50 (720.50), £722.50 (722.50), £724.50 (724.50), £726.50 (726.50), £728.50 (728.50), £730.50 (730.50), £732.50 (732.50), £734.50 (734.50), £736.50 (736.50), £738.50 (738.50), £740.50 (740.50), £742.50 (742.50), £744.50 (744.50), £746.50 (746.50), £748.50 (748.50), £750.50 (750.50), £752.50 (752.50), £754.50 (754.50), £756.50 (756.50), £758.50 (758.50), £760.50 (760.50), £762.50 (762.50), £764.50 (764.50), £766.50 (766.50), £768.50 (768.50), £770.50 (770.50), £772.50 (772.50), £774.50 (774.50), £776.50 (776.50), £778.50 (778.50), £780.50 (780.50), £782.50 (782.50), £784.50 (784.50), £786.50 (786.50), £788.50 (788.50), £790.50 (790.50), £792.50 (792.50), £794.50 (794.50), £796.50 (796.50), £798.50 (798.50), £800.50 (800.50), £802.50 (802.50), £804.50 (804.50), £806.50 (806.50), £808.50 (808.50), £810.50 (810.50), £812.50 (812.50), £814.50 (814.50), £816.50 (816.50), £818.50 (818.50), £820.50 (820.50), £822.50 (822.50), £824.50 (824.50), £826.50 (826.50), £828.50 (828.50), £830.50 (830.50), £832.50 (832.50), £834.50 (834.50), £836.50 (836.50), £838.50 (838.50), £840.50 (840.50), £842.50 (842.50), £844.50 (844.50), £846.50 (846.50), £848.50 (848.50), £850.50 (850.50), £852.50 (852.50), £854.50 (854.50), £856.50 (856.50), £858.50 (858.50), £860.50 (860.50), £862.50 (862.50), £864.50 (864.50), £866.50 (866.50), £868.50 (868.50), £870.50 (870.50), £872.50 (872.50), £874.50 (874.50), £876.50 (876.50), £878.50 (878.50), £880.50 (880.50), £882.50 (882.50), £884.50 (884.50), £886.50 (886.50), £888.50 (888.50), £890.50 (890.50), £892.50 (892.50), £894.50 (894.50), £896.50 (896.50), £898.50 (898.50), £900.50 (900.50), £902.50 (902.50), £904.50 (904.50), £906.50 (906.50), £908.50 (908.50), £910.50 (910.50), £912.50 (912.50), £914.50 (914.50), £916.50 (916.50), £918.50 (918.50), £920.50 (920.50), £922.50 (922.50), £924.50 (924.50), £926.50 (926.50), £928.50 (928.50), £930.50 (930.50), £932.50 (932.50), £934.50 (934.50), £936.50 (936.50), £938.50 (938.50), £940.50 (940.50), £942.50 (942.50), £944.50 (944.50), £946.50 (946.50), £948.50 (948.50), £950.50 (950.50), £952.50 (952.50), £954.50 (954.50), £956.50 (956.50), £958.50 (958.50), £960.50 (960.50), £962.50 (962.50), £964.50 (964.50), £966.50 (966.50), £968.50 (968.50), £970.50 (970.50), £972.50 (972.50), £974.50 (974.50), £976.50 (976.50), £978.50 (978.50), £980.50 (980.50), £982.50 (982.50), £984.50 (984.50), £986.50 (986.50), £988.50 (988.50), £990.50 (990.50), £992.50 (992.50), £994.50 (994.50), £996.50 (996.50), £998.50 (998.50), £1000.50 (1000.50), £1002.50 (1002.50), £1004.50 (1004.50), £1006.50 (1006.50), £1008.50 (1008.50), £1010.50 (1010.50), £1012.50 (1012.50), £1014.50 (1014.50), £1016.50 (1016.50), £1018.50 (1018.50), £1020.50 (1020.50), £1022.50 (1022.50), £1024.50 (1024.50), £1026.50 (1026.50), £1028.50 (1028.50), £1030.50 (1030.50), £1032.50 (1032.50), £1034.50 (1034.50), £1036.50 (1036.50), £1038.50 (1038.50), £1040.50 (1040.50), £1042.50 (1042.50), £1044.50 (1044.50), £1046.50 (1046.50), £1048.50 (1048.50), £1050.50 (1050.50), £1052.50 (1052.50), £1054.50 (1054.50), £1056.50 (1056.50), £1058.50 (1058.50), £1060.50 (1060.50), £1062.50 (1062.50), £1064.50 (1064.50), £1066.50 (1066.50), £1068.50 (1068.50), £1070.50 (1070.50), £1072.50 (1072.50), £1074.50 (1074.50), £1076.50 (1076.50), £1078.50 (1078.50), £1080.50 (1080.50), £1082.50 (1082.50), £1084.50 (1084.50), £1086.50 (1086.50), £1088.50 (1088.50), £1090.50 (1090.50), £1092.50 (1092.50), £1094.50 (1094.50), £1096.50 (1096.50), £1098.50 (1098.50), £1100.50 (1100.50), £1102.50 (1102.50), £1104.50 (1104.50), £1106.50 (1106.50), £1108.50 (1108.50), £1110.50 (1110.50), £1112.50 (1112.50), £1114.50 (1114.50), £1116.50 (1116.50), £1118.50 (1118.50), £1120.50 (1120.50), £1122.50 (1122.50), £1124.50 (1124.50), £1126.50 (1126.50), £1128.50 (1128.50), £1130.50 (1130.50), £1132.50 (1132.50), £1134.50 (1134.50), £1136.50 (1136.50), £1138.50 (1138.50), £1140.50 (1140.50), £1142.50 (1142.50), £1144.50 (1144.50), £1146.50 (1146.50), £1148.50 (1148.50), £1150.50 (1150.50), £1152.50 (1152.50), £1154.50 (1154.50), £1156.50 (1156.50), £1158.50 (1158.50), £1160.50 (1160.50), £1162.50 (1162.50), £1164.50 (1164.50), £1166.50 (1166.50), £1168.50 (1168.50), £1170.50 (1170.50), £1172.50 (1172.50), £1174.50 (1174.50), £1176.50 (1176.50), £1178.50 (1178.50), £1180.50 (1180.50), £1182.50 (1182.50), £1184.50 (1184.50), £1186.50 (1186.50), £1188.50 (1188.50), £1190.50 (1190.50), £1192.50 (1192.50), £1194.50 (1194.50), £1196.50 (1196.50), £1198.50 (1198.50), £1200.50 (1200.50), £1202.50 (1202.50), £1204.50 (1204.50), £1206.50 (1206.50), £1208.50 (1208.50), £1210.50 (1210.50), £1212.50 (1212.50), £1214.50 (1214.50), £1216.50 (1216.50), £1218.50 (1218.50), £1220.50 (1220.50), £1222.50 (1222.50), £1224.50 (1224.50), £1226.50 (1226.50), £1228.50 (1228.50), £1230.50 (1230.50), £1232.50 (1232.50), £1234.50 (1234.50), £1236.50 (1236.50), £1238.50 (1238.50), £1240.50 (1240.50), £1242.50 (1242.50), £1244.50 (1244.50), £1246.50 (1246.50), £1248.50 (1248.50), £1250.50 (1250.50), £1252.50 (1252.50), £1254.50 (1254.50), £1256.50 (1256.50), £1258.50 (1258.50), £1260.50 (1260.50), £1262.50 (1262.50), £1264.50 (1264.50), £1266.50 (1266.50), £1268.50 (1268.50), £1270.50 (1270.50), £1272.50 (1272.50), £1274.50 (1274.50), £1276.50 (1276.50), £1278.50 (1278.50), £1280.50 (1280.50), £1282.50 (1282.50), £1284.50 (1284.50), £1286.50 (1286.50), £1288.50 (1288.50), £1290.50 (1290.50), £1292.50 (1292.50), £1294.50 (1294.50), £1296.50 (1296.50), £1298.50 (1298.50), £1300.50 (1300.50), £1302.50 (1302.50), £1304.50 (1304.50), £1306.50 (1306.50), £1308.50 (1308.50), £1310.50 (1310.50), £1312.50 (1312.50), £1314.50 (1314.50), £1316.50 (1316.50), £1318.50 (1318.50), £1320.50 (1320.50), £1322.50 (1322.50), £1324.50 (1324.50), £1326.50 (1326.50), £1328.50 (1328.50), £1330.50 (1330.50), £1332.50 (1332.50), £1334.50 (1334.50), £1336.50 (1336.50), £1338.50 (1338.50), £1340.50 (1340.50), £1342.50 (1342.50), £1344.50 (1344.50), £1346.50 (1346.50), £1348.50 (1348.50), £1350.50 (1350.50), £1352.50 (1352.50), £1354.50 (1354.50), £1356.50 (1356.50), £1358.50 (1358.50), £1360.50 (1360.50), £1362.50 (1362.50), £1364.50 (1364.50), £1366.50 (1366.50), £1368.50 (1368.50), £1370.50 (1370.50), £1372.50 (1372.50), £1374.50 (1374.50), £1376.50 (1376.50), £1378.50 (1378.50), £1380.50 (1380.50), £1382.50 (1382.50), £1384.50 (1384.50), £1386.50 (1386.50), £1388.50 (1388.50), £1390.50 (1390.50), £1392.50 (1392.50), £1394.50 (1394.50), £1396.50 (1396.50), £1398.50 (1398.50), £1400.50 (1400.50), £1402.50 (1402.50), £1404.50 (1404.50), £1406.50 (1406.50), £1408.50 (1408.50), £1410.50 (1410.50), £1412.50 (1412.50), £1414.50 (1414.50), £1416.50 (1416.50), £1418.50 (1418.50), £1420.50 (1420.50), £1422.50 (1422.50), £1424.50 (1424.50), £1426.50 (1426.50), £1428.50 (1428.50), £1430.50 (1430.50), £1432.50 (1432.50), £1434.50 (1434.50), £1436.50 (1436.50), £1438.50 (1438.50), £1440.50 (1440.50), £1442.50 (1442.50), £1444.50 (1444.50), £1446.50 (1446.50), £1448.50 (1448.50), £1450.50 (1450.50), £1452.50 (1452.50), £1454.50 (1454.50), £1456.50 (1456.50), £1458.50 (1458.50), £1460.50 (1460.50), £1462.50 (1462.50), £1464.50 (1464.50), £1466.50 (1466.50), £1468.50 (1468.50), £1470.50 (1470.50), £1472.50 (1472.50), £1474.50 (1474.50), £1476.50 (1476.50), £1478.50 (1478.50), £1480.50 (1480.50), £1482.50 (1482.50), £1484.50 (1484.50), £1486.50 (1486.50), £1488.50 (1488.50), £1490.50 (1490.50), £1492.50 (1492.50), £1494.50 (1494.50), £1496.50 (1496.50), £1498.50 (1498.50), £1500.50 (1500.50), £1502.50 (1502.50), £1504.50 (1504.50), £1506.50 (1506.50), £1508.50 (1508.50), £1510.50 (1510.50), £1512.50 (1512.50), £1514.50 (1514.50), £1516.50 (1516.50), £1518.50 (1518.50), £1520.50 (1520.50), £1522.50 (1522.50), £1524.50 (1524.50), £1526.50 (1526.50), £1528.50 (1528.50), £1530.50 (1530.50), £1532.50 (1532.50), £1534.50 (1534.50), £1536.50 (1536.50), £1538.50 (1538.50), £1540.50 (1540.50), £1542.50 (1542.50), £1544.50 (1544.50), £1546.50 (1546.50), £1548.50 (1548.50), £1550.50 (1550.50), £1552.50 (1552.50), £1554.50 (1554.50), £1556.50 (1556.50), £1558.50 (1558

Ready to let her modesty blaze

After decades as pop's most shrinking violet, Carly Simon is, she says, finally letting it all hang out. Alan Jackson finds out why

Carly Simon, pop goddess, is a concept that has been promoted down the years by a playful series of album sleeves featuring the Simon legs, tips, hair and décolletage. Outside the photographer's studio though, she has shown little appetite for the rock'n'roll lifestyle.

There have been occasional lapses into the spotlight — "You're So Vain", her biggest hit, certainly kept the curious guessing. Was Mick Jagger (who sang back-up vocals on it) the egotistical lover addressed within its enigmatic lyrics, or Warren Beatty? And a first marriage to fellow singer-songwriter James Taylor set flashbulbs exploding back in the days when liberal politics and acoustic guitars were thought sexy by American taste-makers. But, those apart, she has lived a particularly private kind of public life.

Records have been released, some of them selling spectacularly well, others not so well. A long-standing problem with stagefright has mainly kept her out of concert halls, while an assiduous commitment to a number of noble social causes — including the American Red Cross, the Association to Benefit Children with AIDS, and Mothers Against Drunk Driving — has kept her in the society columns and the offices of politicians and public officials.

And, with the raising of her children Sally, 20, and Ben, 17, taking precedence over everything, it has been easy to forget exactly what it was that first made her famous.

What made her famous are a beautifully mellow alto voice and a sharply observant writing style, both well to the fore on *Letters Never Sent*, released next Monday, and her first recorded work in four years. For Simon, now 49, it is a triumph, being less shaped by commercial constraints than anything else in her recent career.

There is not even a siren pose on the sleeve. "I see those old covers in the most positive light," she says, tall, calm and elegant amid the friendly clutter of her Manhattan apartment. "I've always enjoyed playing with my image, dressing up the way a child would in her

mother's high heels and an old fox fur. There's an erotic element, but it's not important. It's me playing in front of a camera, pretending to be something I'm not."

However, not even photogenic looks can protect an artist from career troughs. Simon's nadir came in 1985, when yuppie values and electro-pop were prevalent and her long-time contract with Elektra ended. That year she released the somewhat self-destructively titled *Spoiled Girl* for Epic, her only album not to chart in America. She

"I'm going to make myself walk out on to those stages. If I faint or throw up or even die, then so be it"

was unceremoniously dropped by that label also as a result, and her then manager Tommy Mottola — now president of Sony Music and husband of Mariah Carey — laid it on the line. "He said that no one else would take me other than Clive Davis at Arista, and that even then it would have to be for no money upfront and with the proviso that Clive had total control over the material I recorded. But finding my options so reduced made me act out of fear."

"There I was, close to 40 and with a lot of my old songs still on the radio and yet — according to my manager — with no one wanting me. I thought it was the end, that I could easily go the way of X, Y and Z and never be heard of again. I didn't want to be without a record deal, but my only way forward was with a man who once said that I was a singer, not a writer, and should only be doing other people's songs. Because I was in a corner though, I agreed, I signed."

As a result — and despite being reduced to tears "many, many times" by the autocratic Davis, mastermind behind the launch of

Whitney Houston and the renaissance in fortunes of both Aretha Franklin and Dionne Warwick — she found herself back on the world charts the following year.

The recording of *Coming Around Again* was a fraught business, with Simon and her new boss repeatedly locking horns in the studio. "Largely because he made me record this Bryan Adams song, and worse still brought him along to tell me how to phrase it. Now obviously that was embarrassing for Bryan, but it was just a tremendously demeaning experience for me, one of the low points of my artistic life."

Her revenge was the album's hit title track, the theme to the Nora Ephron film *Heartburn* and archetypal Simon — a tale of grown-up angst that was subtle, seductive and, most satisfying of all, self-written. "There's still a lot of struggle, but also much that's positive," she says now of her relationship with Davis. "I think he now respects who I am and is no longer trying to shape me into someone else."

The time at Arista has been punctuated by her Oscar-winning soundtrack to a second Ephron film, *Working Girl*, plus a collection of standards. On *Letters Never Sent*, though, she returns to her natural territory of sophisticated folk-pop with a loosely conceptual set that deals with key relationships in her past. Various famous friends happened by the studio to help in its making, among them Rosanne Cash, Taj Mahal, Marc Cohn and Dave Stewart. Meanwhile, the appearance of son Ben on "Time Works On All The Wild Young Men" is likely to have label bosses everywhere reaching for their chequebooks — his voice is pure, strong and resonant, a carbon copy of that of his father, the one-time sweet baby James.

"It's very hard to be humble and proud at the same time, but I'm trying," she says of the record. "Yes, I think it's the best one I've ever made, but, also yes, I'm scared about how it's going to be received."

Still, recent events in her life have made her determined no longer to be circumscribed by fear. During the album's recording and within



With a new album out next week, and her life looking good, Carly Simon is ready to tackle the big one — performing in public

the space of a few weeks, there occurred the deaths of both her mother Andrea, with whom she had a protracted difficult relationship, and of her close friend Jacqueline Onassis. *Letters Never Sent* is dedicated to the two women and contains songs written directly for each, and out of respect for them

she has resolved to overcome her stagefright and promote it with her first concert tour in almost 20 years. "It's not because I've conquered that fear, but in spite of it," she says. "If I faint or throw up or even die, then so be it. But as this is the most personal of a sea of personal albums I've made I'm going to

honour the fact by making myself walk out on to those stages and let it all hang out, just as I did on the record itself."

The decision comes at a good time for Simon, professionally, personally and even politically. She has married again, but maintains a separate New York address to

advertising industry executive and aspiring novelist Jim Hart. And among the summer guests at her second home on Martha's Vineyard, Massachusetts, were Bill and Hillary Clinton. "Would I say I'm happy in my life? I think the answer would have to be yes."

• *Letters Never Sent* is on Arista

The irony of it is that Bill Frisell was once an uncompromising purist. Twenty or more years ago, at a time when rock rhythms threatened to smother the life out of jazz, the young Frisell turned his back on anything more contemporary than bebop. Today, acknowledged as one of the most distinctive of modern guitarists, he takes his inspiration from all manner of sources: Prince rubs shoulders with Charles Ives, John Coltrane with Prince.

Now comes the turn of an even more unlikely figure — Buster Keaton, whose films form the backdrop to Frisell's new album *Go West*. The combination of ambient guitar and slapstick comedy can be experienced at the Queen Elizabeth Hall tonight, when Frisell's trio — with Kermit Driscoll on bass and Joey Baron on drums — plays music to accompany the screening of four Keaton films: *Go West*, *Sherlock Jr*, *The High Sign* and *One Week*. The soundtrack album is issued by Elektra Nonesuch on November 28.

Given Frisell's long association with saxophonist John Zorn, the downtown anarchist cum post-modernist who specialises in jagged, cut-and-paste tributes to the likes of Mickey Spillane and spaghetti western composer Ennio Morricone, this latest venture should not come as a complete surprise. The idea first took shape last year when a Brooklyn arts centre approached Frisell with the idea of providing music for a screening of Keaton films. His treatment was received, and he was invited back in February for a performance of three movie shorts.

As he explains, the business of writing for cinema was something of a hit-and-miss affair. "It was a long process. I didn't know which films to do at first, so I got hold of a lot of

Keaton enters the jazz age

Bill Frisell tells Clive Davis about his most unusual gig — adding hot licks to classic silent comedies



Guitarist Bill Frisell comes face to poster with Buster Keaton

videos. After watching them, a few ideas began to surface, then I let go of them and wrote a lot of music without even thinking about the films. Then I went back to the films, watched them with all this different music in front of me, and placed the melodies with different sections."

Although the initial structure may have been haphazard, Frisell was adamant about one thing: he had to break away from the conventions of silent movie piano accompaniment. When he watched the films he made a point of switching off the volume in order to concentrate entirely on the images on the

screen. Avoiding the superficial, his densely textured, slow-motion improvisation complements Keaton's bitter-sweet mood.

The QEH concert is part of a European tour. "Europe is where I find my prime audience — I don't know what I'd do without that," he says. "Part of it, I think, is the general level of awareness of the public there; they're not yet as conditioned to watching MTV all the time."

It was Manfred Eicher's label ECM — home to Keith Jarrett and Jan Garbarek — that gave Frisell his first real opportunity for self-expression, back in the early 1980s.

Frisell worked as a sideman for the company's leading artists, and eventually made a number of albums under his own name (*Lookout for Hope* was a particular critical favourite). As for Frisell's eclectic tastes, those were partly a throwback to his years at a racially integrated high school in Colorado, where he and his friends listened to the full spectrum of R&B and pop. After his brief phase of jazz purism he threw himself back into the maelstrom in the early 1970s, rediscovering his affinity with *Jimi Hendrix*.

With so many styles — from country to free jazz — at his disposal, and with his tendency to improvisation, Frisell is often described as "a technician". The truth, he says, is that his spare, elliptical delivery developed as a response to what he regarded as his own lack of technique. Years ago, listening to the ostentatious virtuoso solos of John McLaughlin, he was oppressed by a sense of his own inadequacy.

"After some time I tried to imply what I couldn't do physically on the instrument. Instead of playing 25 notes I'd make a gesture of playing five. If I look back on my favourite musicians, they're all individuals who built around something that they didn't have. "I've heard the stories about young Miles, when he was young, tried to play like Dizzy. But if he could have played like that we might not have had a Miles at all."

• *Queen Elizabeth Hall, South Bank, SE1 (071-928 8800) tonight, 7.30pm*

POPULAR MUSIC: Harry Connick Jr throws his image out the window

Play that funky music, white boy

WHEN he first burst, apparently fully formed, upon the music scene in his late teens, Harry Connick Jr attracted slightly grudging praise from the jazz press. "The Boy Wonder from New Orleans" was, most observers agreed, phenomenally talented: he could play the piano like Erroll Garner, with a dash of Thelonious Monk and Professor Longhair; he could sing like Frank Sinatra; he was charismatic, serious and knowledgeable about the music. He was also charming, good-looking and modest. If, by possessing these advantages, he had deprived more deserving souls of them, he could not have attracted more suspicion.

Not that this bothered his fans, who flocked to his concerts, marvelled at his pianistic talent, and swooned at his crooning. Soon, even the jazz press was won over by his stunning Big Band concerts, and had to admit that he was that rare phenomenon: a true jazz talent who was also a natural entertainer with mass appeal.

On his latest British tour, however, now coming to a climax in three Albert Hall concerts, there are definite signs that sections of Connick's audience are less than happy with his latest metamorphosis. One disgruntled punter put it succinctly: she had come to see Sinatra, she said, and had been given Mötörhead.

Certainly, anyone hoping for a brisk trot through Connick's *When Harry Met Sally* routine would have been surprised — even outraged — at his urging them at the concert's outset to "check out some funky music from the Crescent City", and by the relentless power and volume of what followed.

But those who had listened to, and appreciated, his latest album, *She* — the



If only Sinatra could see him now: Harry Connick Jr gets down and dirty

Harry Connick Jr
Albert Hall

majority, that is — stayed and exhibited all the signs of a rock audience enjoying itself: they clapped on the beat, emitted the occasional whoop, boogied in the boxes and complained about the price of the souvenir programmes.

Listened to dispassionately, though, Connick's latest offering, and its live performance, is merely another manifestation of his deep and sincere interest in all aspects of New Orleans music, which now embraces everything from the most traditional jazz through barrelhouse piano to the most eclectic funk and rock.

The jazz was represented not only in a yearning version of "St James Infirmary", where Connick was joined by the sure-footed muted trumpet of Leroy Jones and the hauntingly lovely marmoset of Lucien Barbarin, but also by a grand-standing solo piano version of "Sweet Georgia Brown".

"The funk, admittedly, did dominate the proceedings, but if it was less than wholly successful the acoustics of the Albert Hall — never overly hospitable to amplified sound — must bear the blame, and not the slick, right band."

Connick, meanwhile, is merely transforming himself from Boy Wonder to Man of Many Parts.

CHRIS PARKER

BBC Symphony Orchestra
at the Royal Festival Hall

Alexander Lazarev conducts

Thursday 3 November 7.30pm
Wednesday 9 November 7.30pm

Peter Jablonski piano
Tchaikovsky Francesca da Rimini
Rachmaninov Rhapsody on a theme of Paganini
Alfred Schnittke Symphony No. 5/Concerto Grosso No. 4

Paul Watkins cello
Ruslan Gurev viola
Alex Tertyan Symphony No. 7 (UK premiere)
Strauss Don Quixote

Part of the Soviet Symphony Series

All seats £10 and unreserved. Concessions £5. Phone 071-928 8800

ROYAL FESTIVAL HALL
THIS FRIDAY at 7.30pm

DEUTSCHE SYMPHONIE-ORCHESTER BERLIN
ASHKENAZY

programme includes:

MAHLER
Symphony No. 5
SCHUMANN Intro & Allegro Appassionato
CRISTINA ORTIZ piano

£20, £15, £12, £7
BOX OFFICE 071-928 8800

Frederick ASHTON Remembered

THE DREAM
AIR
LA CHATTE METAMORPHOSEE
EN FEMME
THAIS
RAYMONDA
FACADE

10.15 DECEMBER 11.00pm
17 DECEMBER 11.00pm
17 DECEMBER 11.00pm

Frederick ASHTON Celebrated

LA VALSE
BIRTHDAY OFFERING
pas de deux
SYLVIA
pas de deux
SYMPHONIC VARIATIONS
New Production
DAPHNIS AND CHLOE

10 11 14 16 21 28 30
NOVEMBER at 7.30pm

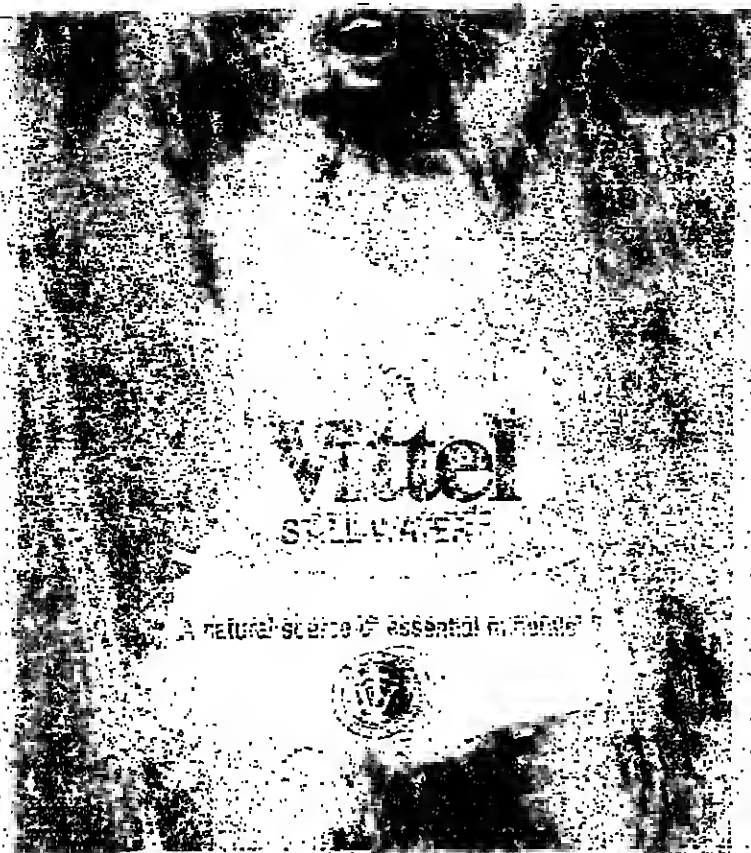
CALL FOR A FREE LEAFLET

THE ROYAL BALLET
BOX OFFICE • 071-304 4000

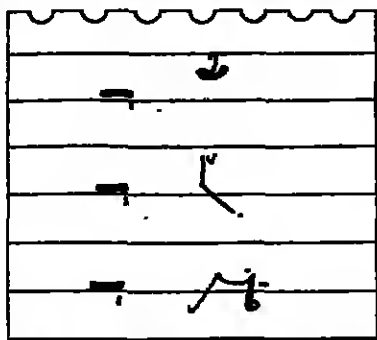
TO ADVERTISE
CALL: 071 481 9994 (Trade)

FAX:
071 782 7828

LA CRÈME DE LA CRÈME



Temp to £10.00 per hour



Please call Julia, Natalie or Clare
on 071 434 4512

Crone Corkill

RECRUITMENT CONSULTANTS

22 ...

The Job for You!
£17,000 + Benefits

Enhance your CV and your bank balance by joining this premier West End organisation working as an integral part of a busy team. Based in gorgeous Mayfair offices, you will have an interesting mix of secretarial responsibilities and will become a valued member of a friendly division. To qualify for this exciting opportunity you will need fast, accurate audio typing and one year's secretarial experience. Knowledge of Wordperfect 5.1 helpful. Age 20-25. Please call Harriet Hardman on 071 434 4512.

Crone Corkill

RECRUITMENT CONSULTANTS

MACMILLAN

PA to Group Legal Director

This post is with a high profile international publishing house and requires the highest quality secretarial and administration skills.

An ability to communicate at all levels and first class organisational skills are essential. You will need to be adaptable and able to work quickly in a demanding environment. City experience is necessary.

Advanced Word for Windows, 70/80 wpm and audio skills are required. Shorthand is desirable.

Please write enclosing a full CV stating current salary and reference no: MP/2140/94T to: Niamh O'Connor, Personnel Officer, 4 Little Essex Street, London, WC2R 3LF

Closing Date: 7 November 1994

No Agencies

Macmillan Publishers Ltd

THE COIN STREET GROUP

is a community development trust responsible for developing and managing a significant part of London's South Bank

PA/SECRETARY

We require an experienced PA/Secretary to work for our Group Director and the Director of Administration & Personnel. Responsibilities include arranging meetings, fielding telephone calls, filing, minute taking, company secretarial/personnel work and general office management/staff supervision. Desirable skills and personal qualities include computer literacy, a good memory for names, attention to detail, the ability to deal with people at all levels, obsessive tidiness and a sense of humour! An interest in the fields of architecture, design, arts and entertainment would be an advantage. Salary: £18,000 pa + 6% pension.

ADMINISTRATION ASSISTANT

We also require a second administration assistant to work under the direction of the PA/Secretary. Responsibilities include reception and telephone, incoming and outgoing post, central filing, office supplies, and generally assisting with our 'front of house' operations. You will need to be computer literate, well organised and be able to deal with people at all levels. Potential to get involved in other aspects of the business. Salary: £12,000 + 6% pension.

Please write in the first instance, enclosing a c.v., to: Trisha Williams, Director of Administration & Personnel, The Coin Street Group, 99 Upper Ground, London SE1 9PP. Closing date: Friday 18 November 1994.

The Coin Street Group strives to be an equal opportunities organisation and all staff are expected to share in this commitment.

Follow your heart...

The World of Recruitment

£20,000 + bonus

This is a high quality PA/research role within a small, very successful executive search company. As part of a dedicated team working directly for the Chief Executive, you will handle research up to introduction as well as providing PA support. Exceptional entries for a self-starter with good secretarial skills and, ideally, some financial background.

Open the Door into Personnel

£16,000 + benefits

One of the UK's leading publishing companies currently seeks a skilled secretary for their personnel office. Experience within personnel is not required although an interest in personnel and willingness to learn about it is desirable. Bright, lively approach and hard-working attitude are important. Excellent benefits package. Good typing (50wpm+) requested.

Step into the Chairman's Office

£14,000

This is a high quality opening for a college leaver/junior secretary within the Chairman's office of a top international consultancy. Varied role including involvement in confidential work, database management, secretarial support and general assistance. Graduate-level education preferred. Smart presentation and accurate typing (50wpm) essential.

Gordon Yates recruits on the basis of merit and equal opportunity. Please call 071-483 5787 today.

GORDON YATES
Recruitment Consultants

ARE YOU THE BEST OF THE BEST?

1:1 PA in the Docklands
Package £30,000

Do you have the ability to think ahead and to be proactive? Are you resilient, assertive and possess the ability to liaise at all levels. Top investment bank is looking to recruit PA's who represent the cream of their profession - if you are extremely well presented and spoken, educated to at least A level standard, type at 60 wpm and are in your 20's or early 30's - call us.

SECRETARY IN CHAIRMAN'S OFFICE

Top Investment Bank
£18,000 + banking benefits

If you are looking for your second/third position (in your 20's) and have the ability to work at senior level, this is a fabulous opportunity to work for one of the major players in banking. Responsibilities include assisting the Chairman's PA, scheduling diaries, meeting and greeting guests & co-ordinating executive breakfasts, lunches and private parties.

Please call us now on 071-734 8484

PAN EUROPEAN
RECRUITMENT

TURNING POINT

Turning Point is the largest national charity helping people with drink, drug and mental health problems.

PA TO CHIEF EXEC

London £18,000 - £20,000

We are a fast expanding organisation operating at the sharp end of the country's most acute social problems and are looking for a versatile and dedicated person to provide comprehensive support for our Chief Executive and secretarial support for our Chair.

You will provide a full and efficient secretarial service as well as representing your bosses at all levels both within and outside the organisation and liaising effectively with other departments and outside agencies. The maintenance and development of administration systems is also within your sphere of activity. You will, obviously, need the highest level secretarial/PA skills but equally important will be your excellent communications, organisational and administrative abilities. You should have a minimum of three years' experience of working to a senior executive and will identify have an understanding of local and central government and current social issues.

You will be located at our Head Office at Aldgate but will be involved in some travel throughout the UK. Starting salary will be negotiable on the basis of experience and qualifications.

For full details and an application form please contact Personnel Department, Turning Point, New Loon House, 181 Back Church Lane, London E1 1LU. Tel: 071-702 2300. Closing date 16 November 1994.

TURNING POINT IS STRIVING TOWARDS EQUAL OPPORTUNITIES AND THEREFORE WELCOMES APPLICANTS FROM ALL SECTORS OF THE COMMUNITY.

Registered Charity No 234857

FORTIES PEOPLE

- 1) S.H. Float Sec/ Trainer W4W + Relief Receipt. Friendly Co EC3 £16k.
- 2) Data input to join happy team. Excellent speech & presentation SW1 £13k.
- 3) P/T 9-1pm Sec/ Admin. Small Head Office of charity WC1 £6k.

Call 071 329 4044/ 3999
or Fax 071 329 4540

SECRETARY

Many design companies require a very competent secretary with good computer typing skills to work primarily for their production departments. The ideal candidate will be a 'team player' with excellent communication skills and the ability to work under pressure.

Please apply by writing only to: Design & Print, 97-99 Paul Street, London EC2A 4PD.

First Choice

Progress your career with one of the UK's largest holiday companies

Secretary
Crawley, West Sussex

You've already established yourself as a confident and skilled secretary. But now you are ready to take your career a stage further to a more senior position. Our Chief Executive's PA requires a Secretary to assist her and to provide holiday cover for other Directors' secretaries.

Your day will be full and demanding. We expect you to have excellent shorthand (min. 100 wpm) and typing skills (at least RSA Stage II), preferably with knowledge of WordPerfect 5.1 and/or Lotus 1-2-3. You will be articulate and a skilled communicator at all levels.

We offer a good package... competitive salary, contributory private health care and pension scheme, together with subsidised on-site catering facilities and generous discounts on holidays. Your first step to First Choice... write to us with your cv.

Human Resources Manager (Ref. AD3)
First Choice Holidays plc
Astral Towers
Betts Way, Crawley
West Sussex RH10 2GX

Closing date: 9 November. We operate a No Smoking policy

CJES RECRUITMENT CONSULTANTS GROUP

OUR CLIENT IS A 350 STRONG CITY LAW FIRM WHICH IS REGARDED HIGHLY BY COMPETITORS AND CLIENTS FOR THE SPEED AND EFFICIENCY OF SERVICE.

CJRA LEGAL SECRETARIES

CITY £16,000 - £19,000

USE YOUR LEGAL, CITY OR COMMERCIAL SECRETARIAL EXPERIENCE FOR:

Senior Banking Partner's Secretary: You should have previous Corporate Finance experience which will have been gained in a City Law firm or a large Commercial Bank. (Ref: SBP/TT)

Senior Litigation Partner's Secretary: Here you will need to have had previous Litigation experience which will have been gained in a large City firm. This appointment will also have a sizeable administrative role. (Ref: SLP2/TT)

Secretary to Senior Assistant Solicitor and Assistant Solicitor: Candidates will need either Commercial or Litigation experience and a certain amount of the workload will be dealing with Planning and environmental issues. (Ref: SAS3/TT)

Secretary to Assistant Solicitor - Employment Law: For this position you must have a high tolerance for WP work, however the nature of the work can be very absorbing. Legal experience is not necessary although it would be an advantage. (Ref: ASE4/TT)

Departmental Secretary: this role will involve predominately WP work within the Commercial department. This is a very team orientated department, and legal experience is not essential. (Ref: DSS/TT)

For all these positions a flexible approach towards hours is essential, and all applicants must have MS Word for Windows experience. A very generous package is offered, and the benefits include PRP, Contributory Pension (after qualifying period), overtime, private health insurance, subsidised gym membership and 20 days holiday. Applications in strict confidence including your CV and stating current salary level, quoting the appropriate reference, will be forwarded to our client unless you list companies to which they should not be sent in a covering letter marked for the attention of the Security Manager, CJRA

PA to Chief Executive

£18,500 plus Performance Bonus and Capital Card
Based London SW1

The Audit Commission is an independent self-financing organisation seeking to help managers within local government and the Health Service to achieve economy, efficiency and effectiveness across their operations. Its high profile work - our reports are widely publicised and attract considerable media attention.

As PA to our Chief Executive you will be providing a quality service right at the centre of our operations. It is a fast moving environment demanding flexibility, initiative and the ability to balance a wide range of demands on your time. Keeping calm under pressure, you must have the confidence and communication skills to deal with contacts at all levels.

You will already have gained experience as a PA at board level to add to first class educational and secretarial qualifications. Ideally you should also have good shorthand

skills, although this is not essential. Now you are seeking a career move to a prestigious organisation where you will have the opportunity, support and encouragement to make full use of your potential.

Benefits reflect the importance of this position. In addition to salary we offer a free Capital Card plus performance related pay up to 11.5% of salary.

We're looking for someone exceptional - so tell us why you stand out from the crowd. Your application and full CV (including a day time contact number) should be sent to Carol Wood, Personnel Department, The Audit Commission, Nicholson House, Lime Kiln Close, Stoke Gifford, Bristol BS12 6SU. Closing date: Friday 11th November 1994.

A non smoking office. No agencies. We are an equal opportunities employer.

A.U.D.I.T
COMMISSION

Go straight in at No.1

Sony Music Entertainment is one of the world's most progressive record companies. We're involved in a wide range of activities within the music and entertainment industry, and there are Sony Music Entertainment affiliates in over 70 different countries around the world. The UK and European offices are based in the West End, and incorporate our three major record labels and relevant support functions. We're looking for professional, diligent and motivated individuals who are, in turn, looking for a new challenge - these are the pick of the pops.

Senior Secretary

Corporate Audit

Supporting this rapidly expanding department, you will be involved in ensuring the smooth running of the office. You must have excellent computer skills and enjoy working independently.

Personal Assistant to Vice President

Finance

This is a chance for a recent Business and Finance graduate, who wants to use their report writing and analytical skills. Some secretarial/administrative work will also be involved.

Senior Secretary

International Marketing

This is a high profile role demanding exceptional organisational skills. Initiative and commitment are also paramount, and you'll need considerable experience as a PA.

If you would like to work in an informal but hardworking, exciting and youthful environment, please send your cv and reasons for wanting to work for Sony Music, along with your salary expectations to: Rachel Pain, Human Resources Officer, Sony Music Entertainment, 10 Great Marlborough Street, London W1V 2LP. Alternatively, fax your details to Rachel on 071 911 8749. Closing date 18th November 1994.

Sony Sony Sony Sony Sony



TO ADVERTISE
CALL: 071 481 9994 (Trade)

LA CRÈME DE LA CRÈME

FAX:
071 782 7828

ROOM AT THE TOP

Would you like to work for a highly successful entrepreneur helping him look after his high profile clients? This small yet dynamic management consultancy, which is constantly reviewing and developing new strategies, seeking a committed team player to work as a PA to the Chief Executive who prizes himself on his professional but personal approach. You must be enthusiastic, flexible and dedicated and enjoy working in an ideas environment. Salary 90/60.

If this position offers the challenge that you desire upon and you feel that you would like to pursue this in any other permanent, temporary or temp to perm position then call us now. Angela Mortimer plc is an equal opportunities employer. All applications are positively welcomed. Angela Mortimer plc (Rec. Cons) 071 726 8491

Angela Mortimer

What language can you smile?

Cabin Crew

The world's favourite airline is looking for customer-focused men and women; charismatic individuals who are able to converse confidently in either French or German, Italian or Spanish. You will already have a good grasp of your second language - plus all the personal qualities needed to deliver world-class customer service. We will take that linguistic ability, warm personality, unfappable nature and caring attitude - and train you to be the consummate customer service professional with the world's favourite Cabin Crew. If you are a European passport holder, aged

Heathrow or EuroGarwick

between 20 and 29, standing 5'2"-6'2" with weight in proportion, find out more about these positions with British Airways at London Heathrow or with EuroGarwick Limited. Send a postcard (we regret we cannot accept telephone enquiries) stating your name, address, height, weight and date of birth to Cabin Crew Resourcing, Ref. CC3, British Airways plc, Meadowbank, PO Box 59, Bath Road, Hounslow, Middlesex, TW5 9QX. We hope to give you something very special to smile about.

BRITISH AIRWAYS

The world's favourite airline

FASHION
£20,000

As PA to the Chief Executive of this top range women's fashion retail company, you will have a high profile and very responsible role. A retail/fashion background an advantage. Previous board level experience and 100/80 skills essential. Age 28-35 years. Please telephone 071 489 8070.

Elizabeth Hunt
RECRUITMENT CONSULTANTS

FLUENT FRENCH
£14,000

The marketing team in this famous international cosmetics company are looking for a lively team secretary with lots of initiative to assist them. Two years secretarial experience, 50 wpm copy typing and WP experience needed. Knowledge of Word 4 Windows an advantage. Age 22-28 years. Please telephone 071 489 8070.

Elizabeth Hunt
RECRUITMENT CONSULTANTS

ADMIN ASST
c.£20,000 + b/benefits

This role would suit an enthusiastic, ambitious graduate with previous financial experience. Lots of UK/International liaison with brokers, agencies and senior management. Strong administrative skills and computer literacy are vital to this interesting position which has only a 30% secretarial content. Early to mid 20's. Please telephone 071 628 9529.

Elizabeth Hunt
RECRUITMENT CONSULTANTS

FINANCIAL MARKETING
£20,000

Offer secretarial support to this dynamic director and become involved with projects. You will deputise in the director's absence and should enjoy working in a pressurised environment. Financial experience is not essential but proficiency with Word 4 Windows and 80 wpm shorthand is required. Please telephone 071 628 9529.

Elizabeth Hunt
RECRUITMENT CONSULTANTS

CITY TEMPS

With hourly pay rates of up to £10 an hour, loyalty bonus, paid bank holidays and cross training onto the latest systems, you know you are well looked after when you join our team of top calibre temporary secretaries and receptionists. For immediate assignments call Katrina and Stephanie on 071 920 9388 or 071 628 9529.

Elizabeth Hunt
RECRUITMENT CONSULTANTS

LEGAL PA
£20,000 + PERKS

Are you a hard legal secretary seeking a more interesting role in the world of commerce? The dynamic Head of Legal Services in this Blue Chip company seeks an experienced legal PA who would welcome the additional responsibilities of organising his travel and diary, and co-ordinating his meetings. Fax your CV now or call Gwyn.

TEL: 071 491 7262 FAX: 071 491 2887
Rainbow House, 12 South Molton Street
London W1Y 1DF

PA - MERCHANT BANK
£18,000 + BANK PERKS

Are you a well presented banking secretary, 24-34, ready to assist the Senior Director of a young, fast moving Corporate Finance team? This charismatic leader requires a "right hand" with good shorthand to organise his busy schedule, in luxury offices in the City - you will work hard, have fun and receive an excellent package including a mortgage subsidy. Fax your CV now or call Gwyn.

TEL: 071 491 7262 FAX: 071 491 2887
Rainbow House, 12 South Molton Street
London W1Y 1DF

PLEASE DON'T READ THIS AD.....

unless you are genuinely seeking a £20,000 Administrative/Secretarial role, that encourages total involvement working at one of W1's top Blue Chip Companies. If you meet this initial criteria, are 'A' level educated, have sound previous experience of working for a Company Secretary and would like to advance, then do continue to read on. And Telephone Elaine or Fax your CV for immediate interview.

TEL: 071 491 7262 FAX: 071 491 2887
Rainbow House, 12 South Molton Street
London W1Y 1DF

PROPERTY SEC
£16,000

Can you wear 2 hats at the same time? Expanding property development company needs you if you are bright and outgoing to meet and greet clients, enjoy auto-typing (Word for Windows) and are a totally professional team player. A good 2nd jobber or mature person with a sense of urgency would be highly suited to this fast moving role. Fax your CV now or call Elaine.

TEL: 071 491 7262 FAX: 071 491 2887
Rainbow House, 12 South Molton Street
London W1Y 1DF

PUBLIC RELATIONS
£16,500

Great challenge for a bright, lively shorthand secretary, 25-35, to take on the role of PA to a very overworked young director heading up a busy corporate marketing team within prestigious upmarket PR company. He is looking for support, commitment and the ability to oversee junior secretarial staff. Fast accurate typing and solid secretarial experience essential! Fax your CV or call Sandy.

TEL: 071 491 7262 FAX: 071 491 2887
Rainbow House, 12 South Molton Street
London W1Y 1DF

1:1 Personal Assistant £21K

The general manager of a large PLC needs a top tip Personal Assistant with good shorthand. £22K + B.Bons.

Banking £22K + B.Bons.

Major UK bank need right hand Personal Assistant to the Head of Department. Shorthand and previous experience preferred. Age 27-30. City based.

TV £20K

Fully involved Personal Assistant position for a boss that delegates readily. 100wpm shorthand. Age 25-35. Docklands.

TEMPS ££££££££££

Our ever expanding client base means that we are always looking for quality secretaries to fill lookings of varying duration. If your typing speed is 45+ wpm and you know word for windows/ WP 5.1 then these skills could work for you whilst you work for us.

Please call Sarah Huxley, City Recruitment Consultants
Tel: 071 430 9621 Fax: 071 430 0785.

MOVE INTO TELEVISION FOR PROFESSIONAL SEC WITH 1 YRS EXP £14,500

Have you got a professional secretarial background but feel that your personality would be more suited to the world of television. Top TV Co needs you to work on the Directors floor and give secretarial assistance to 3 Directors (not based in London) and help out 2 PAs with project work. Excellent chance to let your abilities shine and make your mark. 80 5/11 and 50wpm essential. Team player important.

Tel: 071 636 8411
Fax: 071 636 2457
124 Great Portland St.
W1H 5PE
(Rec Cons)

European Bankers

c.£25,000 Three of the City's leading chief executives have joined together to found a new European Bank and are looking for a PA to their Chairman. This is an incredible opportunity and challenge for a career driven PA to support the Chairman not only in setting up a new administration but also in creating the culture of a new investment house. Excellent secretarial (100/60), presentation and social skills are essential. French an advantage. Angela Mortimer plc is an equal opportunities employer. All applications are positively welcomed. Contact us now on 071 726 8491

Angela Mortimer

WA £20,000 + Bkg Bens

"A Job with Assets"

This is a front-line, high profile role where your suggestions are listened to and where you are expected to make decisions when dealing with clients. As Secretary to 2 Asst. Management Directors, your role will be varied and involved as you organise worldwide travel and client events, do presentation work and prepare board minutes. A dynamic person with plenty of energy, initiative and drive is vital as is three years solid experience, skills of 60/70, Word for Windows, Excel/Notes and graphics. This is an interesting and sometimes demanding role where your hard work and flexibility will be rewarded by an excellent benefits package including overtime, and the opportunity to develop your role with full support from progressive bosses. 071 225 1888.

VICTORIA WALL ASSOCIATES

WA £16,000 + Bens

"Superb Second Step"

Based in fabulous West End offices, this is an excellent opportunity for a bright and enthusiastic Secretary with one years experience to join a prestigious International Consultancy. You must be professionally presented, have a polished telephone manner and proven experience of prioritising a changing work load. In return for using your fast typing skills (60wpm) and knowledge of wordperfect 5.1 to produce reports and correspondence for a team of young and dynamic researchers, you will be offered definite progression and a career path where you can see "the light at the end of the tunnel". Please call us on 071 225 1888 to hear more about this opportunity.

VICTORIA WALL ASSOCIATES

WA £18,000 + Bkg Bens

"Lively Linguists"

We are looking for bright team players wanting to work in a multicultural environment for a team of dynamic and sociable bankers, who travel all over Europe analysing companies and producing investment reports and presentations. The successful candidates will have 2 years bilingual secretarial experience, a creative eye for detail, fast typing and an excellent knowledge of Word for Windows. Your strong communication skills and sense of humour will give you the confidence to organise the bankers' lunches using either fluent German, Spanish or Portuguese. This is a fun, professional and hard working environment where you will be kept constantly busy and be well remunerated. Please call us now on 071 225 1888.

VICTORIA WALL ASSOCIATES

YOUNG EXECUTIVE SECS Page - £25,000

We have a collection of TOP Merchant Banks and Banking Companies in the City offering Director level positions for YOUNG SECRETARIES with drive and ambition. Short-term skills req. Ideal age 19-27. IMMEDIATELY REQUIRED

PHONE IMMEDIATELY.
Tel: 071 374 2921
Fax: 071 628 8822

5 London Wall Buildings, Finsbury Circus, EC2M 4NT

Can You Coordinate? c.£14,000 p.a.

4 Chartered city-based surveyors desperately need a co-ordinating Sec/Manager (entry mid 20's) to co-ordinate them and the office, organise their enquiries and clients and generally keep an eye on everything. Good typing on MS Word in environment.

JOYCE GUINNESS Partnership 071 589 8807.

Sweet Charity c.£12,500 p.a.

As PA to this delightful Appeals Officer you will assist at least 1 years experience, good typing (WordPerfect 5.1) and a flexible involvement in every aspect of fund-raising for someone with a "hands on" approach. Good prospect.

The Recruitment Company 071 831 1220

OFFICE MANAGER

Fast-growing W1 financial publishing and conference company, employing 60 and with offices in Chicago and Hong Kong, seeks an administrator with a strong interest in personnel. Heading a small team and reporting to the Finance Director, you will be articulate, literate and energetic, have word processing and spreadsheet experience, proven excellent office management and personnel skills, and the ability to prioritise a busy, varied workload and stay calm under pressure. In return for professionalism and commitment we offer exciting long-term prospects and a starting salary of £20-22,000 p.a., plus performance-linked bonus.

Send CV with handwritten covering letter to: Helen Hunter, Risk Publications, 104-112 Marylebone Lane, London W1M 5FU.

Secretary To Managing Partner
Construction Consultants

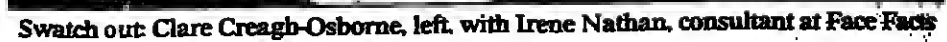
McBains Cooper has a vacancy for a Senior Sec to assist the Managing Partner. You are likely to be in your early 30's/mid 40's with a mature, confident & professional approach. You have exc sec skills, (including s/h & advanced Wordperfect 5.2) high standards, admin skills, tactful authority, be at home in a hectic environment & have a flexible approach to your work.

Please send full CV together with current salary to: D.J. Hudson, FRICS, McBains Cooper, 39 Ludgate Hill, London EC4M 7BD.

I want to look different, please

071-782 6392

Now it was down to business. Mrs Nathan seated Clare in front of a mirror and held swatches of every conceivable colour against her face. Mrs Nathan does not



FAX:
071 782 7828

Busy small Kensington office requires very efficient Sec/PA with SH+ Word for Windows. Lots of involvement with organisation of events and client contact. Confident telephone manner. Self second jobber. Salary AAE. Please call Ubique on 071 937 6446

**Hooper's
century
proves the
final say**

where there are 1,000 places available across a giant stadium. It will be a question of coping with the atmosphere, with the whole swell of Catalan fervour that will test United's nerve.

"This kind of game is something none of the young lads could have dreamed about at the beginning of the season," Ferguson said. "I've got to be sure that they are properly prepared."

Those comments indeed suggest places for the precocious Butt and for Scholes, who so cheekily attempted to chip Carlos Busquets when he came on as a substitute late in the game at Old Trafford game.

If so, Ryan Giggs, who was scintillating when he was their age yet has become fretful, will not get the opportunity to test Barcelona's over-assertive defence down the left flank.

MANCHESTER UNITED (probable): P. Schmeichel; M. Parker; S. Bruce, G. Pallister, D. Irwin, A. Kanchelskii, G. Carr, D. S. Scott, M. Walters.

WEST INDIES, inspired by a sparkling century from Carl Hooper and Ranjan Dhanraj's leg spin, outplayed New Zealand yesterday to reach the final of a triangular one-day cricket tournament against India.

Hooper shared strands of 111 in 125 balls with Brian Lara, who made a stylish 69, and 103 from only 86 balls with Keith Arthurson, who hit a rapid 45 in 47 balls. Hooper's 111 from 114 balls helped the West Indies to a massive 50-over total of 306 for six after winning the toss at Gannath's Nehru Stadium.

Sheffield Wednesday hope Sheridan will be fit to resume his midfield place tonight

The former England striker needs four weeks to recover, doctors say, and the season ends in three weeks.

The Ireland squad has been named for the European Championship qualifying group six tie at home to Northern Ireland on November 16.

SQUAD: A. Kelly (Shelk Utd), P. Bonner (Coler), O. Twinn (Aston Utd), G. Kelly (Leeds), P. McGrath (Aston Utd), A. Kinnaghan (Man City), P. Babo (Liverpool), P. Phelan (Aston Utd), J. O'Neill (Aston Utd), J. Keane (Man Utd), A. Townsend (Aston Utd), J. Sheridan (Shelk Utd), J. McAleer (Bolton), E. McCauley (Aston), A. McLaughlin (Sturminster), R. Whelan (Southend), S. Pountney (Aston Utd), N. Quinn (Man City), A. Cascarino (Middlesbrough), M. Kelly (Aston), T. Coyne (Northend), S. Aldridge (Aston Utd).

Salim and Inzamam shared a third-wicket partnership of 123 from 208 balls to help their side overcome a shaky start after the openers, Aamir Sohail and Saeed Anwar, were dispatched to the pavilion with only 34 runs on the

Salim Malik, top scorer

injured wicketkeeper, Ian Healy, for his first cap. Tim May, the off spinner, finally broke the third-wicket partnership when he had Inzamam leg-before in the afternoon session. Inzamam, who passed 1,000 runs in his

[illegible]

Lim leads revival

By OUR SPORTS STAFF

Salim and Inzamam shared a third-wicket partnership of 123 from 208 balls to help their side overcome a shaky start after the openers, Aamir Sohail and Saeed Anwar, were dispatched to the pavilion with only 34 runs on the scoreboard.

The late withdrawal of the two fast bowlers left Pakistan, who lead the series 1-0, to include Mohsin Karmal, a fast bowler and Akram Raza, the off spinner, in a team already carrying four changes. Australia brought in Phil Emery, who replaced the injured wicketkeeper, Ian Healy, for his first cap.

Three days, the off spinner, finally broke the third-wicket partnership between the two Inzamams leg-before in the afternoon session. Inzamam, who passed 1,000 runs in his nineteenth Test match, went back to a delivery that kept straight. His fourth Test half-century included 13 fours from 144 balls.

Salim, after an innings containing ten fours, was splendidly caught by Michael Bevan, living at point, and The most successful bowlers were May and Shane Warne, who claimed two wickets apiece.

PAKISTAN First Innings

Saeed Anwar D Warner	30
Aamir Sohail & Emery D McGrath	11
Inzamam-ul-Haq & May	68
"Sohail" May & Bevan D May	75
Phil Emery not out	3
Basit Ali & Waugh D Warner	3
Mohsin Karmal not out	38
Score 84-4, to 81	28
Total 86 wickets	223


Mohsin Karmal, Mushtaq Ahmed, Adnan and Akram Raza to bat.

FALL OF WICKETS: 1-8, 2-94, 3-157, 4-204, 5-200.

BOWLING: McDermott 14-3-56-1; McGrath 17-5-47-1; May 25-4-98-2; May 22-5-46-2; Waugh 50-4-0.

AUSTRALIA: "M A Taylor, M J Slater, M E Bevan, G O Scott, J L Lange, M B Evans, R E Marsh, G A Hiley, C J McDermott, G O McGrath, S K Warne.

Umpires: C Mitchell, Gouth Alford.



Salim Malik: ten scorer.

Even in a computer age, boys will be boys

Think of boys playing out of doors, of short trousers, dirty faces, urchin haircuts, the bombastic and rascally sweets are the giveaway, here this picture is an amalgam of Bob's little brother Bri in *Seaford*, photographs by Roger Mayne and Denis Mitchell's pioneering documentary *Morning in the Streets*. In other words, we are talking about postwar retro-kids, an extinct breed. Though coincided by a short, direct line of descent, the miniature Reeboked wiseguys of the present generation would recognise no kinship whatsoever.

Is it true that 1990s children don't play out? If they don't, there are a number of explanations. First, it's too dangerous for the parents to allow it; second, the children would rather grapple with Super Nintendo; and third, if they do happen to find themselves

out of doors, they steal cars to keep warm. A game of "grandmother's footsteps" would be unlikely to charm this new kiddie stereotype, unless, of course, it was available on a Gameboy, and concerned mugging old ladies and getting away with it.

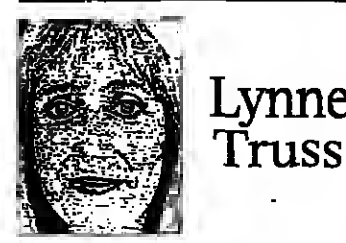
Normality is such an unusual subject for television documentary that the effect of last night's *Picture This* (BBC2) was rather staggering. Fresh, funny and deft, Ian Duncan's *Playing Out* was set in Keighley, West Yorkshire, and followed a day in the life of five little boys (one with a thick speech), who were simply kids enjoying themselves - boasting about awful, all-out experiments ("I puked up all over" and "jumping off walls for dimes"). It was a revelation. These boys played grandmother's footsteps without the aid of crack cocaine; they bought cheap sweets with their dinner money; they fed a horse with bits of apple. It was like

finding out the past 40 years had been a dream.

True, had the anthropological Opies been present with notebook and pencil, they'd have noticed a change in the language since Denis Mitchell. Instead of "erm-mum", it's "Tip dip dog shit out jumps piss". And in the school playground, the girls' rendition of "Take her by the fly-white hand" has been replaced by a more robust rhyme concluding "Ooh! Aah! I lost my bra! I lost my knickers in my boyfriend's car". But as the Opies always argued, it's roughly the same thing.

These kids were very funny. Under a small, child-sized railway arch, they waited for a train to trundle overhead and then screamed with hilarious gusto. Andrew lobbed and kicked his school bag, using it as a boomerang (football), bespectacled Mark played contentedly with a slinky

REVIEW



Lynne Truss

spring on the stairs at home, watched by the dog who shared his bed at night. In Tony's house, the dog was a small, scurrying Jack Russell-type, like Eddie in *Fraser*, whose favourite spot was the back of an armchair by the window. Ignored, he was just part of life's rich tapestry, like the dreadful food.

"I tried to make a waffles sandwich last night," said the

biggest boy, Barrie, as they made their way to school in the chilly morning: "five waffles in a sandwich. I squashed it so all the fat came out. I still ate it, like..." I had ten slices of bread with raspberry jam, brown sauce, red sauce, vinegar, salt and lemon curd. "Ooh, Gross."

Perhaps I've watched too much television (I have, I do) but personally, as a jumpy childless person, I kept reacting to false alarms in *Playing Out* - expecting the whole thing to turn abruptly into tragedy. Potentially, it was *Blue Remembered Hills* mixed with *Casualty* and *Crimewatch*. File, not to mention 999. "Jump!" the others yelled to the kid in glasses, while he hesitated on top of a wall. "No, don't yell!" in response. (He jumped, and did not land on the times of an upturned rake. He was quite OK, in fact.) After tea, the boys made a camp fire under a tree where they

fried sausages in a big pan, pouring cooking oil from a bottle and shrieking, "You're on fire!" And again, miraculously, nobody died.

It was easy to appreciate the lack of self-consciousness in these kids when elsewhere, last night's television was shining a mirror up its own fundament rather unattractively. An interesting Omnibus about self-portraiture and narcissism (BBC1) was weakened by clever, ironic shots of the film itself being made, while Channel 4's *Without Walls* combined in its two segments a fast, sparky analysis of television news from Allison Pearson (presenting her *J'Amour* with a newsreader's desk, and shown beforehand in front of a make-up mirror) and the second episode of *The Night Show*, a pleasant but intricate satire on arts television, with in-jokes.

Television now takes itself so

seriously that it hires John Stalker to solve real-life crimes on behalf of the nation (Newark First, ITV) - an alarming development that should proceed no further. While it was OK to let Sir John Harvey-Jones solve industry, it's a damn sight more presumptuous to say, "This Hilda Murrell mystery has gone on long enough! Call in John Stalker, he's famous!" Still, that's obviously how it happened. The police handed over the Murrell files, Stalker did some rather lugubrious detecting, and the result was that all those fancy conspiracy theorists were trounced by the force of plain (but spuriously mandated) common sense. Phew, that's all right then. No collars were felt last night, but it's obviously the next step. "I arrest you on behalf of the viewing public. You have the right to a make-up artist and expenses, and anything you say may be rewritten by scriptwriters."

BBC1

- 6.00am Business Breakfast (42821)
- 7.00am BBC Breakfast News (8894024)
- 9.05am Kiboy. Robert Kiboy-Sik hosts another topical discussion (s) (2481208)
- 10.00am News (Ceefax), regional news and weather (5715840)
- 10.05am Good Morning with Anne and Nick. Weekday family magazine (s) (50754847)
- 12.00pm News (Ceefax), regional news and weather (7943376)
- 12.05pm Pebble Mill introduced by Alan Titchmarsh (s) (8893734) 12.55 Regional News (Ceefax) and weather (2880985)
- 1.00pm One O'Clock News (Ceefax) and weather (53376)
- 1.30pm Neighbours (Ceefax) (s) (5518024) 1.50pm The Great British Quiz (s) (5518084)
- 2.15pm The Roadshow Files. The conclusion of a two-part case for Jim in which his client, who is involved in stock market manipulation, is kidnapped (s) (714289) 3.00pm Movie Magic. Stop-motion animation (5758647)
- 3.30pm Secret Life of Toys (s) (4755753) 3.45pm Noddy (s) (3752955) 3.55pm Dinobirds (1932688) 4.20pm Mortimer and Arabel (s) (3065314) 4.35pm Smart with Zoe Ball (Ceefax) (s) (5737463)
- 5.00pm Newsround (5889192) 5.10pm Grange Hill (s) (5881444)
- 5.25pm Neighbours (s) (Ceefax) (s) (882840)
- 6.00pm Six O'Clock News with Anna Ford and Jill Dando. (Ceefax) (5731)
- 6.30pm Regional News Magazine (11)
- 7.00pm Here and Now. The current affairs magazine programme returns for another season of three stories a week (s) (8531)
- 7.30pm This Is Your Life. Michael Aspel, having swapped channels, is back with his big red book waiting to surprise another unsuspecting worthy. (Ceefax) (s) (742579)



Diamond Lynne and Jenny Hull (8.15pm)

- 8.15pm How Do They Do That? (Ceefax) (s) (234260)
- 9.00pm Nine O'Clock News with Michael Buerk. (Ceefax) (Regional news and weather (4462))
- 9.30pm Between the Lines: A Face in the Crowd. Police drama series starring Neil Pearson and Stephen Redmond. Clark and Naylor take on a missing persons job for John Deakin, but soon wish they had checked the small print first. (Ceefax) (s) (933821)
- 10.20pm Murder in Belgravia - the Lucan Affair. Ludovic Kennedy introduces a fascinating documentary which sheds new light on what may have happened that fatal night in November 1974. (Ceefax) (s) (204337)
- 11.30pm Film: Power Play (1978) starring Peter O'Toole and Donald Sutherland. A ruthless colonel and his friends organise a daring military coup d'état when their country's government grows ever more repressive. Directed by Martin Burke (282376)
- 1.10am Weather (584574)
- 4.00-4.45pm TV Editor: German 3 TV2 (2372593)

BBC2

- 7.00am Teddy Trucks (s) (8827289) 7.05pm Philbert the Frog (s) (861280) 7.10pm Teenage Mutant Hero Turtles (s) (Ceefax) (880901) 7.35pm Fun TC (s) (Ceefax) (s) (9163821)
- 8.00am Breakfast News (Ceefax and signing) (8359173)
- 8.15pm Westminster Daily (2188314)
- 9.00am Daytime on Two. Educational programmes. Plus, for children; 10.00-10.25pm Playdays (s) (8747173) 1.45pm You and Me (5800520) 2.00pm Penny Crayon (s) (6143159)
- 2.10pm Songs of Praise (s) (Ceefax) (s) (23618734)
- 2.35pm Next. Mari Caine celebrates the lives and achievements of the over-50s (8082182)
- 3.00pm News (Ceefax) and weather followed by Westminster Live (1253933) 3.50pm News (Ceefax), weather, regional news and weather (5740550)
- 4.00pm Today's the Day. Recent history quiz (s) (24)
- 4.30pm Ready, Steady, Cook. Culinary magazine (68)
- 5.00pm Esther. Esther Rantzen talks to wives who hate their husband's jobs (s) (8837)
- 5.30pm Catchword with Paul Coo (60)
- 6.00pm Star Trek: The Next Generation. (Ceefax) (s) (941227)
- 6.45pm The Big Trip. In the last in the series there are reports from Richard Branson, New York and Istanbul. (Ceefax) (s) (791570) Wallace: Dwarf Lights 6.55pm Rugby Special Wales 9.00-9.30pm Shakespeare - the Animated Tales
- 7.20pm Shakespear: The Animated Tales. (Ceefax) (s) (37)
- 7.30pm Shakespear: The Animated Tales. (Ceefax) (s) (37)
- 8.00am A Feast of Floyd (s) (5821)
- 8.30pm University Challenge. Jeremy Paxman fires the questions at teams from Sussex University and Robinson College, Cambridge (s) (4656)
- 9.00pm Grace Under Fire (Ceefax) (s) (7024)



Captain Richard Bramford in Bosnia (9.30pm)

- 9.30pm Video Diaries: Living with the Enemy (8818)
- 10.30pm Newsnight (Ceefax) (782579)
- 11.15pm The Late Show: Tales from Berlin. The story of East Germany's special relationship with the Russian troops (s) (230203)
- 11.55pm Weather (545078)
- 12.00pm Film: A Matter of Convenience (1987). An Australian tale of a man who makes money organising marriages for immigrants. Directed by Ben Lewin. (Ceefax) (11488). Ends at 1.35am
- 2.00pm Night School: Great Experiments (s) (78512) 4.00pm BBC Select: Benefits Agency Today (s) (5130350). Ends at 4.15

VideoDiaries and the Video PlusCode numbers, which allow you to programme your video recorder to start with a particular video, are available on the video Diaries. For more details on the video Diaries, see the video Diaries. For more details on the video Diaries, see the video Diaries. For more details on the video Diaries, see the video Diaries.

CHOICE

Shakespeare: The Animated Tales 2 - Richard III (BBC2, 7.30pm)
Screened as part of BBC2's Bard on the Box season, this is the first in a new series of 30-minute, animated versions of Shakespeare's plays. If the idea sounds hideous, the results are often a pleasant surprise. *Richard III* from Russian director Naisha Orlov achieves an eerie sophistication thanks to a technique involving painting on glass, the angular figures contrasting with fluid, rain-heavy skies. Scripted by Leon Garfield, the film is expertly voiced by Antony Sher, still remembered for his spidery portrayal of the villain for the RSC, plus Eleanor Bron, Tom Wilkinson and Alec McCowen as the narrator. Future weeks will see animated versions of *As You Like It*, *Julius Caesar*, *Othello*, *The Winter's Tale* and *The Taming of the Shrew*.

How Do They Do That? (BBC1, 8.15pm)
A new series of the programme that celebrates human ingenuity begins with a compilation of highlights from the last season. The show has proved a hit with viewers, who have not been shy about writing in with questions. Tonight's best-of-programme answers such queries as how presenter Desmond Lynam appeared to jump through a helicopter and crash through the studio roof; how spot-the-ball contests are set up; how a psychologist has given new hope to victims of serious brain damage; and how admen got milk bottles to dance. The new series will look at airliners' black boxes, how a girl on life support continued breathing after it was switched off and how a reporter tracked down the terrorist known as 'The Jackal'.

Video Diaries: Living with the Enemy (BBC2, 9.30pm)
Captain Richard Bramford's above average *Video Diary* records his experiences as a United Nations military observer living with a Bosnian Serb family near Sarajevo. Bramford is nervous about the assignment - "Last year I spent three months being shelled by Bosnian Serbs now I was going to live with them" - but the family's warmth reassures him. As he travels to and fro between Bosnia and London, he finds that life at home is in some ways more frightening. A letter to the father he has never seen results in a cryptic but negative-sounding note back, while his relationship with French girlfriend Cyrille becomes suddenly complicated.



The Sowerby Bridge lorry disaster (C4, 9.00pm)

Dispatches (Channel 4, 9.00pm)
Two people a day are dying in accidents involving lorries, according to a working *Dispatches* One of the most horrific cases, the Sowerby Bridge tragedy 14 months ago in which six people were killed after a truck laden with crushed stone careered out of control as it came down a hill. The lorry has since been discovered to have been seriously defective in all of its eight brakes. The programme grills the haulage company about why the vehicle was on the road, but also takes a wider look at lorry safety and at the pressures which lead drivers to speed and flout the law by working many more hours than they should, even when they are sleepy. As one driver reminds us: "A 38-ton lorry is a lethal weapon, a tank." Stephanie Biles

CARLTON

- 6.00am GMTV (3713227)
- 9.25pm Supermarket Sweep. Dale Winton hosts the shopping quiz (s) (4852819) 8.55pm London Today (Telex) and weather (6757550)
- 10.00pm The Time... The Place. Topical studio debate hosted by John Stapleton (s) (8306666)
- 10.35pm This Morning. Weekday magazine programme presented by Judy Finnigan and Richard Madeley (7321757) 12.20pm London Today (Telex) and weather (7932260)
- 12.30pm News (Telex) and weather (3102753)
- 12.55pm Coronation Street (s). (Telex) (2552014) 1.25pm Home and Away. (Telex) (20621821)
- 1.55pm Capital Woman with Anneke Rice (s) (52726043) 2.25pm A Country Practice. Medical drama set in the Australian outback (s) (20633043) 2.50pm The Young Doctors. Australian hospital drama (7703868)
- 3.20pm ITN News headlines (Telex) (8040958) 3.25pm London Today (Telex) and weather (8040958)
- 3.30pm Alphabet Castle (s) (4758369) 3.40pm Wizards (s) (3748182) 3.50pm Old Bear Stories (s) (4760665) 4.05pm Cartoon (3201111) 4.10pm Wolf (s) (Telex) (8564550) 4.40pm Wolf (Telex) (s) (7444096)
- 5.10pm After 5 (Telex) (2585550)
- 5.40pm ITN After Five Evening News with John Suchet. (Telex) and weather (402376)
- 5.55pm Your Show. Members of the public air their views (844444)
- 6.00pm Home and Away (s). (Telex) (27)
- 6.30pm London Tonight with Alastair Stewart and Fiona Foster. (Telex) (454005)
- 6.50pm Take Your Pick. Game show presented by Des O'Connor, with Gayle and Gillian Bakeney. (Telex) (s) (116208)
- 7.20pm The Champions League - Live. Bob Wilson and Terry Venables introduce live coverage of the match between Barcelona and Manchester United from the Nou Camp Stadium. With commentary by Brian Moore and Ron Atkinson (10302840)



Sherrie Hewson and Kevin Kennedy (9.30pm)

- 9.30pm Coronation Street. Maureen tries to get Curley to pull himself together. (Telex) (34192)
- 10.00pm News at Ten with Trevor McDonald. (Telex) (Weather) (79705)
- 10.30pm London Tonight (Telex) and weather (727227)
- 10.40pm The Champions League - Highlights. Jim Rosenthal introduces the pick of the action from football's most prestigious club competition (172043)
- 11.40pm Blood and Orchids. The first of a two-part drama telling the story of four noble youths in 1930s Hawaii, who are brought to trial when a young new wife accuses them of assault and rape (s) (637531)
- 1.30am Hollywood Report (s) (17203)
- 2.00pm The Beat with Gary Crowley (s) (60154)
- 3.00pm The Album Show with Lynn Parsons (s) (88241)
- 4.00pm Beyond Reality. Tales of the paranormal (43222)
- 4.30pm The Chrystal Rose Show (s) (85118)
- 5.00pm America's Top Ten (s) (57845)
- 5.30pm ITN Morning News (54609). Ends at 6.00

CHANNEL 4

- 6.30pm Terrytoons. Classic cartoons (26734)
- 7.00pm The Big Breakfast (78227)
- 9.00pm You Bet Your Life (s) (24227)
- 9.30pm Seachoice. Good Health (5285173) 9.45pm Talk, Write and Read (82002) 10.02pm Stage Two Science (800227) 10.18pm Understanding. Northern Ireland (8889734) 10.40pm The Technology Programme (1044918) 10.55pm Film and Video Showcase (8401918) 11.05pm Encyclopaedia Galactica (9879821) 11.15pm Art Adventures (9062111) 11.30pm Rat-a-Tat-Tat (3925550) 11.45pm First Edition (3920005)
- 12.00pm House To House. Political magazine (47573)
- 12.30pm Sesame Street. Early-learning series (68376) 1.30pm Hallelujah with Fiecia Benjamin (s). Followed by Dig and Dug (s) (51888)
- 2.00pm FILM: Landfall (1949, b/w) starring Michael Denison. Second World War drama, based on the novel by Nevill Shute, about an RAF pilot accused of sinking a British submarine. Directed by Ken Annakin. (Telex) (83245)
- 3.35pm Oasis. A short about a ten-year-old saxophonist, with backing parents, who finds inspiration in the Mojave desert (482444)
- 4.00pm Waterways. Dick Warner ends his six-part journey round Ireland's rivers and canals. (Telex) (92)
- 4.30pm Fifteen To One. (Telex) (s) (76)
- 5.00pm Ricki Lake. Among the guests is a 17-year-old couple who are suing for divorce. (Telex) (s) (2804937)
- 5.50pm Terrytoons. More classic cartoons (867395)
- 6.00pm Mork and Mindy (s) (69)
- 6.30pm Boy Meets World. Teen comedy. (Telex) (s) (21)
- 7.00pm Channel 4 News (Telex) and weather (310753)
- 7.50pm Belfast Lessons (567463)
- 8.00pm Brookside. (Telex) (s) (7289)
- 8.30pm Lonely Planet. The last in the off-beat travel series comes from the Pacific Islands. (Telex) (s) (9024)
- 9.00pm Dispatches. (Telex) (561463)



Butcher on the move Donald Grant (9.45pm)

- 9.45pm Counter Culture. The fourth in the six-part series on the retail trade focuses on Donald Grant, a mobile butcher serving the villages and crofts in Suburbia. (Telex) (s) (50468)
- 10.00pm NYPD Blue. New York police drama series (s) (2444)
- 11.00pm Rory Bremner... Who Else? (s) (208821)
- 11.40pm Nightingales. Comedy series starring Robert Lindsay, James Ellis and David Threlfall as indolent nightwatchmen (s) (533685)
- 12.15am LA Law. American courtroom drama series (s) (8523154)
- 1.05pm FILM: Fighting Storm (1935, b/w) starring Tom Walls. A vintage force about a baronet and his nephew, who save a young woman from the attentions of a lustful blackmailer. Directed by Tom Walls (455452)
- 2.25pm Mission: Eureka. Episode three of the seven-part science-fiction soap (s) (233208). Ends at 3.25

VARIATIONS

- ANGLIA**
As London except: 8.55am-10.00am Anglia News (8757550) 12.30pm-12.40pm Anglia News (8757550) 1.25pm-1.35pm Anglia News (8757550) 2.30pm-2.40pm Anglia News (8757550) 3.30pm-3.40pm Anglia News (8757550) 4.30pm-4.40pm Anglia News (8757550) 5.30pm-5.40pm Anglia News (8757550) 6.30pm-6.40pm Anglia News (8757550) 7.30pm-7.40pm Anglia News (8757550) 8.30pm-8.40pm Anglia News (8757550) 9.30pm-9.40pm Anglia News (8757550) 10.30pm-10.40pm Anglia News (8757550) 11.30pm-11.40pm Anglia News (8757550) 12.30pm-12.40pm Anglia News (8757550) 1.30pm-1.40pm Anglia News (8757550) 2.30pm-2.40pm Anglia News (8757550) 3.30pm-3.40pm Anglia News (8757550) 4.30pm-4.40pm Anglia News (8757550) 5.30pm-5.40pm Anglia News (8757550) 6.30pm-6.40pm Anglia News (8757550) 7.30pm-7.40pm Anglia News (8757550) 8.30pm-8.40pm Anglia News (8757550) 9.30pm-9.40pm Anglia News (8757550) 10.30pm-10.40pm Anglia News (8757550) 11.30pm-11.40pm Anglia News (8757550) 12.30pm-12.40pm Anglia News (8757550) 1.30pm-1.40pm Anglia News (8757550) 2.30pm-2.40pm Anglia News (8757550) 3.30pm-3.40pm Anglia News (8757550) 4.30pm-4.40pm Anglia News (8757550) 5.30pm-5.40pm Anglia News (8757550) 6.30pm-6.40pm Anglia News (8757550) 7.30pm-7.40pm Anglia News (8757550) 8.30pm-8.40pm Anglia News (8757550) 9.30pm-9.40pm Anglia News (8757550) 10.30pm-10.40pm Anglia News (8757550) 11.30pm-11.40pm Anglia News (8757550) 12.30pm-12.40pm Anglia News (8757550) 1.30pm-1.40pm Anglia News (8757550) 2.30pm-2.40pm Anglia News (8757550) 3.30pm-3.40pm Anglia News (8757550) 4.30pm-4.40pm Anglia News (8757550) 5.30pm-5.40pm Anglia News (8757550) 6.30pm-6.40pm Anglia News (8757550) 7.30pm-7.40pm Anglia News (8757550) 8.30pm-8.40pm Anglia News (8757550) 9.30pm-9.40pm Anglia News (8757550) 10.30pm-10.40pm Anglia News (8757550) 11.30pm-11.40pm Anglia News (8757550) 12.30pm-12.40pm Anglia News (8757550) 1.30pm-1.40pm Anglia News (8757550) 2.30pm-2.40pm Anglia News (8757550) 3.30pm-3.40pm Anglia News (8757550) 4.30pm-4.40pm Anglia News (8757550) 5.30pm-5.40pm Anglia News (8757550) 6.30pm-6.40pm Anglia News (8757550) 7.30pm-7.40pm Anglia News (8757550) 8.30pm-8.40pm Anglia News (8757550) 9.30pm-9.40pm Anglia News (8757550) 10.30pm-10.40pm Anglia News (8757550) 11.30pm-11.40pm Anglia News (8757550) 12.30pm-12.40pm Anglia News (8757550) 1.30pm-1.40pm Anglia News (8757550) 2.30pm-2.40pm Anglia News (8757550) 3.30pm-3.40pm Anglia News (8757550) 4.30pm-4.40pm Anglia News (8757550) 5.30pm-5.40pm Anglia News (8757550) 6.30pm-6.40pm Anglia News (8757550) 7.30pm-7.40pm Anglia News (8757550) 8.30pm-8.40pm Anglia News (8757550) 9.30pm-9.40pm Anglia News (8757550) 10.30pm-10.40pm Anglia News (8757550) 11.30pm-11.40pm Anglia News (8757550) 12.30pm-12.40pm Anglia News (8757550) 1.30pm-1.40pm Anglia News (8757550) 2.30pm-2.40pm Anglia News (8757550) 3.30pm-3.40pm Anglia News (8757550) 4.30pm-4.40pm Anglia News (8757550) 5.30pm-5.40pm Anglia News (8757550) 6.30pm-6.40pm Anglia News (8757550) 7.30pm-7.40pm Anglia News (8757550) 8.30pm-8.40pm Anglia News (8757550) 9.30pm-9.40pm Anglia News (8757550) 10.30pm-10.40pm Anglia News (8757550) 11.30pm-11.40pm Anglia News (8757550) 12.30pm-12.40pm Anglia News (8757550) 1.30pm-1.40pm Anglia News (8757550) 2.30pm-2.40pm Anglia News (8757550) 3.30pm-3.40pm Anglia News (8757550) 4.30pm-4.40pm Anglia News (8757550) 5.30pm-5.40pm Anglia News (8757550) 6.30pm-6.40pm Anglia News (8757550) 7.30pm-7.40pm Anglia News (8757550) 8.30pm-8.40pm Anglia News (8757550) 9.30pm-9.40pm Anglia News (8757550) 10.30pm-10.40pm Anglia News (8757550) 11.30pm-11.40pm Anglia News (8757550) 12.30pm-12.40pm Anglia News (8757550) 1.30pm-1.40pm Anglia News (8757550) 2.30pm-2.40pm Anglia News (8757550) 3.30pm-3.40pm Anglia News (8757550) 4.30pm-4.40pm Anglia News (8757550) 5.30pm-5.40pm Anglia News (8757550) 6.30pm-6.40pm Anglia News (8757550) 7.30pm-7.40pm Anglia News (8757550) 8.30pm-8.40pm Anglia News (8757550) 9.30pm-9.40pm Anglia News (8757550) 10.30pm-10.40pm Anglia News (8757550) 11.30pm-11.40pm Anglia News (8757550) 12.30pm-12.40pm Anglia News (8757550) 1.30pm-1.40pm Anglia News (8757550) 2.30pm-2.40pm Anglia News (8757550) 3.30pm-3.40pm Anglia News (8757550) 4.30pm-4.40pm Anglia News (8757550) 5.30pm-5.40pm Anglia News (8757550) 6.30pm-6.40pm Anglia News (8757550) 7.30pm-7.40pm Anglia News (8757550) 8.30pm-8.40pm Anglia News (8757550) 9.30pm-9.40pm Anglia News (8757550) 10.30pm-10.40pm Anglia News (8757550) 11.30pm-11.40pm Anglia News (8757550) 12.30pm-12.40pm Anglia News (8757550) 1.30pm-1.40pm Anglia News (8757550) 2.30pm-2.40pm Anglia News (8757550) 3.30pm-3.40pm Anglia News (8757550) 4.30pm-4.40pm Anglia News (8757550) 5.30pm-5.40pm Anglia News (8757550) 6.30pm-6.40pm Anglia News (8757550) 7.30pm-7.40pm Anglia News (8757550) 8.30pm-8.40pm Anglia News (8757550) 9.30pm-9.40pm Anglia News (8757550) 10.30pm-10.40pm Anglia News (8757550) 11.30pm-11.40pm Anglia News (8757550) 12.30pm-12.40pm Anglia News (8757550) 1.30pm-1.40pm Anglia News (8757550) 2.30pm-2.40pm Anglia News (8757550) 3.30pm-3.40pm Anglia News (8757550) 4.30pm-4.40pm Anglia News (8757550) 5.30pm-5.40pm Anglia News (8757550) 6.30pm-6.40pm Anglia News (8757550) 7.30pm-7.40pm Anglia News (8757550) 8.30pm-8.40pm Anglia News (8757550) 9.30pm-9.40pm Anglia News (8757550) 10.30pm-10.40pm Anglia News (8757550) 11.30pm-11.40pm Anglia News (8757550) 12.30pm-12.40pm Anglia News (8757550) 1.30pm-1.40pm Anglia News (8757550) 2.30pm-2.40pm Anglia News (8757550) 3.30pm-3.40pm Anglia News (8757550) 4.30pm-4.40pm Anglia News (8757550) 5.30pm-5.40pm Anglia News (8757550) 6.30pm-6.40pm Anglia News (8757550) 7.30pm-7.40pm Anglia News (8757550) 8.30pm-8.40pm Anglia News (8757550) 9.30pm-9.40pm Anglia News (8757550) 10.30pm-10.40pm Anglia News (8757550) 11.30pm-11.40pm Anglia News (8757550) 12.30pm-12.40pm Anglia News (8757550) 1.30pm-1.40pm Anglia News (8757550

CRICKET 43

DASHING DEFREITAS
HELD AT BAY BY
WESTERN AUSTRALIA

SPORT

WEDNESDAY NOVEMBER 2 1994

RACING 45

JEUNE LANDS
FAMOUS VICTORY
IN MELBOURNE CUP

Argentinian says dignified farewell amid glare of publicity at Tottenham

Sugar brings down curtain on Ardiles

By RUSSELL KEMPSON

LIGHTS, cameras, action. The world's media turned out for Osvaldo Ardiles yesterday as the Tottenham Hotspur manager signed off at White Hart Lane. Dismissed by Alan Sugar, the Tottenham chairman, the night before, after being summoned to Sugar's home in Chigwell, Essex, Ardiles returned to N17 to close his traumatic 16-month reign. He produced a dignified and, when necessary, diplomatic display. Had his team

ARDILES FILE

Born: Córdoba, Argentina, August 3, 1952.
Playing career: Huracán, Argentina, 1970-1978; Tottenham Hotspur, August 1978-May 1994 except for spells on loan with Paris Saint-Germain (July 1982-Jan 1983) and Blackburn Rovers (March 1988). FA Cup winner 1981, UEFA Cup winner 1984, Queens Park Rangers Aug 1988-Jan 1989, Argentina 42 caps. World Cup winner 1978.
Managerial appointments: Swindon Town, July 1989 (promoted to first division 1990 but stayed down because of financial irregularities), Newcastle United, March 1991, dismissed, February 1992. West Bromwich Albion, May 1992 (promoted to first division 1993). Tottenham Hotspur, June 1993, dismissed, November 1994.

selections proved as capable under pressure over the past 64 matches — they won only 20 of them — Sugar would not have soured and Ardiles would not have had to endure the last rites amid such a chaotic gathering. Yet he revealed his thoughts quietly and concisely, without a hint of bitterness at the manner of his parting or the reasons behind it.

Yes, the continuing feud between Sugar and Terry Venables, Ardiles's predecessor, had been difficult to ignore; yes, the Football Association's fine, FA Cup suspension and six-point penalty had made his job harder. "I was just a pawn in all the battles that were being fought," Ardiles said. No, he had never considered resigning; no, he



Ardiles shares his thoughts on the end of his career as the Tottenham Hotspur manager with the world's media at a press conference at White Hart Lane yesterday

would not change his flamboyant approach to football if and when he re-entered the managerial jungle. Ardiles, 42, realised his position had become untenable after Tottenham's 3-0 defeat against Notts County, the bottom club in the Endersleigh Insurance League first division, in the Coca-Cola Cup last

Wednesday. Defensively, as in many matches this season, they were a shambles. "The writing was on the wall after that," he said. "This was when my fate was decided. It was no real surprise when it came. But I still feel we were very close to having a good team. The club and the squad is in a much better state than when I

arrived." The 3-1 FA Carling Premiership win over West Ham United on Saturday quickly became irrelevant. "It was satisfying to give the supporters something," Ardiles said. "They have not had much to cheer for quite a long time. But the die had already been cast for me. At least you learn a lot about

yourself in situations like this. I'm a lot tougher than I thought I was. But it is not a relief to be leaving. I wanted to carry on fighting." Steve Perryman, 42, Ardiles's assistant, takes over as caretaker manager until the end of the season. He declined to be drawn on new players, new tactics or his long-term

ambition. "I am the caretaker until someone says differently," he said. "I'm still very disappointed to lose my boss, my colleague and my friend. He was great to work with." Sugar enticed Ardiles from West Bromwich Albion in June last year, with many observers claiming it was designed to appease the sup-

porters in the wake of the acrimonious exit of Venables. It worked for a while until Ardiles's spending — the signing of Gheorghe Popescu for £2.9 million in September took his outlay to £12.25 million — was not matched by performances on the pitch. Relegation was only narrowly avoided last season. Sugar did

not appear in the Bill Nicholson Suite, where Ardiles delivered his final thoughts, but said in a statement: "It has been one of the most difficult decisions of my life. Over the past few days, a lot of soul-searching and deep thought has been applied. I will recall forever Ossie's dignity and strength during a period in which he was under constant pressure and criticism." Ardiles, who played 315 games for Tottenham after joining them in 1978, made similarly respectful comments about Sugar. "He can be a difficult man but we can all be difficult at times. But from a personal point of view, I like him very much. He is honest, direct and we worked together extremely closely." However, the possibility of Sugar bringing in a specialist coach, to help halt the Tottenham slide, irked Ardiles.

"I would never accept something like that," he said. "That would be an indictment of everything I think about football. One or two names were mentioned but my answer was always 'no'. I live and die by my principles, by the way I want my team to play football, and this is what I did. I am proud I did it that way. I did it my way."

Perryman, the manager of Brentford and Watford before joining Ardiles in July last year, thus inherits the hottest of football seats. His temporary title guarantees nothing and, if anything, he wore a more emotional, haunted look than Ardiles yesterday. The odds are already being chalked up for a full-time successor, with Gerry Francis, disillusioned and undecided over his future at Queens Park Rangers, the prime candidate. For Ardiles, the months ahead include reading, golf and giving up smoking. He took up the dreaded weed again three weeks ago, when the signals were ominous. On Monday night, they proved correct.

Bilbao put paid to Newcastle's dream

Athletic Bilbao 1
Newcastle United 0
(agg 3-3; Bilbao win on away goals)

FROM ROB HUGHES
FOOTBALL CORRESPONDENT

NEWCASTLE United paid the ultimate price: elimination on the away goals rule, for their tired, naive last 20 minutes of the first leg of this UEFA Cup second-round tie, when they were beaten by a solitary goal in the San Mames stadium last night. They were lucky to escape so lightly, for Garicano missed a penalty after Beresford had brought down Suances seven minutes from time.

The old port had transformed itself long before the adrenalin surged on the pitch. It was a Bank Holiday, quieter than a Suffolk Sunday until, from mid-afternoon, the streets began to bulge with clamorous supporters, a red tide that eventually blocked every street, like clogged arteries.

The fierce separatism that

drives this region was translated into thrust and counter-thrust from the first whistle. Bilbao simply surged at Newcastle, with Larrazabal, a player gambled with because of a long-term knee injury, produced a judicious through-ball which Ziganda fractionally failed to connect with.

But this is Newcastle, and there is nothing wrong with the spirit of Kevin Keegan's team, nothing dampened by the first loss of the season at Old Trafford last Saturday. They had young Watson at centre forward, a player of strength, perseverance and sheer willingness to do his best in an alien position on foreign territory.

When Beresford broke down the left, to be joined by Lee, the confusion caused by an eager dummy run from Watson almost allowed Beardsley in for a chance. Beardsley arrived a split second too late, the ball shot awkwardly off the gleaming turf, and the chance disappeared.

But it was already a splendid cup tie. Lee was getting through a prodigious amount

of work: what lungs he must have, what morale and selflessness. For he was here in defence, here powering through midfield, sometimes with Basques, dressed in their changed strip of blue, trying to cling to his heels, and the bursting into the penalty area.

Lee twice terrorised Juan

Valencia's goal. First, Hotiger, adventuring forwards, had linked with Fox, and Lee's towering header landed on top of the bar; moments after that, Beardsley had escaped on the right and swung the ball in, inevitably for the foraging Lee to accelerate through, but he was not

quite able to get hold of his shot at full stretch.

Nevertheless, there was guile and plenty of running coming back at Newcastle, obliging them to funnel back, support one another, produce the work ethic that has not been associated with the trio of Keegan's team. Often, Garitano, a playmaker with a crafty left foot, was the instigator, and often Ziganda, tall and quick, was racing into positions that stretched Howey and Peacock to their physical and mental limits.

In the 26th minute, Garitano had elegantly wheeled away from Fox, and guided the ball down the left. Ziganda powered through with a thoroughbred's stride, too swift by far for Peacock, but when the centre forward pulled the ball back from the line, Strick responded with feline reflexes to claw the ball into his chest.

Ziganda, who had earned the first game at St James' Park, was full of invention, but Howey in particular was the defensive equal to him, although Howey was fortunate when his backside got in the

way of a shot from Mendiguren, deflecting it away from goal from only eight yards. Another stroke of fortune came directly on half-time, when Tabuenka centred from the left. Strick groped and missed, Suances calmly headed the ball back, and Alkiza once again shot a foot wide from ten yards with the goal at his mercy.

The pressure, and believe it or not the pace, was stepped up by Bilbao. They laid siege to Strick's goal in the second half, and just when it seemed that the stubbornness of Newcastle's defence would not be breached, it was. The provider was Alkiza with a marvellous low ball between the centre backs, and inevitably Ziganda was through, his shot stroked with the left foot beneath the body of the advancing Strick.

ATHLETIC BILBAO (4-3-1-2): J Valencia — O Teluere, S Andrian, A Karamis, A Larrazabal — I Larrazabal (sub: J Urdin, 20th), R Garitano, R Mendiguren — B Alkiza — G Suances, J Ziganda.
NEWCASTLE UNITED (4-1-3-2): P Strick — M Howey, O Peacock, S Howey, J Beresford — P Albert — R Fox (sub: M Jeffrey, 72), R Lee, S Suances (sub: L Clark, 58) — S Watson, P Beardsley.
Referee: A Armentola (Italy).



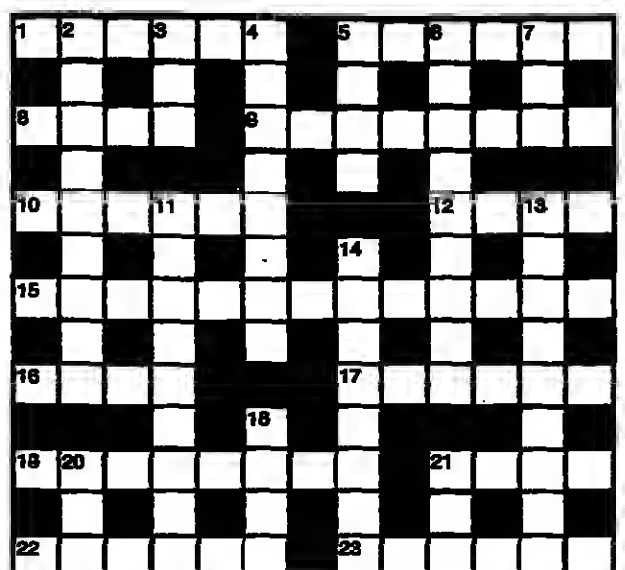
Lee missed two first-half chances for Newcastle United

Kendall returns

HOWARD Kendall, the former Everton manager, has left Xanthi, the Greek first division team, to go back to England. A spokesman said yesterday that Kendall told the club he was returning for family reasons.

Kendall's return is certain to increase speculation that he

could be a possible successor to Mike Walker, who succeeded Kendall at Goodison Park in January. Everton are bottom of the FA Carling Premiership without a victory this season. Kendall's second spell as Everton manager ended on December 4 last year when he resigned.



TIMES TWO CROSSWORD

No 308

ACROSS

- 1 Imprison (4,2)
- 5 Snub (6)
- 8 Basic element (of larger whole) (4)
- 9 Determined (8)
- 10 Ragged boy; hedgehog (6)
- 12 Entranced (4)
- 15 The motion is carried (3,4,4,2)
- 16 Spade's depth; projecting strip of sand (4)
- 17 Medicine man (6)
- 19 Disgusting, repulsive (8)
- 21 Leap into water; nightclub (4)
- 22 Container; ship (6)
- 23 Come to rest; determine (6)

DOWN

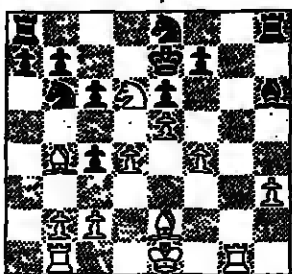
- 2 Right of possession (9)
- 3 Sports clothes and equipment (3)
- 4 French/Spanish mountains (8)
- 5 Hazard (4)
- 6 Fashionable area in W Central London (9)
- 7 Be suitable (3)
- 11 Cruel (9)
- 13 Of the first age of the world (9)
- 14 Sensory hairs of egg cat (8)
- 18 Election; head (4)
- 20 Regret (3)
- 21 Speck (3)

SOLUTION TO NO 307

ACROSS: 1 Medal 7 Invoice 8 Logical 9 Episode 11 Handel 13 Taxidermy 15 Dark Horse 19 Trough 21 Masonry 23 Aladdin 24 What for 25 Tense
DOWN: 1 Mule 2 Dugong 3 Locket 4 Bile 5 Mousse 6 Academy 10 Priest 12 Labour 14 Panache 16 Knotty 17 Errant 18 Sunder 20 Hinge 22 Yarn

This position is from the game Almasi - Norwood, Germany 1994. Tactical combinations usually occur in positions with the queens on the board. Here, however, White demonstrated that one must also be on the lookout for tactics in the endgame. What did he play?

Solution, page 31
Raymond Keene, page 6



WORD-WATCHING

By Philip Howard

PADKOS

- a. A Greek island
- b. A foot bandage
- c. Food for the journey

PISMO

- a. An American clam
- b. A Sicilian urinal
- c. An oolite

Ravigote

- a. A lascivious dance
- b. A herbal pick-me-up
- c. A French sports jacket

POONTANG

- a. A Chinese punt
- b. An enamel paint
- c. Sexual intercourse

Answers on page 31

FINE ATLASES from Times Books (Reduced postage until Dec 31)
The Times Atlas of the World: 9th Comprehensive Edition £85.50; 6th Concise £35.50 — Family £17.49 — Compact £8.49 — Pocket £5.49. The Times Atlas of World History £40.50. Concise Edition (pbk) NEW £15.49. The Times Atlas & Encyclopedia of the Sea £28. The Times Atlas of the Bible £30. Concise Edn £10.49. The Times Atlas of Archaeology £35.50. The Times London History Atlas £23.49. The Times Atlas of European History NEW £25.50.
Prices include P&P (UK) Cheques payable to Alcan Ltd, 51 Manor Lane, London SE13 5QW. Tel 081-852 4575 (24hrs) No credit cards.